

# June 2022 - Local Market Update

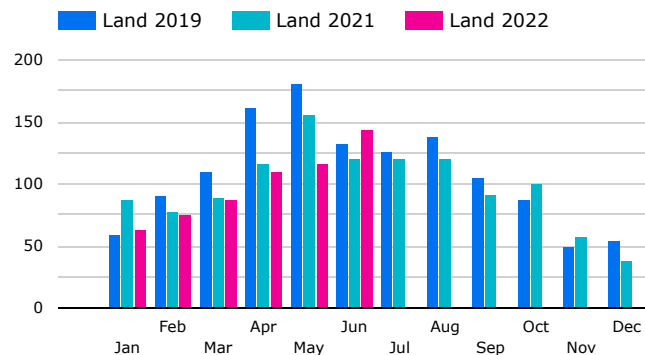
## Flathead County - Land

Month: Jun

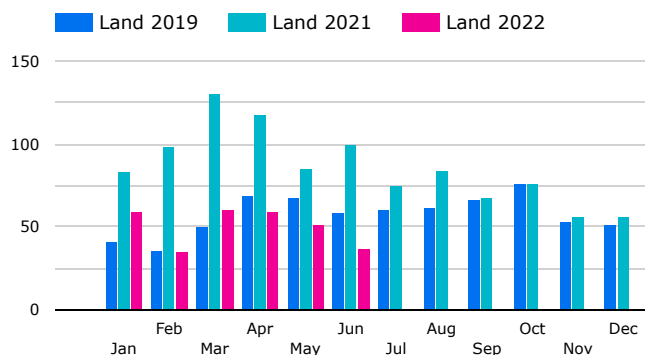
(1) ▾

<b>New Listings</b>	Land 2021 120	Land 2022 144	+/- 24	Land YTD 2021 648	Land YTD 2022 595	+/- -53
<b>Closed Sales</b>	100	37	-63	616	306	-310
<b>Median Sales Price (\$)</b>	229.0K	325.0K	96.0K	189.8K	310.0K	120.3K
<b>Average Sales Price (\$)</b>	406.4K	450.7K	44.4K	323.0K	483.4K	160.3K
<b>Average % of Original List Price Received</b>	99.00%	97.00%	-2.00%	97.00%	98.00%	0.00%
<b>Average Days on Market Until Sale</b>	132	117	-15	182	121	-61

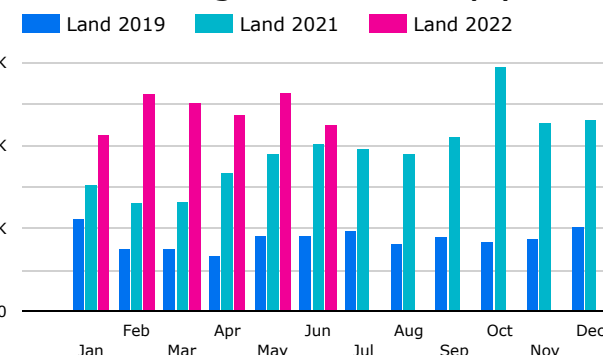
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

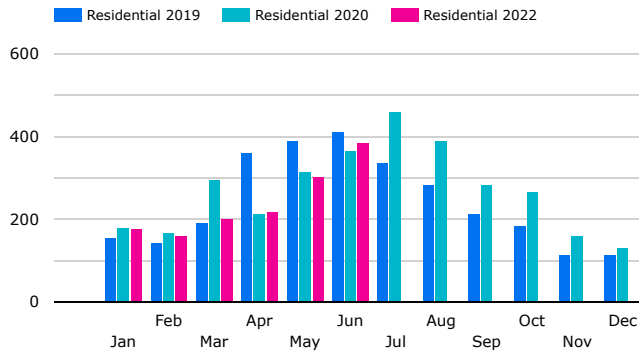
# June 2022 - Local Market Update Flathead County - Residential

Month: Jun

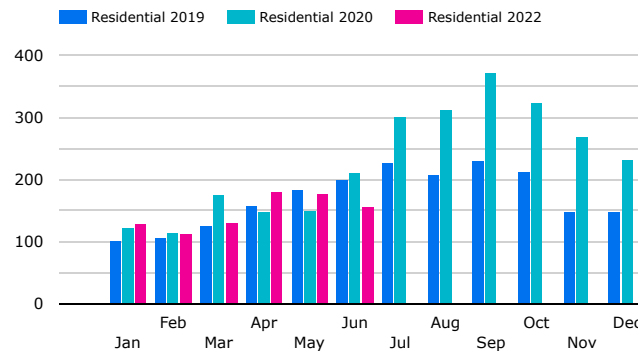
(1) ▾

<b>New Listings</b>	Residential 2021 361	Residential 2022 387	+/- 26	Residential YTD 2021 1,546	Residential YTD 2022 1,461	+/- -85
<b>Closed Sales</b>	266	156	-110	1,190	895	-295
<b>Median Sales Price (\$)</b>	522.5K	693.5K	171.0K	478.5K	625.0K	120.3K
<b>Average Sales Price (\$)</b>	795.1K	1.0M	230.7K	668.9K	858.2K	189.3K
<b>Average % of Original List Price Received</b>	102.00%	100.00%	-2.00%	97.00%	100.00%	1.00%
<b>Average Days on Market Until Sale</b>	92	91	-1	99	95	-4

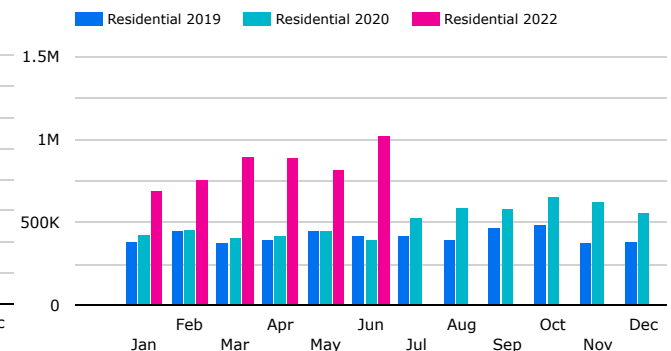
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

# June 2022 - Local Market Update

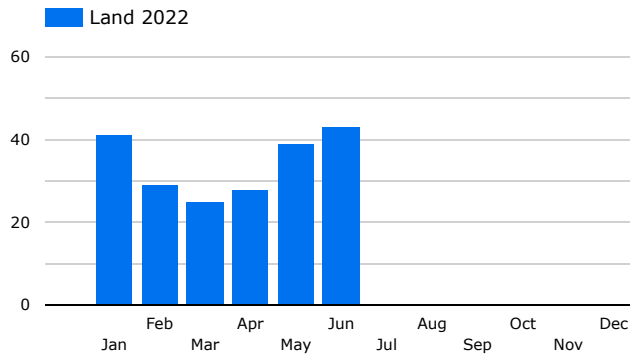
## Kalispell City - Land

Month: Jun

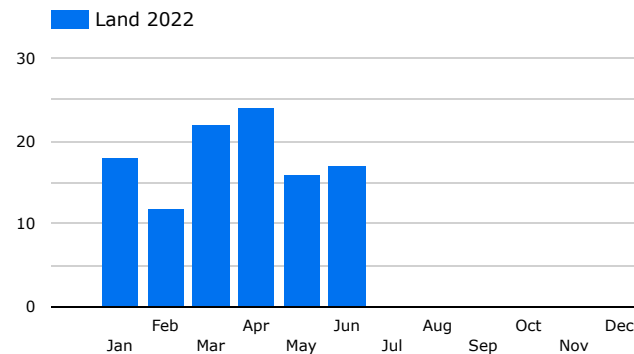
(1) ▾

	Land 2021	Land 2022	+/-	Land YTD 2021	Land YTD 2022	+/-
<b>New Listings</b>	-	43	-	-	202	-
<b>Closed Sales</b>	-	17	-	-	109	-
<b>Median Sales Price (\$)</b>	-	325.0K	-	-	290.0K	-
<b>Average Sales Price (\$)</b>	-	375.5K	-	-	395.7K	-
<b>Average % of Original List Price Received</b>	-	99.00%	-	-	99.00%	-
<b>Average Days on Market Until Sale</b>	-	131	-	-	136	-

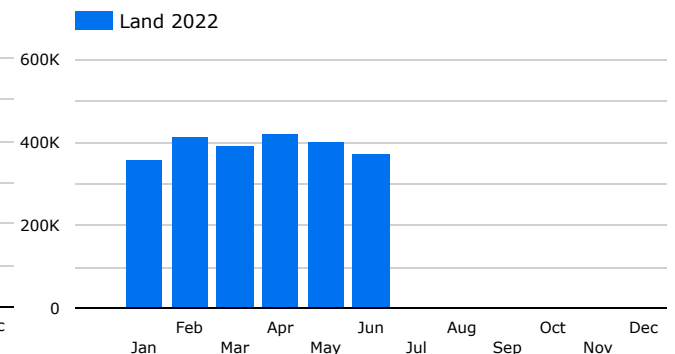
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

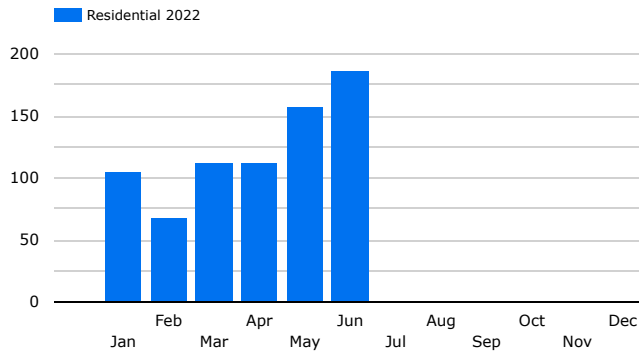
# June 2022 - Local Market Update Kalispell City - Residential

Month: Jun

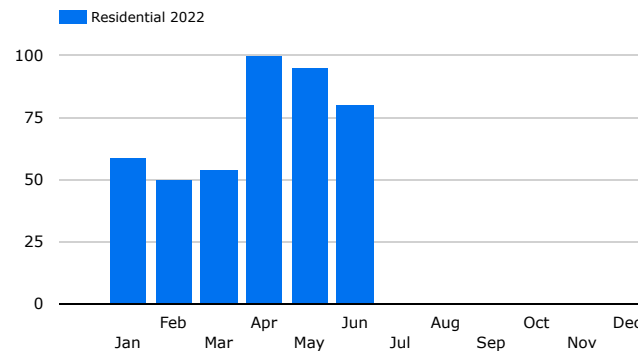
(1) ▾

<b>New Listings</b>	Residential 2021 -	Residential 2022 186	+/- -	Residential YTD 2021 -	Residential YTD 2022 747	+/- -
<b>Closed Sales</b>	-	80	-	-	440	-
<b>Median Sales Price (\$)</b>	-	652.5K	-	-	559.0K	-
<b>Average Sales Price (\$)</b>	-	736.3K	-	-	671.4K	-
<b>Average % of Original List Price Received</b>	-	101.00%	-	-	101.00%	-
<b>Average Days on Market Until Sale</b>	-	76	-	-	81	-

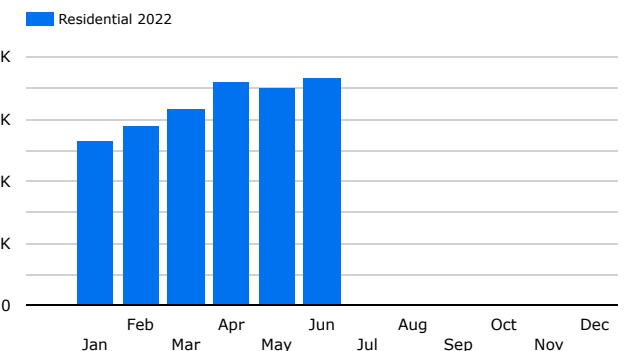
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

# June 2022 - Local Market Update

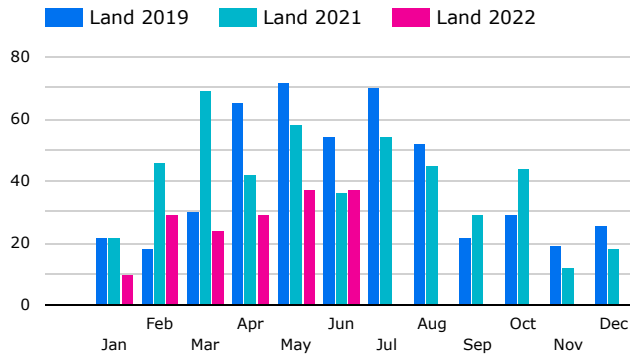
## Lake County - Land

Month: Jun

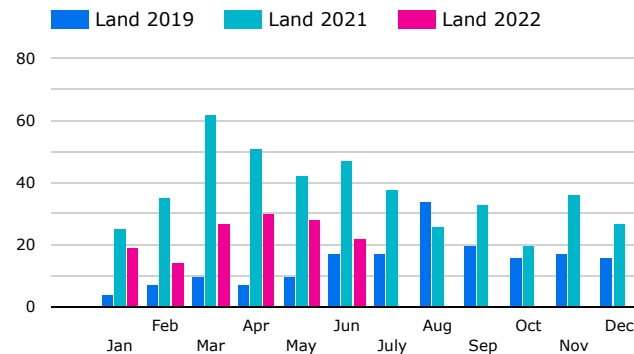
(1) ▾

<b>New Listings</b>	Land 2021 36	Land 2022 37	+/- 1	Land YTD 2021 272	Land YTD 2022 170	+/- -102
<b>Closed Sales</b>	47	22	-25	263	142	-121
<b>Median Sales Price (\$)</b>	125.0K	255.0K	130.0K	94.0K	149.5K	55.5K
<b>Average Sales Price (\$)</b>	287.1K	554.4K	267.2K	177.5K	282.0K	104.5K
<b>Average % of Original List Price Received</b>	99.00%	98.00%	-1.00%	94.00%	98.00%	0.00%
<b>Average Days on Market Until Sale</b>	168	123	-45	241	156	-85

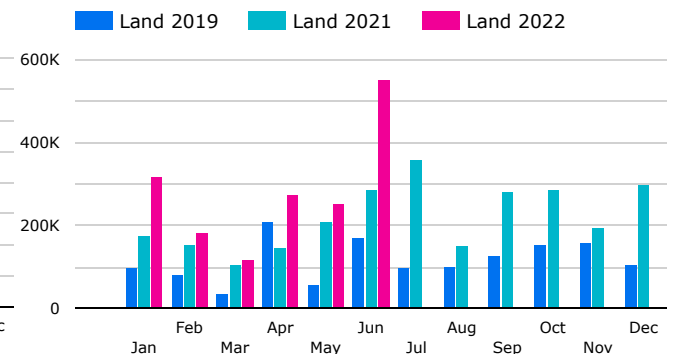
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

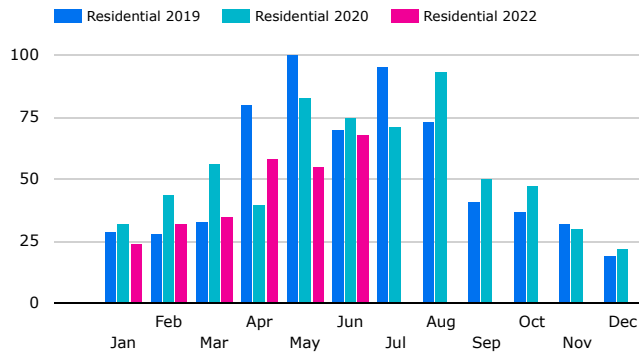
# June 2022 - Local Market Update Lake County - Residential

Month: Jun

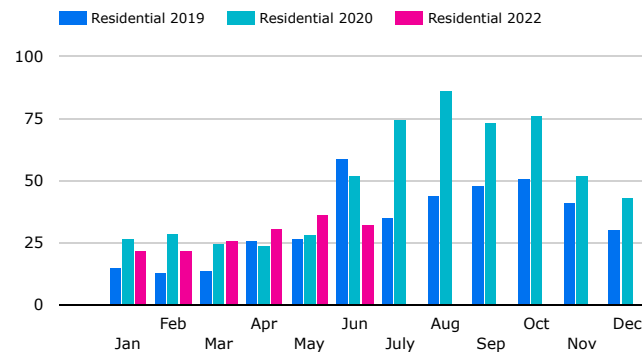
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<b>New Listings</b>	Residential 2021 89	Residential 2022 68	+/- -21	Residential YTD 2021 304	Residential YTD 2022 272	+/- -32
<b>Closed Sales</b>	53	32	-21	222	169	-53
<b>Median Sales Price (\$)</b>	475.0K	575.8K	100.8K	449.5K	525.0K	55.5K
<b>Average Sales Price (\$)</b>	659.7K	941.5K	281.8K	615.2K	761.1K	146.0K
<b>Average % of Original List Price Received</b>	100.00%	98.00%	-2.00%	94.00%	98.00%	3.00%
<b>Average Days on Market Until Sale</b>	70	74	4	102	82	-20

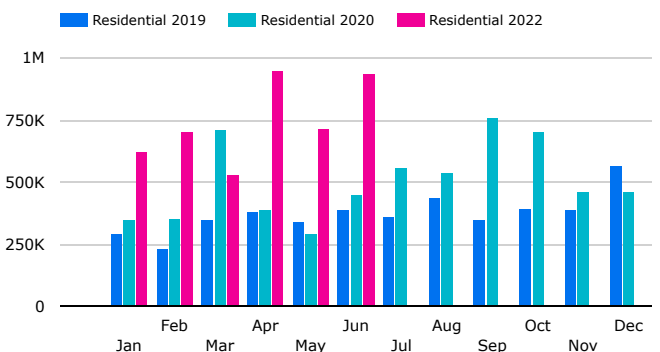
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

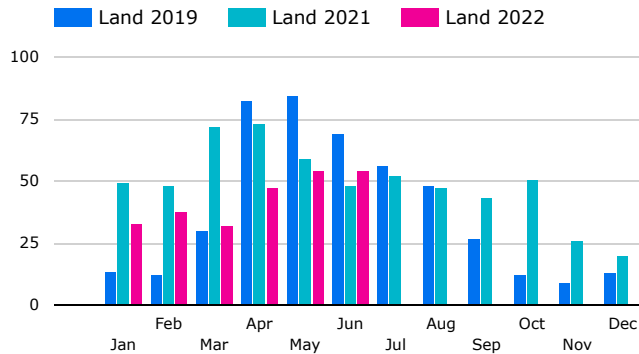
# June 2022 - Local Market Update Lincoln County - Land

Month: Jun

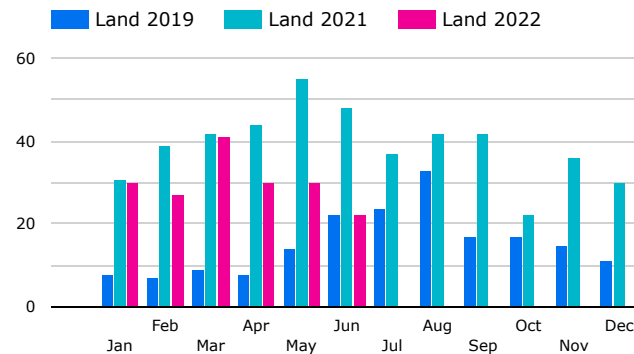
(1) ▾

<b>New Listings</b>	Land 2021 48	Land 2022 54	+/- 6	Land YTD 2021 348	Land YTD 2022 261	+/- -87
<b>Closed Sales</b>	48	22	-26	259	142	-117
<b>Median Sales Price (\$)</b>	100.5K	255.0K	154.5K	93.0K	149.5K	56.5K
<b>Average Sales Price (\$)</b>	175.1K	554.4K	379.2K	134.6K	282.0K	147.4K
<b>Average % of Original List Price Received</b>	98.00%	98.00%	0.00%	95.00%	98.00%	3.00%
<b>Average Days on Market Until Sale</b>	205	123	-82	230	156	-74

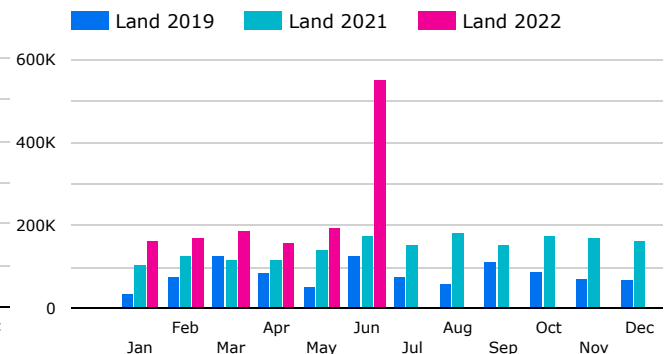
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

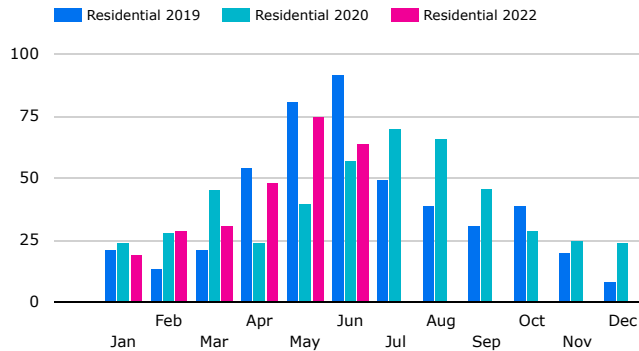
# June 2022 - Local Market Update Lincoln County - Residential

Month: Jun

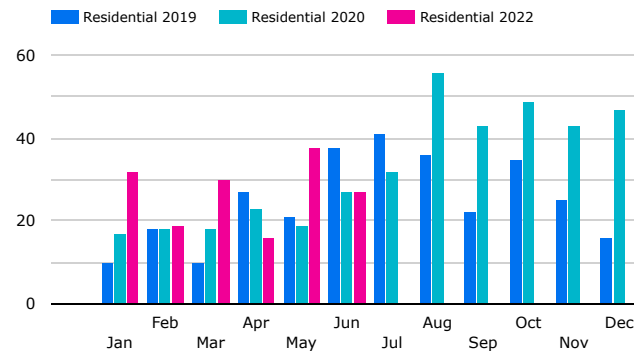
(1) ▾

<b>New Listings</b>	Residential 2021 69	Residential 2022 64	+/- -5	Residential YTD 2021 328	Residential YTD 2022 268	+/- -60
<b>Closed Sales</b>	49	27	-22	227	164	-63
<b>Median Sales Price (\$)</b>	355.0K	409.0K	54.0K	310.0K	427.5K	56.5K
<b>Average Sales Price (\$)</b>	444.7K	511.5K	66.9K	390.1K	515.2K	125.1K
<b>Average % of Original List Price Received</b>	98.00%	99.00%	1.00%	95.00%	99.00%	0.00%
<b>Average Days on Market Until Sale</b>	90	67	-23	106	89	-17

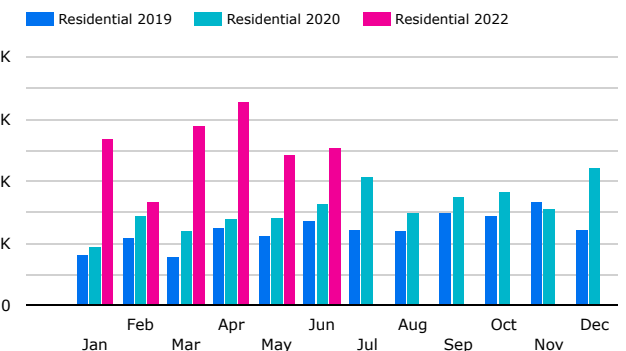
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS



# June 2022 - Local Market Update

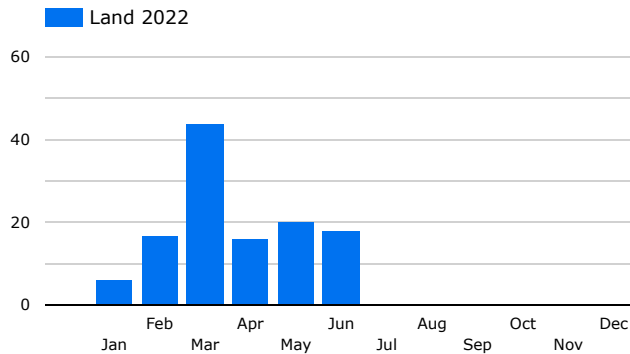
## Missoula City - Land

Month: Jun

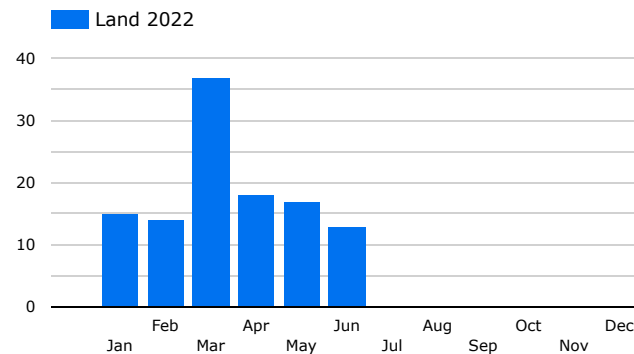
(1) ▾

	Land 2021	Land 2022	+/-	Land YTD 2021	Land YTD 2022	+/-
<b>New Listings</b>	-	18	-	-	130	-
<b>Closed Sales</b>	-	13	-	-	114	-
<b>Median Sales Price (\$)</b>	-	237.5K	-	-	163.4K	-
<b>Average Sales Price (\$)</b>	-	254.4K	-	-	245.3K	-
<b>Average % of Original List Price Received</b>	-	96.00%	-	-	99.00%	-
<b>Average Days on Market Until Sale</b>	-	211	-	-	266	-

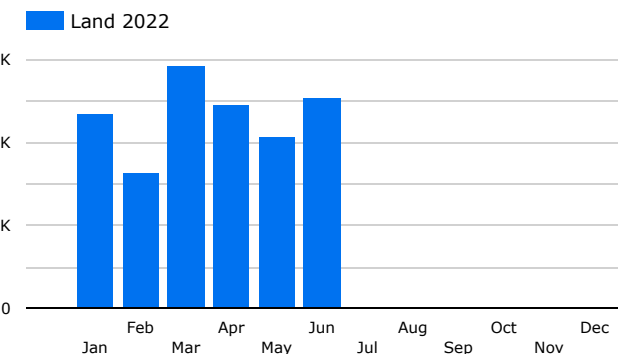
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

# June 2022 - Local Market Update

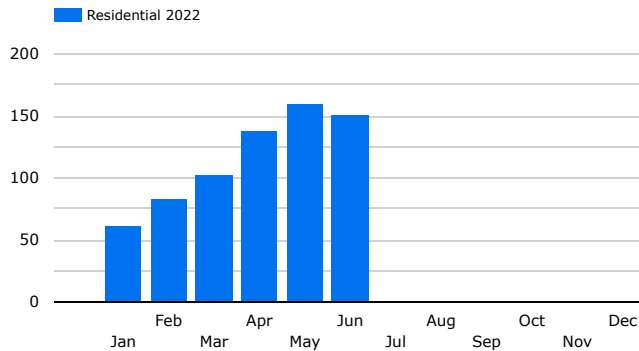
## Missoula City - Residential

Month: Jun

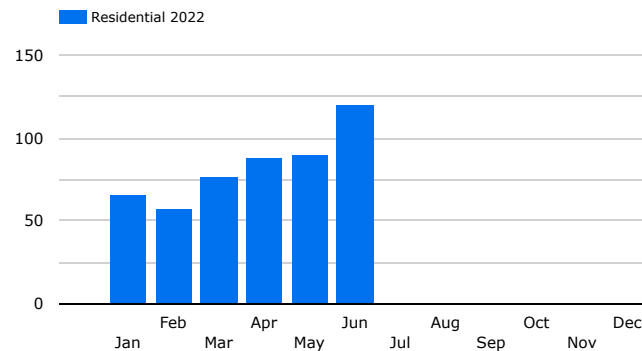
(1) ▾

<b>New Listings</b>	Residential 2021 -	Residential 2022 151	+/- -	Residential YTD 2021 -	Residential YTD 2022 701	+/- -
<b>Closed Sales</b>	-	120	-	-	501	-
<b>Median Sales Price (\$)</b>	-	562.5K	-	-	530.0K	-
<b>Average Sales Price (\$)</b>	-	612.1K	-	-	602.5K	-
<b>Average % of Original List Price Received</b>	-	105.00%	-	-	105.00%	-
<b>Average Days on Market Until Sale</b>	-	66	-	-	66	-

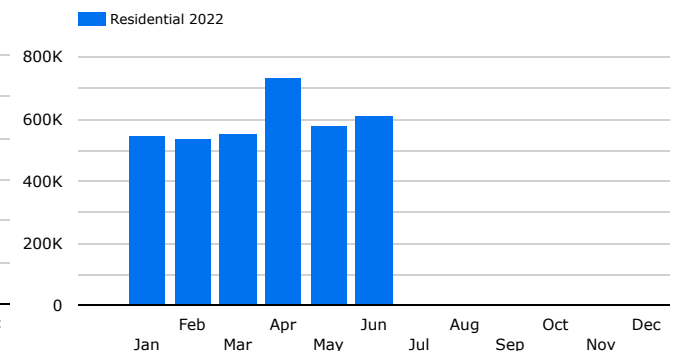
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

# June 2022 - Local Market Update

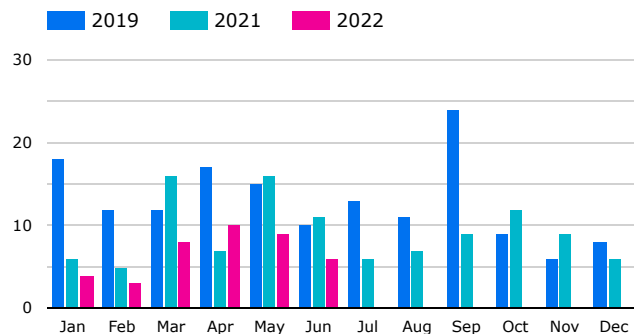
## Missoula County Commercial

Month: Jun

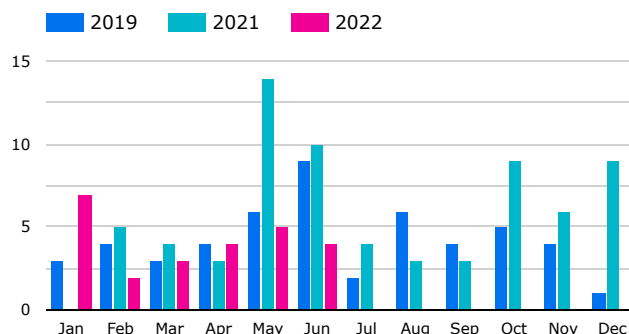
(1) ▾

<b>New Listings</b>	2021 11	2022 6	+/- -5	YTD 2021 58	YTD 2022 41	+/- -17
<b>Closed Sales</b>	10	4	-6	35	26	-9
<b>Median Sales Price (\$)</b>	1.1M	470.0K	-605.0K	645.0K	672.0K	27.0K
<b>Average Sales Price (\$)</b>	1.3M	463.8K	-827.7K	883.0K	1.3M	393.3K
<b>Average % of Original List Price Received</b>	0.00%	100.00%	100.00%	91.00%	95.00%	95.00%
<b>Average Days on Market Until Sale</b>	273	188	-85	249	185	-64

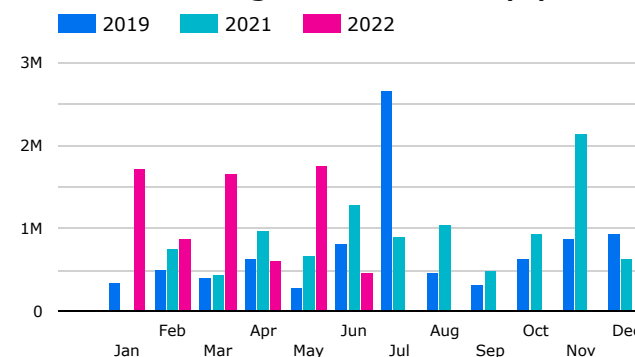
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

# June 2022 - Local Market Update

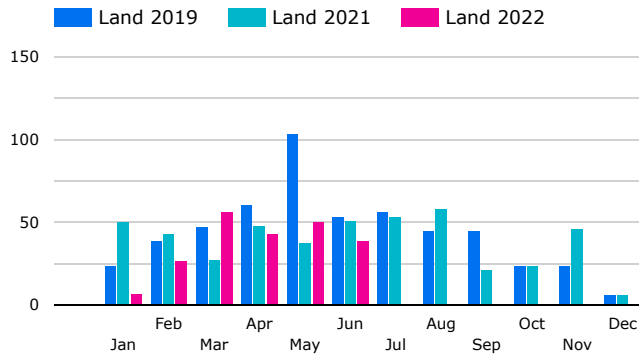
## Missoula County - Land

Month: Jun

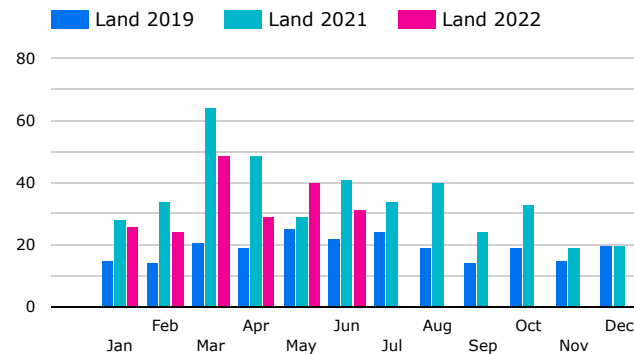
(1) ▾

<b>New Listings</b>	Land 2021 51	Land 2022 39	+/- -12	Land YTD 2021 257	Land YTD 2022 234	+/- -23
<b>Closed Sales</b>	41	31	-10	245	200	-45
<b>Median Sales Price (\$)</b>	137.5K	237.5K	100.0K	125.0K	166.8K	41.8K
<b>Average Sales Price (\$)</b>	304.4K	390.1K	85.7K	197.5K	288.1K	90.6K
<b>Average % of Original List Price Received</b>	95.00%	96.00%	1.00%	99.00%	98.00%	1.00%
<b>Average Days on Market Until Sale</b>	282	192	-90	285	223	-62

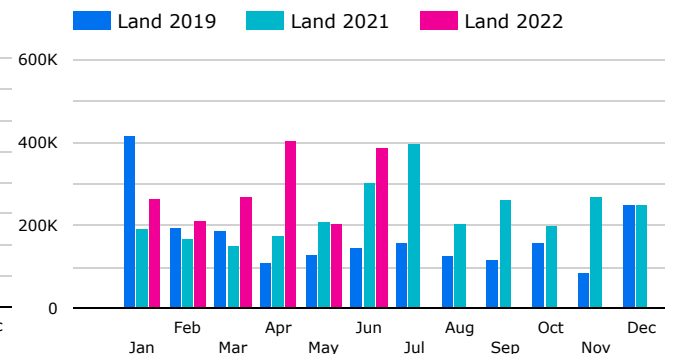
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

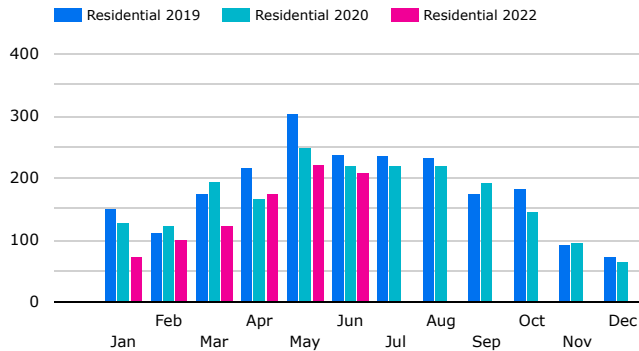
# June 2022 - Local Market Update Missoula County - Residential

Month: Jun

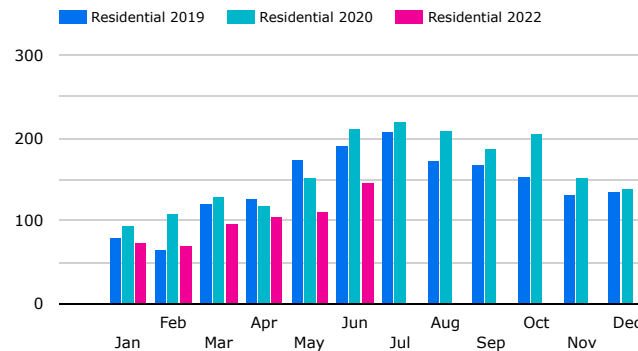
(1) ▾

<b>New Listings</b>	Residential 2021 212	Residential 2022 209	+/- -3	Residential YTD 2021 1,042	Residential YTD 2022 911	+/- -131
<b>Closed Sales</b>	182	145	-37	750	604	-146
<b>Median Sales Price (\$)</b>	451.0K	575.0K	124.1K	430.0K	538.0K	41.8K
<b>Average Sales Price (\$)</b>	515.5K	684.0K	168.6K	497.9K	627.0K	129.1K
<b>Average % of Original List Price Received</b>	106.00%	105.00%	-1.00%	99.00%	105.00%	1.00%
<b>Average Days on Market Until Sale</b>	64	70	6	75	70	-5

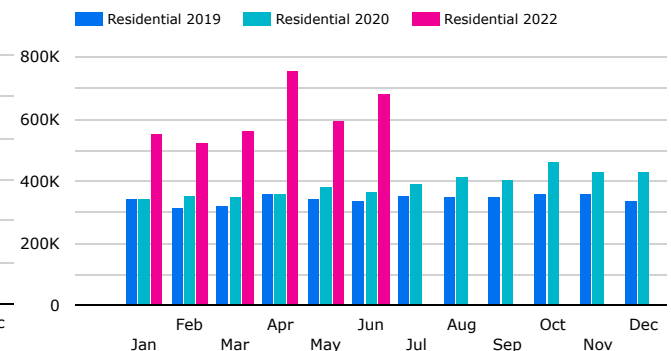
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

# June 2022 - Local Market Update

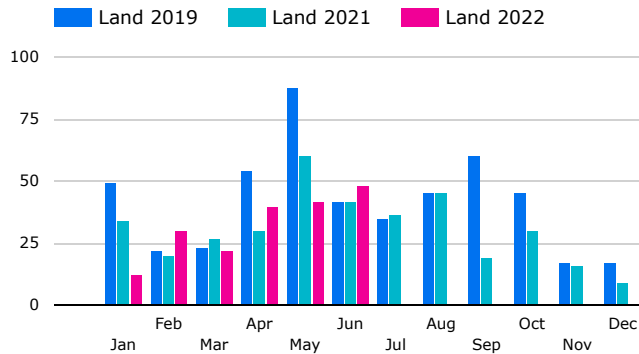
## Ravalli County - Land

Month: Jun

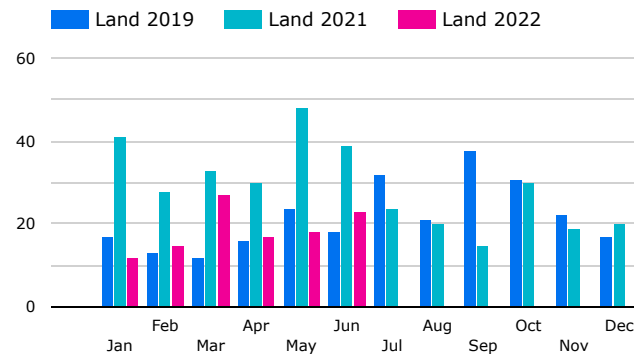
(1) ▾

<b>New Listings</b>	Land 2021 42	Land 2022 48	+/- 6	Land YTD 2021 215	Land YTD 2022 197	+/- -18
<b>Closed Sales</b>	39	23	-16	220	114	-106
<b>Median Sales Price (\$)</b>	200.0K	320.0K	120.0K	174.5K	251.5K	77.0K
<b>Average Sales Price (\$)</b>	529.1K	407.8K	-121.2K	271.3K	313.2K	41.9K
<b>Average % of Original List Price Received</b>	99.00%	96.00%	-3.00%	98.00%	97.00%	-1.00%
<b>Average Days on Market Until Sale</b>	137	96	-41	160	116	-44

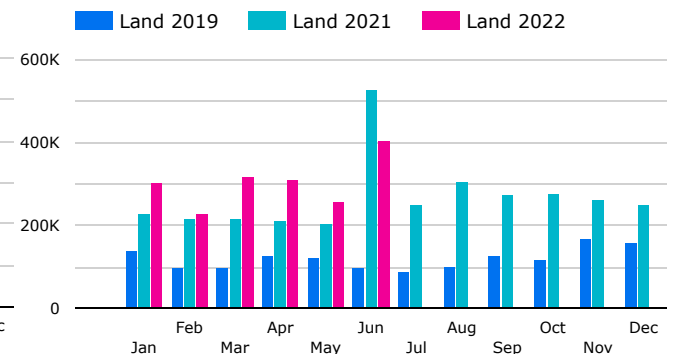
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

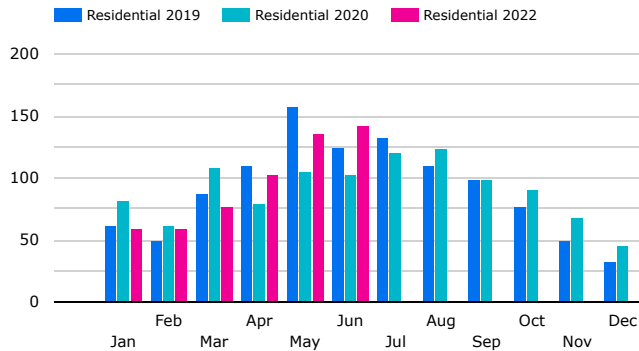
# June 2022 - Local Market Update Ravalli County - Residential

Month: Jun

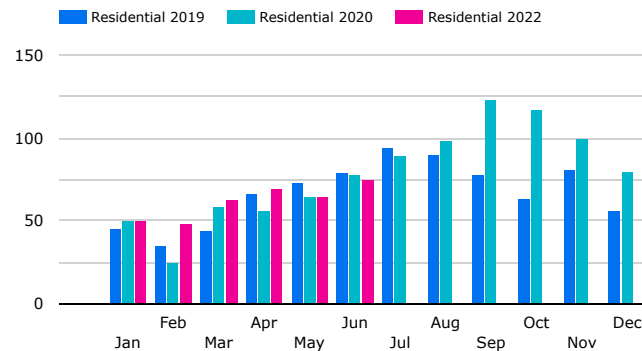
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<b>New Listings</b>	Residential 2021 123	Residential 2022 142	+/- 19	Residential YTD 2021 552	Residential YTD 2022 580	+/- 28
<b>Closed Sales</b>	102	75	-27	442	376	-66
<b>Median Sales Price (\$)</b>	447.5K	675.0K	227.5K	445.0K	565.0K	77.0K
<b>Average Sales Price (\$)</b>	634.2K	761.0K	126.8K	592.5K	678.5K	86.0K
<b>Average % of Original List Price Received</b>	101.00%	99.00%	-2.00%	99.00%	99.00%	0.00%
<b>Average Days on Market Until Sale</b>	99	74	-25	108	79	-29

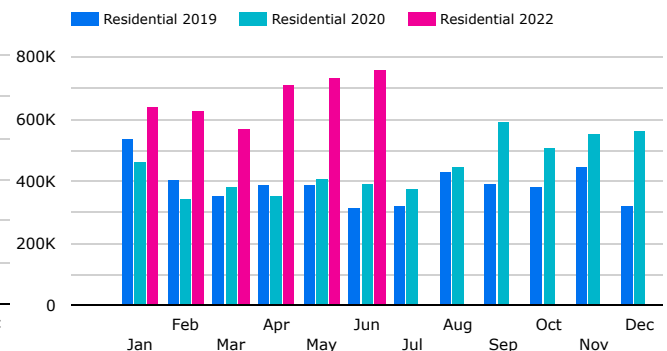
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS