

# MAY 2022 - LOCAL MARKET UPDATE

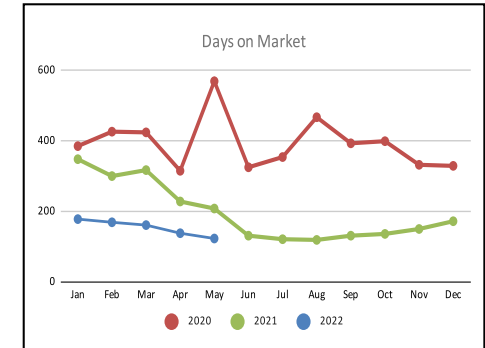
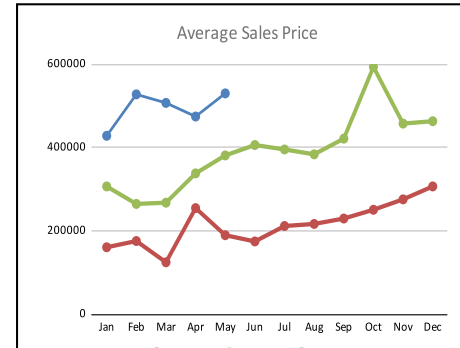
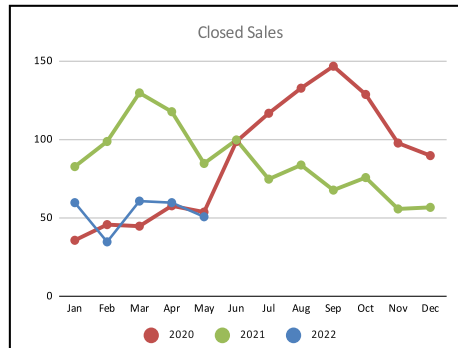
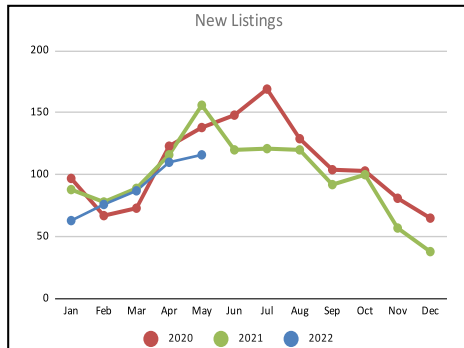
## Flathead County - Land

	May			Year to Date		
	2021	2022	+/-	2021	2022	+/-
New Listings	156	116	-40	528	450	-78
Closed Sales	85	51	-34	517	268	-249
Median Sales Price	\$220k	\$335k	+\$115k	\$182k	\$300k	+\$118k
Average Sales Price	\$381k	\$530k	+\$149k	\$307k	\$489k	+\$182k
Average % of Original List Price Received	99%	102%	+3%	98%	98%	+0%
Average Days on Market Until Sale	209	124	-85	267	126	-99

**-40**  
Change in  
New Listings

**-34**  
Change in  
Closed Sales

**+\$149k**  
Change in  
Avg. Sales Price



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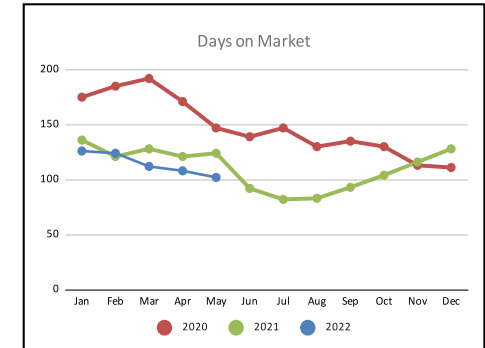
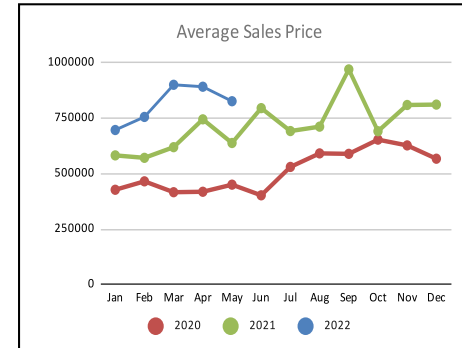
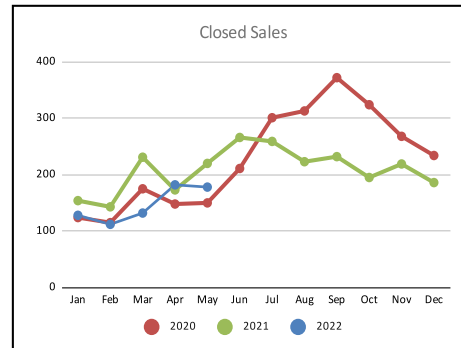
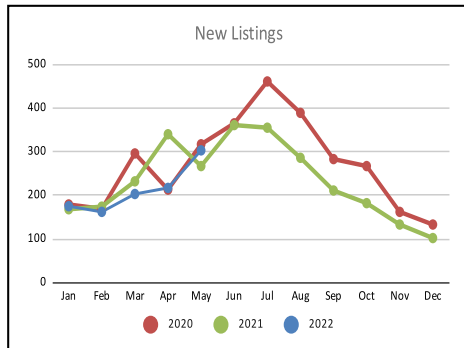
## Flathead County - Residential

	May			Year to Date		
	2021	2022	+/-	2021	2022	+/-
New Listings	267	303	+36	1,184	1,066	-118
Closed Sales	220	178	-42	925	737	-188
Median Sales Price	\$477k	\$625k	+\$148k	\$458k	\$605k	+\$147k
Average Sales Price	\$638k	\$826k	+\$188k	\$633k	\$822k	+\$189k
Average % of Original List Price Received	102%	102%	-0%	100%	101%	+1%
Average Days on Market Until Sale	124	102	-22	125	102	-23

**+36**  
Change in  
New Listings

**-42**  
Change in  
Closed Sales

**+\$188k**  
Change in  
Avg. Sales Price



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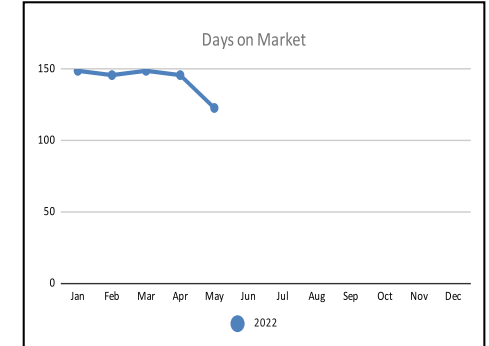
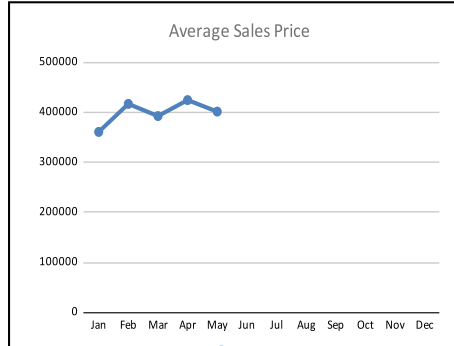
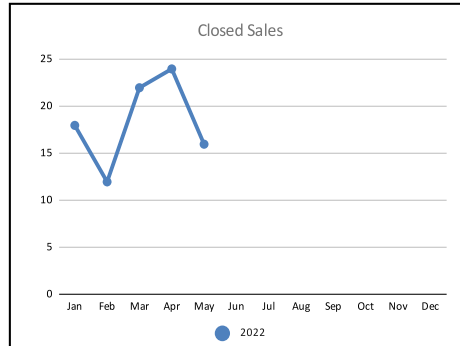
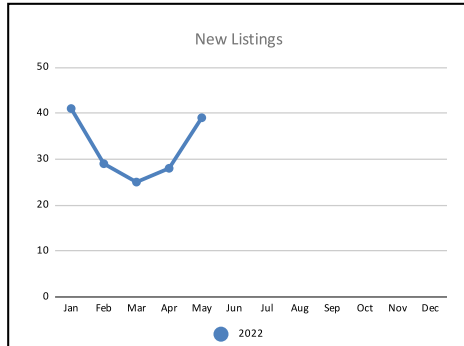
## Kalispell City - Land

	May			Year to Date		
	2021	2022	+/-	2021	2022	+/-
New Listings	-	38	-	-	160	-
Closed Sales	-	16	-	-	92	-
Median Sales Price	-	\$300k	-	-	\$280k	-
Average Sales Price	-	\$401k	-	-	\$399k	-
Average % of Original List Price Received	-	102%	-	-	99%	-
Average Days on Market Until Sale	-	123	-	-	136	-

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Change in  
New Listings

—  
Change in  
Closed Sales

—  
Change in  
Avg. Sales Price



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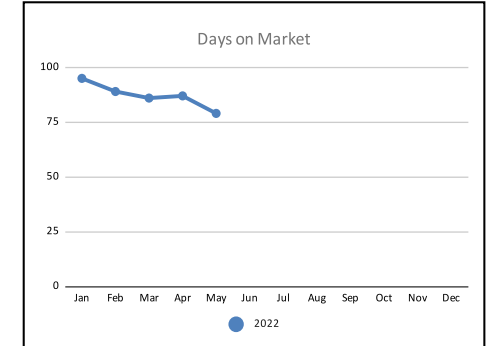
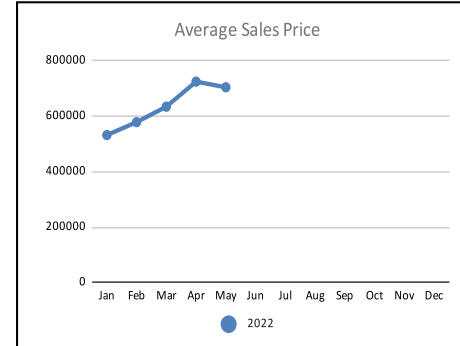
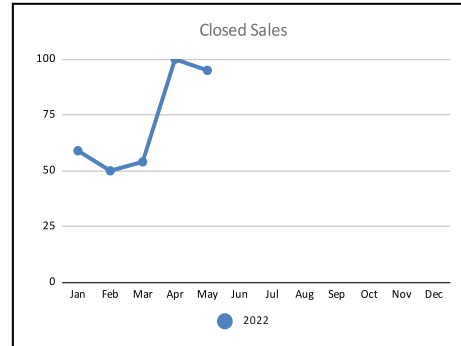
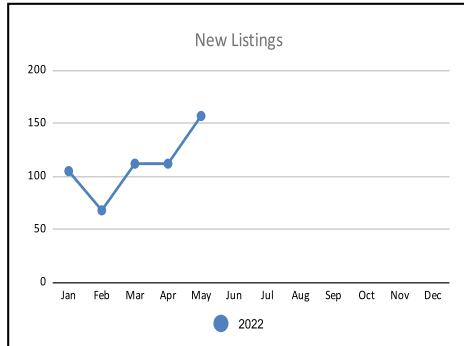
## Kalispell City - Residential

	May			Year to Date		
	2021	2022	+/-	2021	2022	+/-
New Listings	-	157	-	-	554	-
Closed Sales	-	95	-	-	359	-
Median Sales Price	-	\$590k	-	-	\$540k	-
Average Sales Price	-	\$704k	-	-	\$654k	-
Average % of Original List Price Received	-	102%	-	-	101%	-
Average Days on Market Until Sale	-	79	-	-	83	-

—  
Change in  
New Listings

—  
Change in  
Closed Sales

—  
Change in  
Avg. Sales Price



# MAY 2022 - LOCAL MARKET UPDATE

## Lake County - Land

	May			Year to Date		
	2021	2022	+/-	2021	2022	+/-
New Listings	58	37	-21	236	133	-103
Closed Sales	42	28	-14	216	120	-96
Median Sales Price	\$112k	\$195k	+\$83k	\$89k	\$135k	+\$46k
Average Sales Price	\$211k	\$256k	+\$45k	\$154k	\$232k	+\$78k
Average % of Original List Price Received	98%	101%	+3%	99%	101%	+2%
Average Days on Market Until Sale	262	125	-137	367	159	-1208

**-21**

Change in  
New Listings

**-14**

Change in  
Closed Sales

**+\$45k**

Change in  
Avg. Sales Price

