

Local Market Update - March 2022

Flathead County- Land

-2

Change in
New Listings

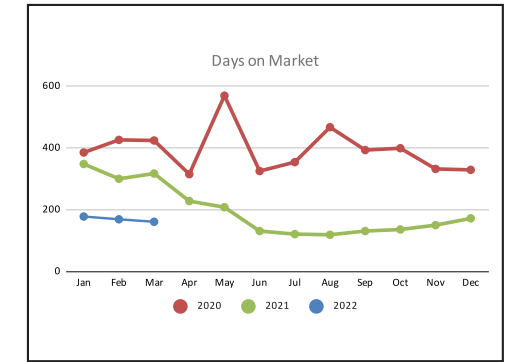
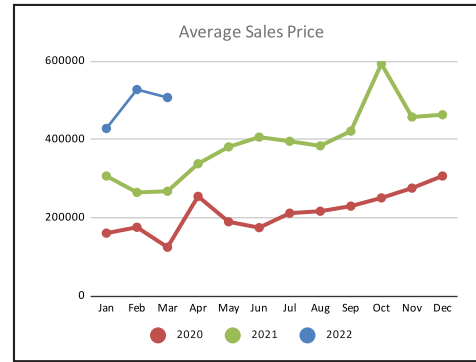
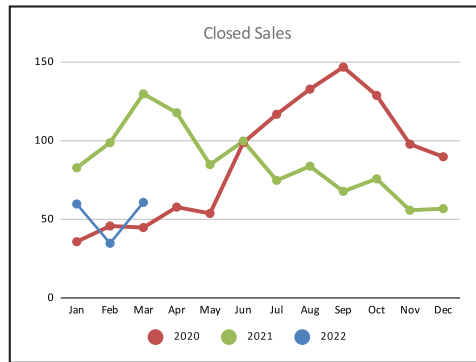
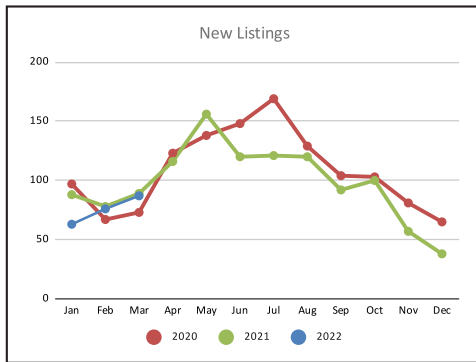
-69

Change in
Closed Sales

+\$239k

Change in
Avg. Sales Price

	March			Year to Date		
	2021	2022	+/-	2021	2022	+/-
New Listings	89	87	-2	256	225	-31
Closed Sales	130	61	-69	315	157	-158
Median Sales Price	\$178k	\$260k	+\$82k	\$170k	\$289k	+\$119k
Average Sales Price	\$268k	\$507k	+\$239k	\$276k	\$481k	+\$205k
Average % of Original List Price Received	97%	97%	0%	97%	96%	-1%
Average Days on Market Until Sale	318	162	-156	318	153	-165



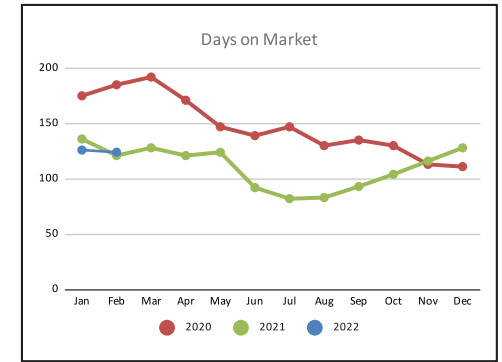
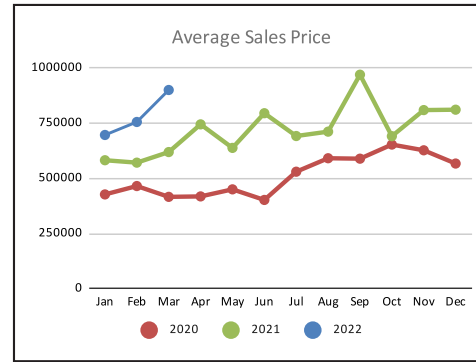
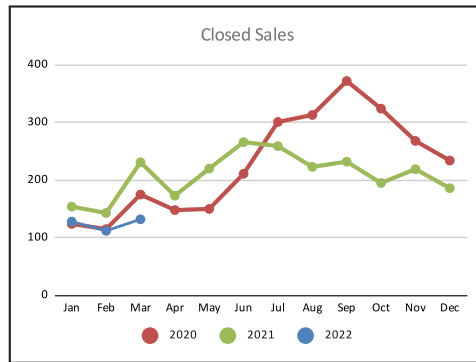
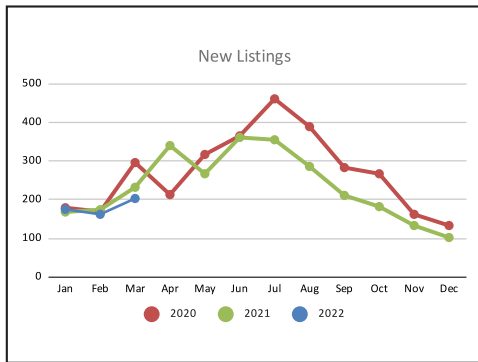
Flathead County- Residential

-29
Change in
New Listings

-99
Change in
Closed Sales

+\$279k
Change in
Avg. Sales Price

	March			Year to Date		
	2021	2022	+/-	2021	2022	+/-
New Listings	232	203	-29	578	544	-34
Closed Sales	231	132	-99	530	374	-156
Median Sales Price	\$470k	\$609k	+\$139k	\$425k	\$564k	+\$139k
Average Sales Price	\$619k	\$900k	+\$279k	\$594k	\$786k	+\$192k
Average % of Original List Price Received	99%	100%	+1%	99%	99%	0%
Average Days on Market Until Sale	128	122	-16	128	115	-13



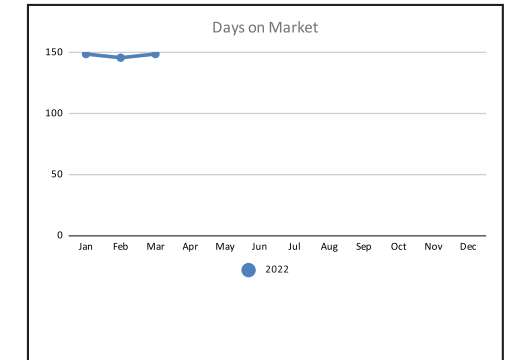
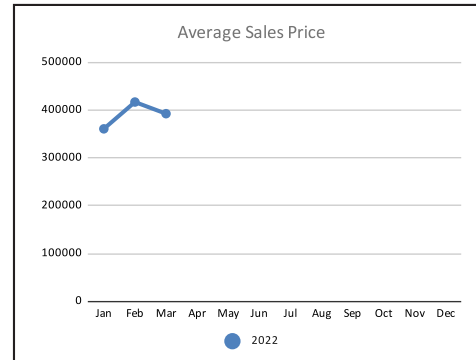
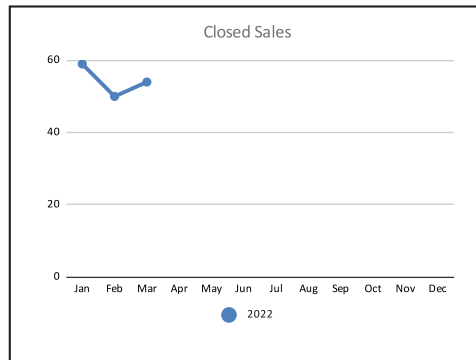
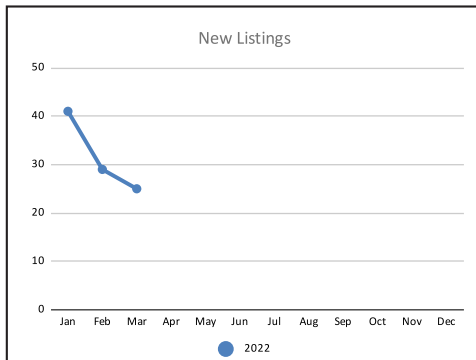
Kalispell City- Land

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Change in
New Listings

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Change in
Closed Sales

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Change in
Avg. Sales Price

	March			Year to Date		
	2021	2022	+/-	2021	2022	+/-
New Listings	-	41	-	-	41	-
Closed Sales	-	22	-	-	52	-
Median Sales Price	-	\$187k	-	-	\$266k	-
Average Sales Price	-	\$393k	-	-	\$387k	-
Average % of Original List Price Received	-	95%	-	-	\$96	-
Average Days on Market Until Sale	-	149	-	-	149	-



Kalispell City- Residential

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Change in
New Listings

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Change in
Closed Sales

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Change in
Avg. Sales Price

	March			Year to Date		
	2021	2022	+/-	2021	2022	+/-
New Listings	-	112	-	-	285	-
Closed Sales	-	54	-	-	163	-
Median Sales Price	-	\$513k	-	-	\$477k	-
Average Sales Price	-	\$634k	-	-	\$580k	-
Average % of Original List Price Received	-	102%	-	-	\$100	-
Average Days on Market Until Sale	-	86	-	-	90	-

