

APRIL 2022 - LOCAL MARKET UPDATE

Flathead County - Land

-6

Change in
New Listings

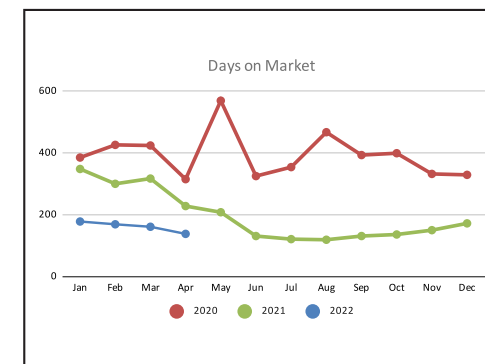
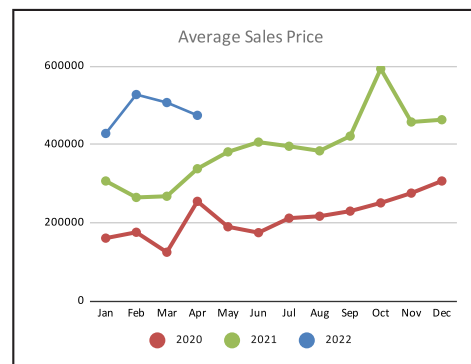
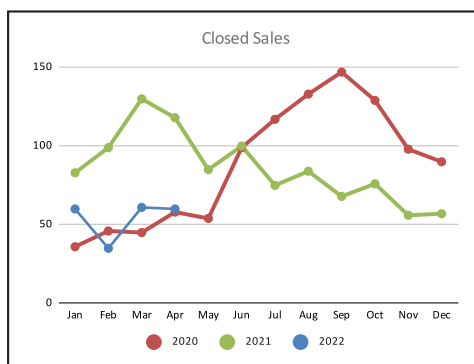
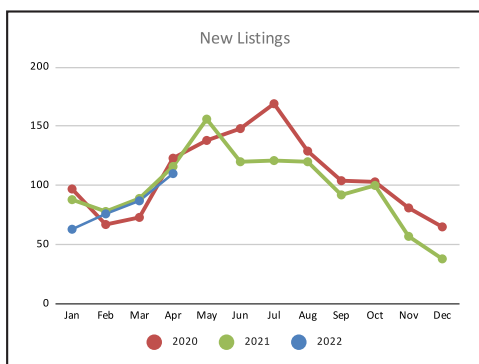
-58

Change in
Closed Sales

+\$83k

Change in
Avg. Sales Price

	April			Year to Date		
	2021	2022	+/-	2021	2022	+/-
New Listings	116	110	-6	372	334	-38
Closed Sales	118	60	-58	432	217	-215
Median Sales Price	\$570k	\$675k	+\$95k	\$450k	\$600k	+\$150k
Average Sales Price	\$255k	\$338k	+\$83k	\$292k	\$479k	+\$187k
Average % of Original List Price Received	98%	100%	+2%	97%	96%	-1%
Average Days on Market Until Sale	318	162	-156	318	153	-165



Based on information from the Missoula County Association of REALTORS®, Inc.

APRIL 2022 - LOCAL MARKET UPDATE

Flathead County - Residential

-123

Change in
New Listings

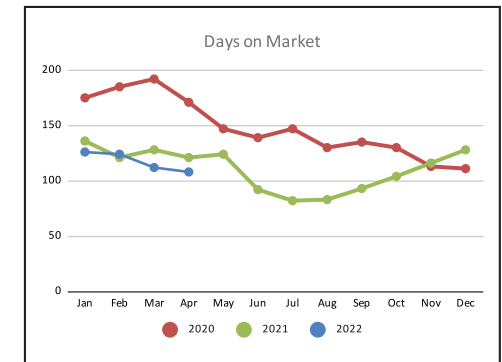
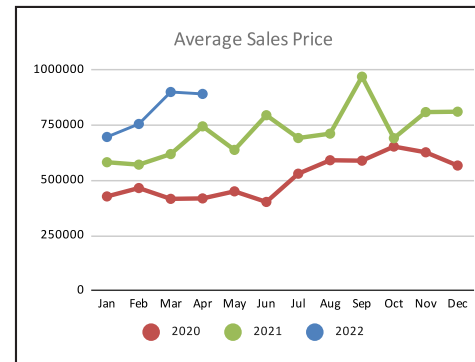
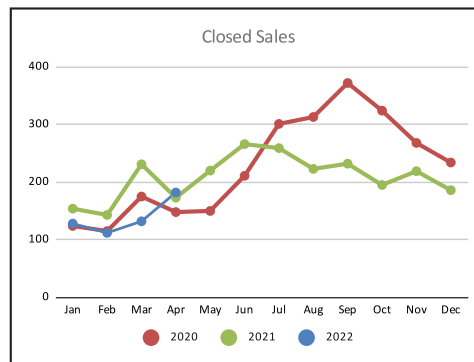
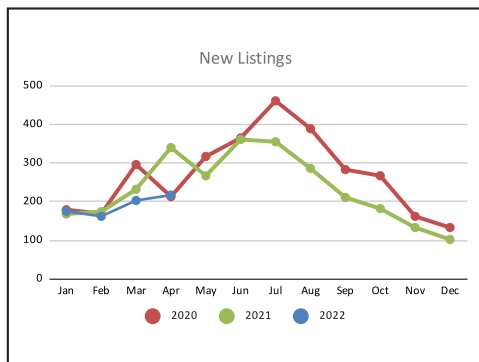
+9

Change in
Closed Sales

+\$147k

Change in
Avg. Sales Price

	April			Year to Date		
	2021	2022	+/-	2021	2022	+/-
New Listings	340	217	-123	917	763	-154
Closed Sales	173	182	+9	705	559	-146
Median Sales Price	\$570k	\$675k	+\$105k	\$450k	\$600k	+\$150k
Average Sales Price	\$745k	\$892k	+\$147k	\$631k	\$820k	+\$189k
Average % of Original List Price Received	102%	101%	-1%	100%	99%	-1%
Average Days on Market Until Sale	121	108	-13	124	108	-16



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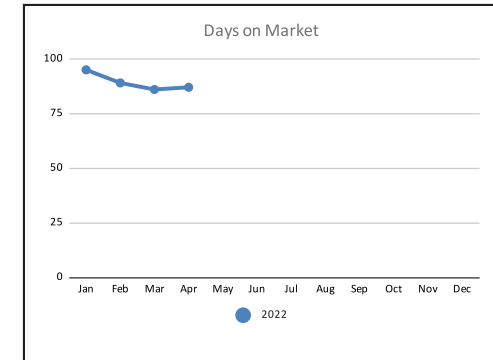
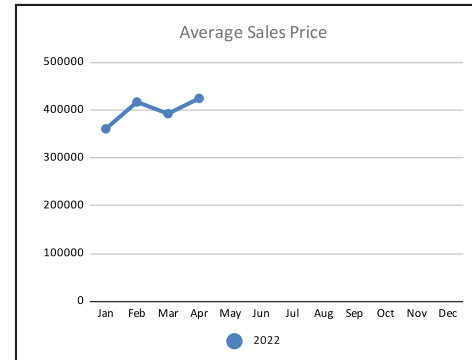
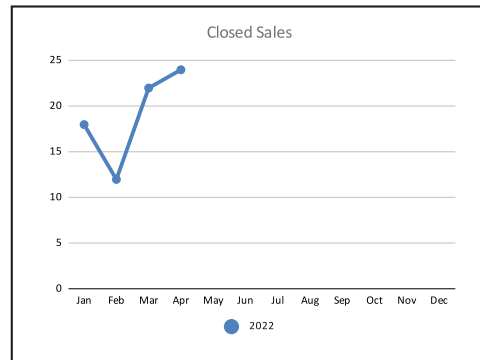
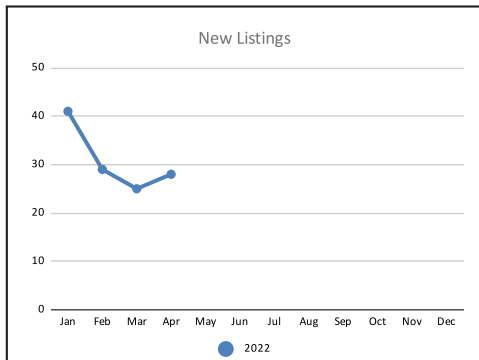
Kalispell City - Land

	April			Year to Date		
	2021	2022	+/-	2021	2022	+/-
New Listings	-	28	-	-	123	-
Closed Sales	-	24	-	-	76	-
Median Sales Price	-	\$302k	-	-	\$273k	-
Average Sales Price	-	\$424k	-	-	\$399k	-
Average % of Original List Price Received	-	101%	-	-	98%	-
Average Days on Market Until Sale	-	87	-	-	89	-

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Change in
New Listings

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Change in
Closed Sales

—
Change in
Avg. Sales Price



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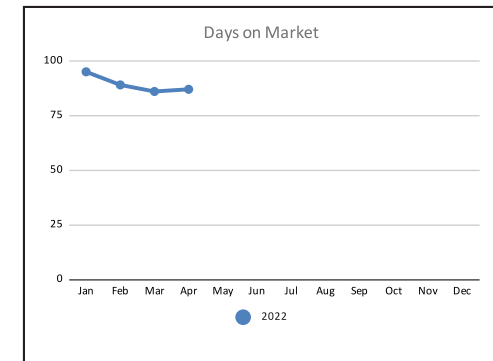
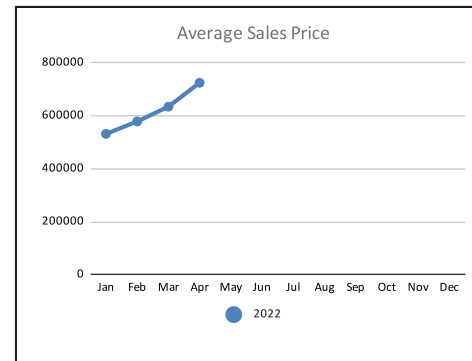
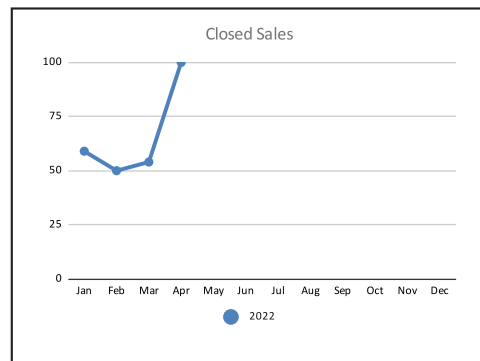
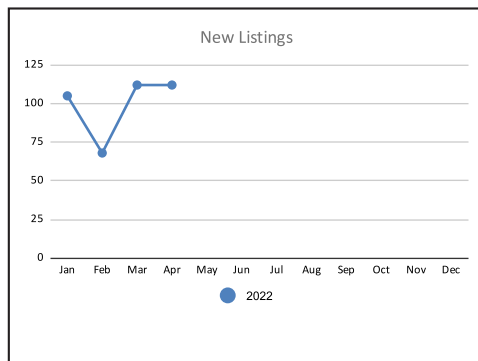
Kalispell City - Residential

	April			Year to Date		
	2021	2022	+/-	2021	2022	+/-
New Listings	-	112	-	-	397	-
Closed Sales	-	100	-	-	264	-
Median Sales Price	-	\$572k	-	-	\$515k	-
Average Sales Price	-	\$724k	-	-	\$636k	-
Average % of Original List Price Received	-	101%	-	-	101%	-
Average Days on Market Until Sale	-	87	-	-	89	-

-
Change in
New Listings

-
Change in
Closed Sales

-
Change in
Avg. Sales Price



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