

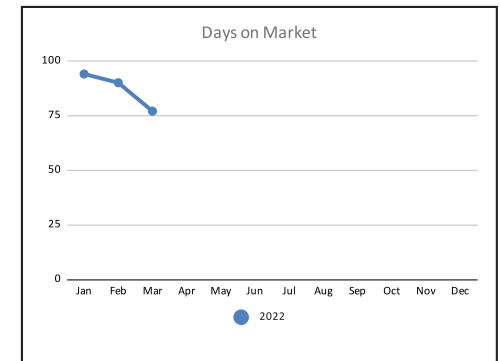
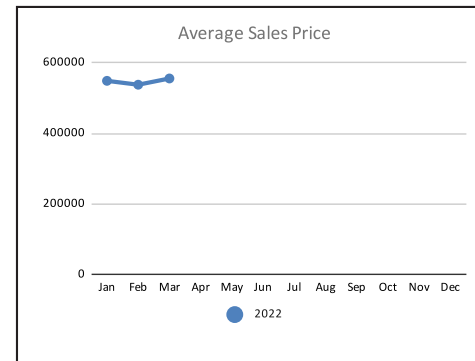
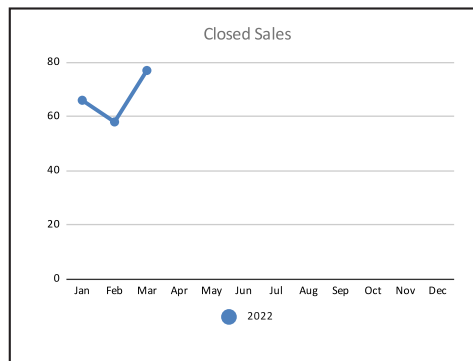
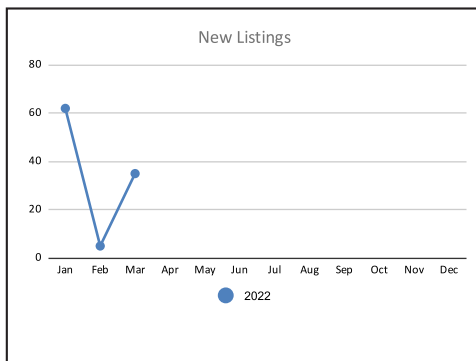
Missoula City- Residential

—
Change in
New Listings

—
Change in
Closed Sales

—
Change in
Avg. Sales Price

	March			Year to Date		
	2021	2022	+/-	2021	2022	+/-
New Listings	-	35	-	-	43	-
Closed Sales	-	77	-	-	201	-
Median Sales Price	-	\$510k	-	-	\$502k	-
Average Sales Price	-	\$555k	-	-	\$548k	-
Average % of Original List Price Received	-	105%	-	-	\$104	-
Average Days on Market Until Sale	-	77	-	-	76	-



Local Market Update - March 2022

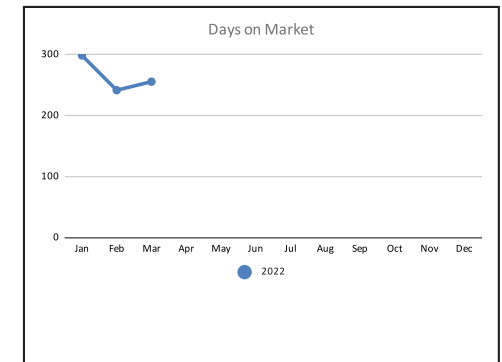
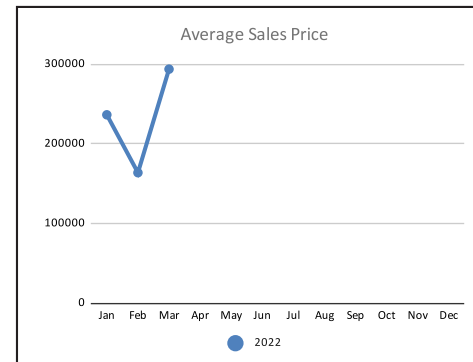
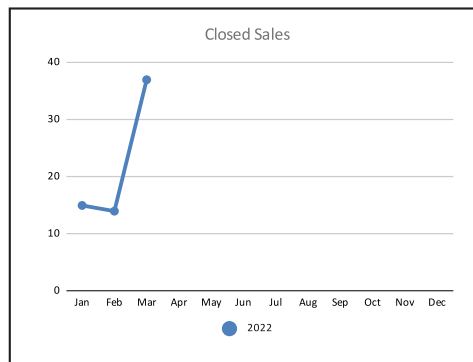
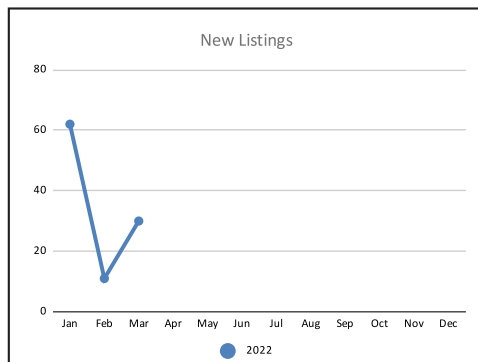
Missoula City- Land

—
Change in
New Listings

—
Change in
Closed Sales

—
Change in
Avg. Sales Price

	March			Year to Date		
	2021	2022	+/-	2021	2022	+/-
New Listings	-	30	-	-	42	-
Closed Sales	-	37	-	-	66	-
Median Sales Price	-	\$189k	-	-	\$143k	-
Average Sales Price	-	\$294k	-	-	\$253k	-
Average % of Original List Price Received	-	100%	-	-	\$101	-
Average Days on Market Until Sale	-	256	-	-	296	-



Based on information from the Missoula County Association of REALTORS®, Inc.

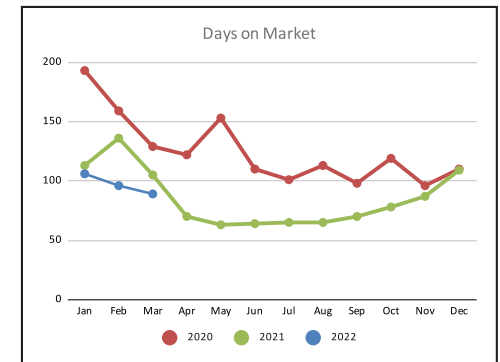
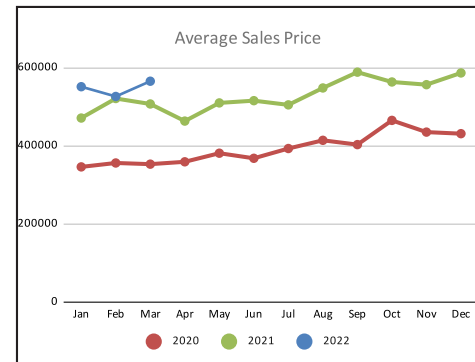
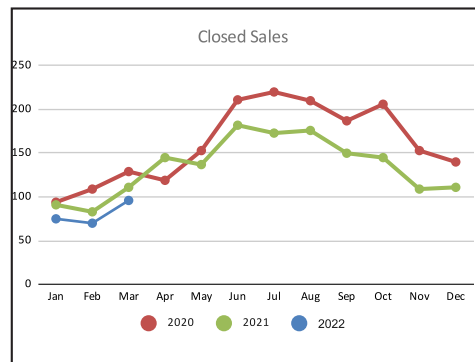
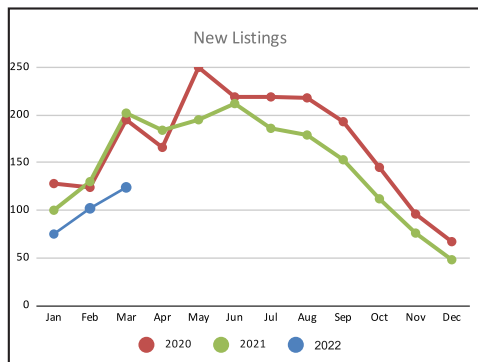
Missoula County- Residential

-78
Change in
New Listings

-15
Change in
Closed Sales

+\$58k
Change in
Avg. Sales Price

	March			Year to Date		
	2021	2022	+/-	2021	2022	+/-
New Listings	202	124	-78	437	301	-136
Closed Sales	111	96	-15	285	242	-43
Median Sales Price	\$423k	\$522k	+\$99k	\$425k	\$510k	+\$85k
Average Sales Price	\$507k	\$565k	+\$58k	\$500k	\$552k	+\$52k
Average % of Original List Price Received	101%	104%	+3%	100%	103%	+3%
Average Days on Market Until Sale	105	89	-16	117	87	-30



Missoula County- Commercial

-8

Change in
New Listings

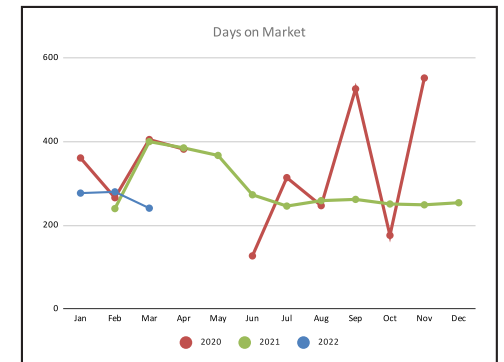
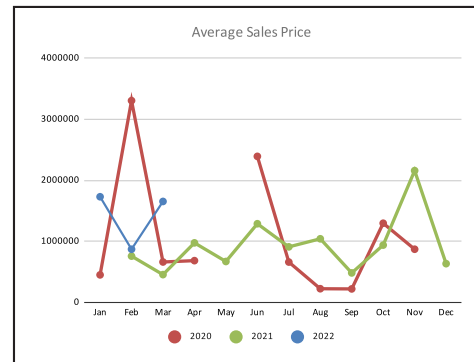
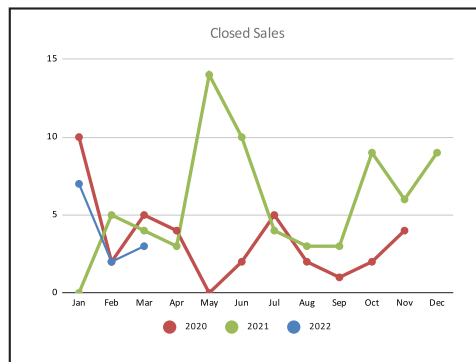
-1

Change in
Closed Sales

+\$1.19m

Change in
Avg. Sales Price

	March			Year to Date		
	2021	2022	+/-	2021	2022	+/-
New Listings	16	8	-8	27	15	-12
Closed Sales	4	3	-1	9	12	+3
Median Sales Price	\$450k	\$1.6m	+\$1.2m	\$231k	\$881k	+\$650
Average Sales Price	\$458k	\$1.65m	+\$1.19m	\$626k	\$1.57m	+\$760k
Average % of Original List Price Received	76%	101%	+25%	87%	95%	-8%
Average Days on Market Until Sale	400	241	-159	311	225	+86



Local Market Update - March 2022

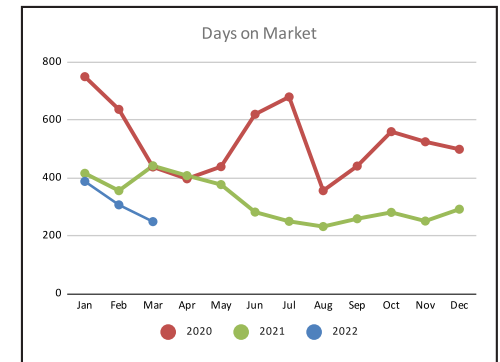
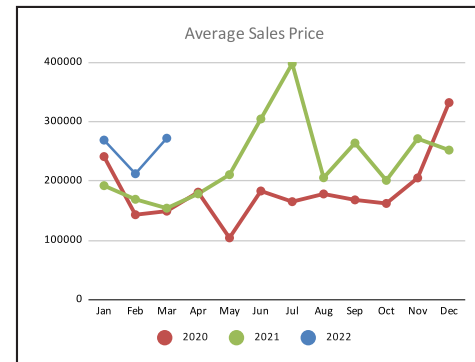
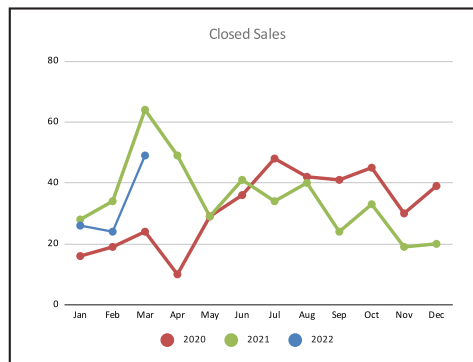
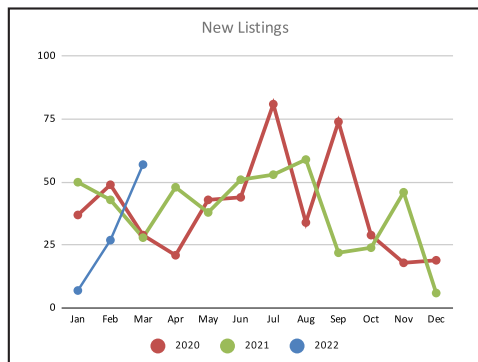
Missoula County- Land

+29
Change in
New Listings

-15
Change in
Closed Sales

+\$118k
Change in
Avg. Sales Price

	March			Year to Date		
	2021	2022	+/-	2021	2022	+/-
New Listings	28	57	+29	120	93	-27
Closed Sales	64	49	-15	125	100	-25
Median Sales Price	\$100k	\$169k	+\$69k	\$120k	\$143k	+\$23k
Average Sales Price	\$154k	\$272k	+\$118k	\$167k	\$255k	+\$88k
Average % of Original List Price Received	97%	100%	+3%	97%	100%	+3%
Average Days on Market Until Sale	442	249	-193	416	277	-139



Based on information from the Missoula County Association of REALTORS®, Inc.

Local Market Update - March 2022

Flathead County- Land

-2

Change in
New Listings

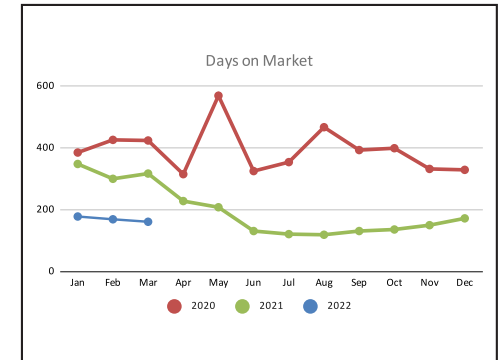
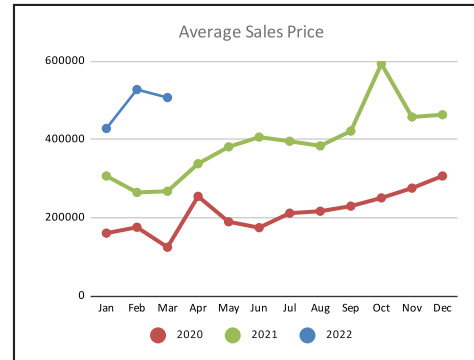
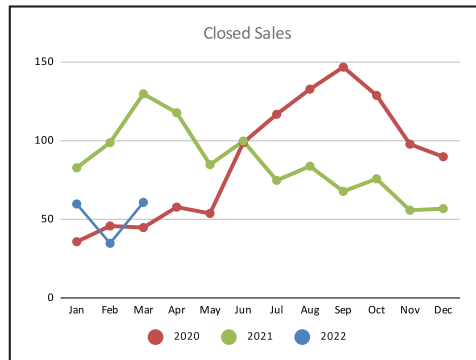
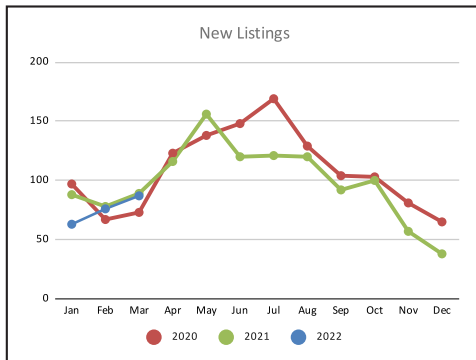
-69

Change in
Closed Sales

+\$239k

Change in
Avg. Sales Price

	March			Year to Date		
	2021	2022	+/-	2021	2022	+/-
New Listings	89	87	-2	256	225	-31
Closed Sales	130	61	-69	315	157	-158
Median Sales Price	\$178k	\$260k	+\$82k	\$170k	\$289k	+\$119k
Average Sales Price	\$268k	\$507k	+\$239k	\$276k	\$481k	+\$205k
Average % of Original List Price Received	97%	97%	0%	97%	96%	-1%
Average Days on Market Until Sale	318	162	-156	318	153	-165



Based on information from the Missoula County Association of REALTORS®, Inc.

Local Market Update - March 2022

Flathead County- Residential

-29

Change in
New Listings

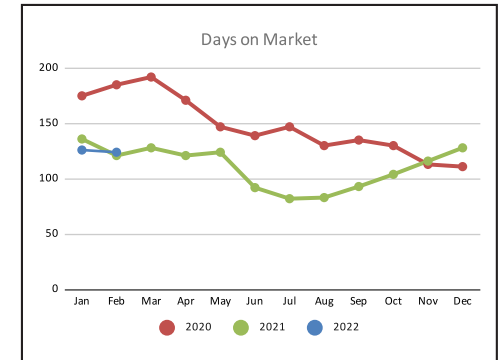
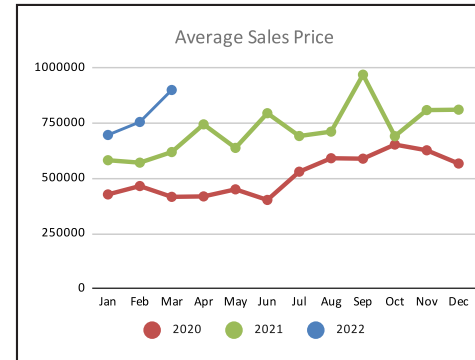
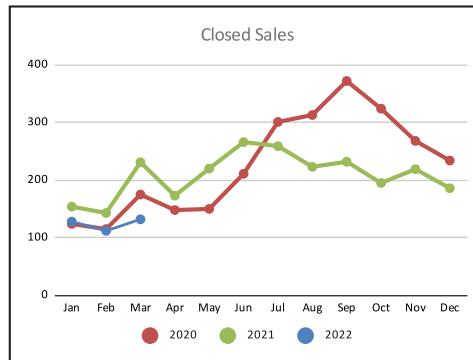
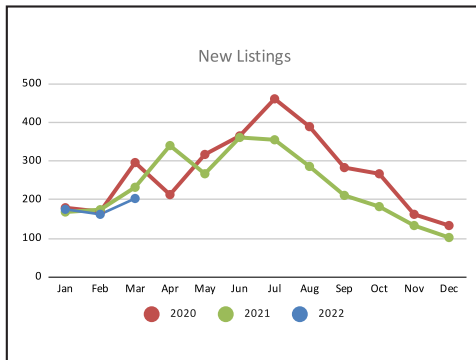
-99

Change in
Closed Sales

+\$279k

Change in
Avg. Sales Price

	March			Year to Date		
	2021	2022	+/-	2021	2022	+/-
New Listings	232	203	-29	578	544	-34
Closed Sales	231	132	-99	530	374	-156
Median Sales Price	\$470k	\$609k	+\$139k	\$425k	\$564k	+\$139k
Average Sales Price	\$619k	\$900k	+\$279k	\$594k	\$786k	+\$192k
Average % of Original List Price Received	99%	100%	+1%	99%	99%	0%
Average Days on Market Until Sale	128	122	-16	128	115	-13



Based on information from the Missoula County Association of REALTORS®, Inc.

Local Market Update - March 2022

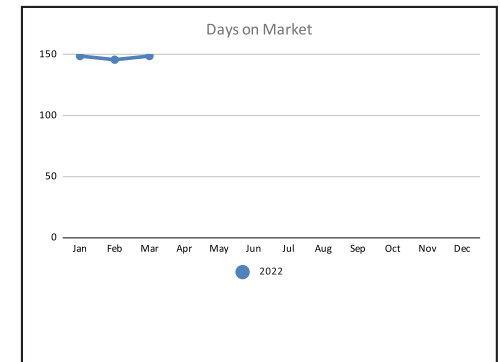
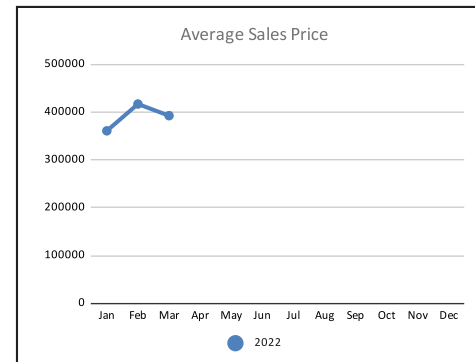
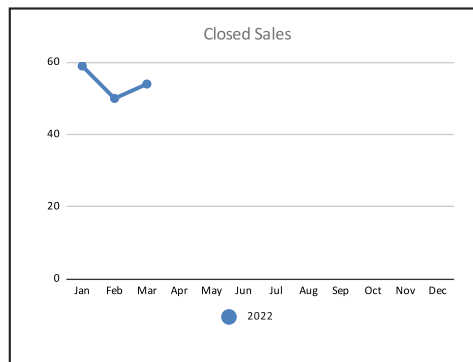
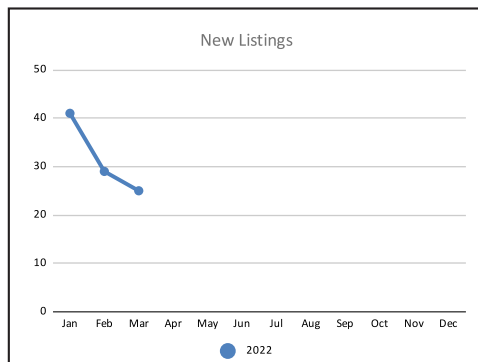
Kalispell City- Land

—
Change in
New Listings

—
Change in
Closed Sales

—
Change in
Avg. Sales Price

	March			Year to Date		
	2021	2022	+/-	2021	2022	+/-
New Listings	-	41	-	-	41	-
Closed Sales	-	22	-	-	52	-
Median Sales Price	-	\$187k	-	-	\$266k	-
Average Sales Price	-	\$393k	-	-	\$387k	-
Average % of Original List Price Received	-	95%	-	-	\$96	-
Average Days on Market Until Sale	-	149	-	-	149	-



Based on information from the Missoula County Association of REALTORS®, Inc.

Local Market Update - March 2022

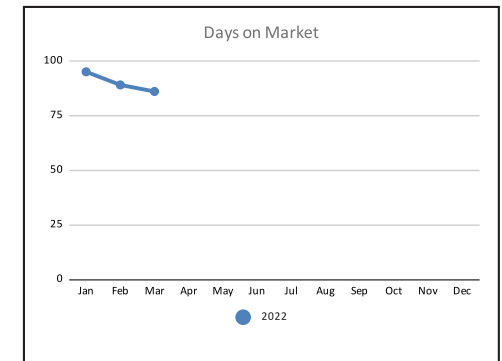
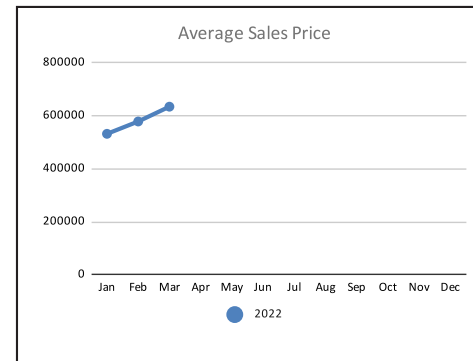
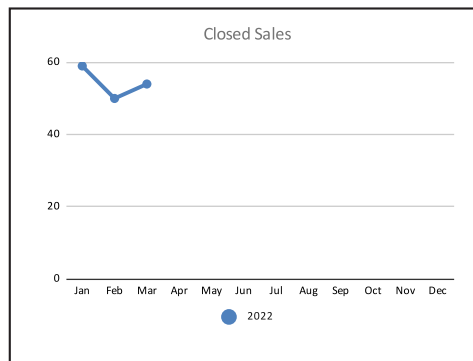
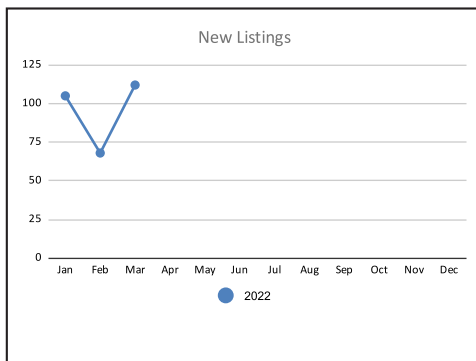
Kalispell City- Residential

	March			Year to Date		
	2021	2022	+/-	2021	2022	+/-
New Listings	-	112	-	-	285	-
Closed Sales	-	54	-	-	163	-
Median Sales Price	-	\$513k	-	-	\$477k	-
Average Sales Price	-	\$634k	-	-	\$580k	-
Average % of Original List Price Received	-	102%	-	-	\$100	-
Average Days on Market Until Sale	-	86	-	-	90	-

—
Change in
New Listings

—
Change in
Closed Sales

—
Change in
Avg. Sales Price



Based on information from the Missoula County Association of REALTORS®, Inc.

Local Market Update - March 2022

Lake County- Land

-45

Change in
New Listings

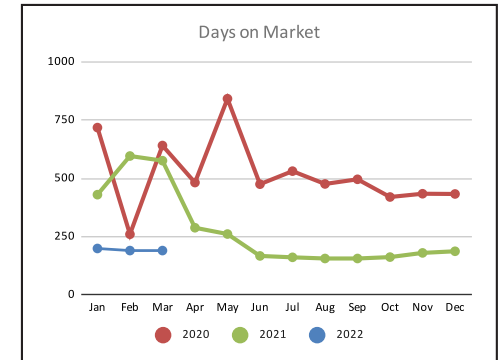
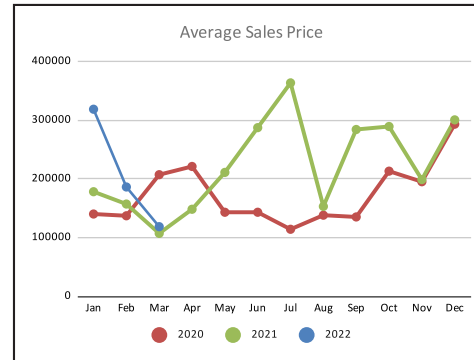
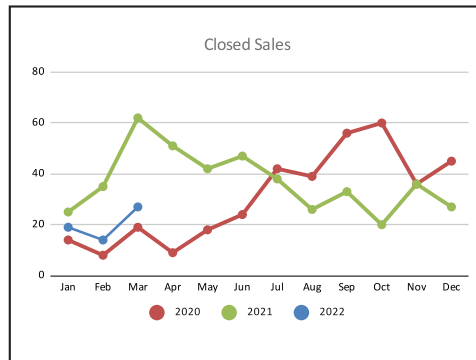
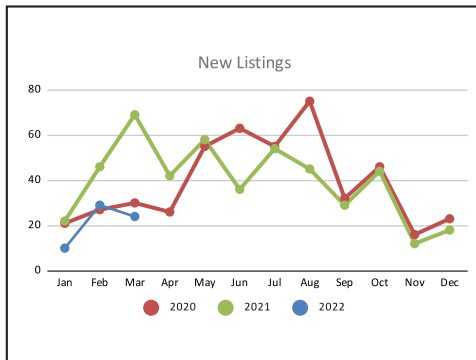
-35

Change in
Closed Sales

+\$11k

Change in
Avg. Sales Price

	March			Year to Date		
	2021	2022	+/-	2021	2022	+/-
New Listings	69	24	-45	138	63	-75
Closed Sales	62	27	-35	122	61	-61
Median Sales Price	\$75k	\$100k	+\$25k	\$80k	\$115k	+\$35k
Average Sales Price	\$107k	\$118k	+\$11k	\$136k	\$198k	+\$62k
Average % of Original List Price Received	96%	99%	+3%	94%	99%	+5%
Average Days on Market Until Sale	577	191	-386	549	191	-358



Based on information from the Missoula County Association of REALTORS®, Inc.

Local Market Update - March 2022

Lake County- Residential

-45

Change in
New Listings

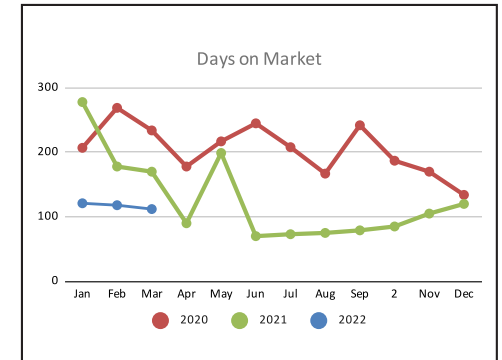
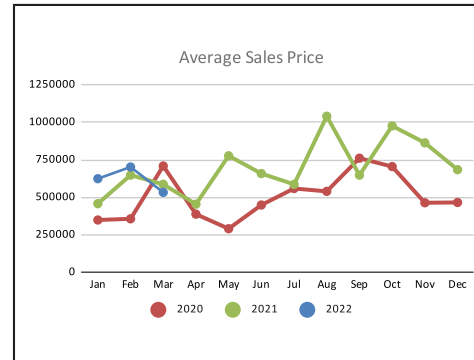
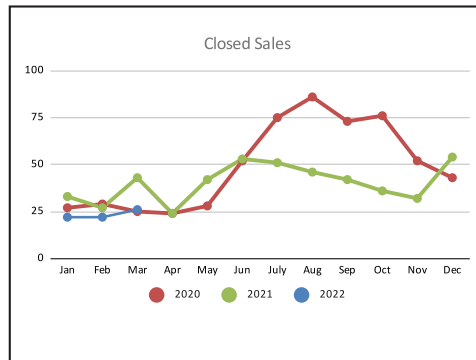
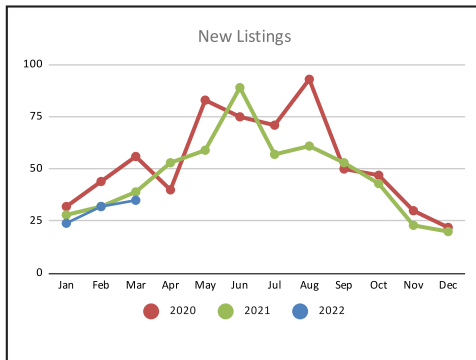
-17

Change in
Closed Sales

-\$54k

Change in
Avg. Sales Price

	March			Year to Date		
	2021	2022	+/-	2021	2022	+/-
New Listings	69	24	-45	139	63	-4
Closed Sales	43	26	-17	103	70	-33
Median Sales Price	\$497k	\$404k	-\$92k	\$430k	\$432k	+\$2k
Average Sales Price	\$588k	\$534k	-\$54k	\$563k	\$616k	+\$53k
Average % of Original List Price Received	98%	101%	+3%	99%	100%	1%
Average Days on Market Until Sale	170	112	-42	207	110	-97



Based on information from the Missoula County Association of REALTORS®, Inc.

Local Market Update - March 2022

Lincoln County- Land

-40

Change in
New Listings

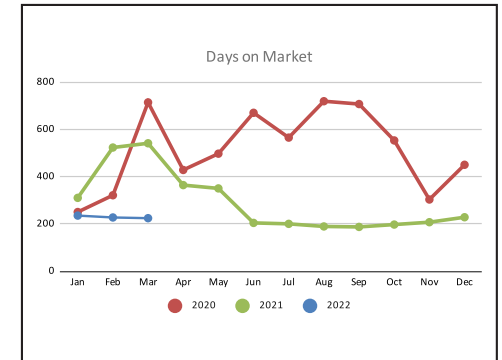
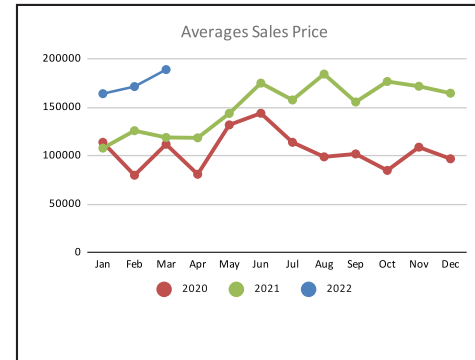
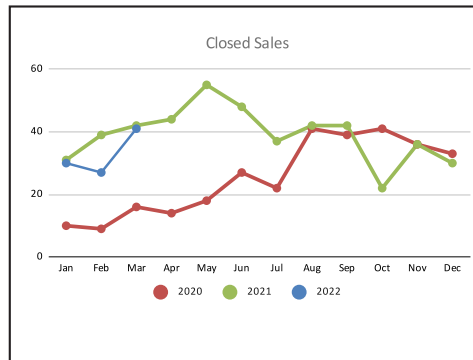
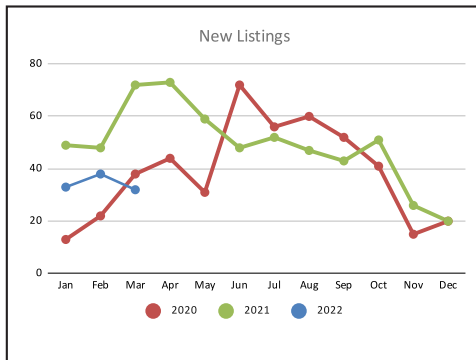
-1

Change in
Closed Sales

+\$70k

Change in
Avg. Sales Price

	March			Year to Date		
	2021	2022	+/-	2021	2022	+/-
New Listings	72	32	-40	169	104	-65
Closed Sales	42	41	-1	112	98	-14
Median Sales Price	\$95k	\$145k	+\$50k	\$84k	\$146k	+\$62k
Average Sales Price	\$119k	\$189k	+\$70k	\$119k	\$177k	+\$58k
Average % of Original List Price Received	94%	97%	+3%	93%	97%	+4%
Average Days on Market Until Sale	524	225	-299	472	215	-257



Based on information from the Missoula County Association of REALTORS®, Inc.

Local Market Update - March 2022

Lincoln County- Residential

-21

Change in
New Listings

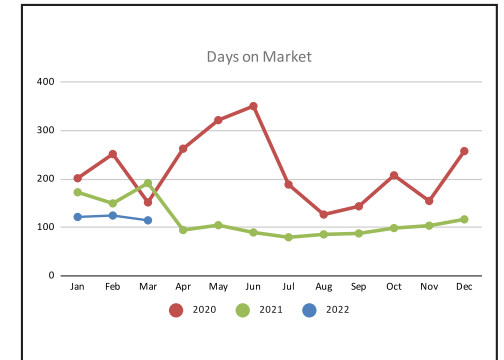
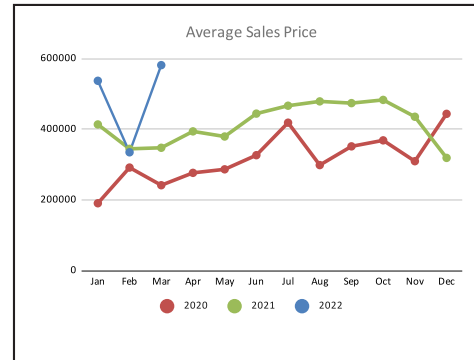
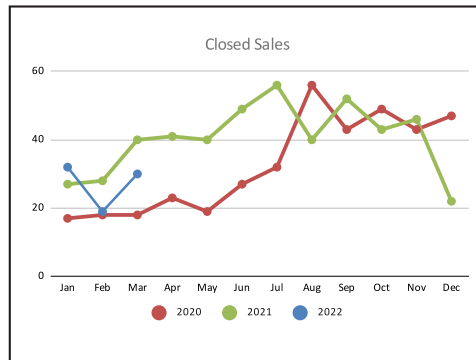
-10

Change in
Closed Sales

+\$234k

Change in
Avg. Sales Price

	March			Year to Date		
	2021	2022	+/-	2021	2022	+/-
New Listings	52	31	-21	139	79	-60
Closed Sales	40	30	-10	95	82	-13
Median Sales Price	\$273k	\$310k	+\$37k	\$275k	\$392k	+\$117k
Average Sales Price	\$348k	\$582k	+\$234k	\$366k	\$502k	+\$136k
Average % of Original List Price Received	99%	90%	-9%	97%	93%	-4%
Average Days on Market Until Sale	192	115	-77	175	116	-59



Based on information from the Missoula County Association of REALTORS®, Inc.

Local Market Update - March 2022

Ravalli County- Land

-5

Change in
New Listings

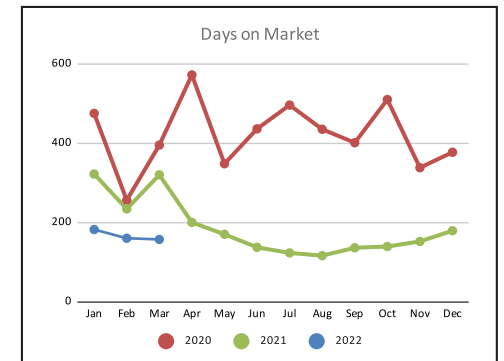
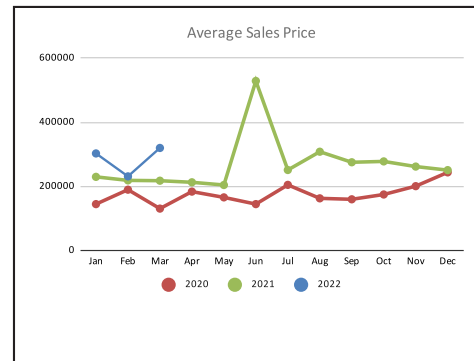
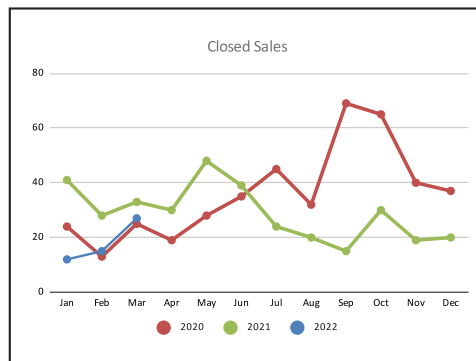
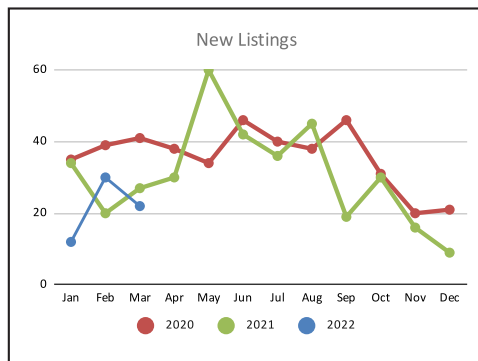
-6

Change in
Closed Sales

+\$102k

Change in
Avg. Sales Price

	March			Year to Date		
	2021	2022	+/-	2021	2022	+/-
New Listings	27	22	-5	82	65	-17
Closed Sales	33	27	-6	103	55	-47
Median Sales Price	\$156k	\$250k	+\$94k	\$218k	\$320k	+\$69k
Average Sales Price	\$218k	\$320k	+\$102k	\$222k	\$293k	+\$71k
Average % of Original List Price Received	97%	95%	-2%	95%	96%	+1%
Average Days on Market Until Sale	320	157	-163	302	155	-47



Based on information from the Missoula County Association of REALTORS®, Inc.

Local Market Update - March 2022

Ravalli County- Residential

-14

Change in
New Listings

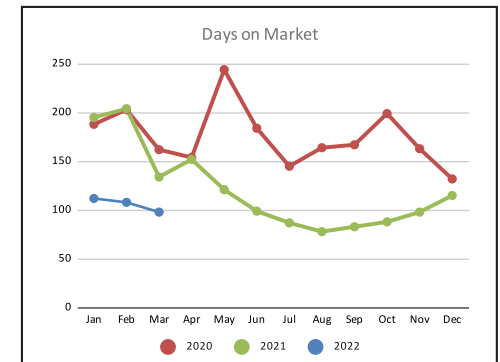
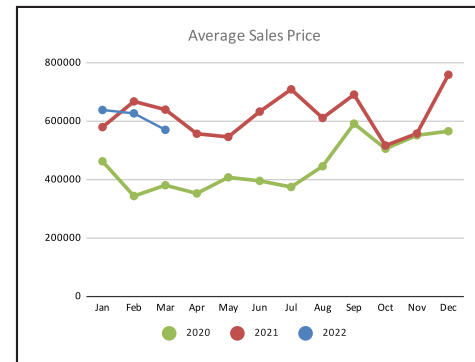
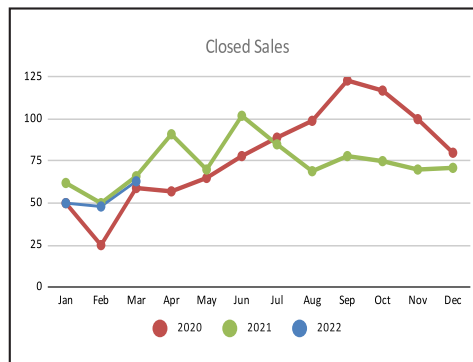
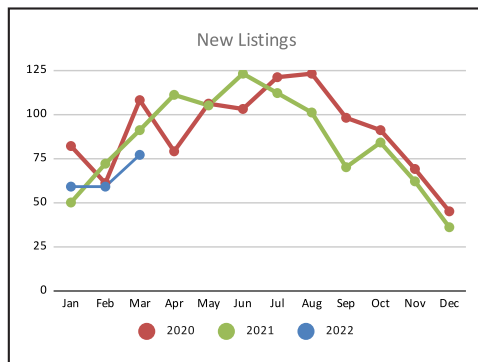
-3

Change in
Closed Sales

-\$69k

Change in
Avg. Sales Price

	March			Year to Date		
	2021	2022	+/-	2021	2022	+/-
New Listings	91	77	-14	213	196	-17
Closed Sales	66	63	-3	180	162	-18
Median Sales Price	\$416k	\$485k	+\$69k	\$441k	\$525k	+\$84k
Average Sales Price	\$641k	\$572k	-\$69k	\$627k	\$612k	-\$15k
Average % of Original List Price Received	107%	98%	-9%	101%	98%	-3%
Average Days on Market Until Sale	134	98	-36	174	96	-78



Based on information from the Missoula County Association of REALTORS®, Inc.