

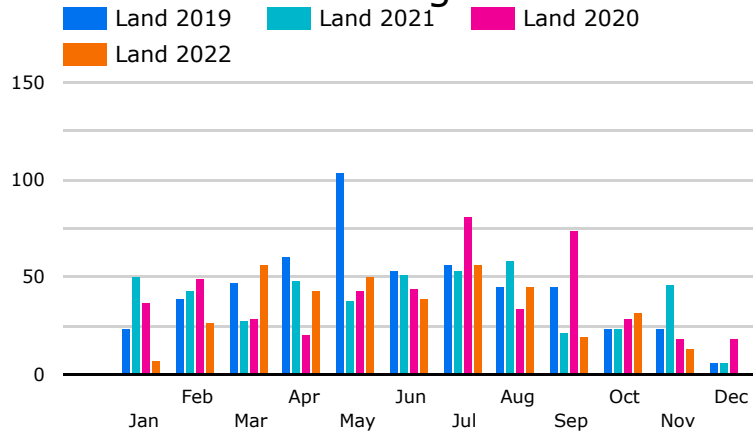
Local Market Update Missoula County - Land

Month: Nov

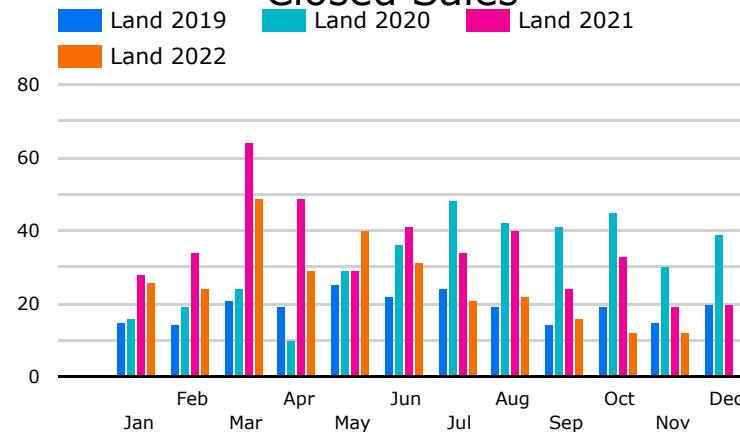
(1) ▾

New Listings	Land 2021 46	Land 2022 13	+/- -33	Land YTD 2021 470	Land YTD 2022 400	+/- -70
Closed Sales	19	12	-7	404	284	-120
Median Sales Price (\$)	220.0K	195.0K	-25.0K	130.0K	179.5K	49.5K
Average Sales Price (\$)	271.2K	261.0K	-10.2K	222.7K	278.3K	55.5K
Average % of Original List Price Received	92.00%	93.00%	1.00%	99.00%	97.00%	0.00%
Average Days on Market Until Sale	251	205	-46	257	218	-39

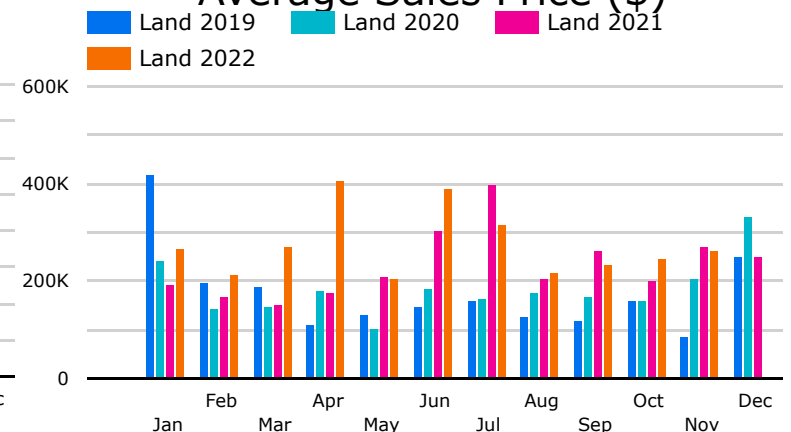
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

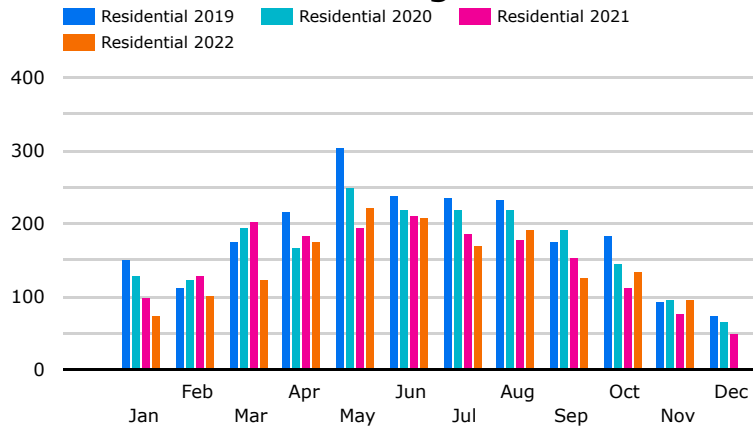
Local Market Update Missoula County - Residential

Month: Nov

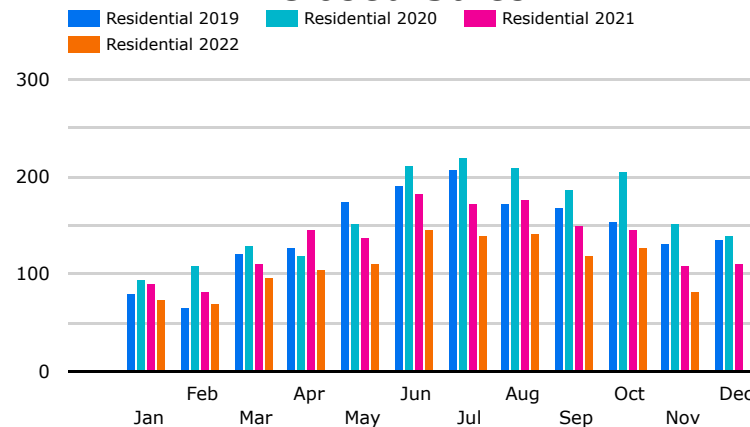
(1) ▾

New Listings	Residential 2021 76	Residential 2022 97	+/- 21	Residential YTD 2021 1,759	Residential YTD 2022 1,631	+/- -128
Closed Sales	109	82	-27	1,523	1,213	-310
Median Sales Price (\$)	495.0K	485.0K	-10.0K	450.0K	530.0K	49.5K
Average Sales Price (\$)	556.4K	532.9K	-23.5K	522.7K	597.2K	74.6K
Average % of Original List Price Received	101.00%	98.00%	-3.00%	99.00%	98.00%	0.00%
Average Days on Market Until Sale	87	105	18	81	71	-10

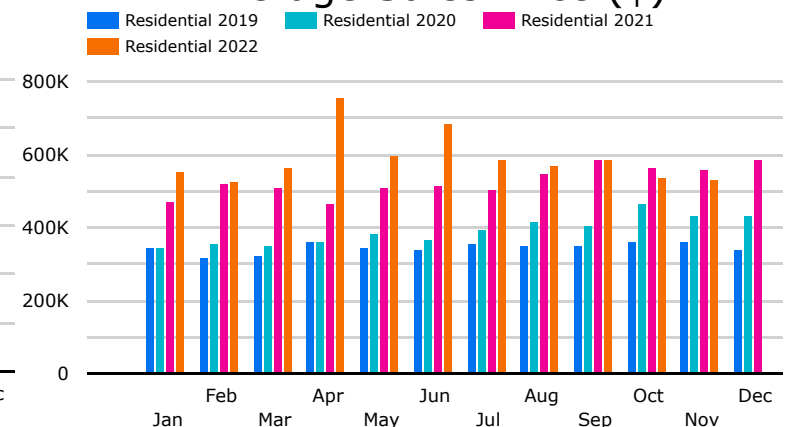
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update

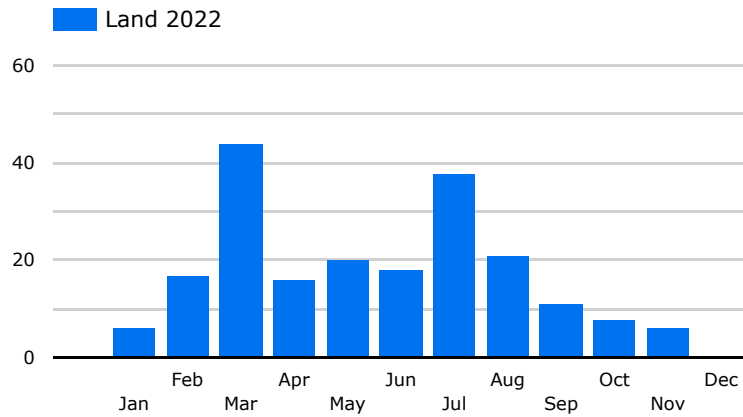
Missoula City - Land

Month: Nov

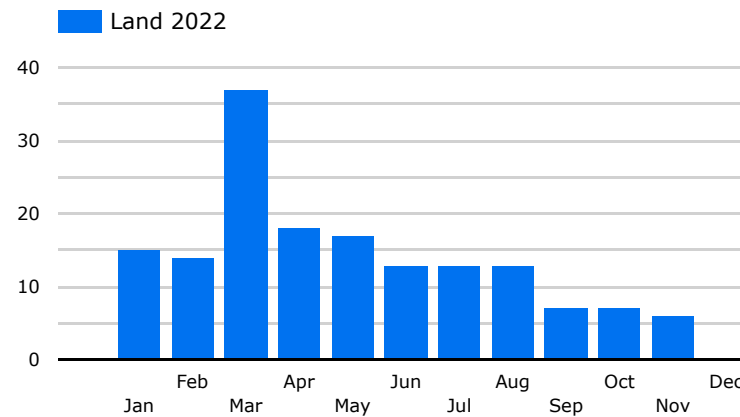
(1) ▾

New Listings	Land 2021 -	Land 2022 6	+/- -	Land YTD 2021 -	Land YTD 2022 224	+/- -
Closed Sales	-	6	-	-	160	-
Median Sales Price (\$)	-	300.0K	-	-	172.5K	-
Average Sales Price (\$)	-	331.5K	-	-	246.3K	-
Average % of Original List Price Received	-	94.00%	-	-	98.00%	-
Average Days on Market Until Sale	-	240	-	-	257	-

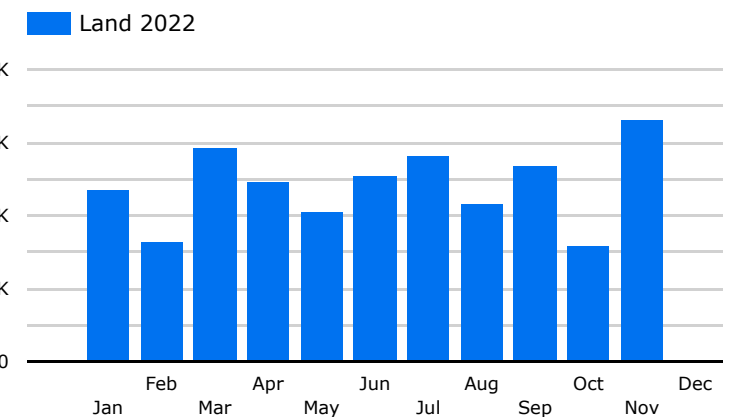
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update

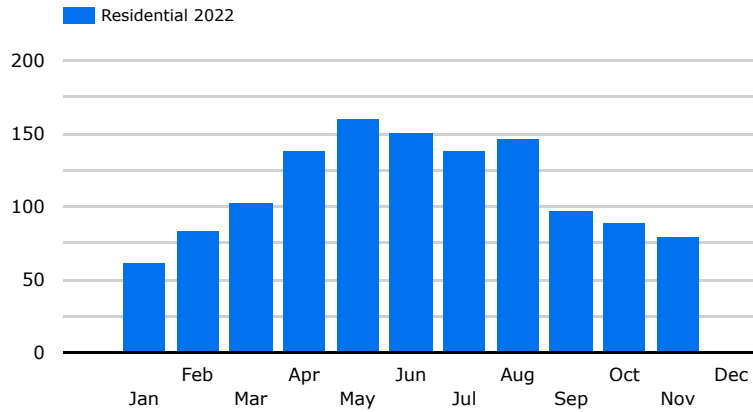
Missoula City - Residential

Month: Nov

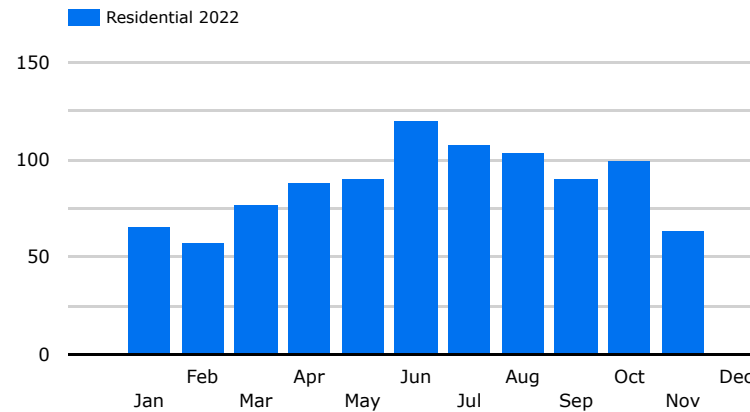
(1) ▾

New Listings	Residential 2021 -	Residential 2022 79	+/- -	Residential YTD 2021 -	Residential YTD 2022 1,250	+/- -
Closed Sales	-	64	-	-	966	-
Median Sales Price (\$)	-	480.0K	-	-	530.0K	-
Average Sales Price (\$)	-	522.8K	-	-	587.5K	-
Average % of Original List Price Received	-	99.00%	-	-	99.00%	-
Average Days on Market Until Sale	-	105	-	-	76	-

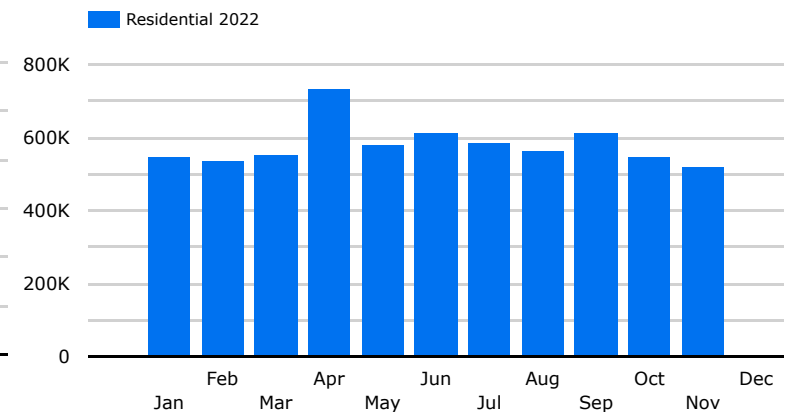
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

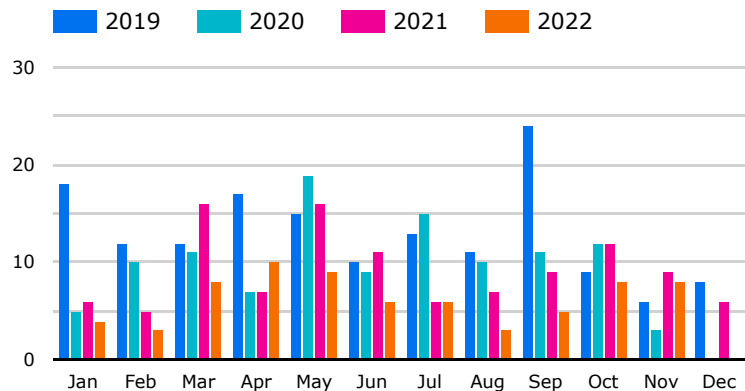
Local Market Update Missoula County Commercial

Month: Nov

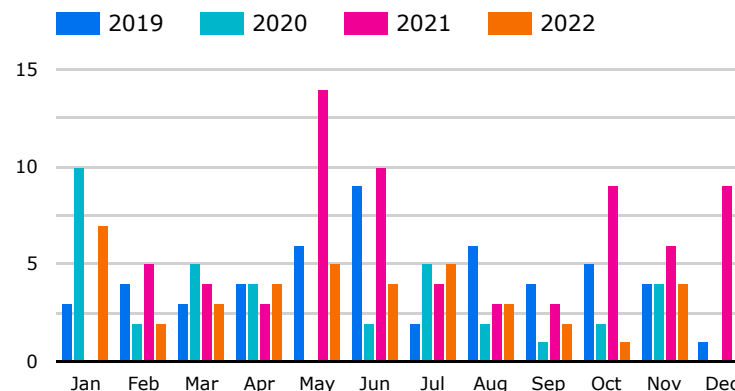
(1) ▾

New Listings	2021 9	2022 8	+/- -1	YTD 2021 101	YTD 2022 78	+/- -23
Closed Sales	6	4	-2	61	42	-19
Median Sales Price (\$)	942.5K	455.0K	-487.5K	665.0K	658.1K	-6.9K
Average Sales Price (\$)	2.2M	1.3M	-909.2K	1.0M	1.4M	323.5K
Average % of Original List Price Received	93.00%	99.00%	6.00%	91.00%	98.00%	4.00%
Average Days on Market Until Sale	249	191	-58	242	206	-36

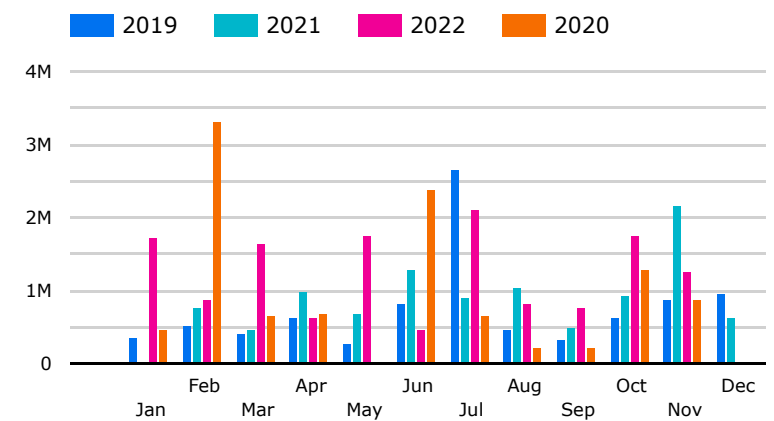
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

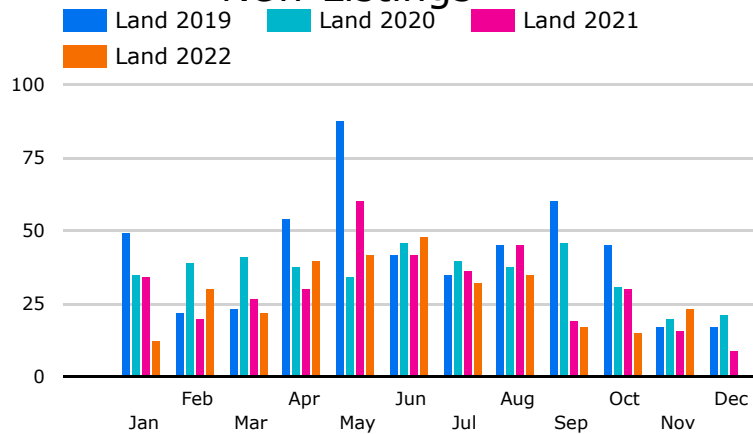
Local Market Update Ravalli County - Land

Month: Nov

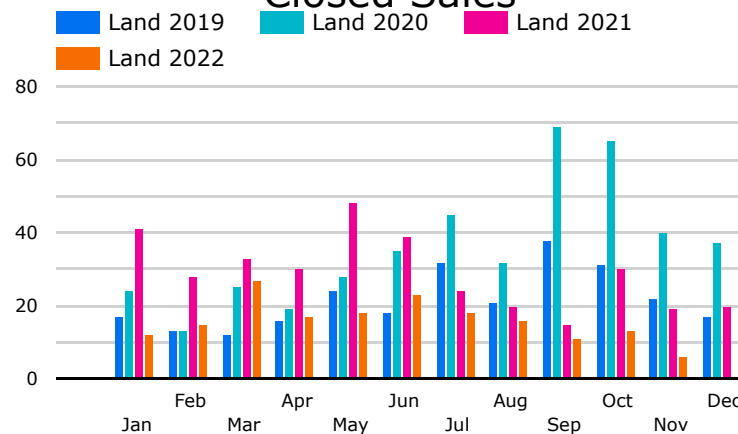
(1) ▾

New Listings	Land 2021 16	Land 2022 23	+/- 7	Land YTD 2021 363	Land YTD 2022 326	+/- -37
Closed Sales	19	6	-13	330	180	-150
Median Sales Price (\$)	215.0K	226.3K	11.3K	185.0K	254.0K	69.0K
Average Sales Price (\$)	262.1K	237.8K	-24.3K	272.0K	314.7K	42.8K
Average % of Original List Price Received	94.00%	95.00%	1.00%	97.00%	94.00%	-3.00%
Average Days on Market Until Sale	152	151	-1	159	139	-20

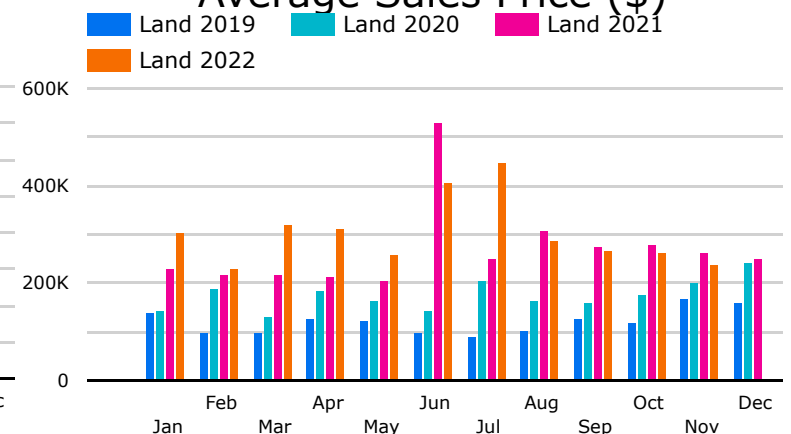
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

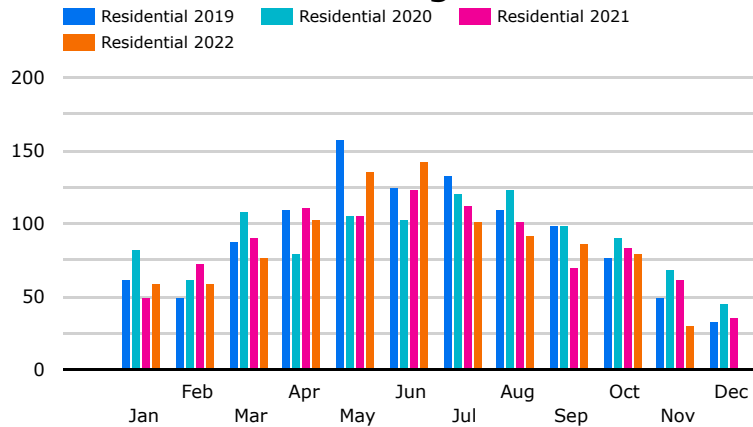
Local Market Update Ravalli County - Residential

Month: Nov

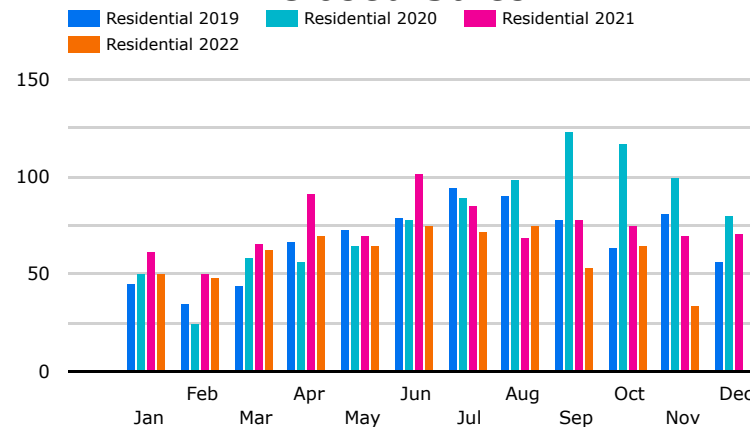
(1) ▾

New Listings	Residential 2021 62	Residential 2022 30	+/- -32	Residential YTD 2021 979	Residential YTD 2022 972	+/- -7
Closed Sales	70	34	-36	828	679	-149
Median Sales Price (\$)	456.0K	528.5K	72.5K	468.0K	570.0K	69.0K
Average Sales Price (\$)	559.1K	569.0K	9.9K	608.2K	668.3K	60.1K
Average % of Original List Price Received	97.00%	96.00%	-1.00%	99.00%	96.00%	0.00%
Average Days on Market Until Sale	98	121	23	99	95	-4

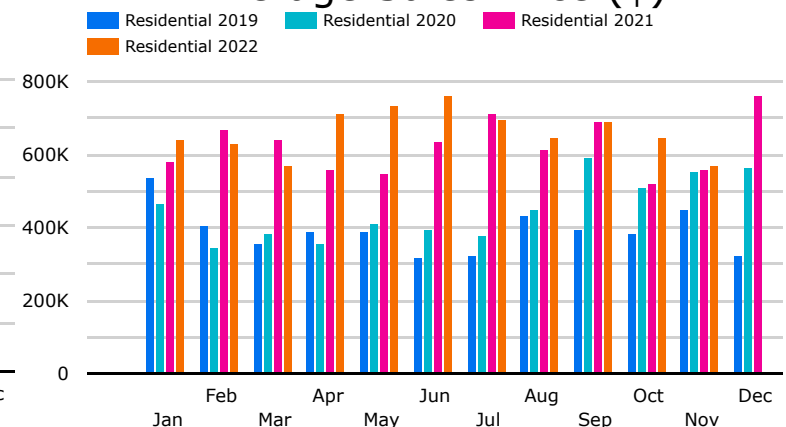
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update

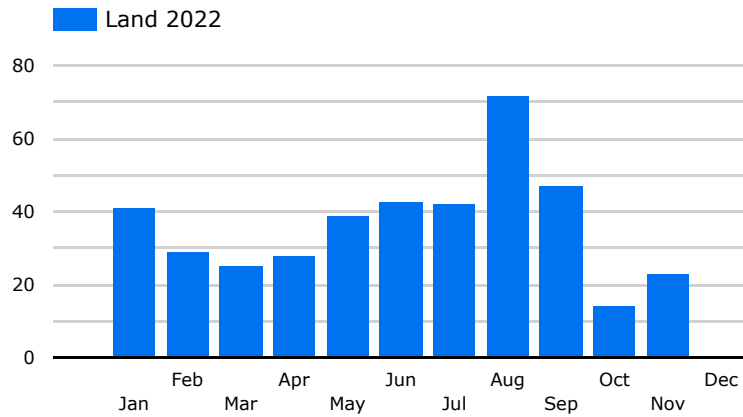
Kalispell City - Land

Month: Nov

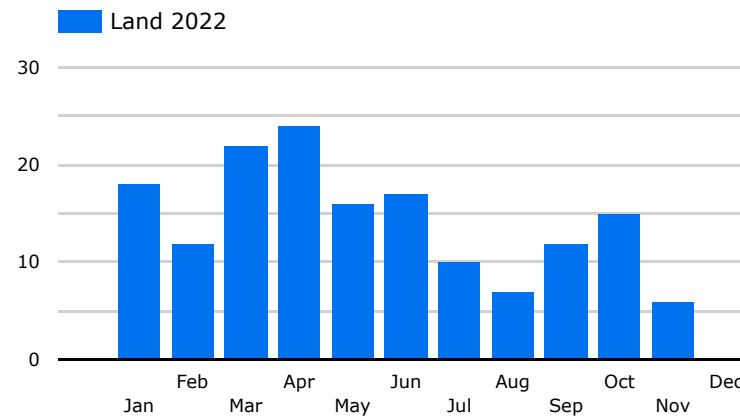
(1) ▾

New Listings	Land 2021 -	Land 2022 23	+/- -	Land YTD 2021 -	Land YTD 2022 408	+/- -
Closed Sales	-	6	-	-	161	-
Median Sales Price (\$)	-	365.0K	-	-	290.0K	-
Average Sales Price (\$)	-	337.7K	-	-	406.1K	-
Average % of Original List Price Received	-	96.00%	-	-	96.00%	-
Average Days on Market Until Sale	-	146	-	-	150	-

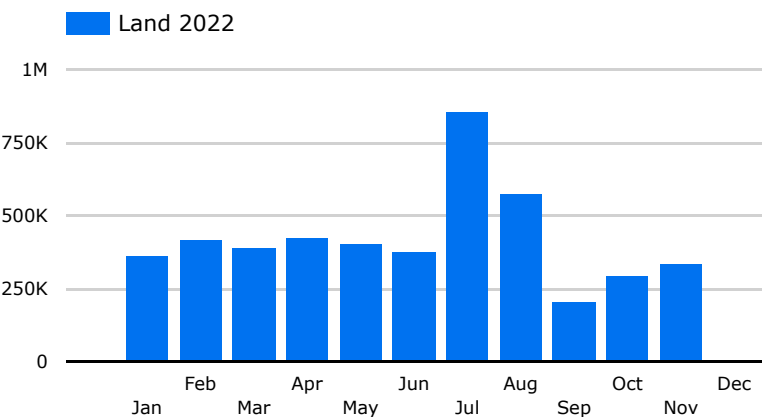
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update

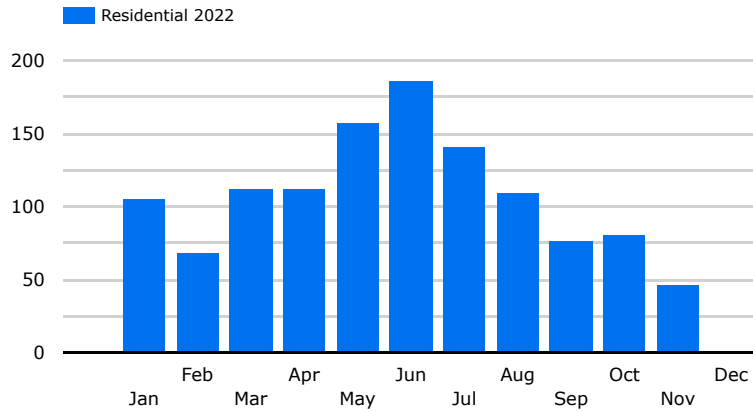
Kalispell City - Residential

Month: Nov

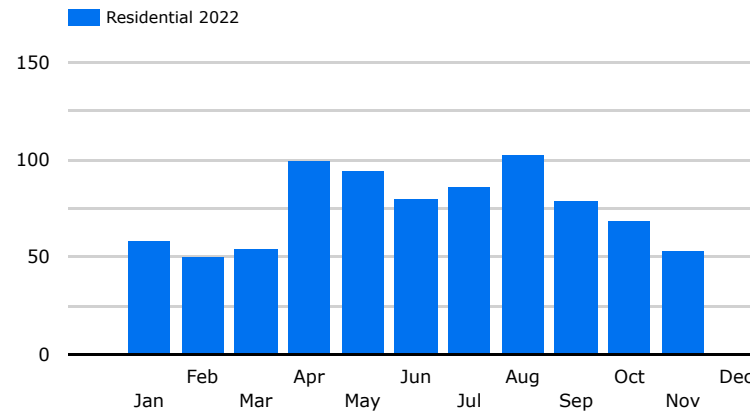
(1) ▾

New Listings	Residential 2021 -	Residential 2022 47	+/- -	Residential YTD 2021 -	Residential YTD 2022 1,209	+/- -
Closed Sales	-	53	-	-	838	-
Median Sales Price (\$)	-	570.0K	-	-	540.0K	-
Average Sales Price (\$)	-	685.0K	-	-	649.1K	-
Average % of Original List Price Received	-	97.00%	-	-	97.00%	-
Average Days on Market Until Sale	-	121	-	-	94	-

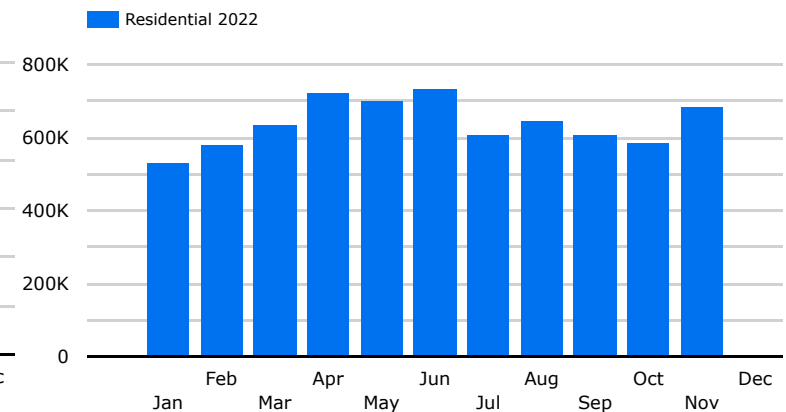
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

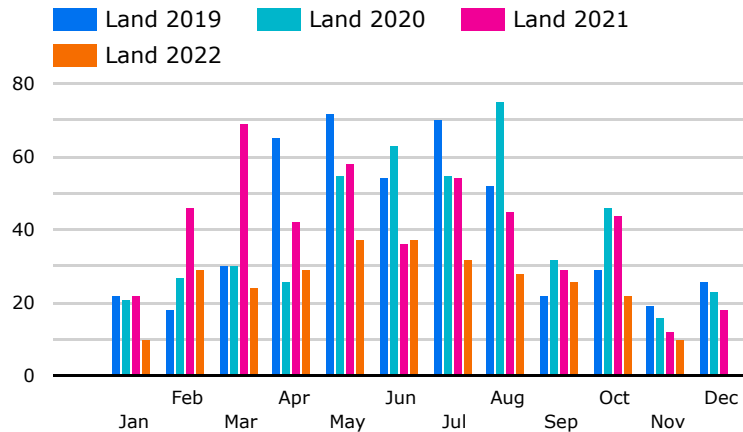
Local Market Update Lake County - Land

Month: Nov

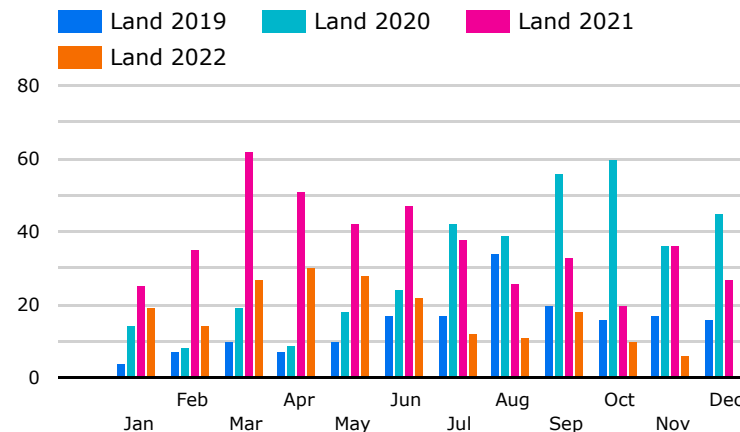
(1) ▾

New Listings	Land 2021 12	Land 2022 10	+/- -2	Land YTD 2021 457	Land YTD 2022 289	+/- -168
Closed Sales	36	6	-30	418	201	-217
Median Sales Price (\$)	97.3K	250.0K	152.8K	106.0K	155.0K	49.0K
Average Sales Price (\$)	198.7K	237.5K	38.8K	207.9K	287.5K	79.6K
Average % of Original List Price Received	96.00%	94.00%	-2.00%	96.00%	97.00%	-1.00%
Average Days on Market Until Sale	181	152	-29	226	157	-69

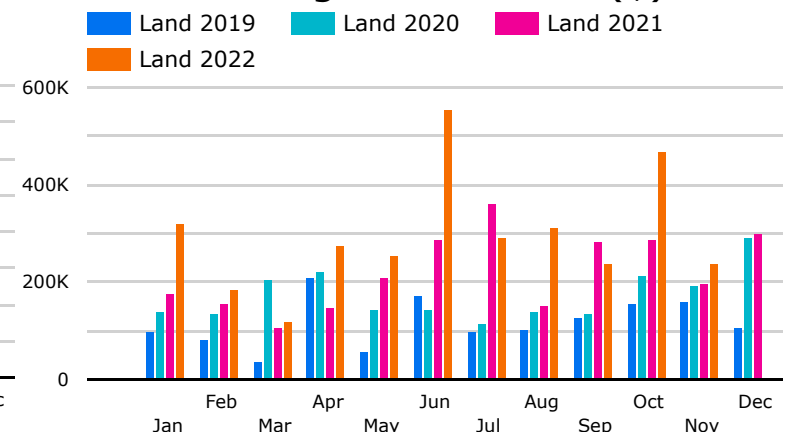
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

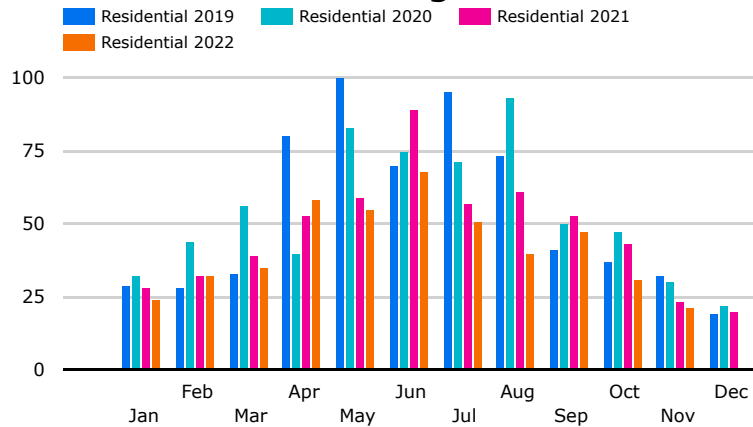
Local Market Update Lake County - Residential

Month: Nov

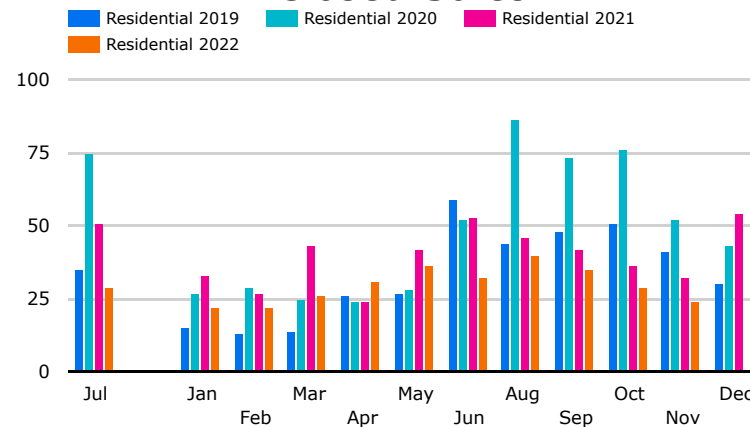
(1) ▾

New Listings	Residential 2021 23	Residential 2022 21	+/- -2	Residential YTD 2021 547	Residential YTD 2022 463	+/- -84
Closed Sales	32	24	-8	433	329	-104
Median Sales Price (\$)	423.1K	411.3K	-11.9K	449.0K	533.0K	49.0K
Average Sales Price (\$)	864.2K	512.4K	-351.8K	709.5K	750.6K	41.2K
Average % of Original List Price Received	95.00%	96.00%	1.00%	96.00%	96.00%	1.00%
Average Days on Market Until Sale	105	124	19	103	99	-4

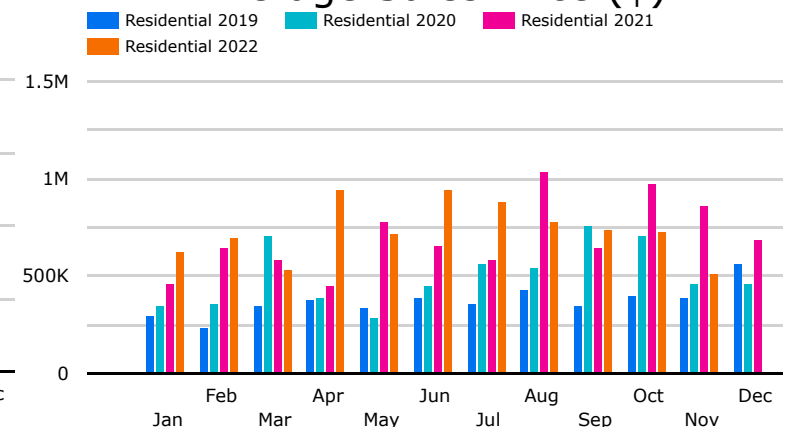
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

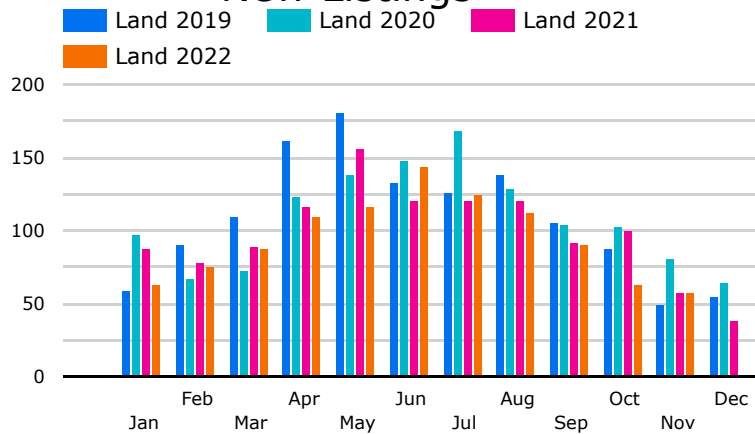
Local Market Update Flathead County - Land

Month: Nov

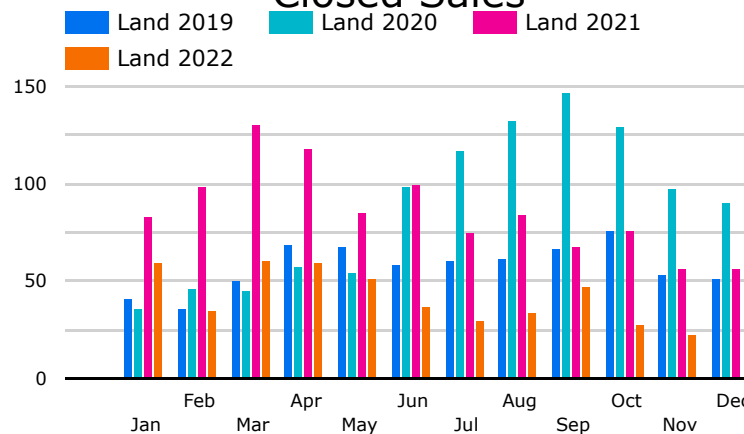
(1) ▾

New Listings	Land 2021 57	Land 2022 58	+/- 1	Land YTD 2021 1,148	Land YTD 2022 1,052	+/- -96
Closed Sales	56	23	-33	983	470	-513
Median Sales Price (\$)	367.5K	365.0K	-2.5K	215.0K	324.7K	109.7K
Average Sales Price (\$)	457.7K	586.0K	128.3K	371.3K	505.4K	134.1K
Average % of Original List Price Received	93.00%	93.00%	0.00%	97.00%	97.00%	-1.00%
Average Days on Market Until Sale	151	163	12	172	147	-25

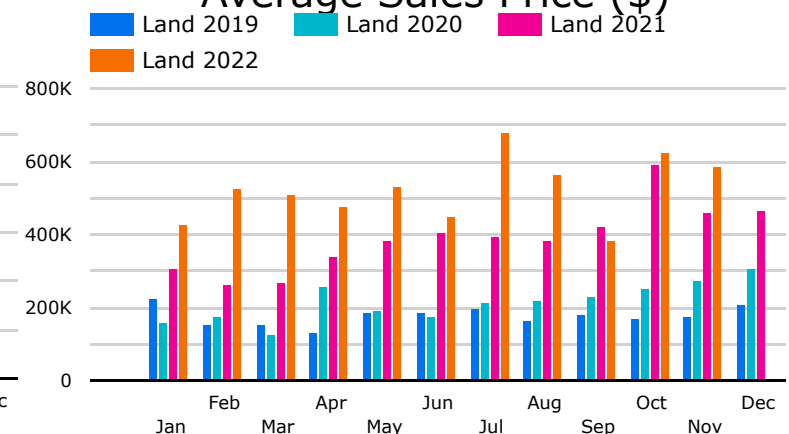
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

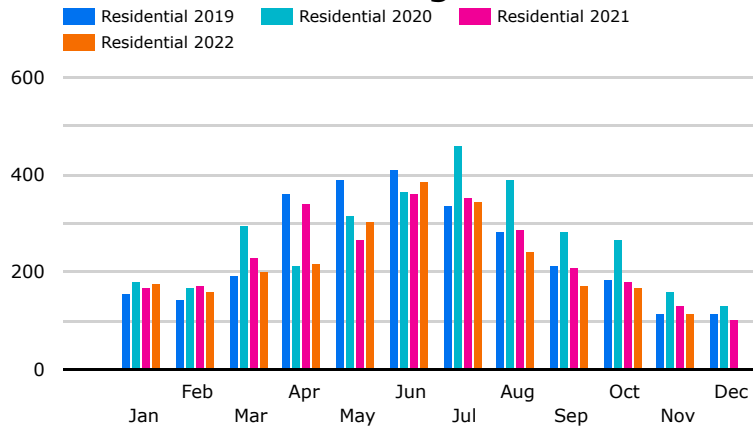
Local Market Update Flathead County - Residential

Month: Nov

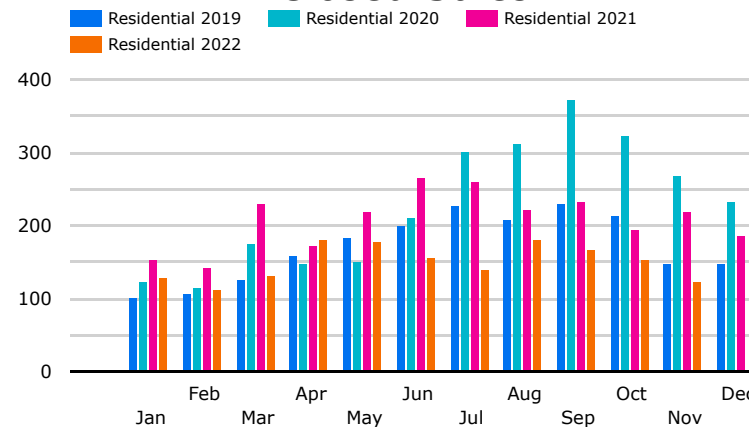
(1) ▾

New Listings	Residential 2021 133	Residential 2022 117	+/- -16	Residential YTD 2021 2,719	Residential YTD 2022 2,515	+/- -204
Closed Sales	219	123	-96	2,334	1,678	-656
Median Sales Price (\$)	550.0K	630.0K	80.0K	513.2K	605.0K	109.7K
Average Sales Price (\$)	809.3K	879.9K	70.7K	720.5K	826.8K	106.3K
Average % of Original List Price Received	97.00%	95.00%	-2.00%	97.00%	95.00%	-1.00%
Average Days on Market Until Sale	116	141	25	103	112	9

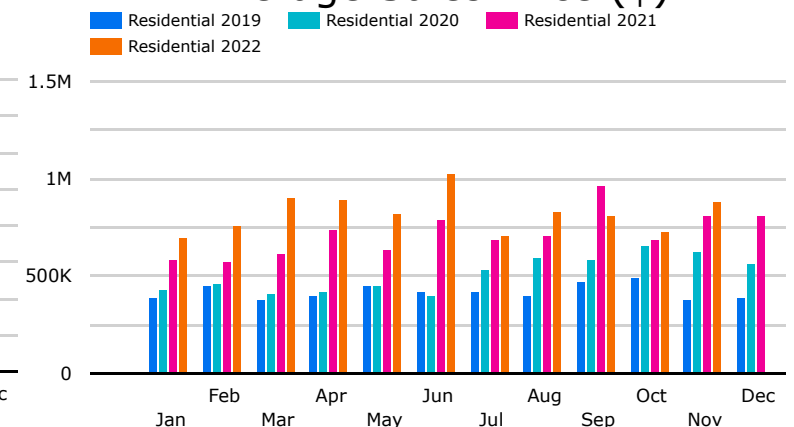
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

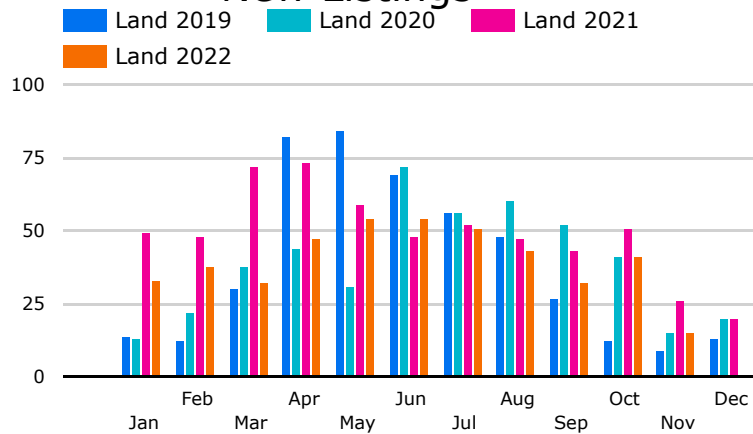
Local Market Update Lincoln County - Land

Month: Nov

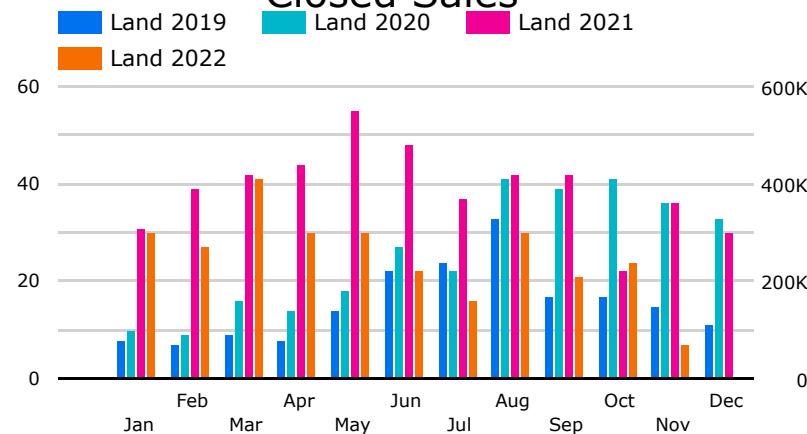
(1) ▾

New Listings	Land 2021 26	Land 2022 15	+/- -11	Land YTD 2021 572	Land YTD 2022 443	+/- -129
Closed Sales	36	7	-29	440	286	-154
Median Sales Price (\$)	130.0K	215.0K	85.0K	100.0K	150.0K	50.0K
Average Sales Price (\$)	171.8K	251.9K	80.1K	148.8K	191.0K	42.2K
Average % of Original List Price Received	94.00%	96.00%	2.00%	95.00%	96.00%	0.00%
Average Days on Market Until Sale	208	215	7	224	151	-73

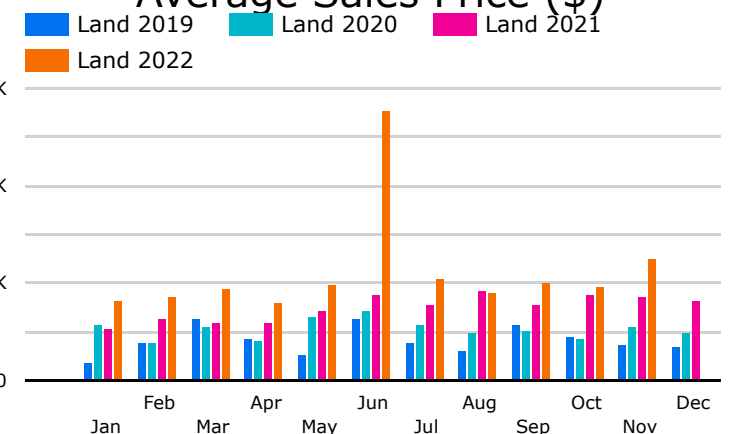
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

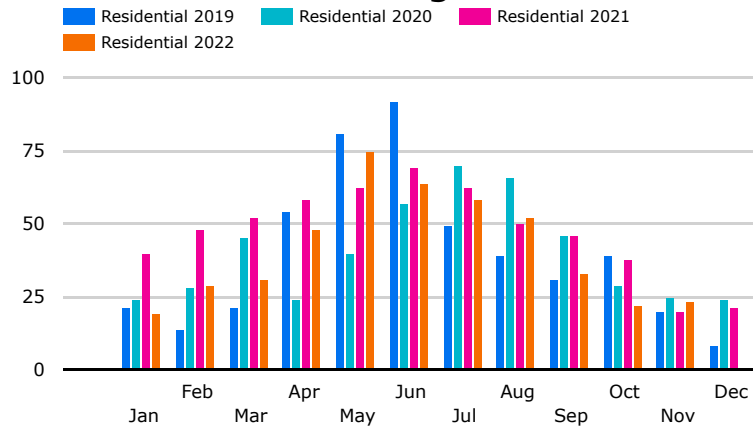
Local Market Update Lincoln County - Residential

Month: Nov

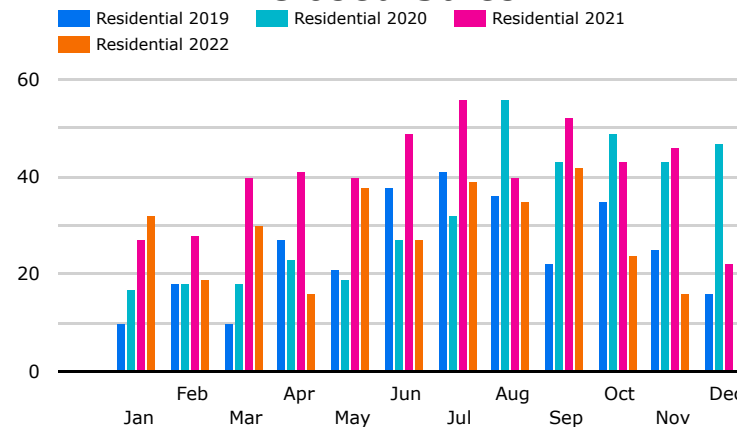
(1) ▾

New Listings	Residential 2021 20	Residential 2022 23	+/- 3	Residential YTD 2021 546	Residential YTD 2022 456	+/- -90
Closed Sales	46	16	-30	467	324	-143
Median Sales Price (\$)	384.3K	492.5K	108.3K	345.0K	425.0K	50.0K
Average Sales Price (\$)	435.8K	508.6K	72.8K	433.3K	514.6K	81.3K
Average % of Original List Price Received	96.00%	93.00%	-3.00%	95.00%	93.00%	-4.00%
Average Days on Market Until Sale	104	112	8	113	No data	No data

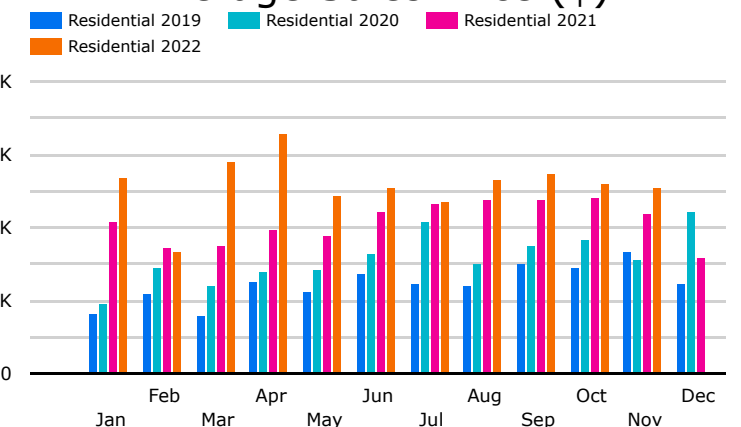
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS