

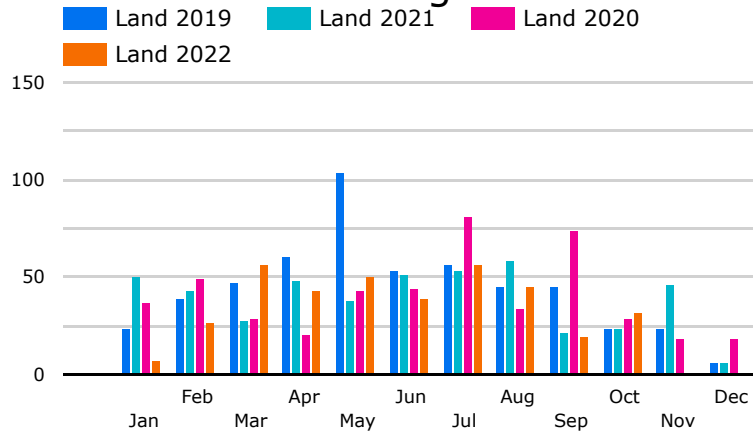
# Local Market Update Missoula County - Land

Month: Oct

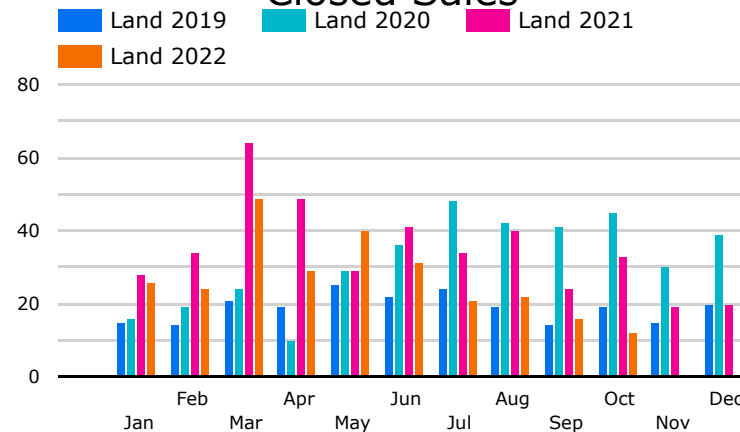
(1) ▾

<b>New Listings</b>	Land 2021 24	Land 2022 32	+/- 8	Land YTD 2021 421	Land YTD 2022 386	+/- -35
<b>Closed Sales</b>	33	12	-21	382	272	-110
<b>Median Sales Price (\$)</b>	130.0K	197.5K	67.5K	130.0K	179.0K	49.1K
<b>Average Sales Price (\$)</b>	200.9K	244.6K	43.7K	220.6K	279.0K	58.4K
<b>Average % of Original List Price Received</b>	98.00%	97.00%	-1.00%	99.00%	97.00%	-1.00%
<b>Average Days on Market Until Sale</b>	281	194	-87	272	213	-59

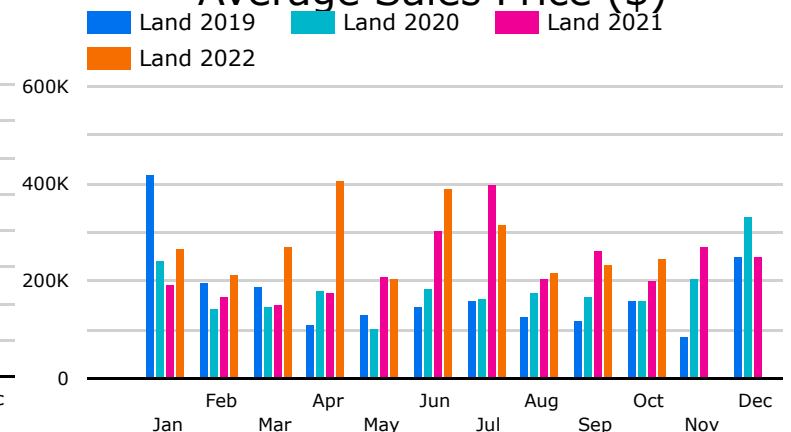
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

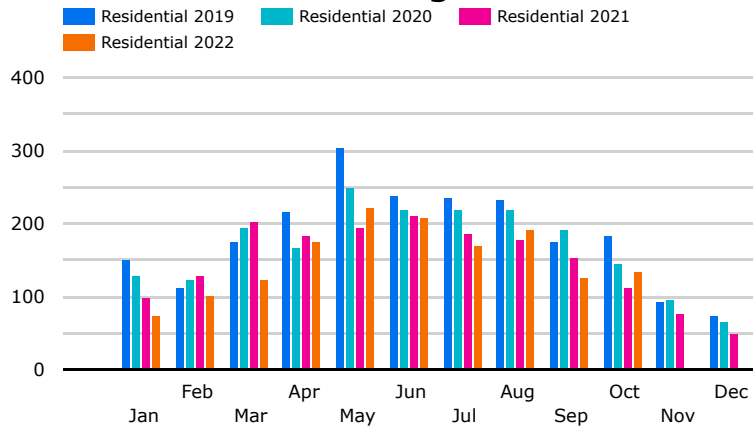
# Local Market Update Missoula County - Residential

Month: Oct

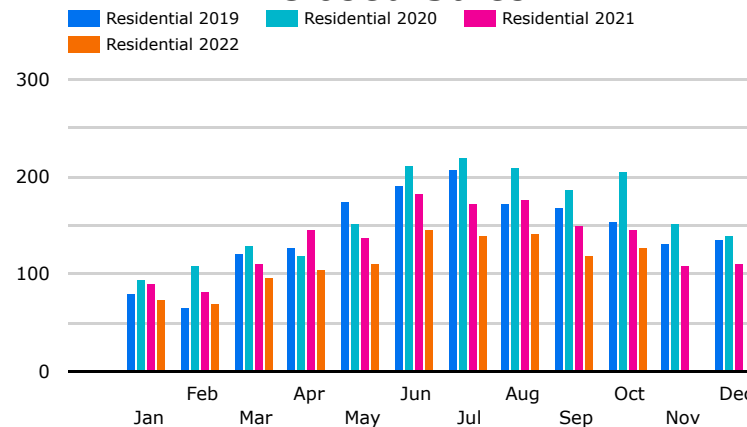
(1) ▾

<b>New Listings</b>	Residential 2021 112	Residential 2022 134	+/- 22	Residential YTD 2021 1,682	Residential YTD 2022 1,535	+/- -147
<b>Closed Sales</b>	145	127	-18	1,413	1,131	-282
<b>Median Sales Price (\$)</b>	470.0K	515.0K	45.0K	450.0K	535.0K	49.1K
<b>Average Sales Price (\$)</b>	563.3K	539.2K	-24.0K	522.4K	602.5K	80.1K
<b>Average % of Original List Price Received</b>	101.00%	100.00%	-1.00%	99.00%	100.00%	0.00%
<b>Average Days on Market Until Sale</b>	78	92	14	81	76	-5

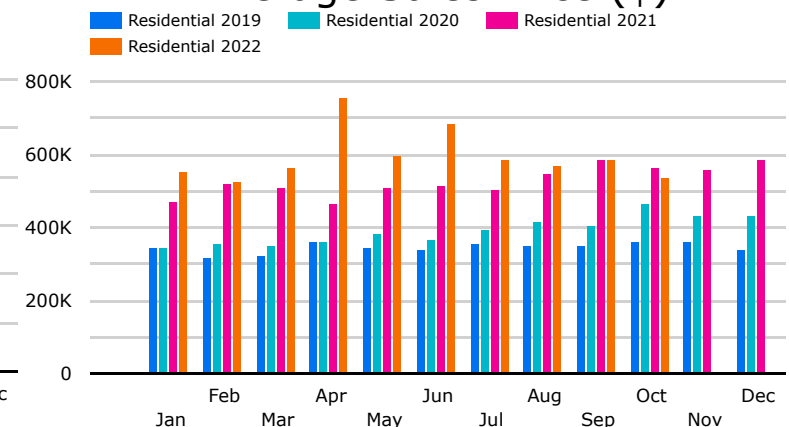
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

# Local Market Update

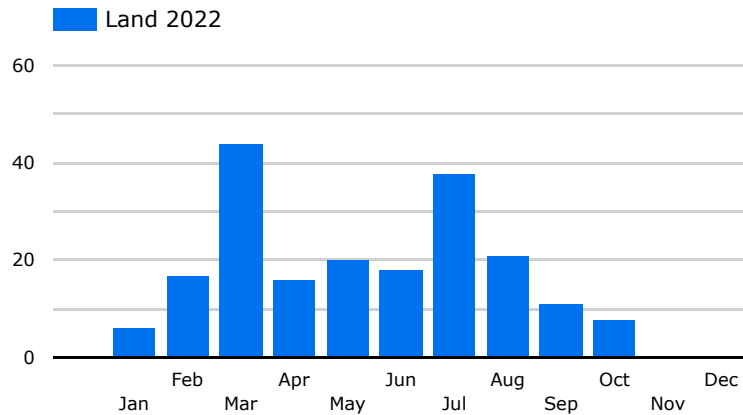
## Missoula City - Land

Month: Oct

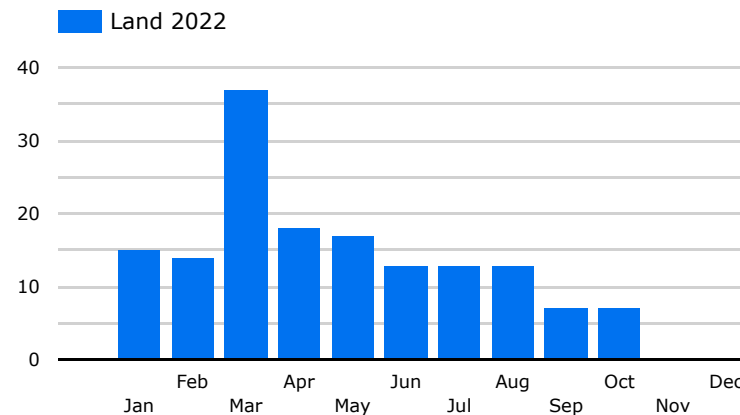
(1) ▾

<b>New Listings</b>	Land 2021 -	Land 2022 8	+/- -	Land YTD 2021 -	Land YTD 2022 209	+/- -
<b>Closed Sales</b>	-	7	-	-	154	-
<b>Median Sales Price (\$)</b>	-	145.0K	-	-	167.5K	-
<b>Average Sales Price (\$)</b>	-	159.3K	-	-	243.0K	-
<b>Average % of Original List Price Received</b>	-	97.00%	-	-	98.00%	-
<b>Average Days on Market Until Sale</b>	-	231	-	-	251	-

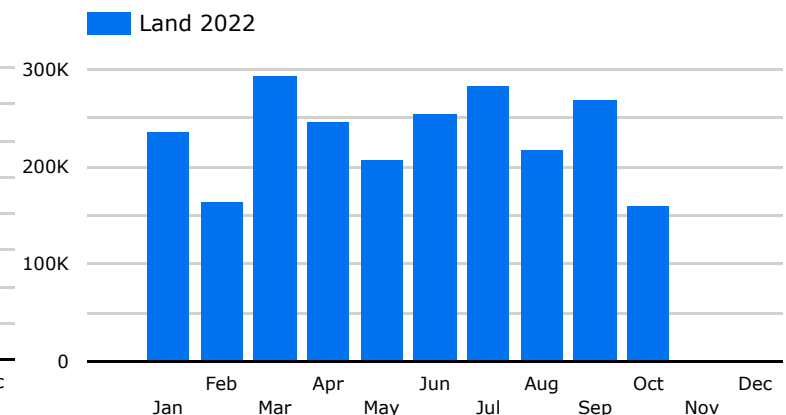
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

# Local Market Update

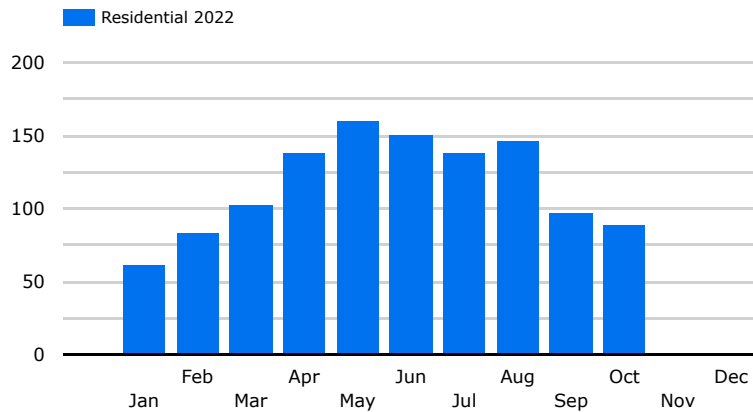
## Missoula City - Residential

Month: Oct

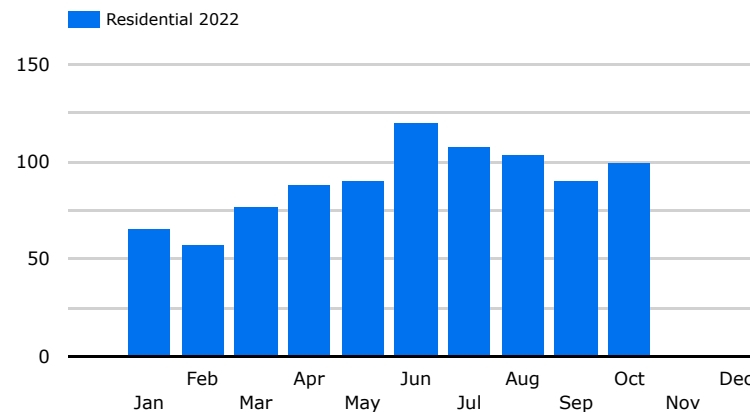
(1) ▾

<b>New Listings</b>	Residential 2021 -	Residential 2022 89	+/- -	Residential YTD 2021 -	Residential YTD 2022 1,172	+/- -
<b>Closed Sales</b>	-	100	-	-	902	-
<b>Median Sales Price (\$)</b>	-	525.0K	-	-	535.0K	-
<b>Average Sales Price (\$)</b>	-	548.8K	-	-	592.8K	-
<b>Average % of Original List Price Received</b>	-	100.00%	-	-	100.00%	-
<b>Average Days on Market Until Sale</b>	-	93	-	-	73	-

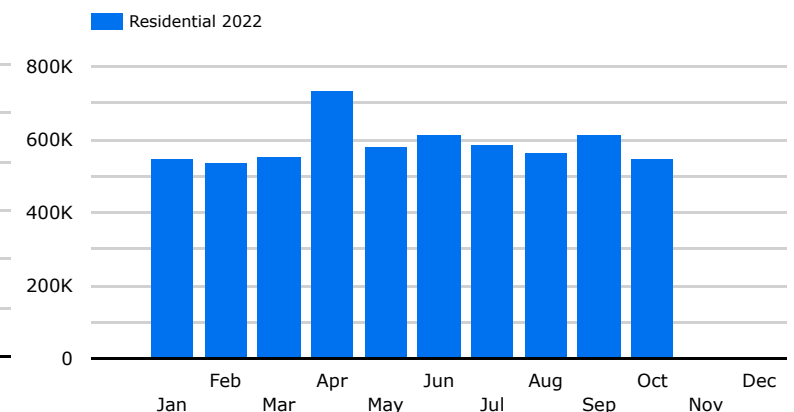
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

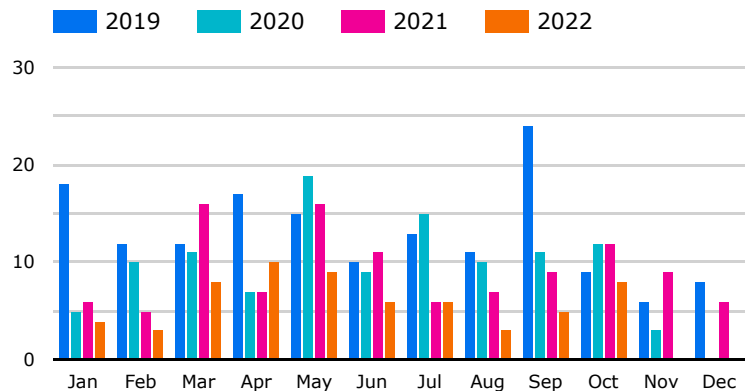
# Local Market Update Missoula County Commercial

Month: Oct

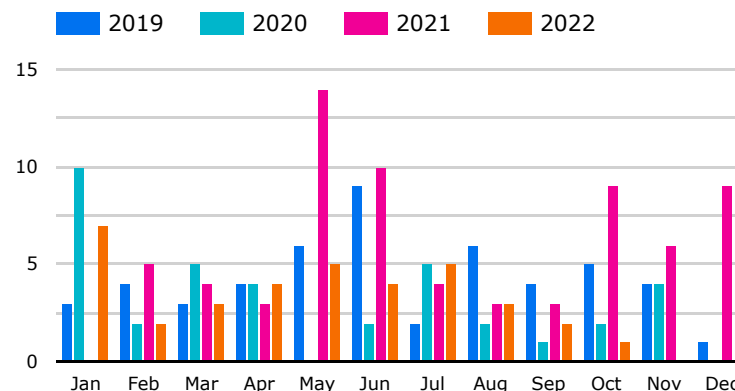
(1) ▾

<b>New Listings</b>	2021 12	2022 8	+/- -4	YTD 2021 92	YTD 2022 70	+/- -22
<b>Closed Sales</b>	9	1	-8	55	38	-17
<b>Median Sales Price (\$)</b>	575.0K	1.8M	1.2M	595.8K	672.0K	76.3K
<b>Average Sales Price (\$)</b>	941.8K	1.8M	808.2K	910.1K	1.4M	457.5K
<b>Average % of Original List Price Received</b>	91.00%	100.00%	9.00%	90.00%	98.00%	4.00%
<b>Average Days on Market Until Sale</b>	251	179	-72	239	201	-38

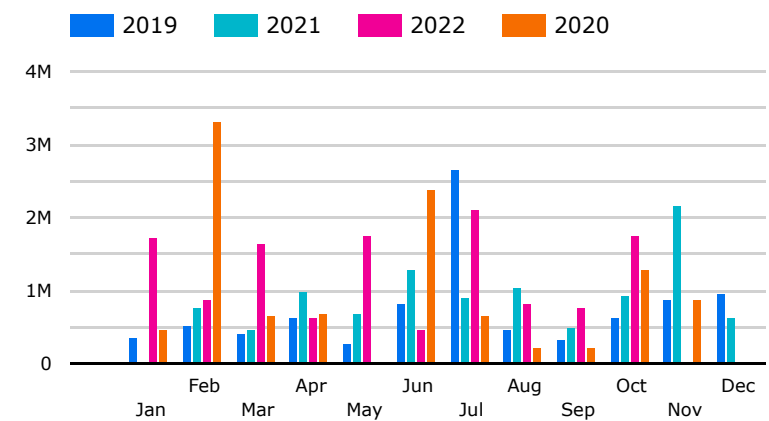
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

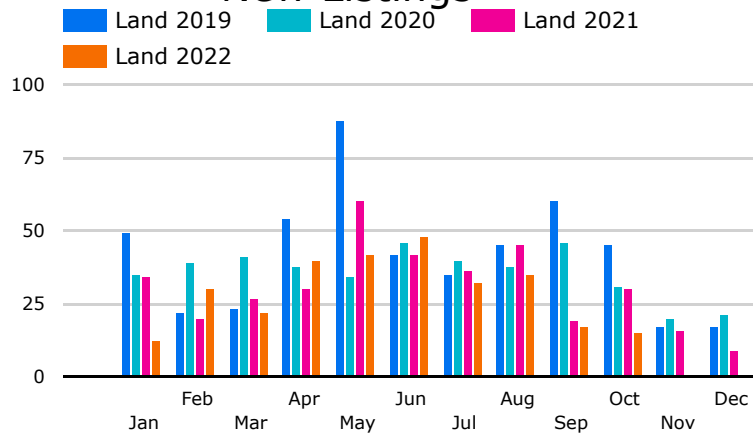
# Local Market Update Ravalli County - Land

Month: Oct

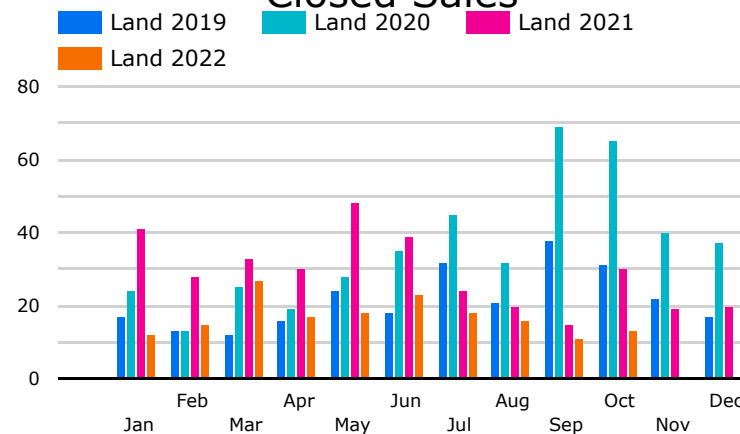
(1) ▾

<b>New Listings</b>	Land 2021 30	Land 2022 15	+/- -15	Land YTD 2021 346	Land YTD 2022 303	+/- -43
<b>Closed Sales</b>	30	13	-17	310	174	-136
<b>Median Sales Price (\$)</b>	189.5K	230.0K	40.5K	185.0K	255.0K	70.0K
<b>Average Sales Price (\$)</b>	278.2K	262.5K	-15.7K	272.6K	317.4K	44.8K
<b>Average % of Original List Price Received</b>	94.00%	94.00%	-0.00%	98.00%	96.00%	-2.00%
<b>Average Days on Market Until Sale</b>	139	140	1	154	135	-19

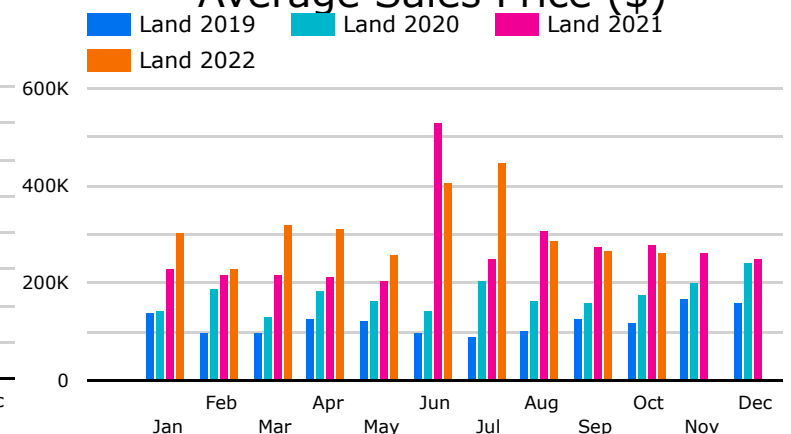
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

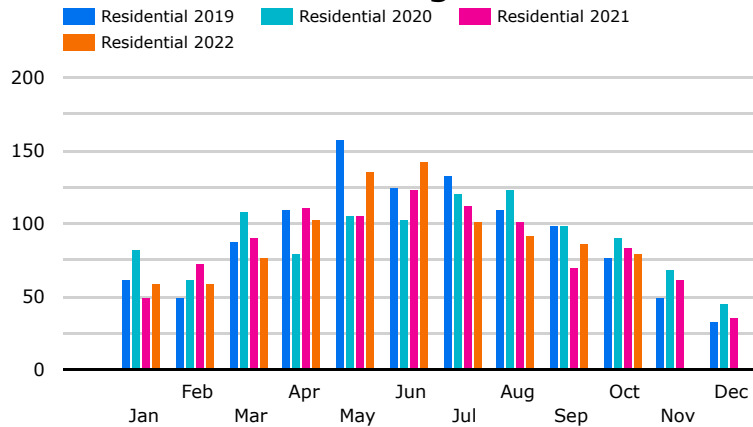
# Local Market Update Ravalli County - Residential

Month: Oct

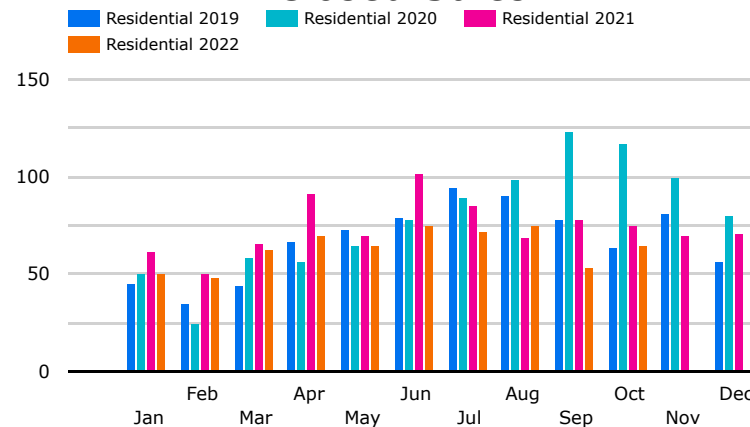
(1) ▾

<b>New Listings</b>	Residential 2021 84	Residential 2022 79	+/- -5	Residential YTD 2021 917	Residential YTD 2022 941	+/- 24
<b>Closed Sales</b>	75	65	-10	756	645	-111
<b>Median Sales Price (\$)</b>	453.0K	600.0K	147.0K	470.0K	572.3K	70.0K
<b>Average Sales Price (\$)</b>	517.9K	645.7K	127.8K	611.8K	673.5K	61.8K
<b>Average % of Original List Price Received</b>	96.00%	97.00%	1.00%	99.00%	97.00%	0.00%
<b>Average Days on Market Until Sale</b>	88	97	9	98	89	-9

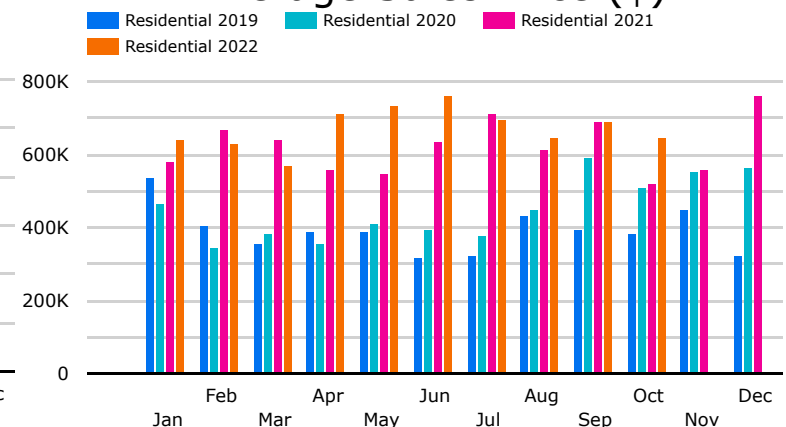
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

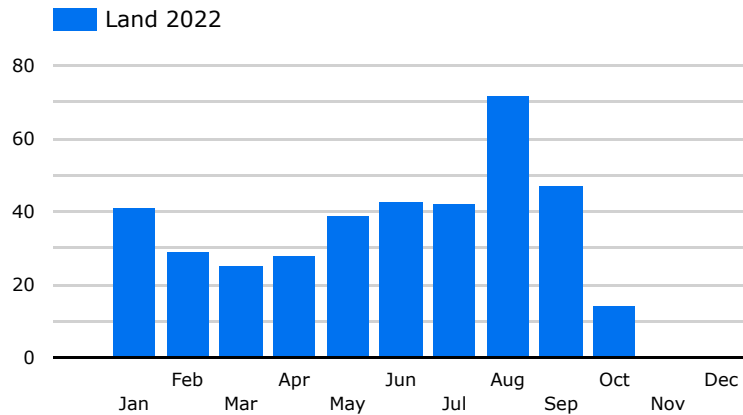
# Local Market Update Kalispell City - Land

Month: Oct

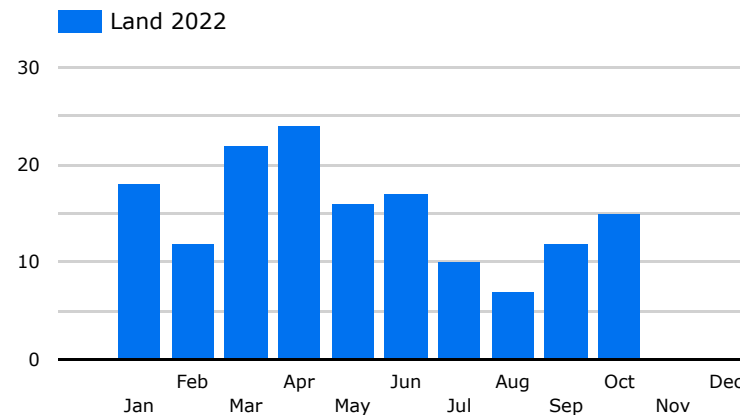
(1) ▾

<b>New Listings</b>	Land 2021 -	Land 2022 14	+/- -	Land YTD 2021 -	Land YTD 2022 385	+/- -
<b>Closed Sales</b>	-	15	-	-	155	-
<b>Median Sales Price (\$)</b>	-	268.7K	-	-	285.0K	-
<b>Average Sales Price (\$)</b>	-	297.9K	-	-	408.7K	-
<b>Average % of Original List Price Received</b>	-	92.00%	-	-	97.00%	-
<b>Average Days on Market Until Sale</b>	-	136	-	-	142	-

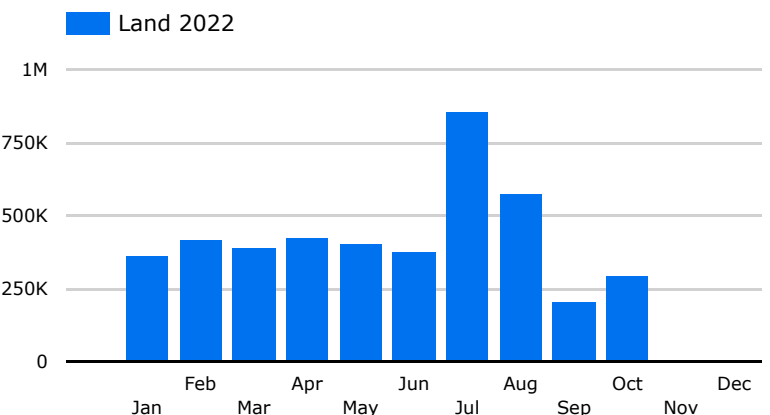
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS



# Local Market Update

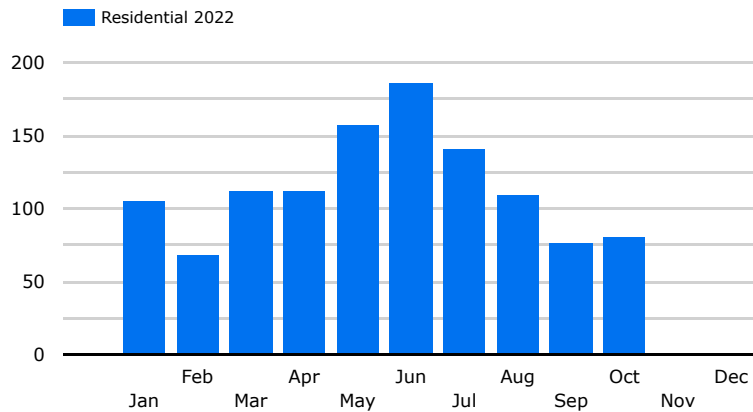
## Kalispell City - Residential

Month: Oct

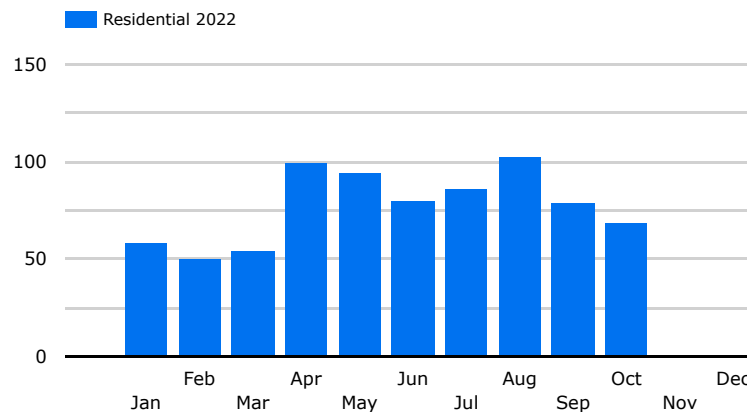
(1) ▾

<b>New Listings</b>	Residential 2021 -	Residential 2022 81	+/- -	Residential YTD 2021 -	Residential YTD 2022 1,162	+/- -
<b>Closed Sales</b>	-	69	-	-	785	-
<b>Median Sales Price (\$)</b>	-	519.0K	-	-	540.0K	-
<b>Average Sales Price (\$)</b>	-	584.7K	-	-	647.5K	-
<b>Average % of Original List Price Received</b>	-	97.00%	-	-	97.00%	-
<b>Average Days on Market Until Sale</b>	-	105	-	-	89	-

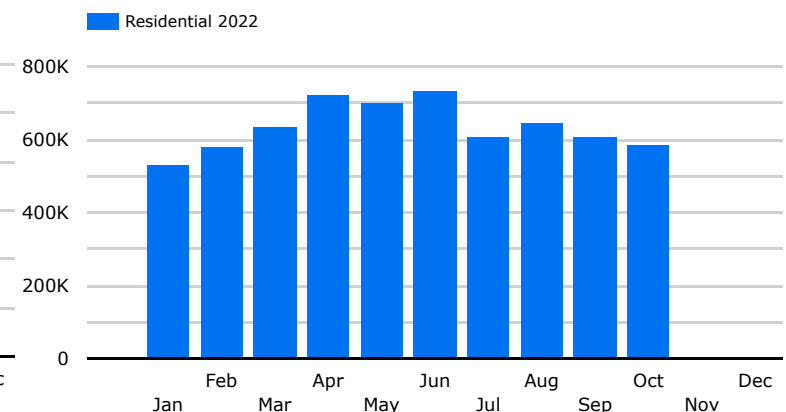
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

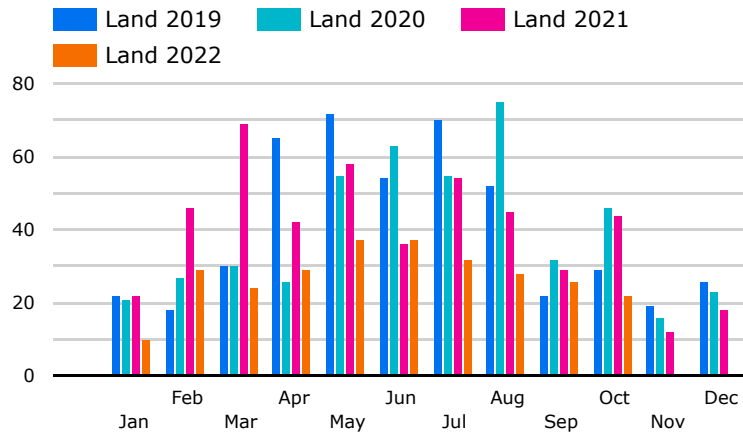
# Local Market Update Lake County - Land

Month: Oct

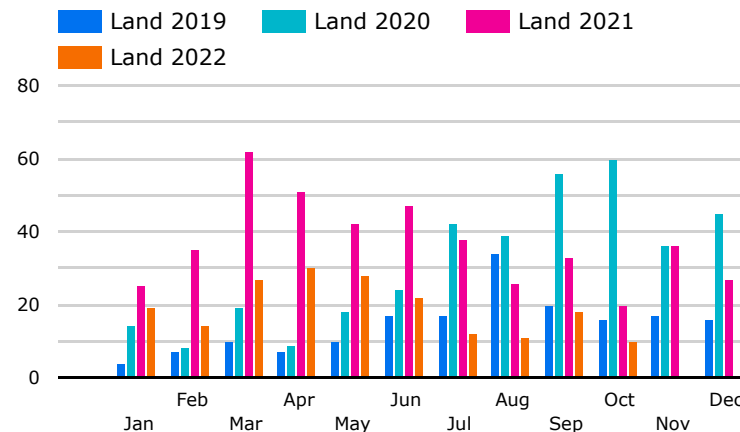
(1) ▾

<b>New Listings</b>	Land 2021 44	Land 2022 22	+/- -22	Land YTD 2021 445	Land YTD 2022 278	+/- -167
<b>Closed Sales</b>	20	10	-10	382	195	-187
<b>Median Sales Price (\$)</b>	147.5K	155.0K	7.5K	108.5K	155.0K	46.5K
<b>Average Sales Price (\$)</b>	289.1K	466.5K	177.4K	208.7K	289.0K	80.3K
<b>Average % of Original List Price Received</b>	99.00%	94.00%	-5.00%	95.00%	98.00%	0.00%
<b>Average Days on Market Until Sale</b>	163	128	-35	220	149	-71

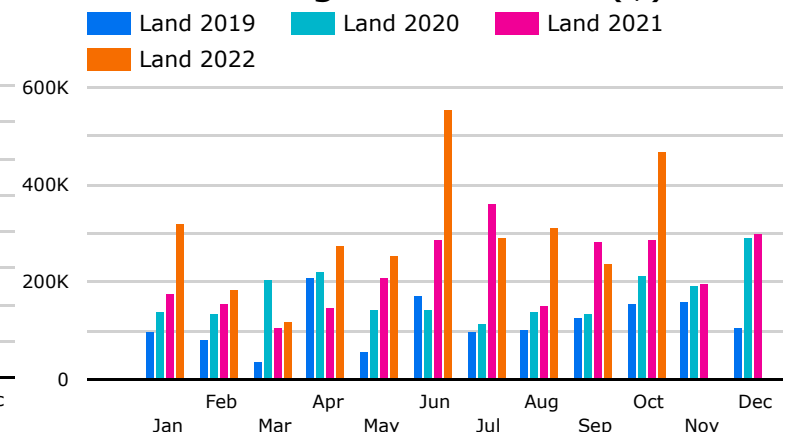
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

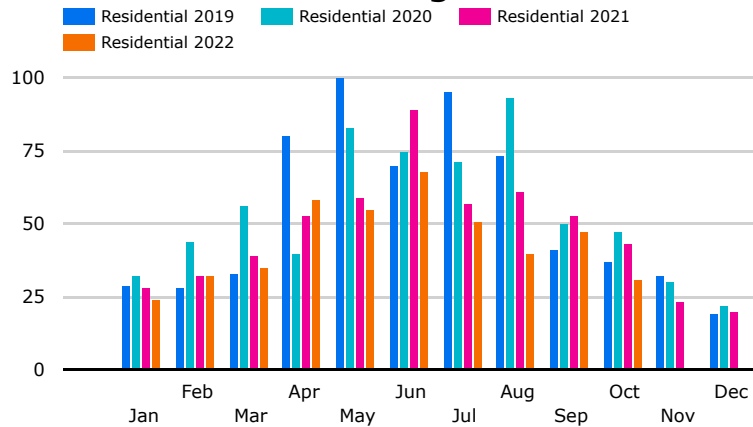
# Local Market Update Lake County - Residential

Month: Oct

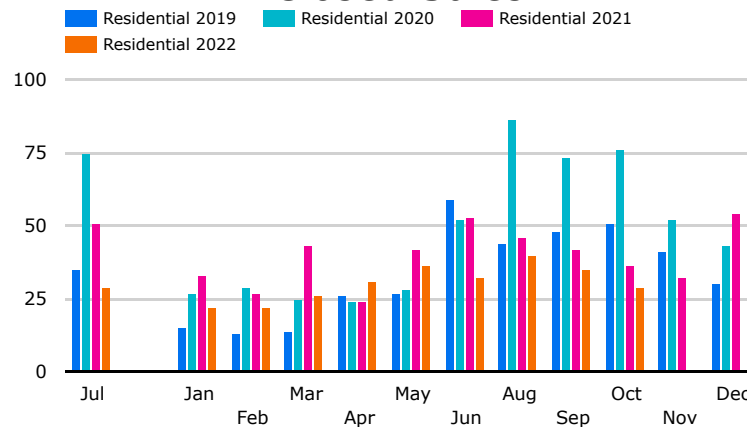
(1) ▾

<b>New Listings</b>	Residential 2021 43	Residential 2022 31	+/- -12	Residential YTD 2021 524	Residential YTD 2022 442	+/- -82
<b>Closed Sales</b>	36	29	-7	398	305	-93
<b>Median Sales Price (\$)</b>	431.5K	635.0K	203.5K	450.0K	555.0K	46.5K
<b>Average Sales Price (\$)</b>	977.5K	733.2K	-244.3K	697.5K	769.4K	71.9K
<b>Average % of Original List Price Received</b>	98.00%	97.00%	-1.00%	95.00%	97.00%	1.00%
<b>Average Days on Market Until Sale</b>	85	109	24	99	95	-4

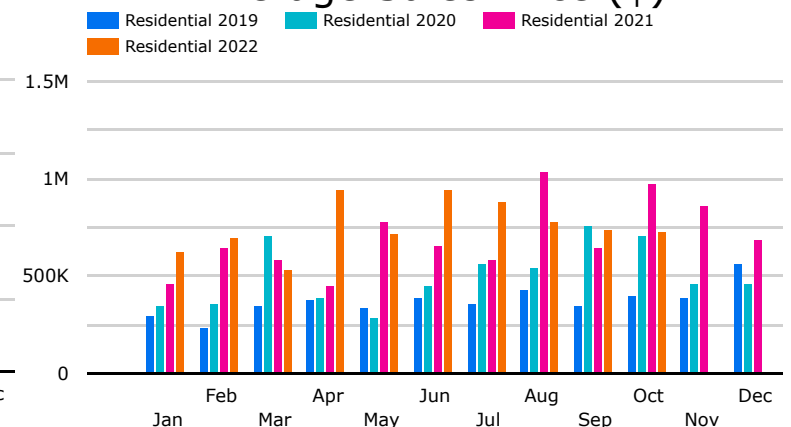
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

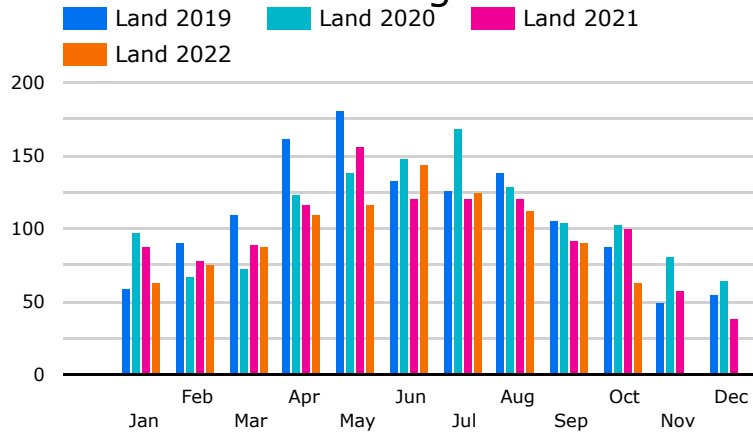
# Local Market Update Flathead County - Land

Month: Oct

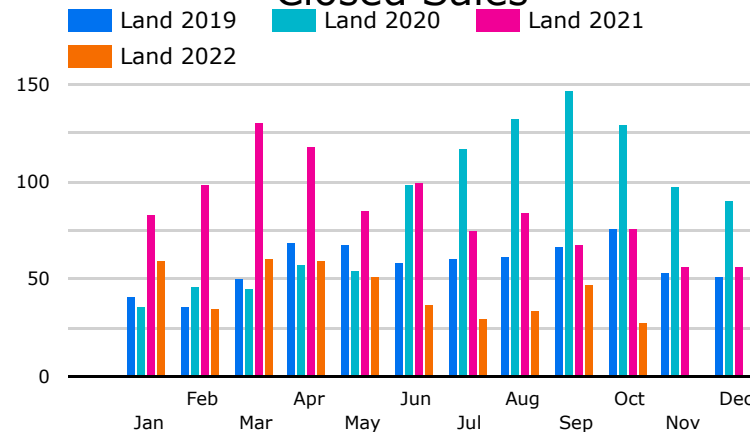
(1) ▾

<b>New Listings</b>	Land 2021 100	Land 2022 63	+/- -37	Land YTD 2021 1,087	Land YTD 2022 995	+/- -92
<b>Closed Sales</b>	76	28	-48	923	448	-475
<b>Median Sales Price (\$)</b>	303.5K	300.0K	-3.5K	210.0K	320.0K	110.0K
<b>Average Sales Price (\$)</b>	593.6K	623.9K	30.3K	364.4K	500.4K	136.0K
<b>Average % of Original List Price Received</b>	96.00%	93.00%	-3.00%	97.00%	95.00%	-3.00%
<b>Average Days on Market Until Sale</b>	137	149	12	169	139	-30

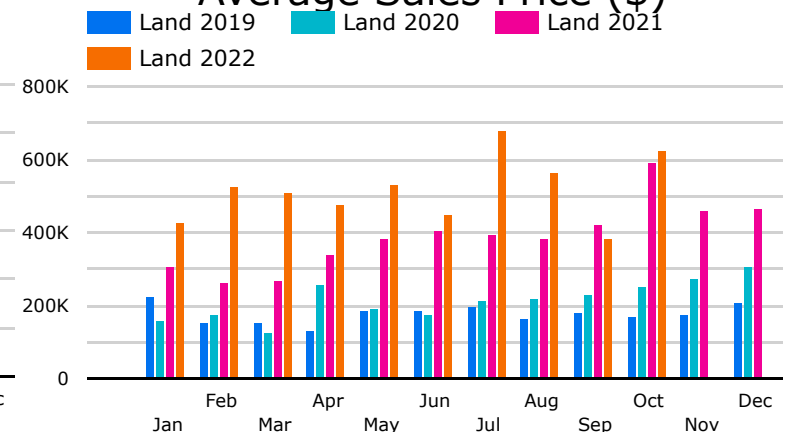
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

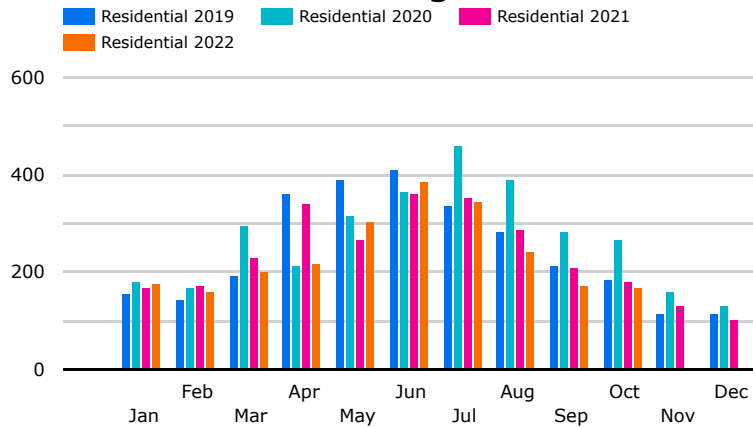
# Local Market Update Flathead County - Residential

Month: Oct

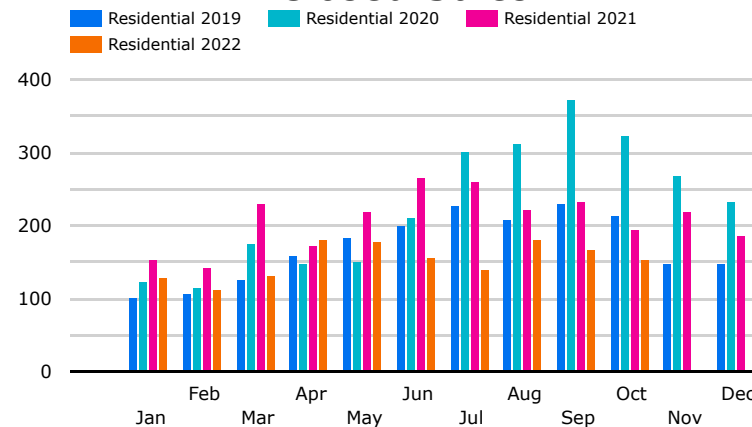
(1) ▾

<b>New Listings</b>	Residential 2021 182	Residential 2022 167	+/- -15	Residential YTD 2021 2,588	Residential YTD 2022 2,398	+/- -190
<b>Closed Sales</b>	195	153	-42	2,113	1,555	-558
<b>Median Sales Price (\$)</b>	529.0K	570.0K	41.0K	510.0K	605.0K	110.0K
<b>Average Sales Price (\$)</b>	691.0K	727.9K	36.9K	711.4K	823.3K	111.9K
<b>Average % of Original List Price Received</b>	98.00%	96.00%	-2.00%	97.00%	96.00%	-1.00%
<b>Average Days on Market Until Sale</b>	104	126	22	100	107	7

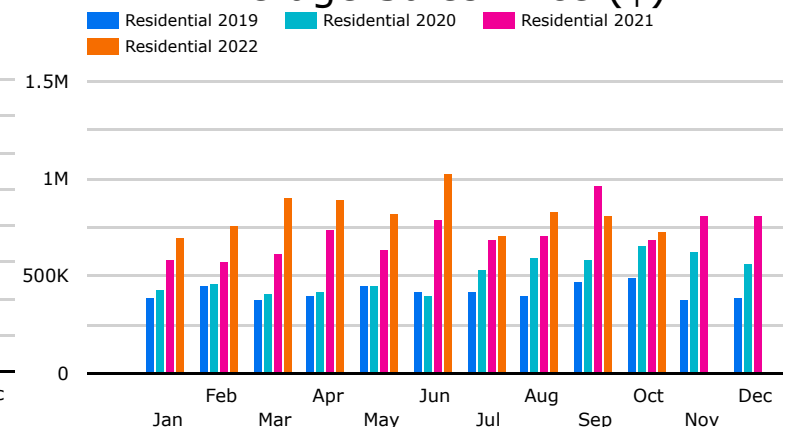
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

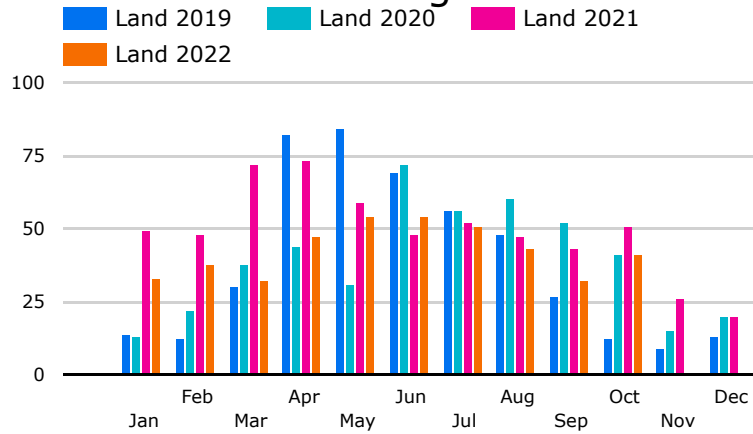
# Local Market Update Lincoln County - Land

Month: Oct

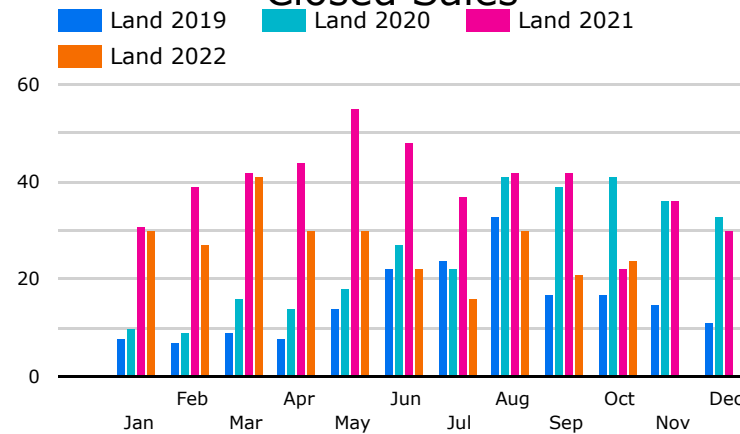
(1) ▾

<b>New Listings</b>	Land 2021 51	Land 2022 41	+/- -10	Land YTD 2021 545	Land YTD 2022 428	+/- -117
<b>Closed Sales</b>	22	24	2	404	279	-125
<b>Median Sales Price (\$)</b>	115.0K	140.6K	25.6K	100.0K	150.0K	50.0K
<b>Average Sales Price (\$)</b>	176.8K	195.0K	18.2K	146.8K	189.5K	42.7K
<b>Average % of Original List Price Received</b>	95.00%	92.00%	-3.00%	92.00%	96.00%	0.00%
<b>Average Days on Market Until Sale</b>	198	190	-8	221	180	-41

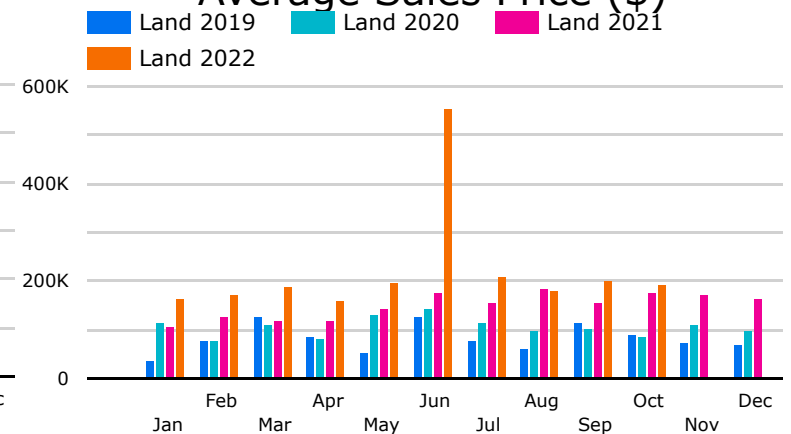
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

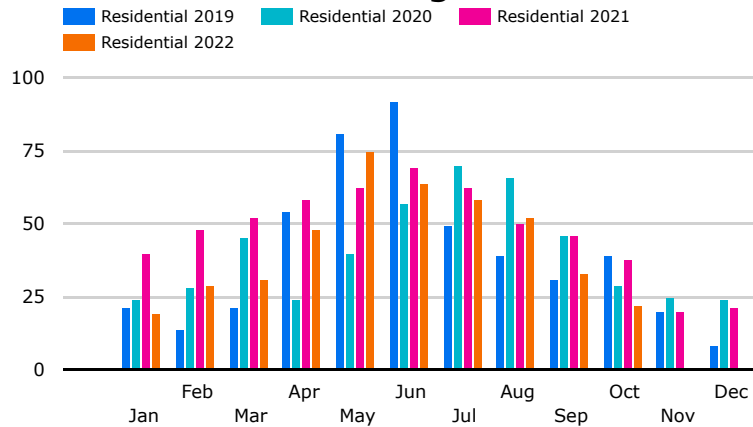
# Local Market Update Lincoln County - Residential

Month: Oct

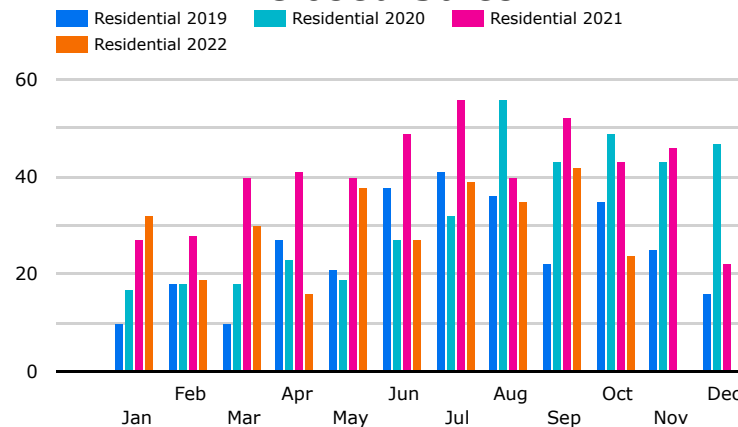
(1) ▾

<b>New Listings</b>	Residential 2021 38	Residential 2022 22	+/- -16	Residential YTD 2021 526	Residential YTD 2022 434	+/- -92
<b>Closed Sales</b>	43	24	-19	421	307	-114
<b>Median Sales Price (\$)</b>	355.0K	337.0K	-18.0K	340.0K	425.0K	50.0K
<b>Average Sales Price (\$)</b>	483.5K	521.4K	37.9K	433.1K	515.7K	82.6K
<b>Average % of Original List Price Received</b>	96.00%	94.00%	-2.00%	92.00%	94.00%	-1.00%
<b>Average Days on Market Until Sale</b>	99	103	4	111	99	-12

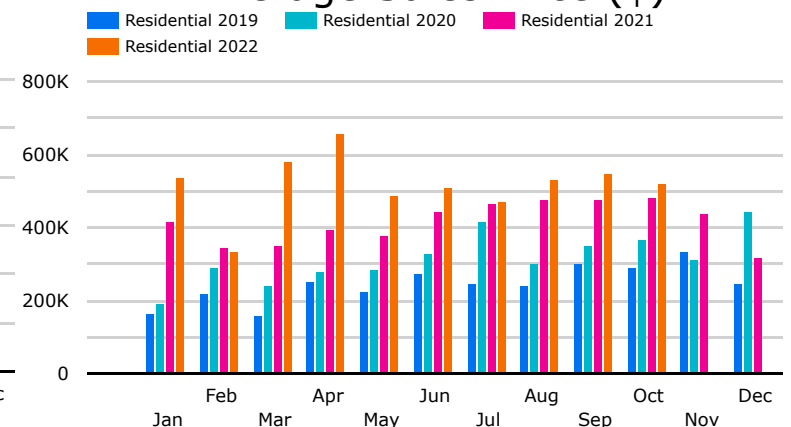
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS