

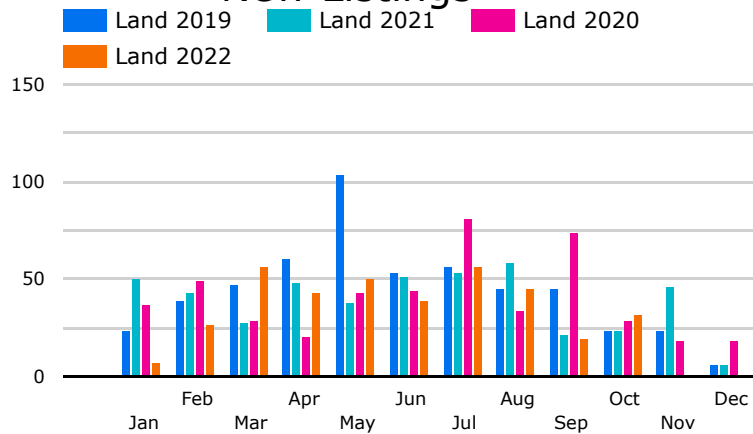
Local Market Update Missoula County - Land

Month: Sep

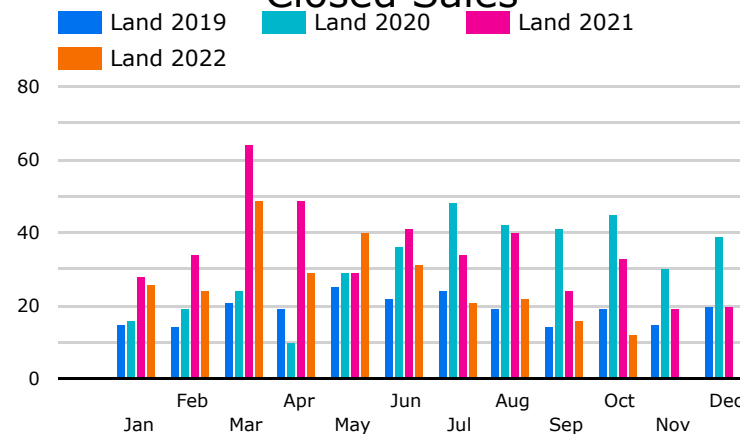
(1) ▾

New Listings	Land 2021 22	Land 2022 20	+/- -2	Land YTD 2021 397	Land YTD 2022 354	+/- -43
Closed Sales	24	16	-8	348	260	-88
Median Sales Price (\$)	151.5K	207.5K	56.0K	130.0K	177.0K	47.1K
Average Sales Price (\$)	263.9K	233.3K	-30.5K	222.8K	280.6K	57.8K
Average % of Original List Price Received	96.00%	93.00%	-3.00%	99.00%	97.00%	0.00%
Average Days on Market Until Sale	259	186	-73	265	214	-51

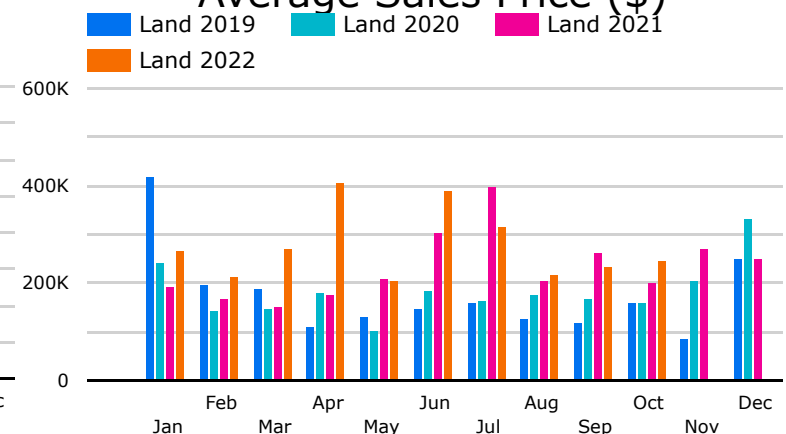
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

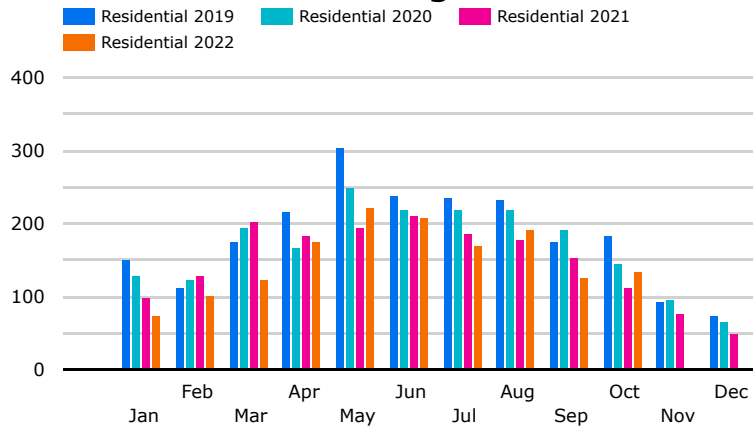
Local Market Update Missoula County - Residential

Month: Sep

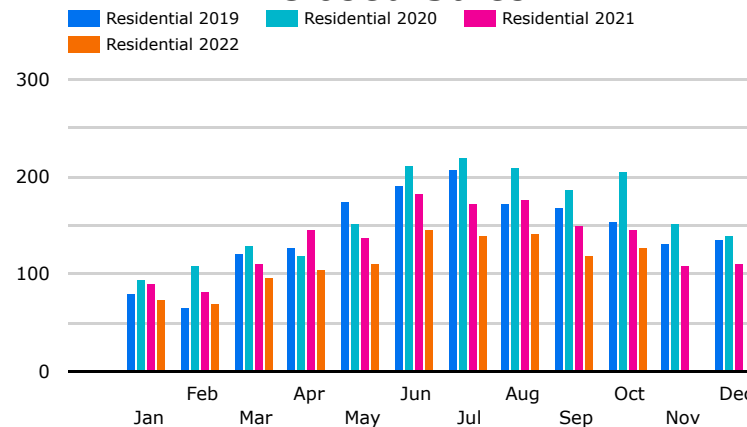
(1) ▾

New Listings	Residential 2021 153	Residential 2022 127	+/- -26	Residential YTD 2021 1,569	Residential YTD 2022 1,401	+/- -168
Closed Sales	150	120	-30	1,263	1,004	-259
Median Sales Price (\$)	485.0K	539.2K	54.2K	448.0K	535.5K	47.1K
Average Sales Price (\$)	588.4K	587.5K	-889.0	517.0K	610.5K	93.5K
Average % of Original List Price Received	101.00%	99.00%	-2.00%	99.00%	99.00%	0.00%
Average Days on Market Until Sale	70	97	27	77	77	0

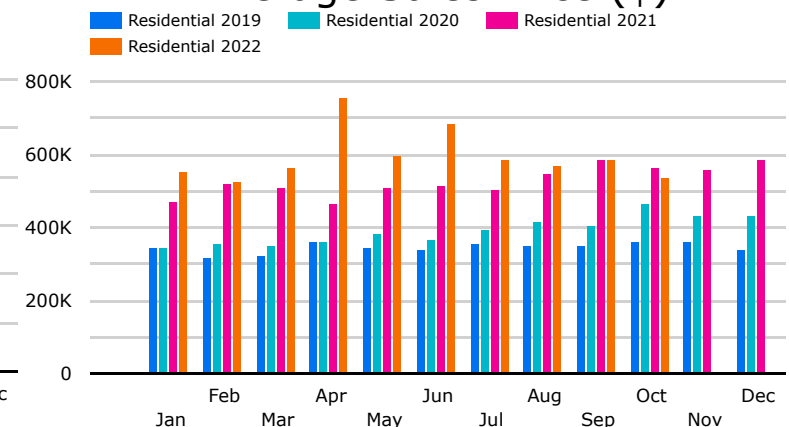
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update

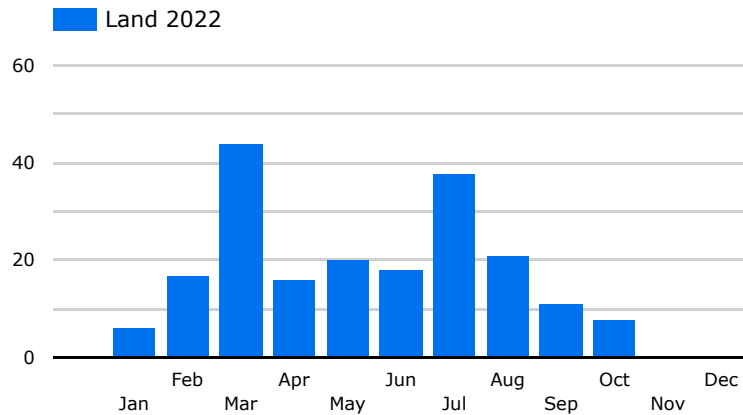
Missoula City - Land

Month: Sep

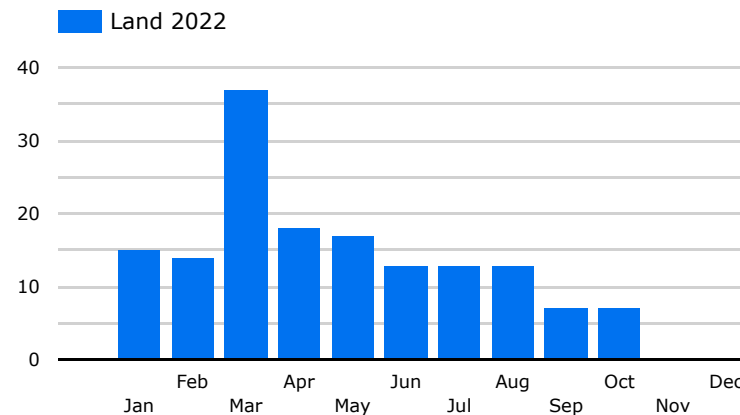
(1) ▾

New Listings	Land 2021 -	Land 2022 11	+/- -	Land YTD 2021 -	Land YTD 2022 201	+/- -
Closed Sales	-	7	-	-	147	-
Median Sales Price (\$)	-	250.0K	-	-	170.0K	-
Average Sales Price (\$)	-	269.3K	-	-	247.0K	-
Average % of Original List Price Received	-	95.00%	-	-	98.00%	-
Average Days on Market Until Sale	-	219	-	-	251	-

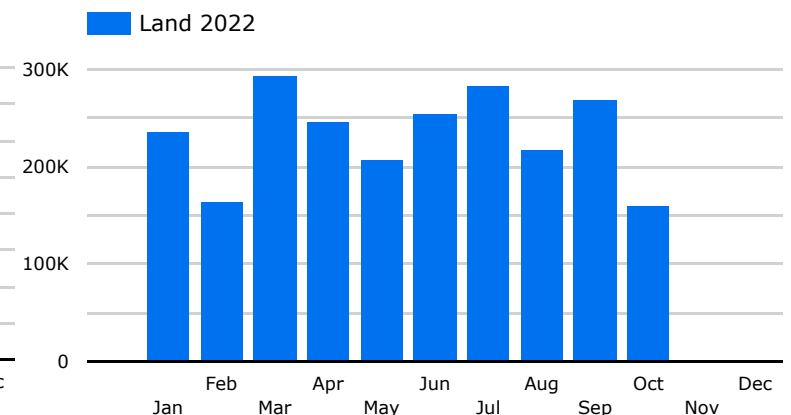
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update

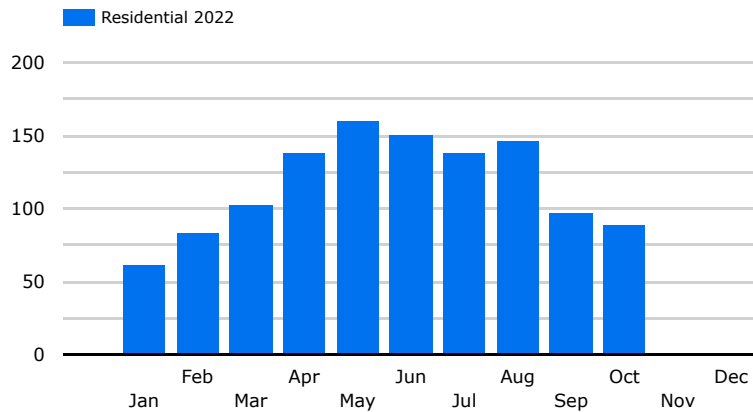
Missoula City - Residential

Month: Sep

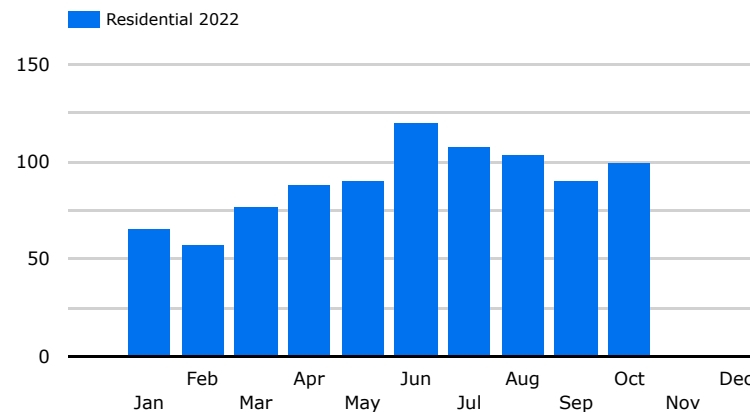
(1) ▾

New Listings	Residential 2021 -	Residential 2022 97	+/- -	Residential YTD 2021 -	Residential YTD 2022 1,083	+/- -
Closed Sales	-	90	-	-	802	-
Median Sales Price (\$)	-	560.0K	-	-	535.0K	-
Average Sales Price (\$)	-	611.6K	-	-	598.3K	-
Average % of Original List Price Received	-	100.00%	-	-	100.00%	-
Average Days on Market Until Sale	-	99	-	-	74	-

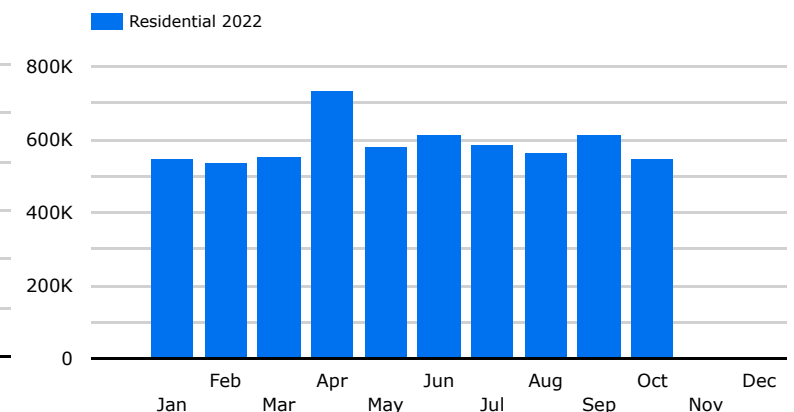
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

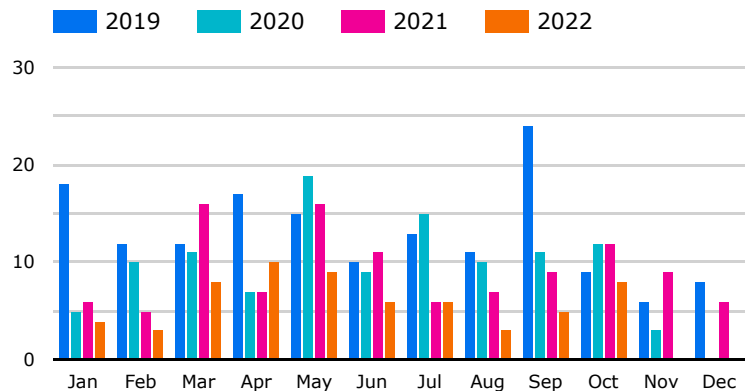
Local Market Update Missoula County Commercial

Month: Sep

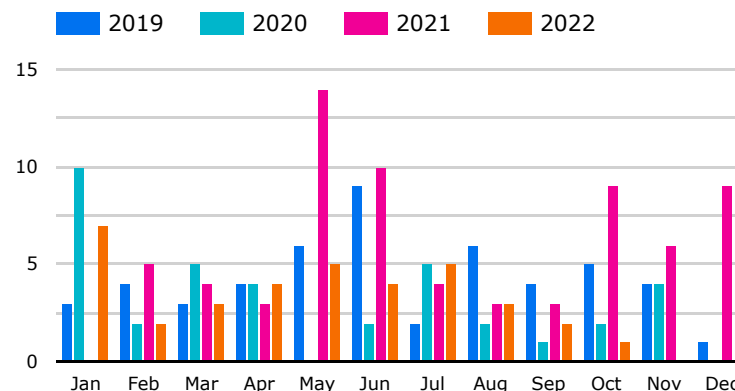
(1) ▾

New Listings	2021 9	2022 5	+/- -4	YTD 2021 79	YTD 2022 62	+/- -17
Closed Sales	3	2	-1	45	37	-8
Median Sales Price (\$)	557.0K	755.0K	198.0K	645.0K	665.0K	20.0K
Average Sales Price (\$)	485.8K	755.0K	269.2K	869.9K	1.4M	487.4K
Average % of Original List Price Received	83.00%	87.00%	4.00%	90.00%	98.00%	3.00%
Average Days on Market Until Sale	262	187	-75	245	203	-42

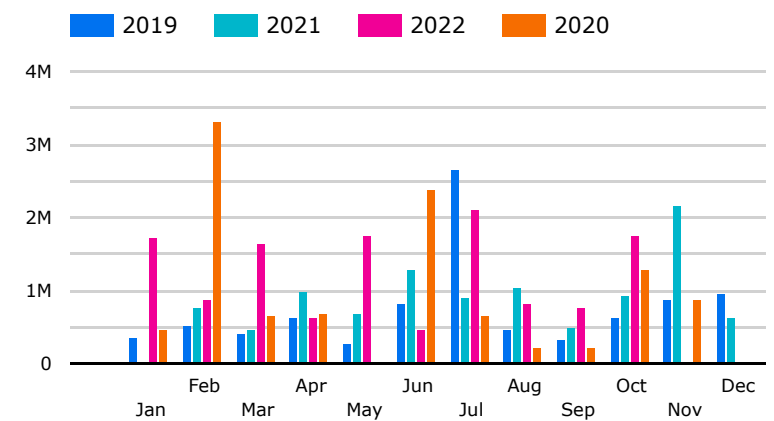
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

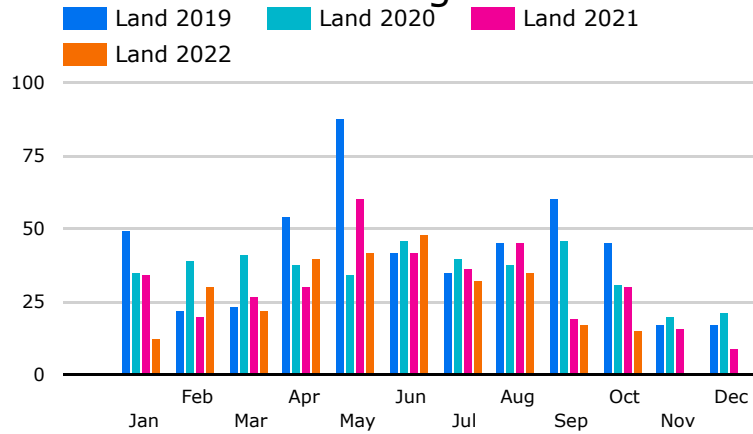
Local Market Update Ravalli County - Land

Month: Sep

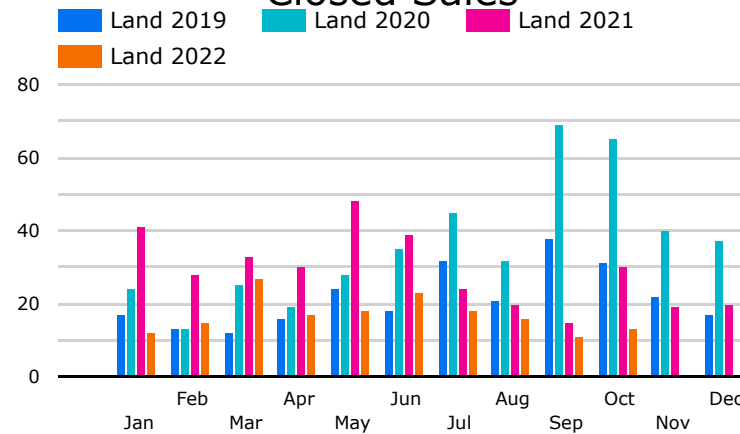
(1) ▾

New Listings	Land 2021 19	Land 2022 17	+/- -2	Land YTD 2021 315	Land YTD 2022 288	+/- -27
Closed Sales	15	11	-4	280	161	-119
Median Sales Price (\$)	249.5K	225.0K	-24.5K	180.0K	262.3K	82.3K
Average Sales Price (\$)	275.5K	266.8K	-8.7K	272.0K	321.8K	49.8K
Average % of Original List Price Received	96.00%	94.00%	-2.00%	98.00%	96.00%	-2.00%
Average Days on Market Until Sale	136	138	2	155	135	-20

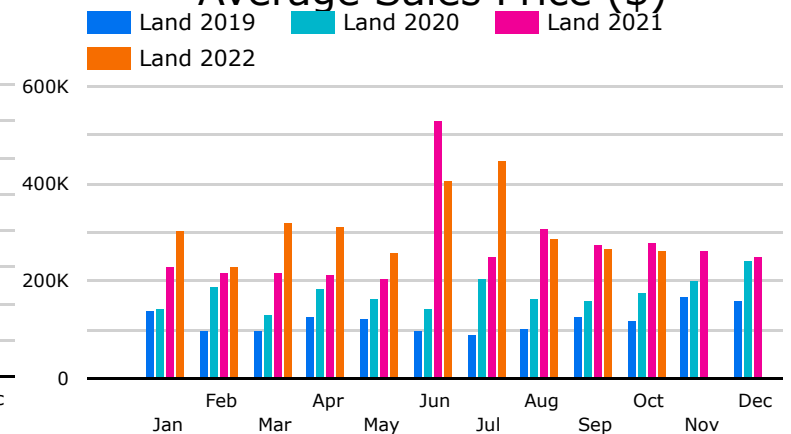
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

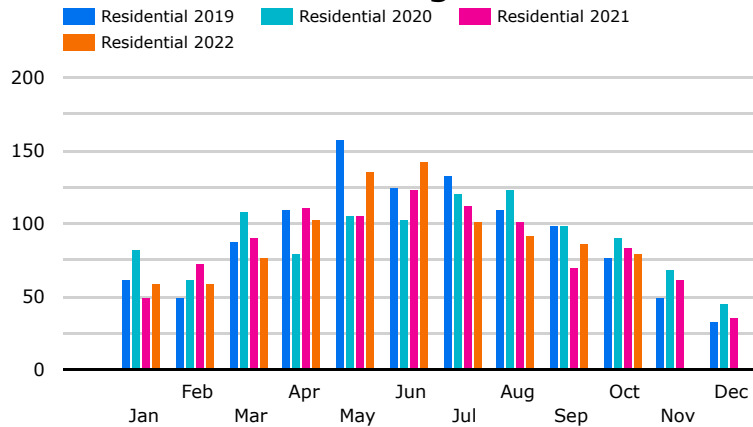
Local Market Update Ravalli County - Residential

Month: Sep

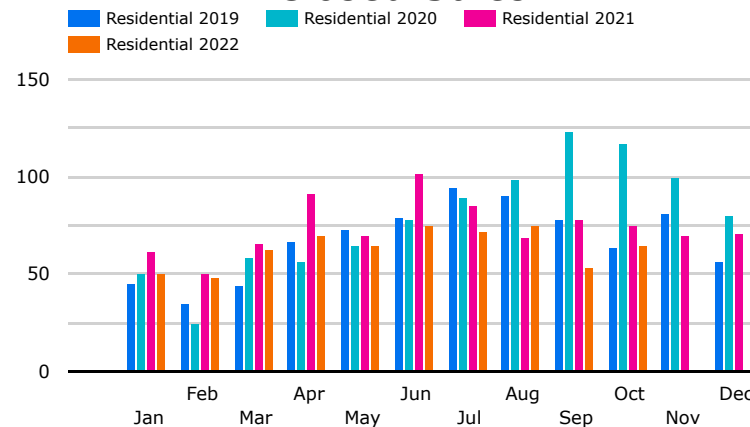
(1) ▾

New Listings	Residential 2021 70	Residential 2022 86	+/- 16	Residential YTD 2021 834	Residential YTD 2022 862	+/- 28
Closed Sales	78	53	-25	680	586	-94
Median Sales Price (\$)	506.9K	545.0K	38.1K	475.0K	566.5K	82.3K
Average Sales Price (\$)	692.3K	692.9K	617.0	621.6K	676.7K	55.0K
Average % of Original List Price Received	98.00%	98.00%	0.00%	99.00%	98.00%	0.00%
Average Days on Market Until Sale	83	98	15	97	90	-7

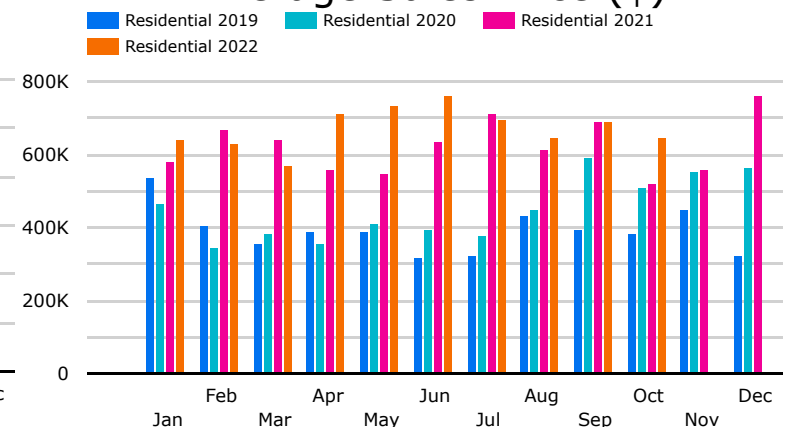
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update

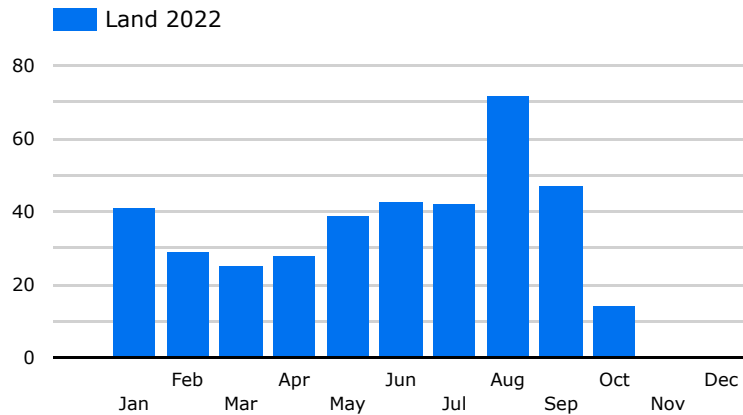
Kalispell City - Land

Month: Sep

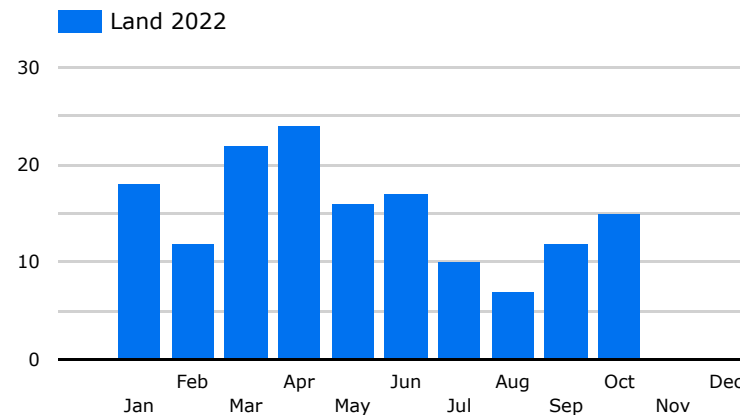
(1) ▾

New Listings	Land 2021 -	Land 2022 47	+/- -	Land YTD 2021 -	Land YTD 2022 371	+/- -
Closed Sales	-	12	-	-	140	-
Median Sales Price (\$)	-	187.0K	-	-	290.0K	-
Average Sales Price (\$)	-	207.7K	-	-	420.6K	-
Average % of Original List Price Received	-	88.00%	-	-	97.00%	-
Average Days on Market Until Sale	-	133	-	-	141	-

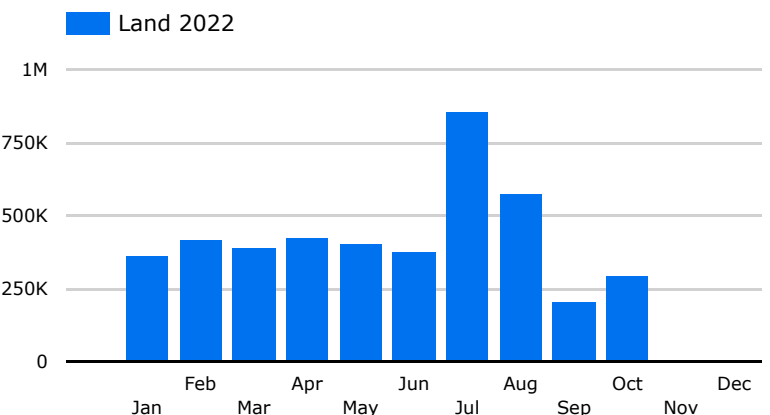
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update

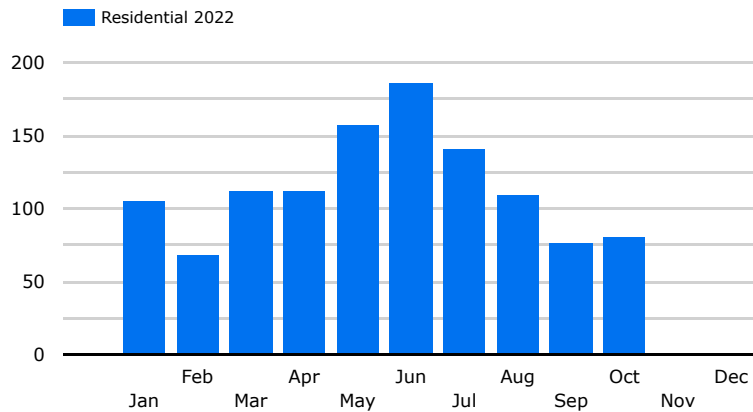
Kalispell City - Residential

Month: Sep

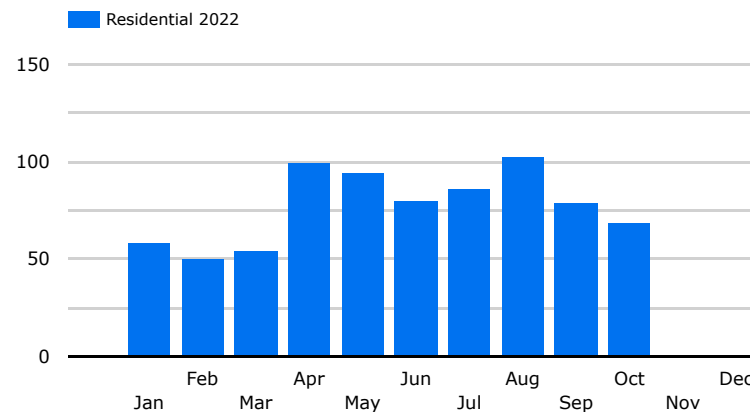
(1) ▾

New Listings	Residential 2021 -	Residential 2022 77	+/- -	Residential YTD 2021 -	Residential YTD 2022 1,081	+/- -
Closed Sales	-	79	-	-	716	-
Median Sales Price (\$)	-	530.0K	-	-	540.0K	-
Average Sales Price (\$)	-	606.7K	-	-	653.5K	-
Average % of Original List Price Received	-	97.00%	-	-	97.00%	-
Average Days on Market Until Sale	-	100	-	-	88	-

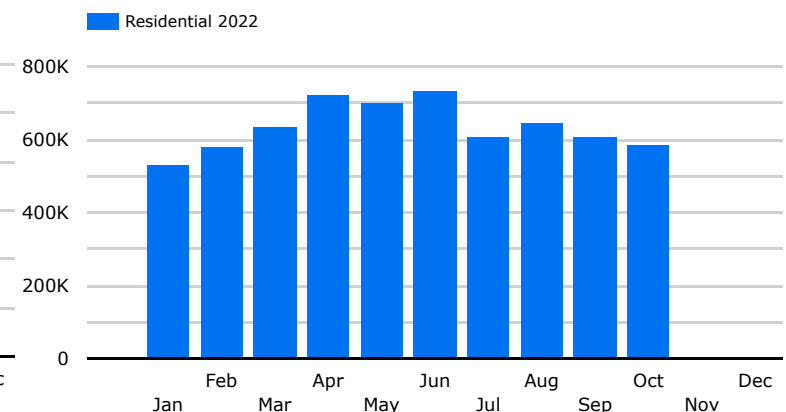
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

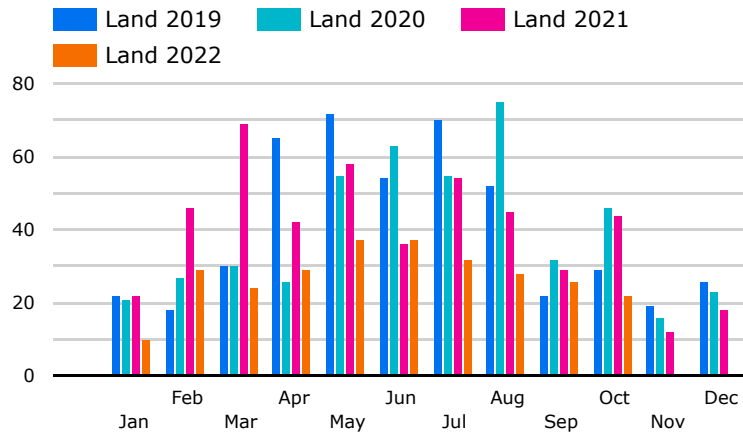
Local Market Update Lake County - Land

Month: Sep

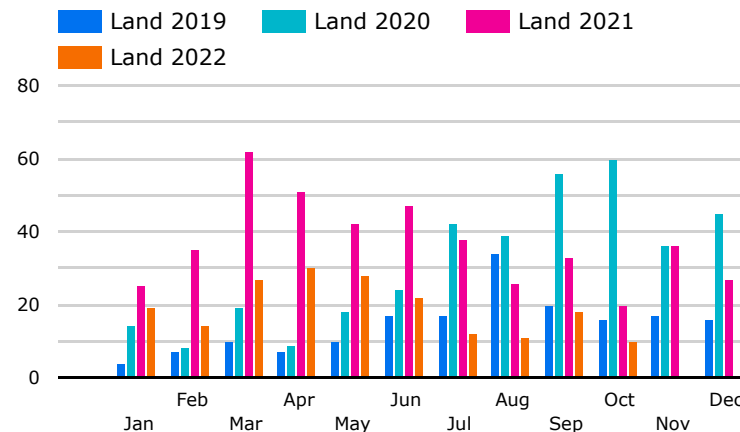
(1) ▾

New Listings	Land 2021 29	Land 2022 26	+/- -3	Land YTD 2021 402	Land YTD 2022 256	+/- -146
Closed Sales	33	18	-15	361	185	-176
Median Sales Price (\$)	220.0K	166.3K	-53.8K	107.0K	155.0K	48.0K
Average Sales Price (\$)	284.0K	238.4K	-45.6K	204.7K	279.4K	74.7K
Average % of Original List Price Received	93.00%	95.00%	2.00%	95.00%	98.00%	1.00%
Average Days on Market Until Sale	157	134	-23	224	153	-71

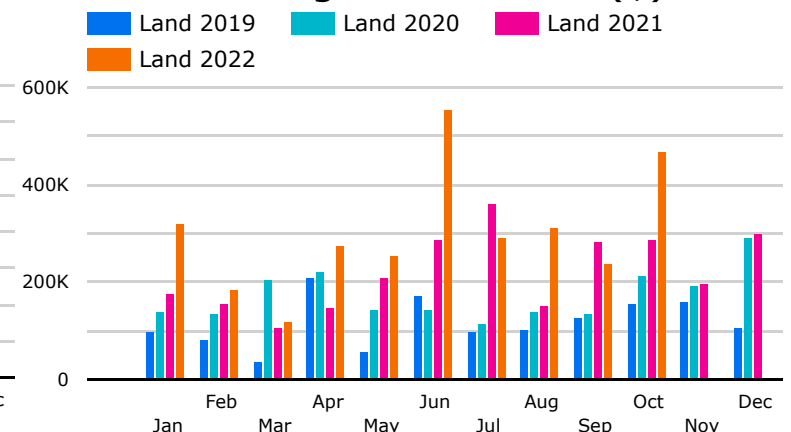
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

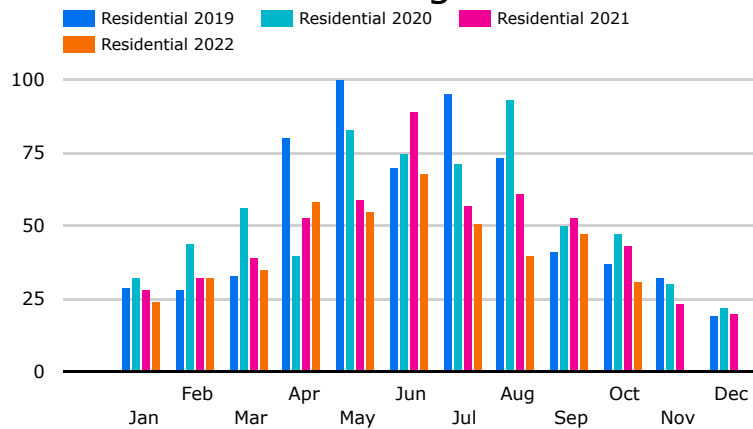
Local Market Update Lake County - Residential

Month: Sep

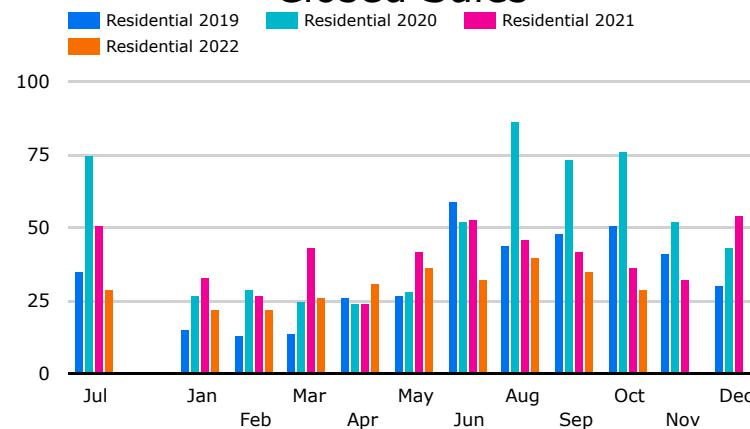
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New Listings	Residential 2021 53	Residential 2022 47	+/- -6	Residential YTD 2021 480	Residential YTD 2022 411	+/- -69
Closed Sales	42	35	-7	362	276	-86
Median Sales Price (\$)	520.0K	479.0K	-41.0K	450.0K	547.5K	48.0K
Average Sales Price (\$)	649.0K	735.8K	86.8K	669.7K	773.2K	103.5K
Average % of Original List Price Received	98.00%	96.00%	-2.00%	95.00%	96.00%	1.00%
Average Days on Market Until Sale	79	109	30	98	95	-3

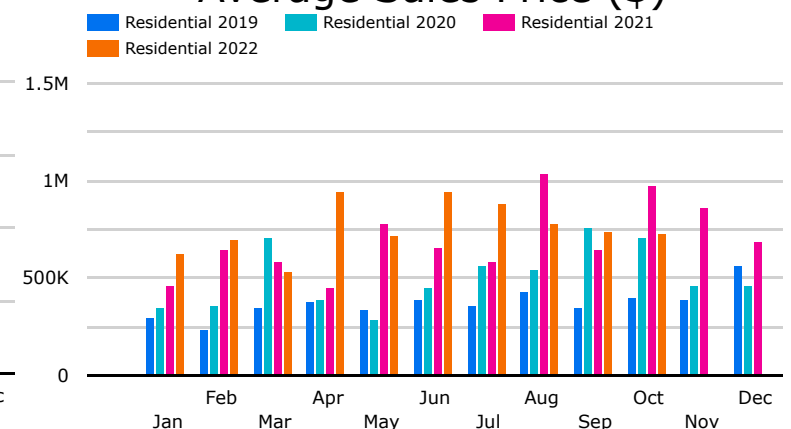
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

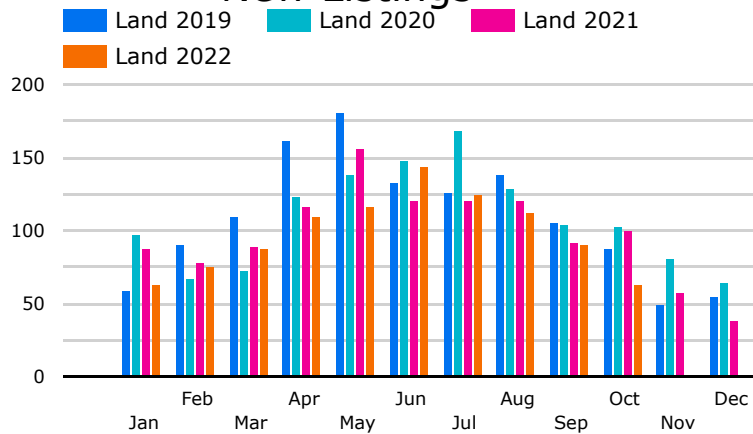
Local Market Update Flathead County - Land

Month: Sep

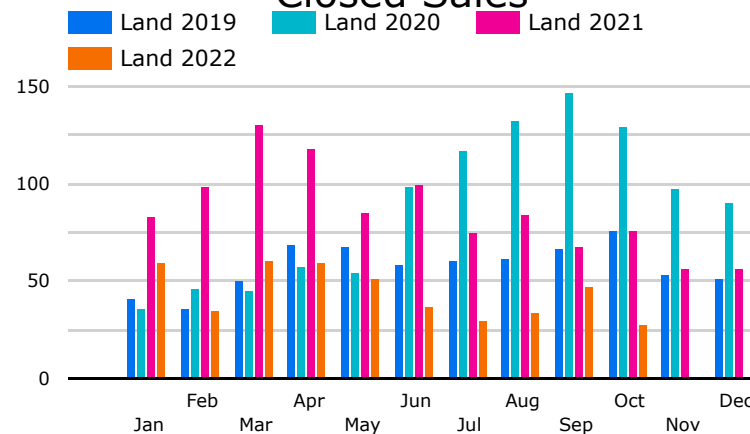
(1) ▾

New Listings	Land 2021 92	Land 2022 91	+/- -1	Land YTD 2021 988	Land YTD 2022 932	+/- -56
Closed Sales	68	47	-21	845	420	-425
Median Sales Price (\$)	232.5K	279.0K	46.5K	200.0K	320.1K	120.1K
Average Sales Price (\$)	421.7K	385.8K	-35.9K	343.9K	492.2K	148.3K
Average % of Original List Price Received	94.00%	94.00%	-0.00%	97.00%	97.00%	0.00%
Average Days on Market Until Sale	132	145	13	170	137	-33

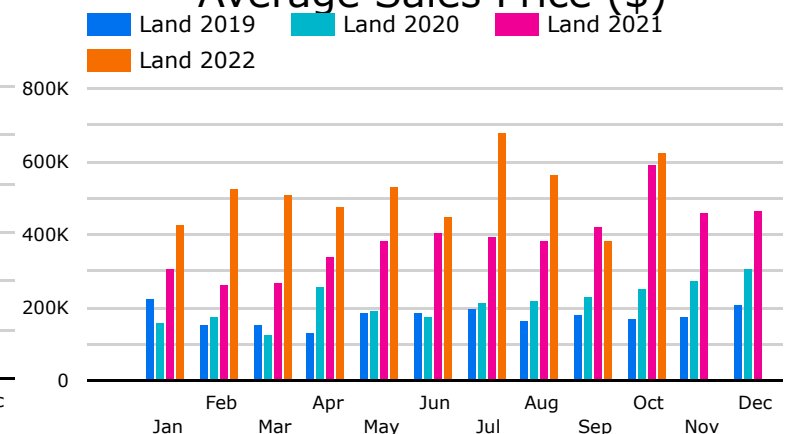
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

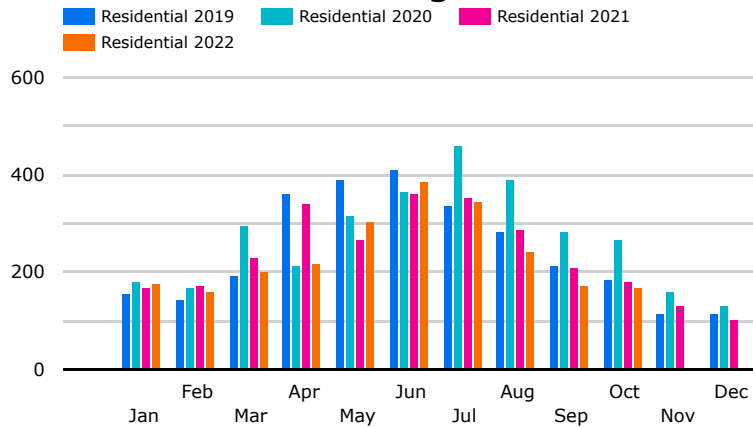
Local Market Update Flathead County - Residential

Month: Sep

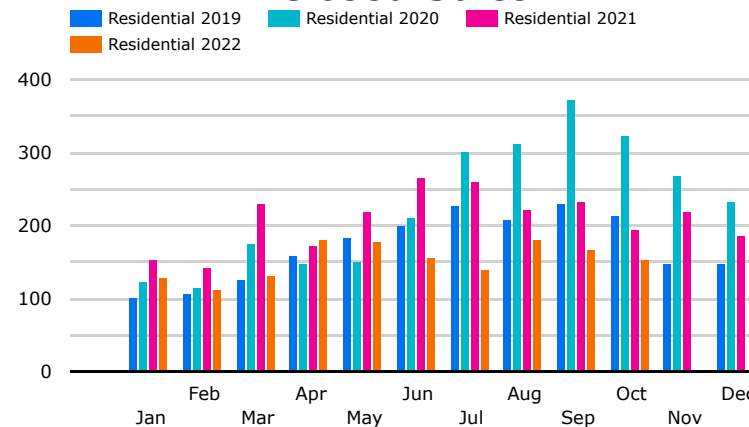
(1) ▾

New Listings	Residential 2021 211	Residential 2022 174	+/- -37	Residential YTD 2021 2,402	Residential YTD 2022 2,231	+/- -171
Closed Sales	232	166	-66	1,913	1,402	-511
Median Sales Price (\$)	535.3K	582.0K	46.7K	505.0K	608.0K	120.1K
Average Sales Price (\$)	969.7K	813.2K	-156.5K	712.3K	833.7K	121.4K
Average % of Original List Price Received	99.00%	96.00%	-3.00%	97.00%	96.00%	0.00%
Average Days on Market Until Sale	93	121	28	98	107	9

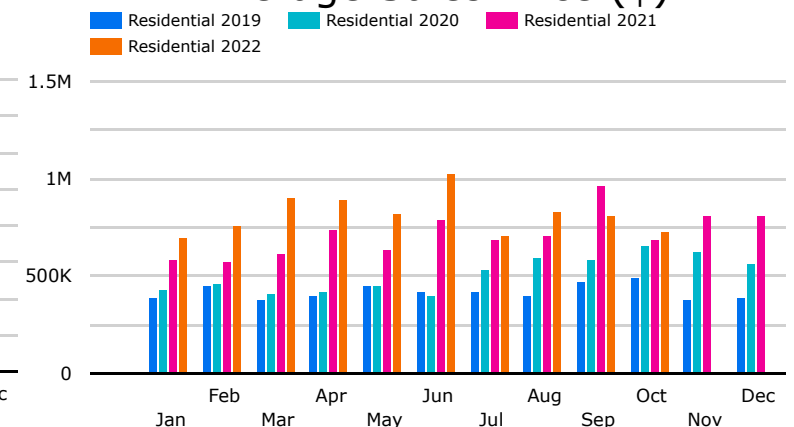
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

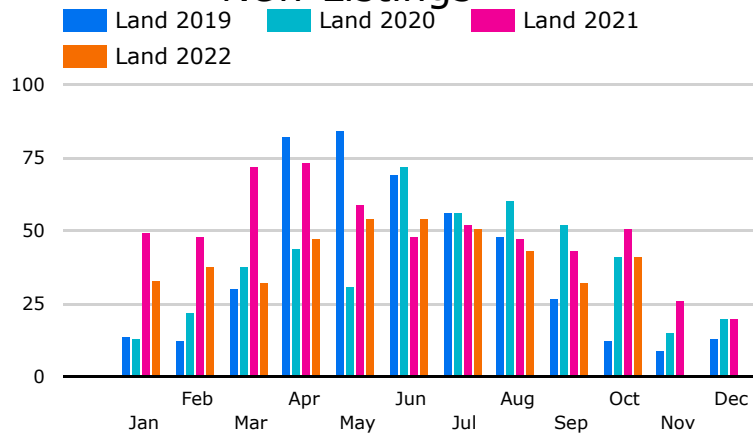
Local Market Update Lincoln County - Land

Month: Sep

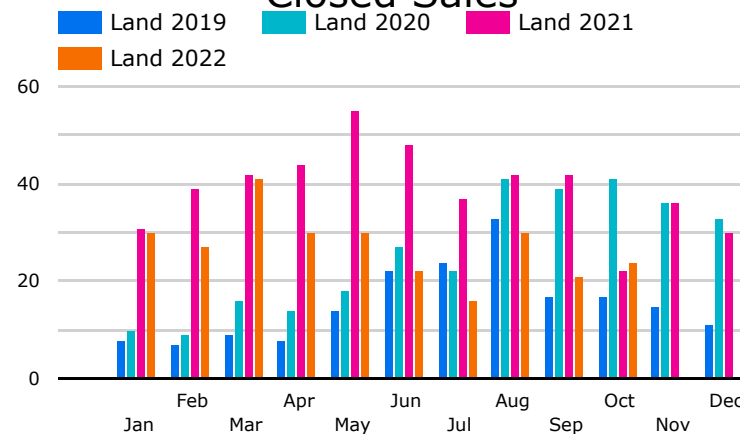
(1) ▾

New Listings	Land 2021 43	Land 2022 32	+/- -11	Land YTD 2021 494	Land YTD 2022 387	+/- -107
Closed Sales	42	21	-21	381	255	-126
Median Sales Price (\$)	116.5K	190.0K	73.5K	99.9K	150.0K	50.1K
Average Sales Price (\$)	155.6K	200.9K	45.2K	144.6K	189.0K	44.4K
Average % of Original List Price Received	96.00%	95.00%	-1.00%	95.00%	96.00%	0.00%
Average Days on Market Until Sale	188	186	-2	222	180	-42

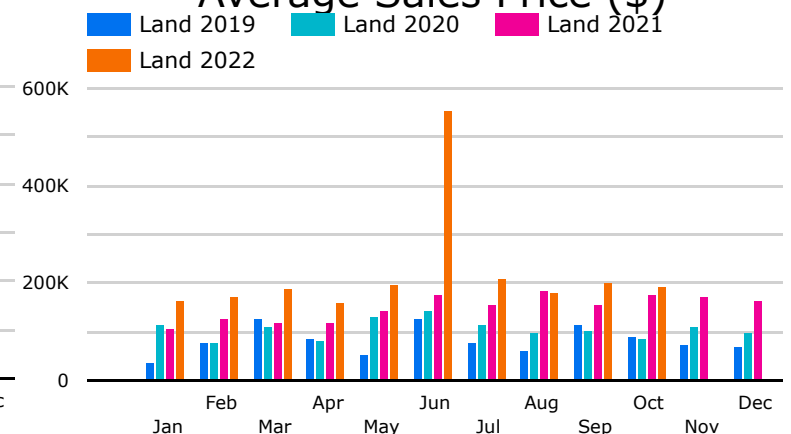
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

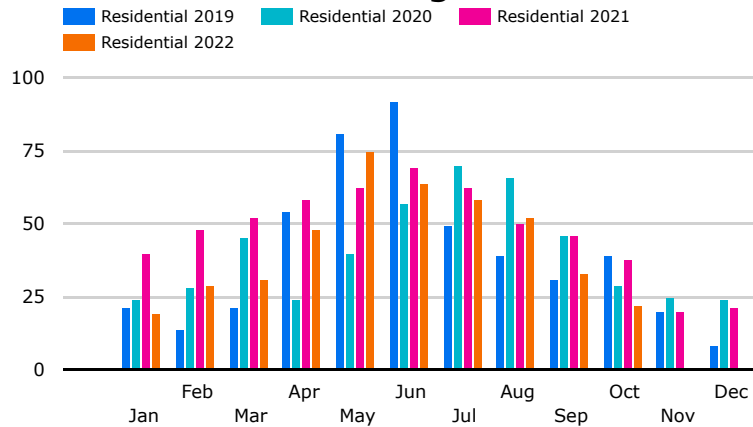
Local Market Update Lincoln County - Residential

Month: Sep

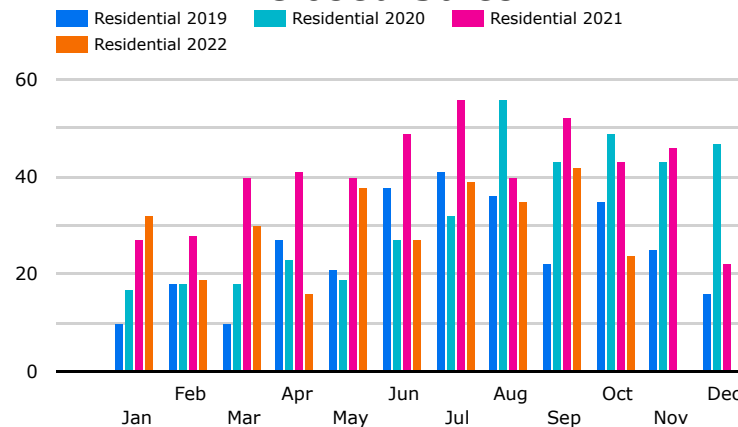
(1) ▾

New Listings	Residential 2021 46	Residential 2022 33	+/- -13	Residential YTD 2021 488	Residential YTD 2022 412	+/- -76
Closed Sales	52	42	-10	378	283	-95
Median Sales Price (\$)	392.0K	443.8K	51.8K	335.0K	430.0K	50.1K
Average Sales Price (\$)	474.4K	550.1K	75.7K	427.3K	515.2K	87.9K
Average % of Original List Price Received	98.00%	97.00%	-1.00%	95.00%	97.00%	0.00%
Average Days on Market Until Sale	88	101	13	108	99	-9

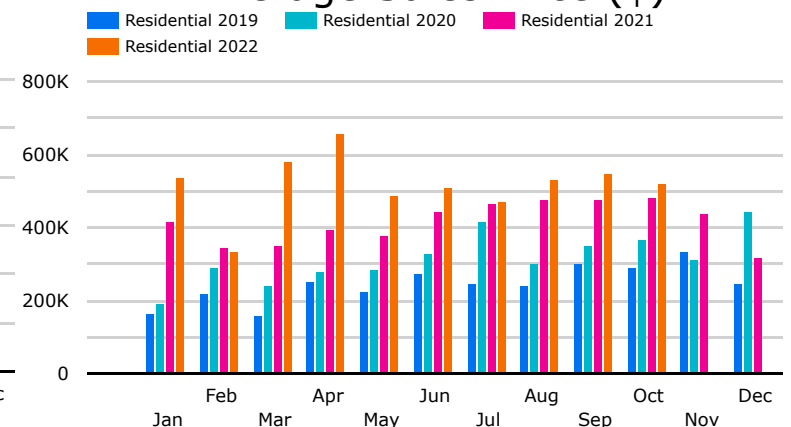
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS