

Local Market Update

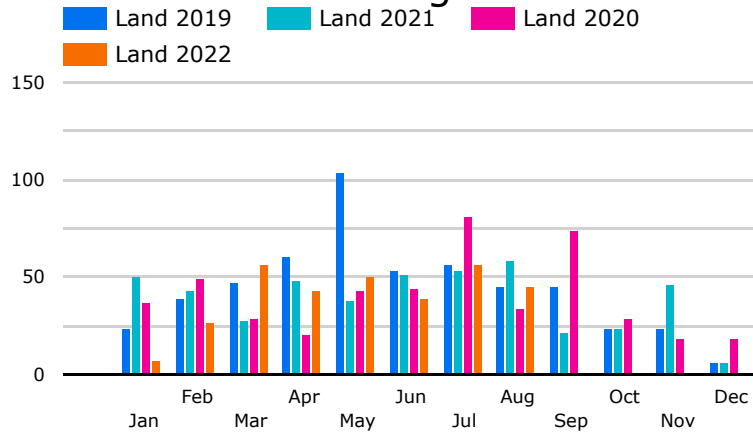
Missoula County - Land

Month: Aug

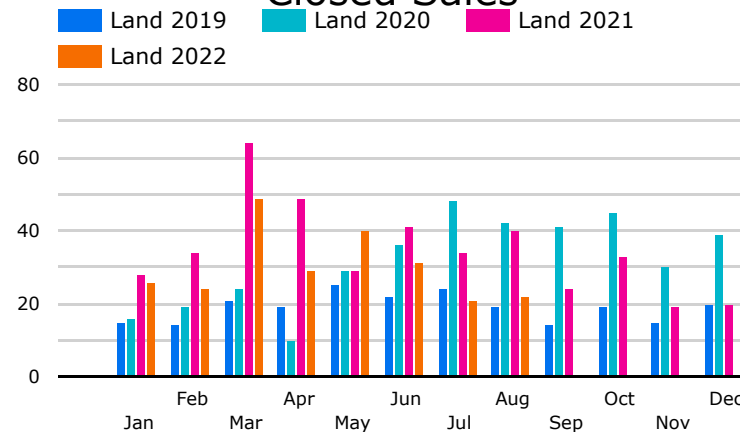
(1) ▾

New Listings	Land 2021 59	Land 2022 45	+/- -14	Land YTD 2021 375	Land YTD 2022 333	+/- -42
Closed Sales	40	22	-18	320	243	-77
Median Sales Price (\$)	126.0K	165.5K	39.5K	125.0K	170.0K	45.0K
Average Sales Price (\$)	205.3K	216.6K	11.3K	220.4K	283.9K	63.6K
Average % of Original List Price Received	100.00%	90.00%	-10.00%	99.00%	98.00%	1.00%
Average Days on Market Until Sale	232	157	-75	260	205	-55

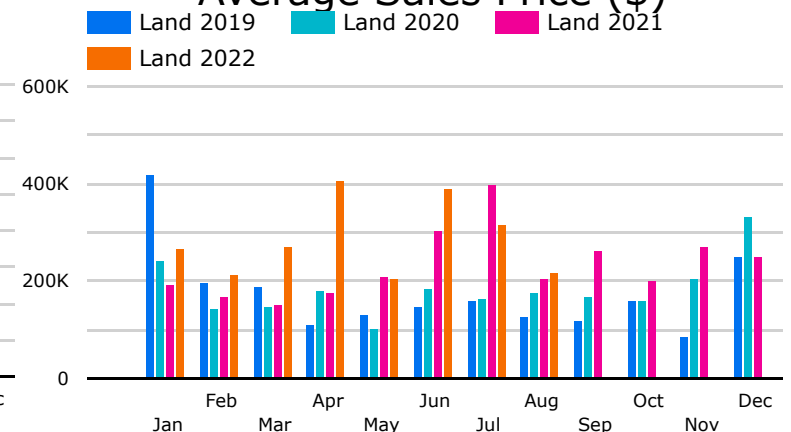
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

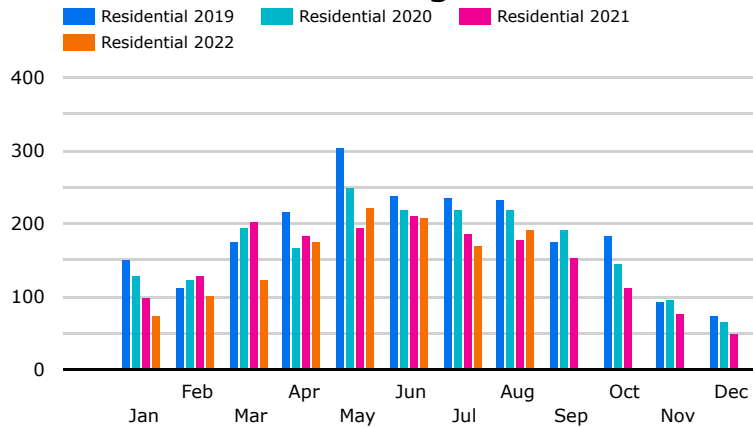
Local Market Update Missoula County - Residential

Month: Aug

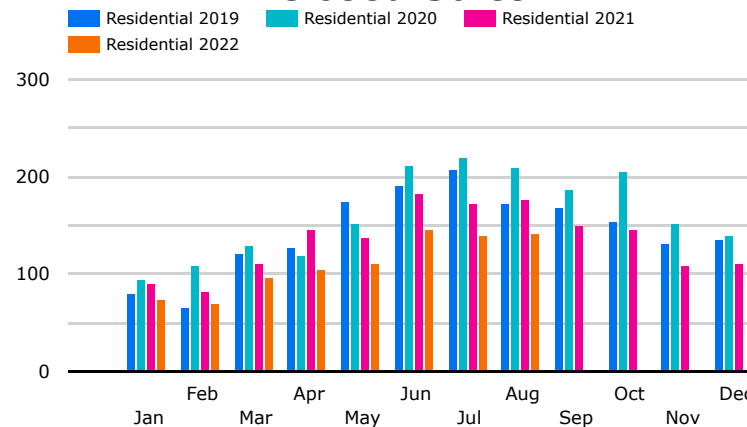
(1) ▾

New Listings	Residential 2021 179	Residential 2022 192	+/- 13	Residential YTD 2021 1,415	Residential YTD 2022 1,275	+/- -140
Closed Sales	176	141	-35	1,105	886	-219
Median Sales Price (\$)	483.0K	525.0K	42.1K	441.5K	535.0K	45.0K
Average Sales Price (\$)	548.0K	570.2K	22.3K	507.0K	613.1K	106.1K
Average % of Original List Price Received	103.00%	98.50%	-4.50%	99.00%	98.50%	-1.30%
Average Days on Market Until Sale	65	77	12	75	72	-3

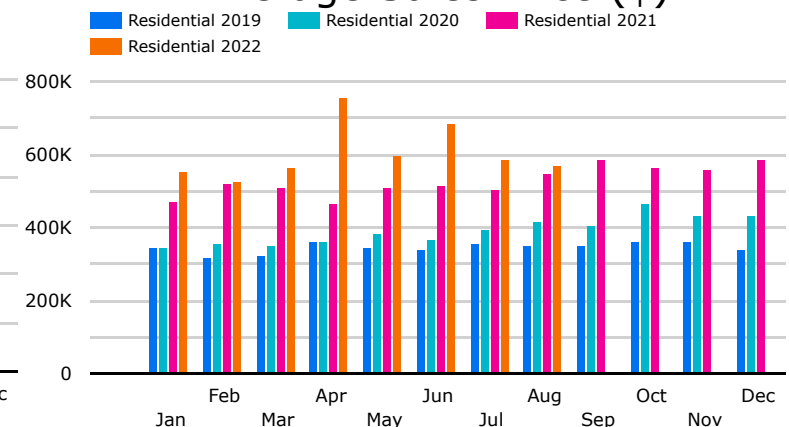
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update

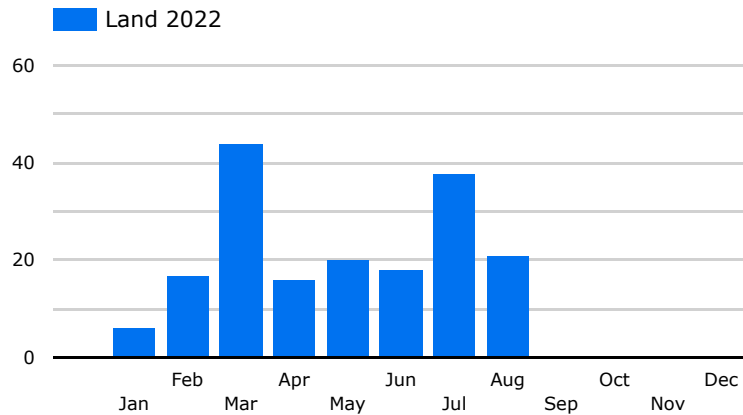
Missoula City - Land

Month: Aug

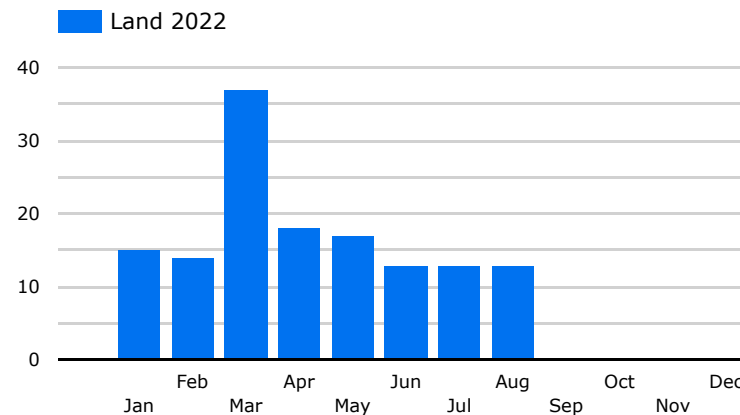
(1) ▾

New Listings	Land 2021 -	Land 2022 21	+/- -	Land YTD 2021 -	Land YTD 2022 189	+/- -
Closed Sales	-	13	-	-	140	-
Median Sales Price (\$)	-	217.5K	-	-	165.0K	-
Average Sales Price (\$)	-	217.5K	-	-	245.9K	-
Average % of Original List Price Received	-	94.00%	-	-	99.00%	-
Average Days on Market Until Sale	-	193	-	-	243	-

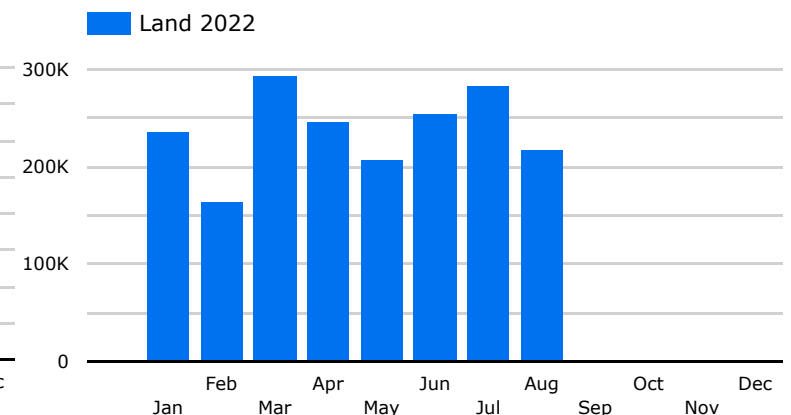
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update

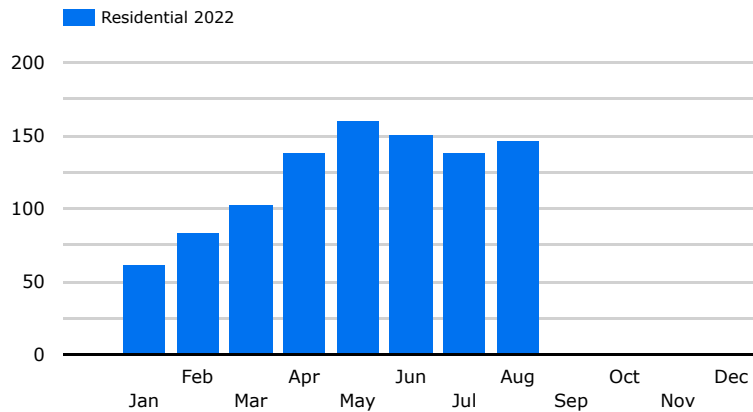
Missoula City - Residential

Month: Aug

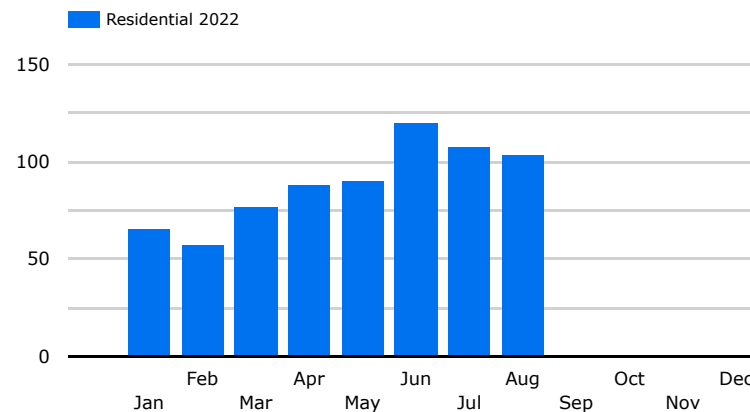
(1) ▾

New Listings	Residential 2021 -	Residential 2022 146	+/- -	Residential YTD 2021 -	Residential YTD 2022 988	+/- -
Closed Sales	-	104	-	-	714	-
Median Sales Price (\$)	-	543.5K	-	-	531.0K	-
Average Sales Price (\$)	-	564.9K	-	-	596.1K	-
Average % of Original List Price Received	-	99.50%	-	-	99.50%	-
Average Days on Market Until Sale	-	75	-	-	67	-

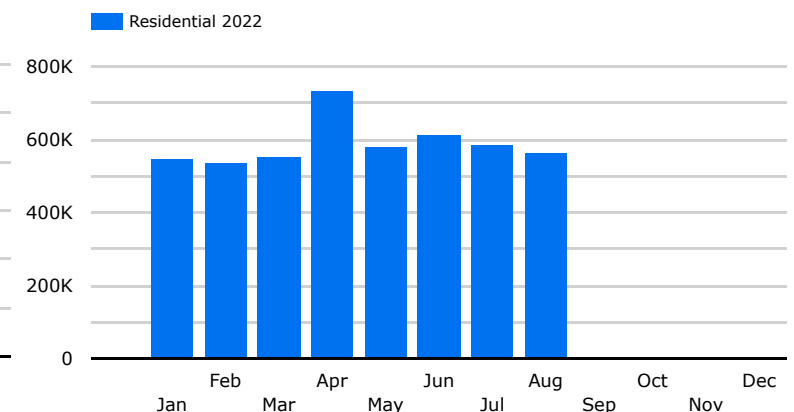
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

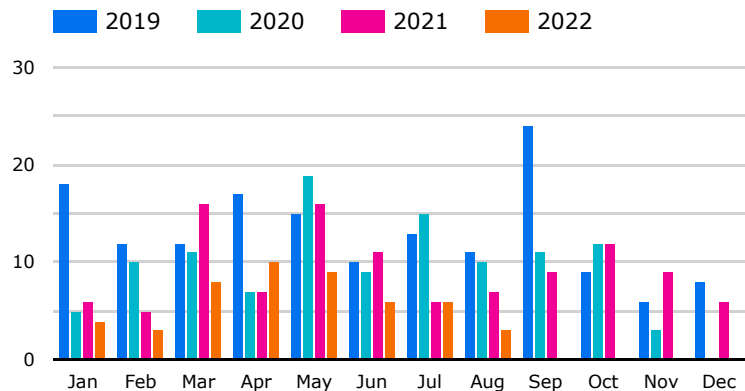
Local Market Update Missoula County Commercial

Month: Aug

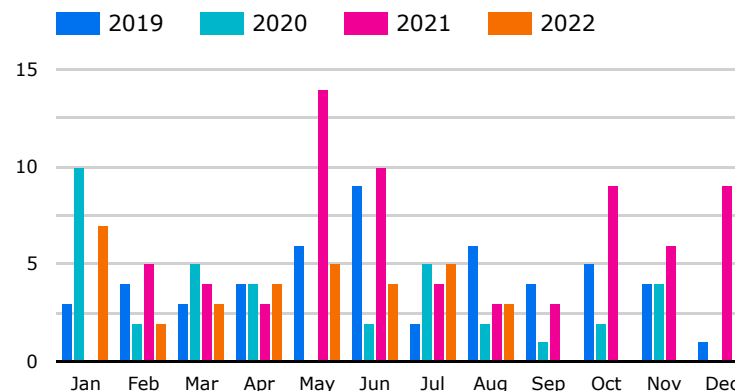
(1) ▾

New Listings	2021 7	2022 3	+/- -4	YTD 2021 71	YTD 2022 43	+/- -28
Closed Sales	3	3	0	42	31	-11
Median Sales Price (\$)	735.0K	647.9K	-87.1K	690.0K	651.2K	-38.8K
Average Sales Price (\$)	1.0M	834.3K	-210.7K	897.4K	1.4M	526.0K
Average % of Original List Price Received	90.00%	103.00%	13.00%	90.00%	95.00%	-1.00%
Average Days on Market Until Sale	259	180	-79	250	189	-61

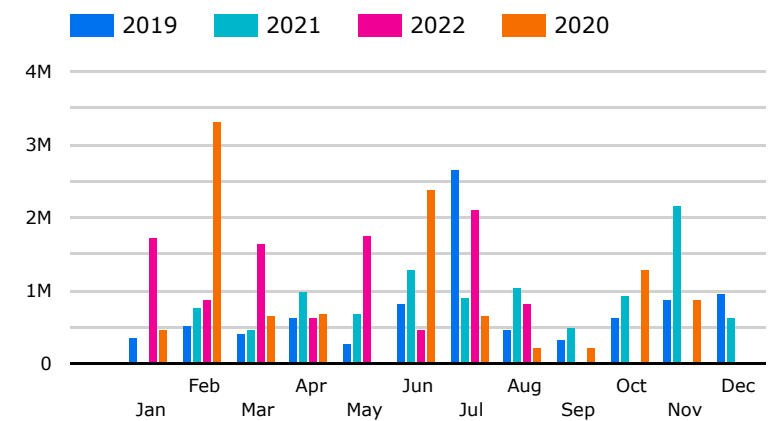
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

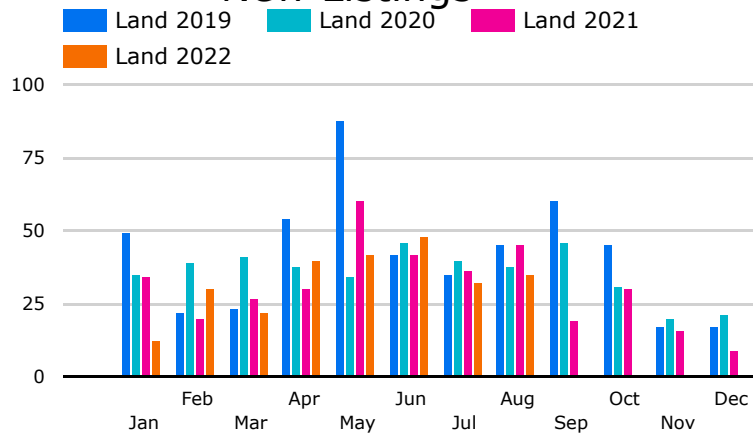
Local Market Update Ravalli County - Land

Month: Aug

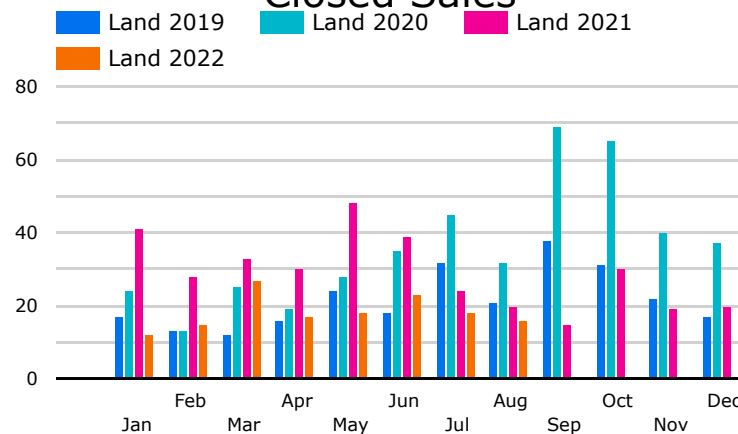
(1) ▾

New Listings	Land 2021 45	Land 2022 35	+/- -10	Land YTD 2021 297	Land YTD 2022 269	+/- -28
Closed Sales	20	16	-4	264	149	-115
Median Sales Price (\$)	160.3K	278.3K	118.0K	175.0K	262.3K	87.3K
Average Sales Price (\$)	308.4K	286.4K	-22.0K	272.0K	326.2K	54.2K
Average % of Original List Price Received	98.00%	93.00%	-5.00%	98.00%	95.00%	-3.00%
Average Days on Market Until Sale	116	102	-14	149	117	-32

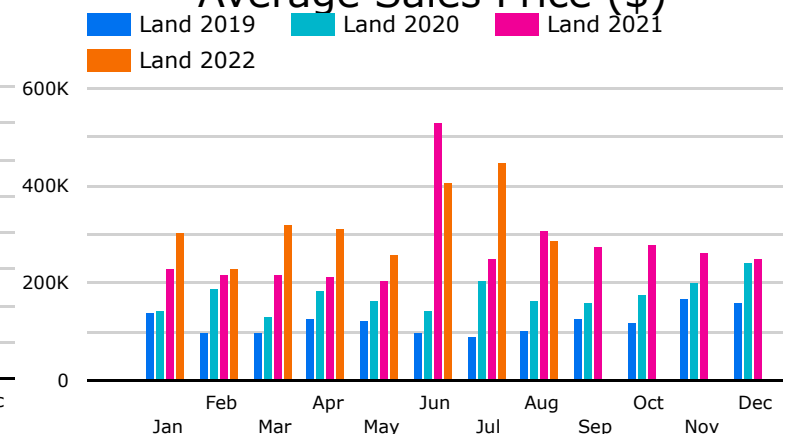
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update

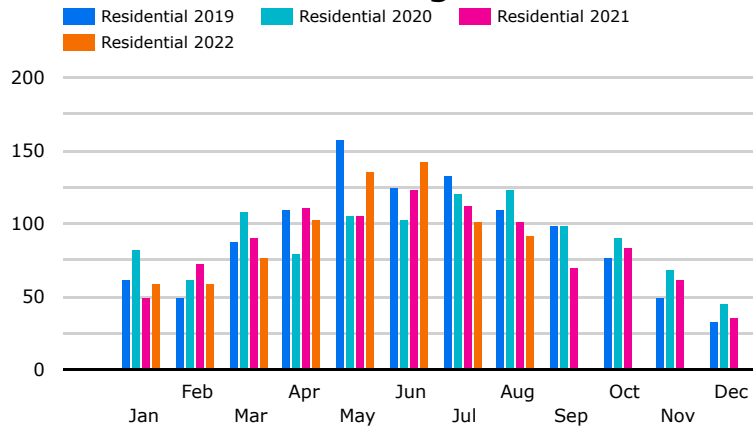
Ravalli County - Residential

Month: Aug

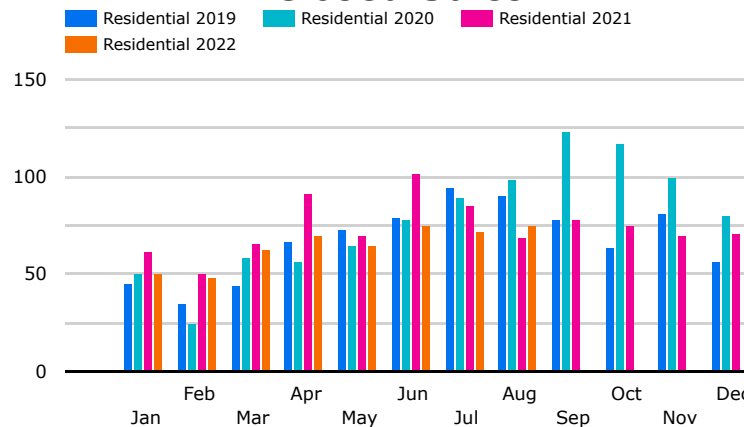
(1) ▾

New Listings	Residential 2021 101	Residential 2022 92	+/- -9	Residential YTD 2021 764	Residential YTD 2022 775	+/- 11
Closed Sales	69	75	6	596	525	-71
Median Sales Price (\$)	525.0K	555.0K	30.0K	465.0K	568.0K	87.3K
Average Sales Price (\$)	612.4K	644.0K	31.6K	611.6K	675.3K	63.7K
Average % of Original List Price Received	98.00%	94.00%	-4.00%	99.00%	94.00%	-1.00%
Average Days on Market Until Sale	78	84	6	95	85	-10

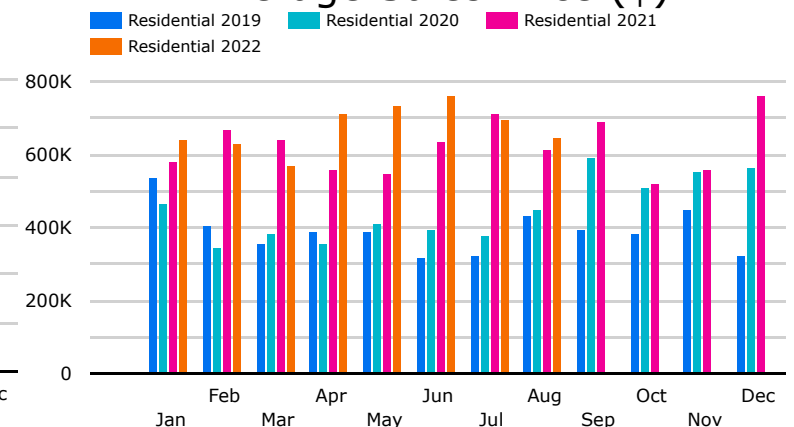
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

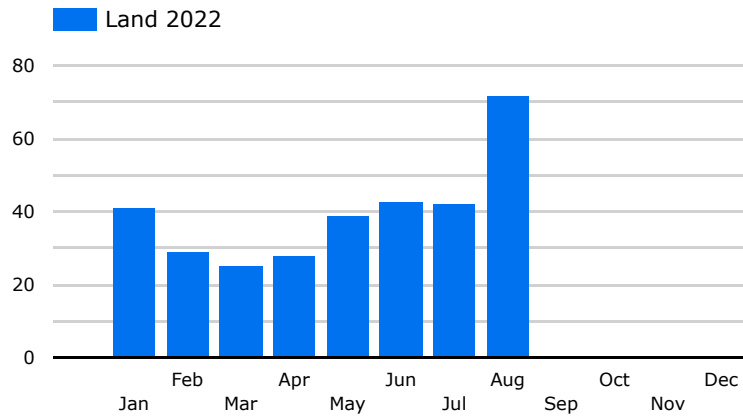
Local Market Update Kalispell City - Land

Month: Aug

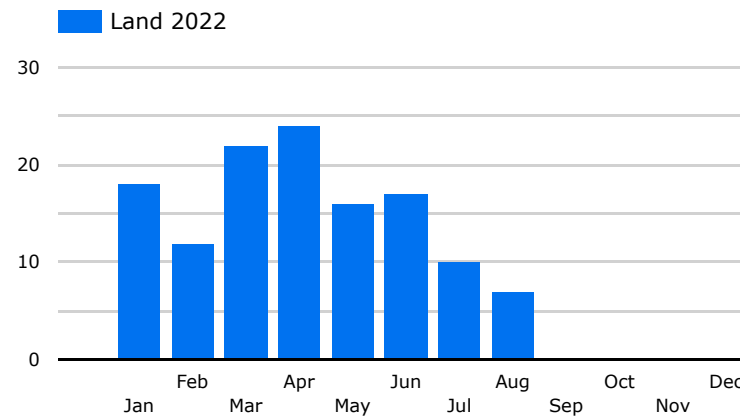
(1) ▾

New Listings	Land 2021 -	Land 2022 72	+/- -	Land YTD 2021 -	Land YTD 2022 316	+/- -
Closed Sales	-	7	-	-	128	-
Median Sales Price (\$)	-	388.0K	-	-	302.5K	-
Average Sales Price (\$)	-	574.7K	-	-	440.6K	-
Average % of Original List Price Received	-	88.00%	-	-	97.00%	-
Average Days on Market Until Sale	-	112	-	-	125	-

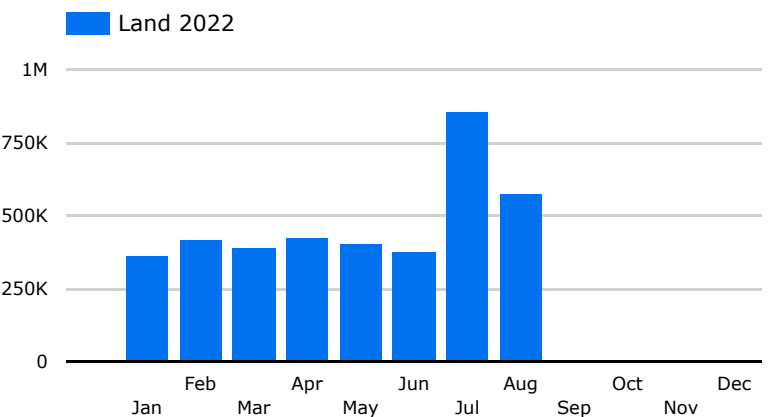
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update

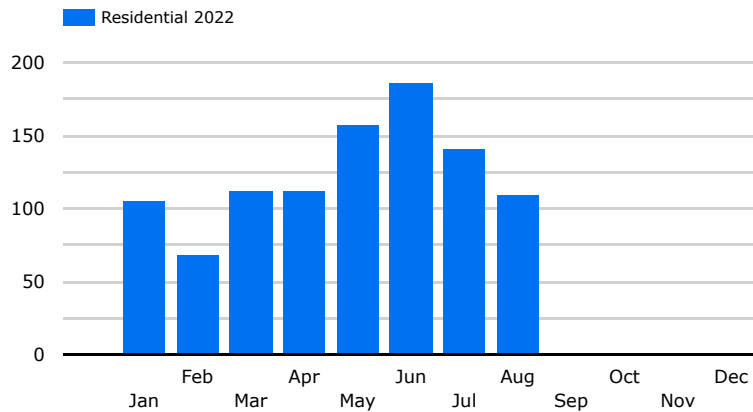
Kalispell City - Residential

Month: Aug

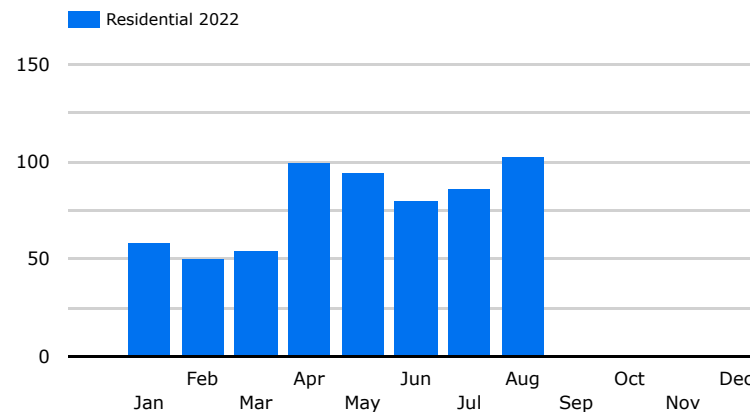
(1) ▾

New Listings	Residential 2021 -	Residential 2022 109	+/- -	Residential YTD 2021 -	Residential YTD 2022 1,002	+/- -
Closed Sales	-	103	-	-	632	-
Median Sales Price (\$)	-	510.0K	-	-	545.0K	-
Average Sales Price (\$)	-	647.9K	-	-	659.1K	-
Average % of Original List Price Received	-	93.00%	-	-	93.00%	-
Average Days on Market Until Sale	-	96	-	-	89	-

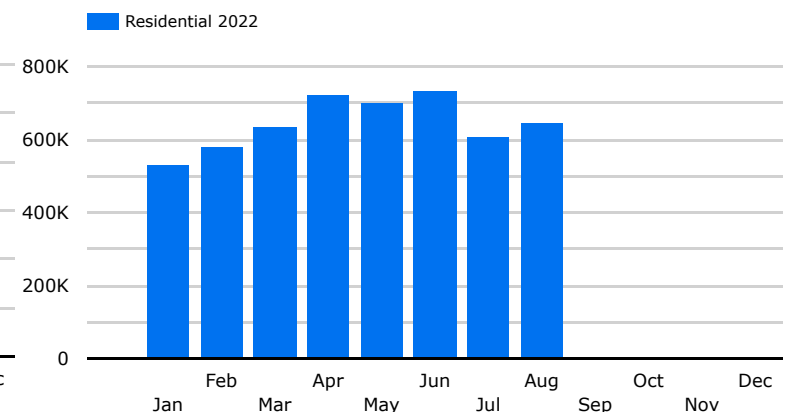
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

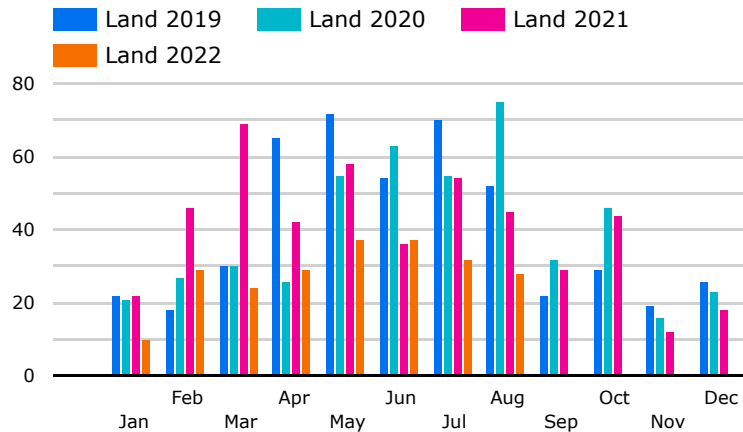
Local Market Update Lake County - Land

Month: Aug

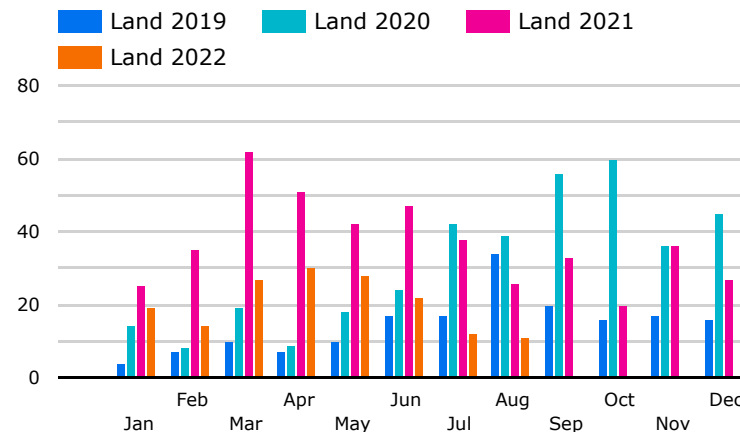
(1) ▾

New Listings	Land 2021 45	Land 2022 28	+/- -17	Land YTD 2021 370	Land YTD 2022 230	+/- -140
Closed Sales	26	11	-15	327	167	-160
Median Sales Price (\$)	104.5K	240.0K	135.5K	98.0K	152.0K	54.0K
Average Sales Price (\$)	153.0K	311.9K	158.9K	197.0K	283.8K	86.9K
Average % of Original List Price Received	99.00%	97.00%	-2.00%	95.00%	98.00%	0.00%
Average Days on Market Until Sale	157	113	-44	226	No data	No data

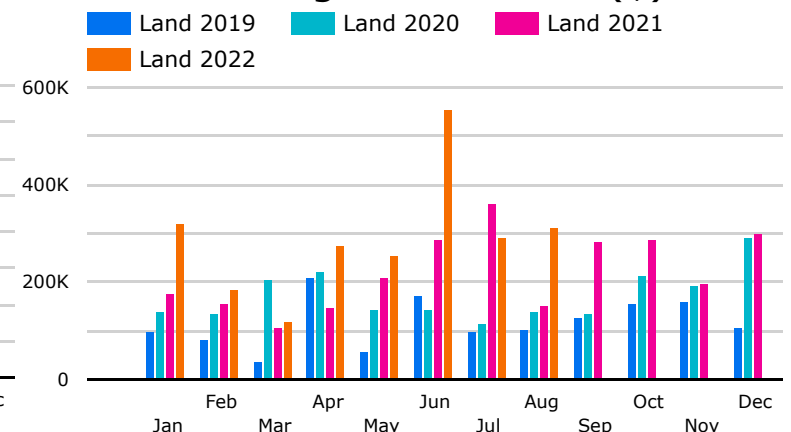
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

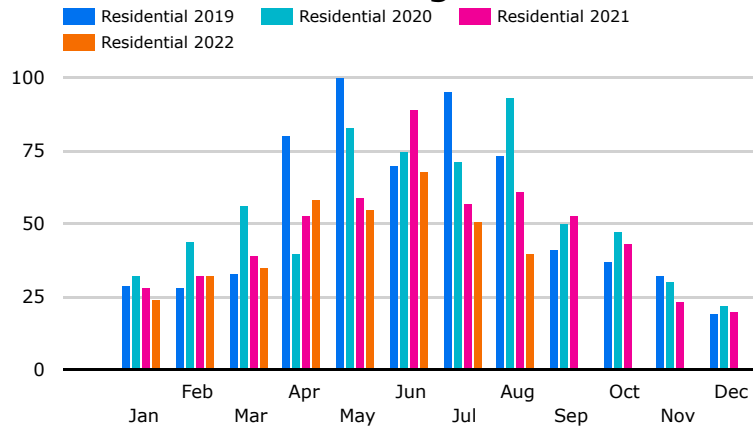
Local Market Update Lake County - Residential

Month: Aug

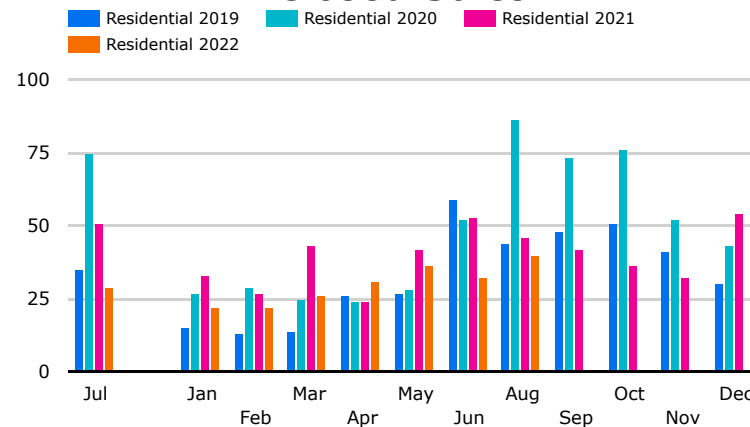
(1) ▾

New Listings	Residential 2021 61	Residential 2022 40	+/- -21	Residential YTD 2021 425	Residential YTD 2022 364	+/- -61
Closed Sales	46	40	-6	319	240	-79
Median Sales Price (\$)	587.5K	556.0K	-31.5K	450.0K	555.0K	54.0K
Average Sales Price (\$)	1.0M	777.6K	-263.9K	672.3K	775.6K	103.4K
Average % of Original List Price Received	97.00%	94.00%	-3.00%	95.00%	94.00%	0.00%
Average Days on Market Until Sale	75	93	18	97	91	-6

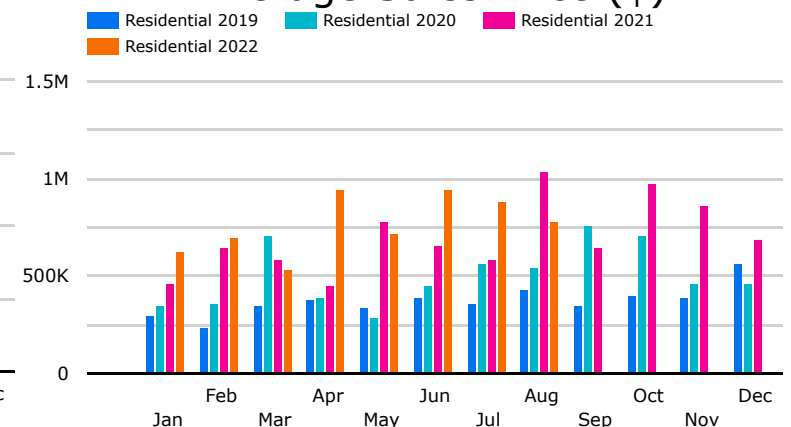
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

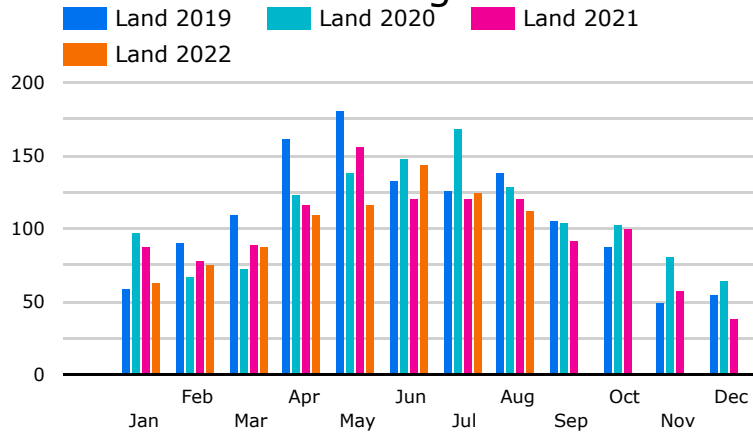
Local Market Update Flathead County - Land

Month: Aug

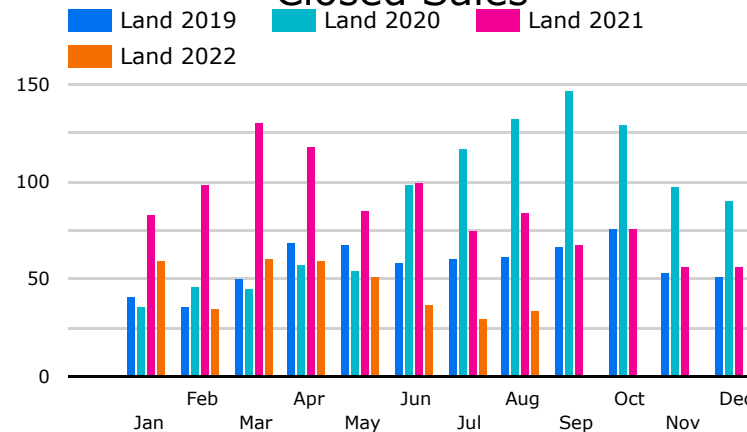
(1) ▾

New Listings	Land 2021 120	Land 2022 113	+/- -7	Land YTD 2021 898	Land YTD 2022 834	+/- -64
Closed Sales	84	34	-50	775	373	-402
Median Sales Price (\$)	237.0K	419.0K	182.0K	199.0K	325.0K	126.0K
Average Sales Price (\$)	384.0K	564.7K	180.6K	336.7K	505.6K	168.9K
Average % of Original List Price Received	99.00%	92.00%	-7.00%	97.00%	96.40%	-1.60%
Average Days on Market Until Sale	120	125	5	170	125	-45

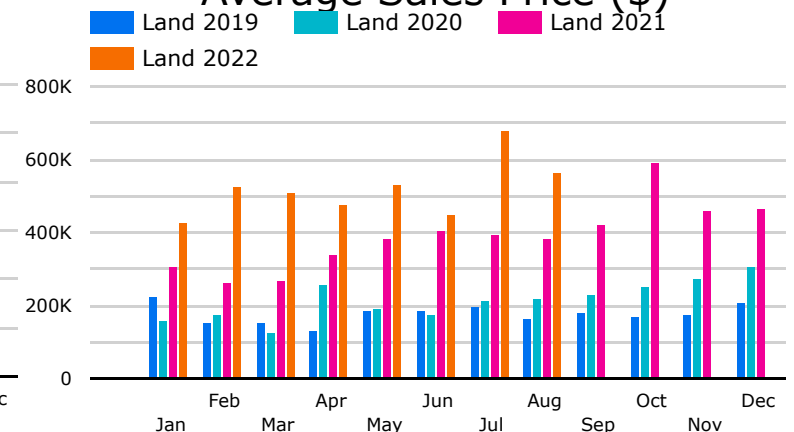
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

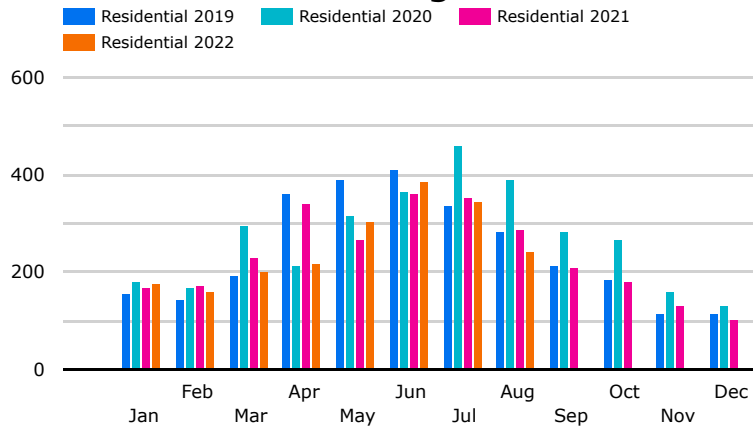
Local Market Update Flathead County - Residential

Month: Aug

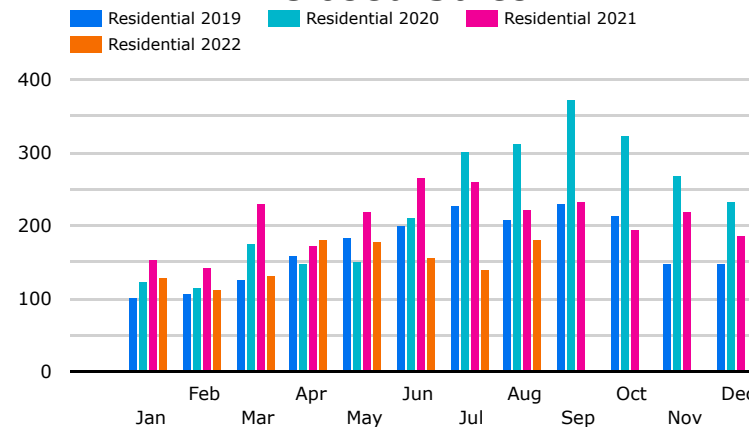
(1) ▾

New Listings	Residential 2021 286	Residential 2022 242	+/- -44	Residential YTD 2021 2,189	Residential YTD 2022 2,056	+/- -133
Closed Sales	223	182	-41	1,673	1,227	-446
Median Sales Price (\$)	575.0K	587.0K	12.0K	500.0K	610.0K	126.0K
Average Sales Price (\$)	711.5K	831.0K	119.4K	677.7K	837.2K	159.4K
Average % of Original List Price Received	100.00%	93.00%	-7.00%	97.00%	93.00%	-2.00%
Average Days on Market Until Sale	83	105	22	96	101	5

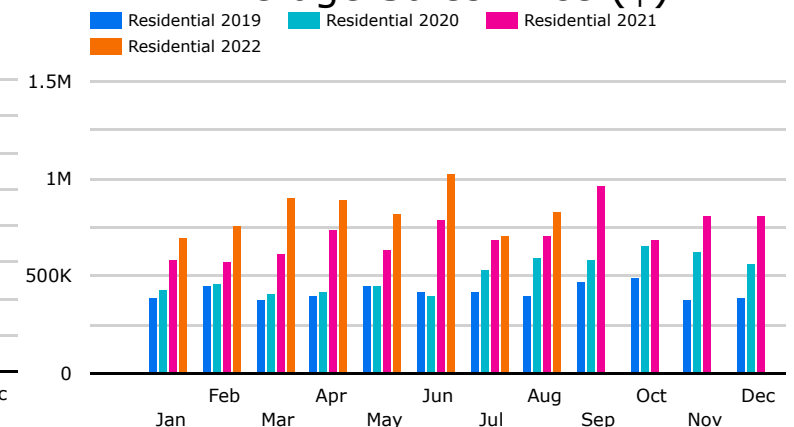
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

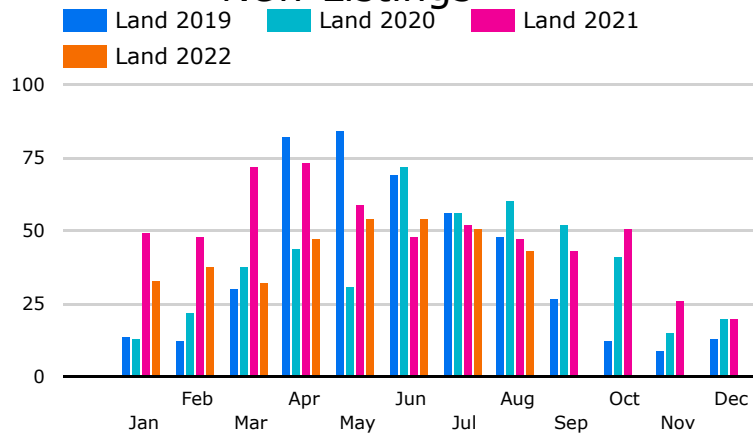
Local Market Update Lincoln County - Land

Month: Aug

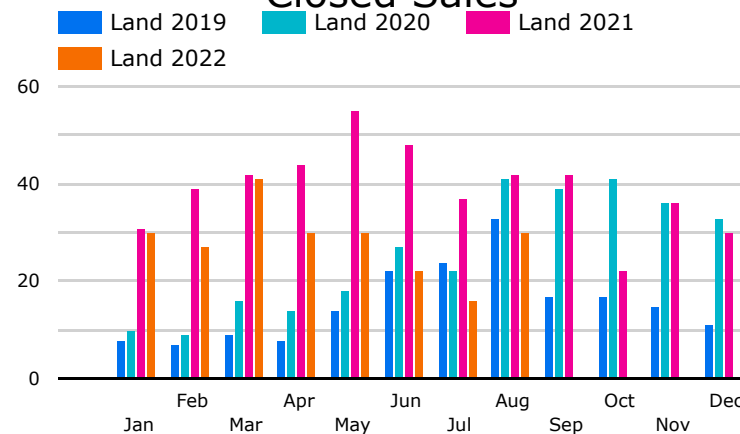
(1) ▾

New Listings	Land 2021 47	Land 2022 43	+/- -4	Land YTD 2021 448	Land YTD 2022 355	+/- -93
Closed Sales	42	30	-12	338	232	-106
Median Sales Price (\$)	111.0K	137.5K	26.5K	96.8K	149.5K	52.7K
Average Sales Price (\$)	184.4K	181.5K	-3.0K	143.3K	187.9K	44.6K
Average % of Original List Price Received	97.00%	95.00%	-2.00%	92.00%	95.70%	-0.30%
Average Days on Market Until Sale	190	172	-18	223	175	-48

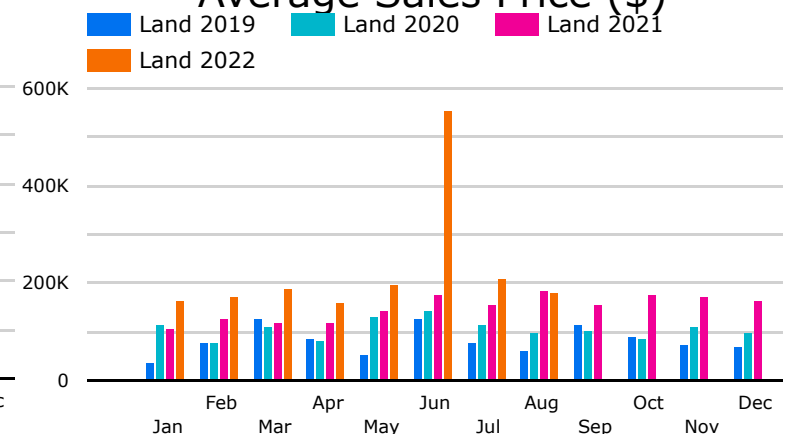
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

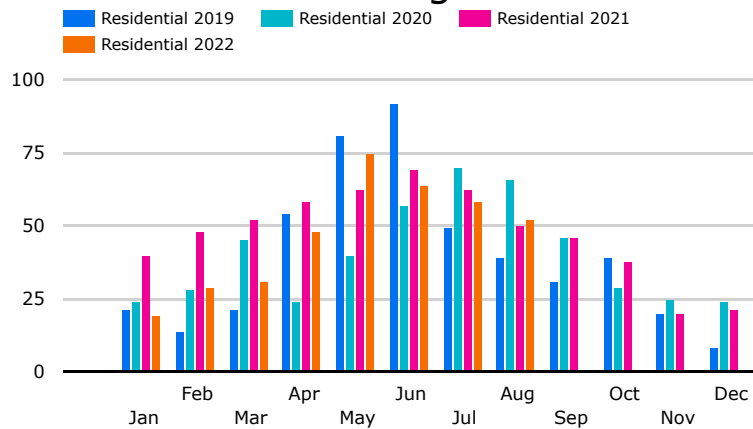
Local Market Update Lincoln County - Residential

Month: Aug

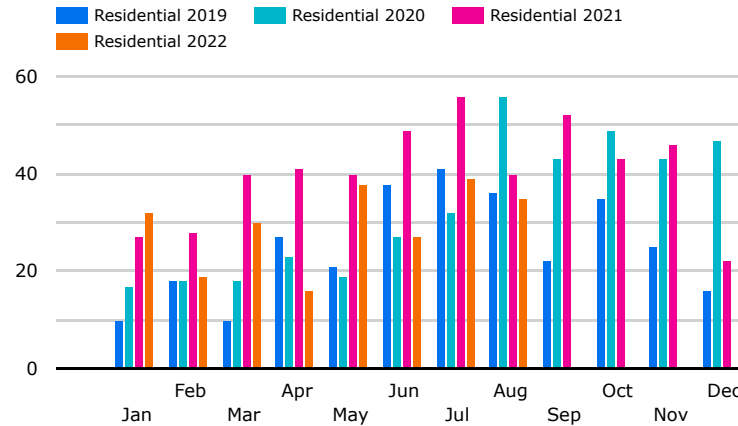
(1) ▾

New Listings	Residential 2021 50	Residential 2022 52	+/- 2	Residential YTD 2021 440	Residential YTD 2022 379	+/- -61
Closed Sales	40	35	-5	326	239	-87
Median Sales Price (\$)	412.5K	407.0K	-5.5K	326.8K	425.0K	52.7K
Average Sales Price (\$)	479.3K	529.2K	49.9K	419.8K	510.2K	90.4K
Average % of Original List Price Received	99.00%	93.00%	-6.00%	92.00%	93.00%	-0.40%
Average Days on Market Until Sale	86	82	-4	108	91	-17

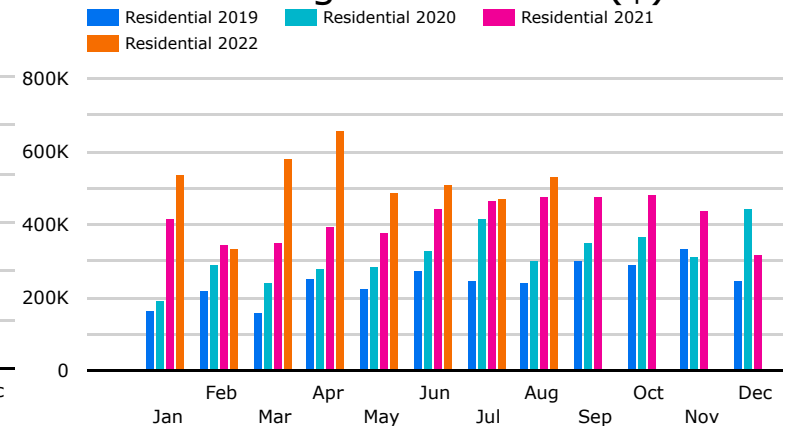
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS