

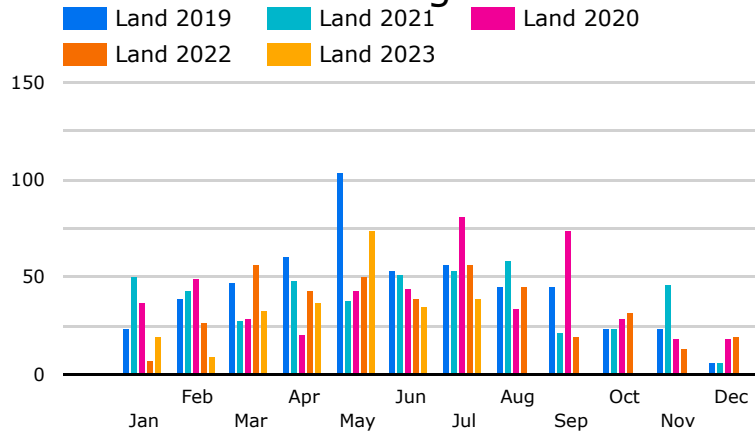
Local Market Update Missoula County - Land

Month: Feb

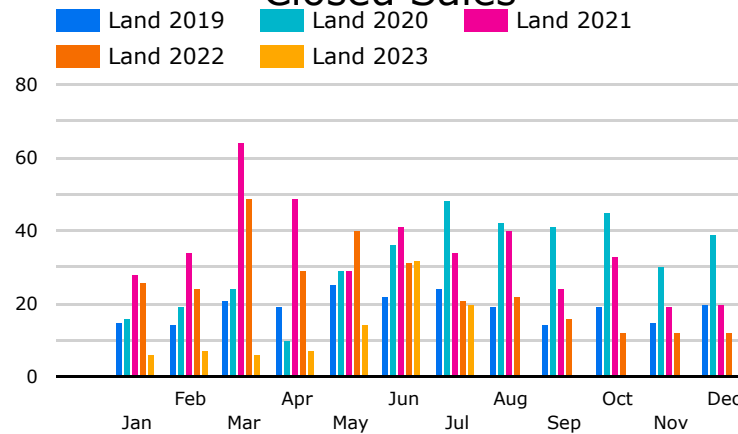
(1) ▾

	Land 2022	Land 2023	+/-	Land YTD 2022	Land YTD 2023	+/-
New Listings	27	9	-18	36	29	-7
Closed Sales	24	7	-17	51	13	-38
Median Sales Price (\$)	112.5K	130.0K	17.5K	130.0K	160.0K	30.0K
Average Sales Price (\$)	212.1K	227.5K	15.5K	239.4K	234.4K	-4.9K
Average % of Original List Price Received	100.00%	92.00%	-8.00%	100.00%	94.00%	-6.00%
Average Days on Market Until Sale	307	144	-163	326	122	-204

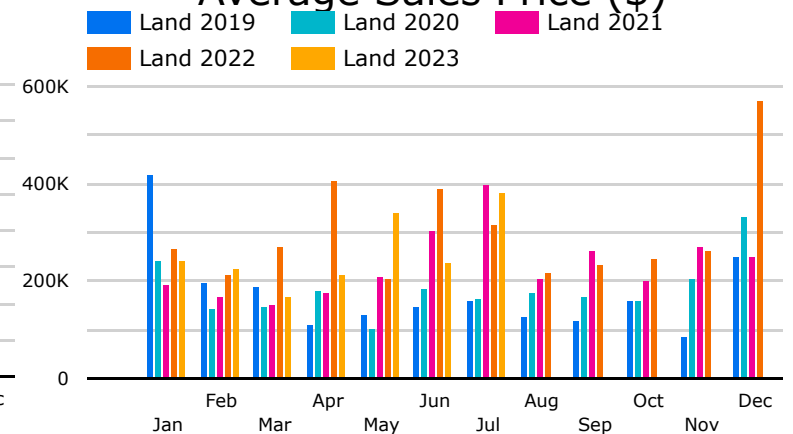
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

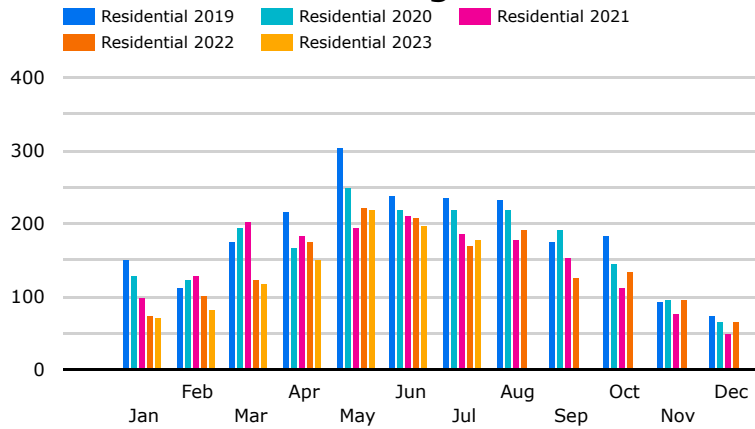
Local Market Update Missoula County - Residential

Month: Feb

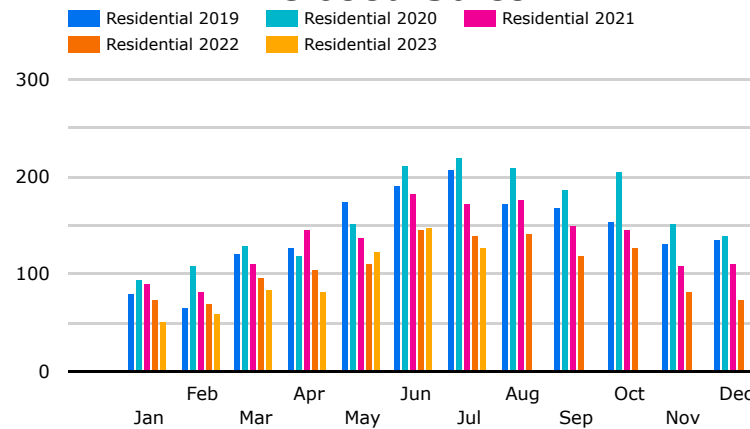
(1) ▾

	Residential 2022	Residential 2023	+/-	Residential YTD 2022	Residential YTD 2023	+/-
New Listings	102	82	-20	177	152	-25
Closed Sales	70	60	-10	147	111	-36
Median Sales Price (\$)	501.0K	518.0K	17.0K	500.0K	540.0K	40.0K
Average Sales Price (\$)	526.2K	534.9K	8.7K	538.7K	607.3K	68.6K
Average % of Original List Price Received	102.00%	96.00%	-6.00%	102.00%	95.00%	-7.00%
Average Days on Market Until Sale	96	77	-19	95	101	6

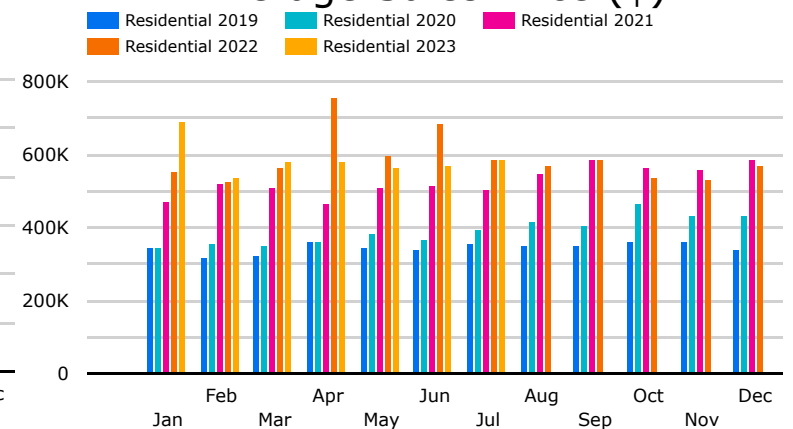
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

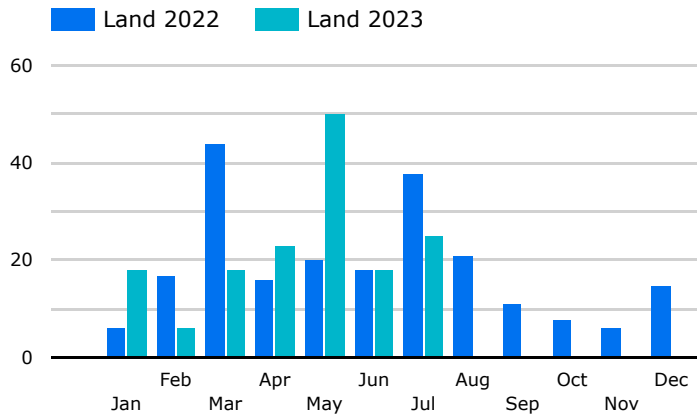
Local Market Update Missoula City - Land

Month: Feb

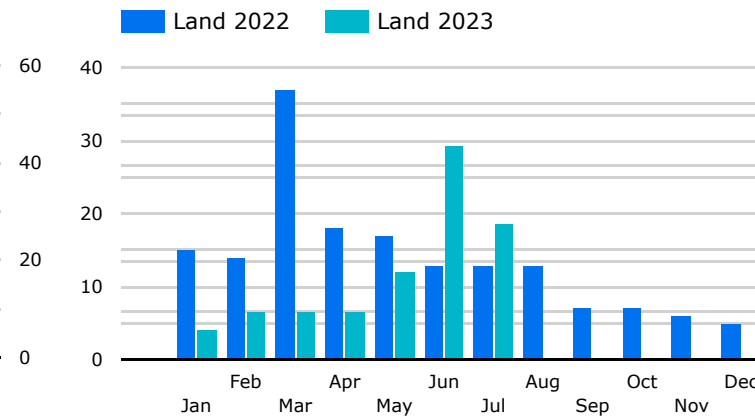
(1) ▾

	Land 2022	Land 2023	+/-	Land YTD 2022	Land YTD 2023	+/-
New Listings	17	6	-11	23	24	-7
Closed Sales	14	5	-9	29	8	-38
Median Sales Price (\$)	112.5K	130.0K	17.5K	130.0K	177.5K	30.0K
Average Sales Price (\$)	163.9K	235.0K	71.1K	201.5K	251.9K	-4.9K
Average % of Original List Price Received	103.00%	93.00%	-10.00%	103.00%	94.00%	-6.00%
Average Days on Market Until Sale	242	200	-42	296	172	-204

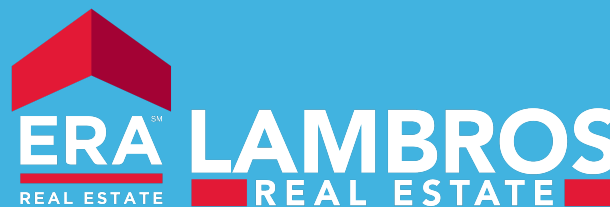
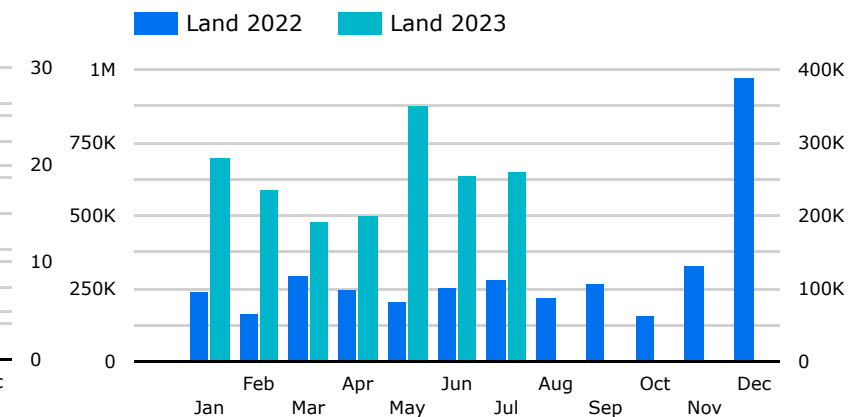
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

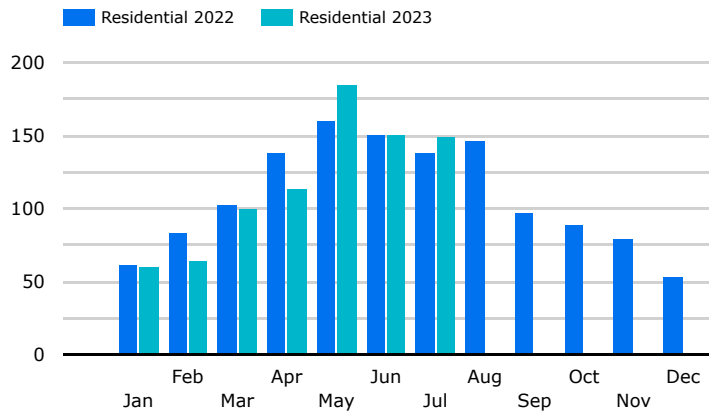
Local Market Update Missoula City - Residential

Month: Feb

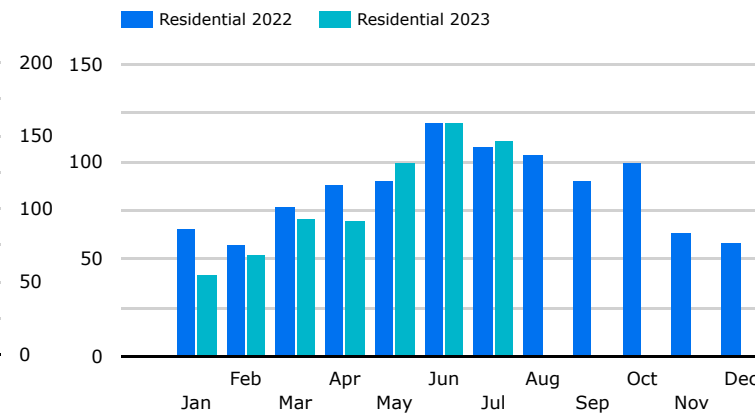
(1) ▾

	Residential 2022	Residential 2023	+/-	Residential YTD 2022	Residential YTD 2023	+/-
New Listings	83	65	-18	145	125	-20
Closed Sales	58	52	-6	124	94	-30
Median Sales Price (\$)	501.0K	518.0K	17.0K	497.5K	540.0K	42.5K
Average Sales Price (\$)	537.8K	544.9K	7.2K	543.6K	621.5K	77.9K
Average % of Original List Price Received	103.00%	96.00%	-7.00%	103.00%	96.00%	-7.00%
Average Days on Market Until Sale	90	78	-12	88	100	12

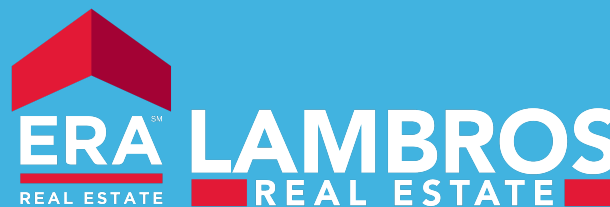
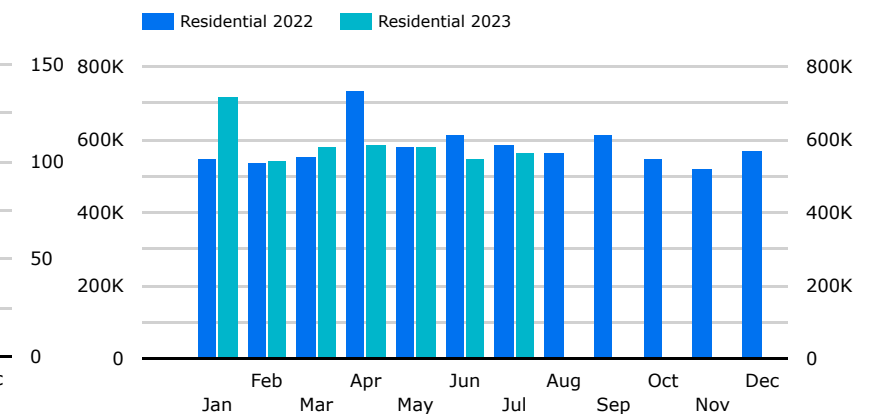
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

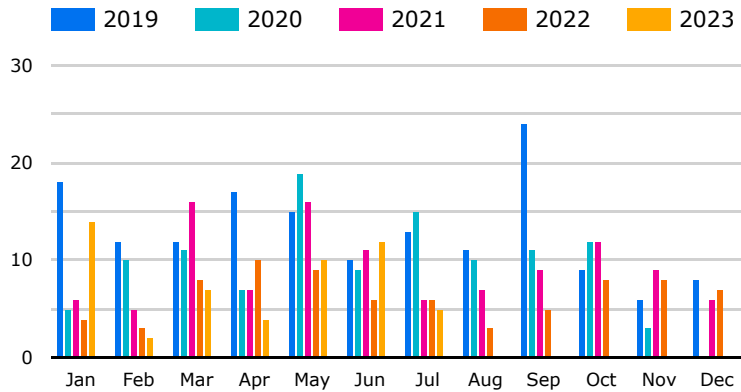
Local Market Update Missoula County Commercial

Month: Feb

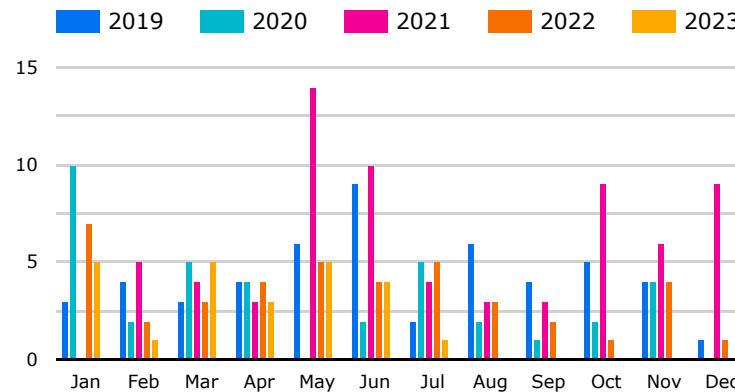
(1) ▾

	2022	2023	+/-	YTD 2022	YTD 2023	+/-
New Listings	3	2	-1	7	16	9
Closed Sales	2	1	-1	9	6	-3
Median Sales Price (\$)	873.8K	290.0K	-583.8K	679.0K	527.5K	-151.5K
Average Sales Price (\$)	873.8K	290.0K	-583.8K	1.5M	937.5K	-604.9K
Average % of Original List Price Received	0.87	1	13.00%	0.93	0.82	-11.00%
Average Days on Market Until Sale	280	50	-230	252	191	-61

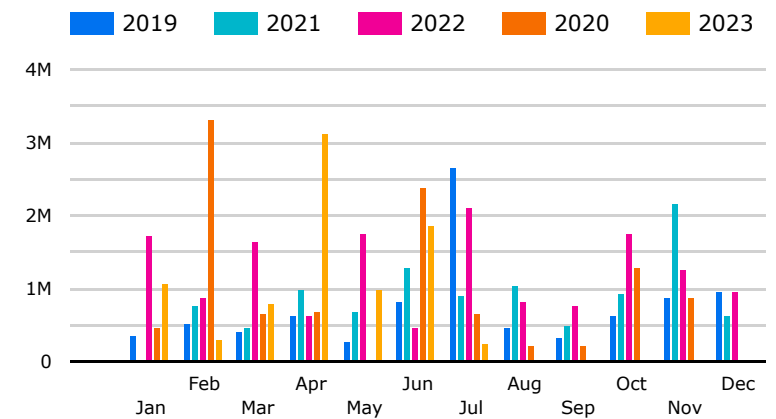
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

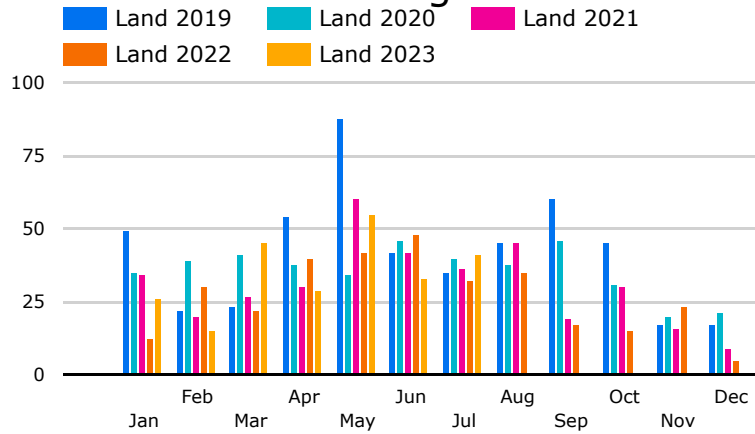
Local Market Update Ravalli County - Land

Month: Feb

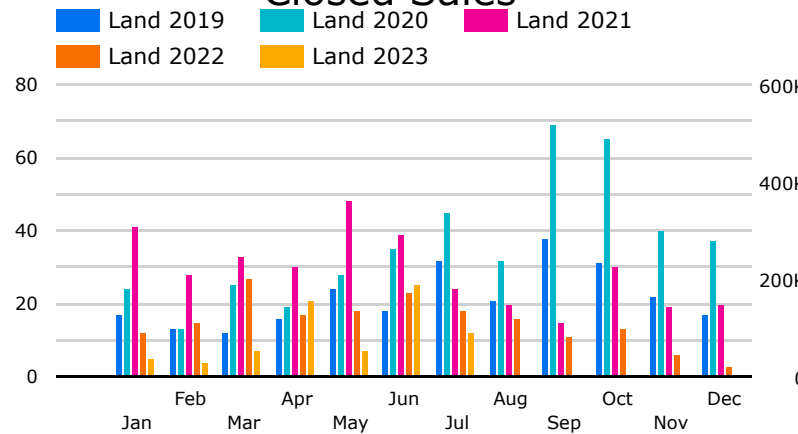
(1) ▾

	Land 2022	Land 2023	+/-	Land YTD 2022	Land YTD 2023	+/-
New Listings	30	15	-15	43	41	-2
Closed Sales	15	4	-11	28	9	-19
Median Sales Price (\$)	195.0K	330.0K	135.0K	241.8K	250.0K	8.3K
Average Sales Price (\$)	231.5K	451.0K	219.5K	266.8K	374.0K	107.3K
Average % of Original List Price Received	97.00%	85.00%	-12.00%	96.00%	87.00%	-9.00%
Average Days on Market Until Sale	160	122	-38	158	112	-46

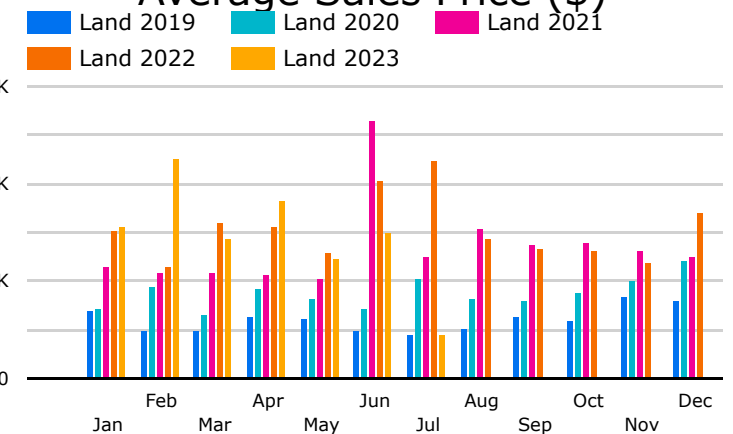
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

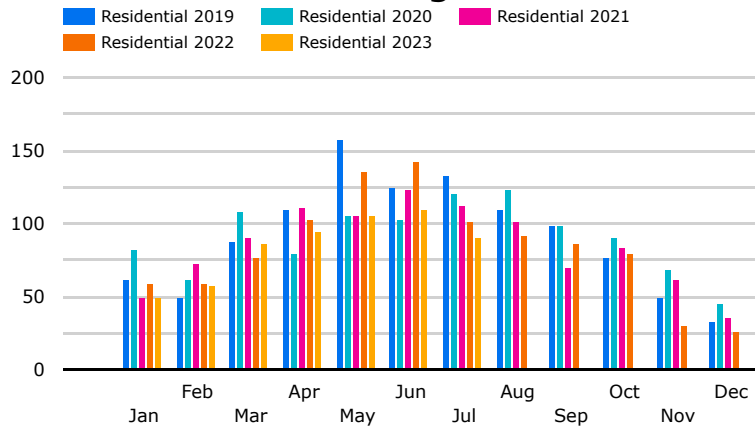
Local Market Update Ravalli County - Residential

Month: Feb

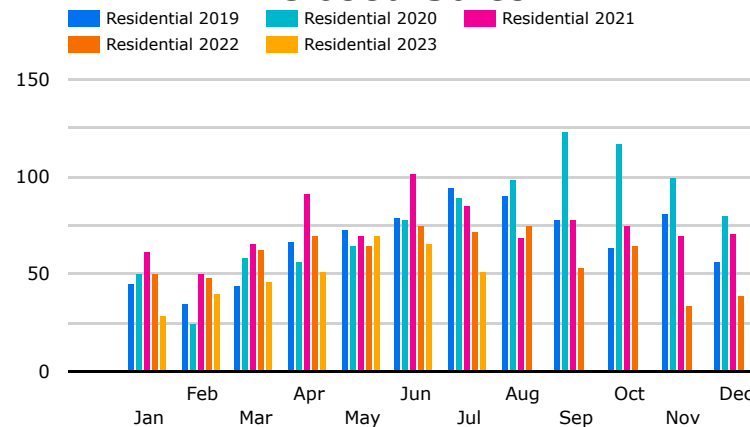
(1) ▾

	Residential 2022	Residential 2023	+/-	Residential YTD 2022	Residential YTD 2023	+/-
New Listings	59	58	-1	119	107	-12
Closed Sales	48	40	-8	98	69	-29
Median Sales Price (\$)	549.0K	552.8K	3.8K	544.0K	525.0K	-19.0K
Average Sales Price (\$)	628.1K	626.2K	-1.9K	634.1K	621.4K	-12.7K
Average % of Original List Price Received	99.00%	90.00%	-9.00%	98.00%	90.00%	-8.00%
Average Days on Market Until Sale	108	119	11	104	110	6

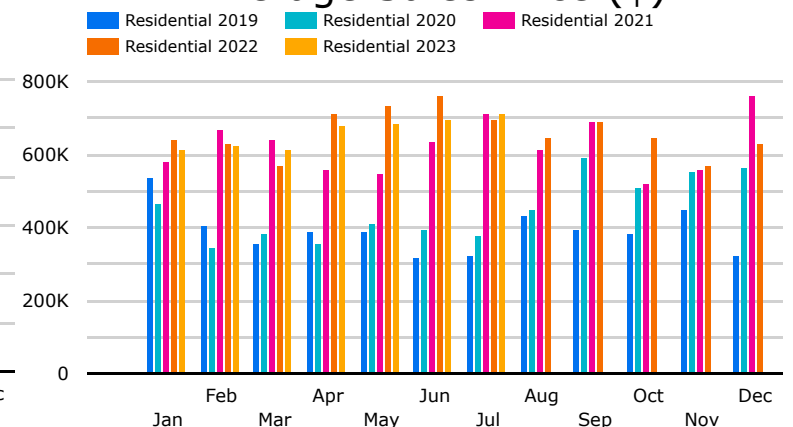
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

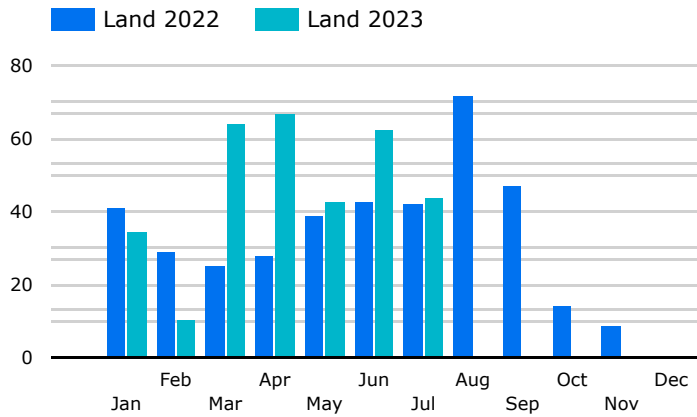
Local Market Update Kalispell City - Land

Month: Feb

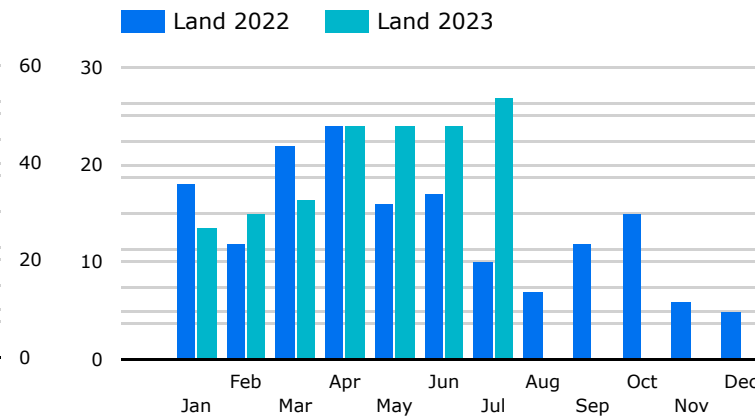
(1) ▾

	Land 2022	Land 2023	+/-	Land YTD 2022	Land YTD 2023	+/-
New Listings	29	8	-21	70	34	-36
Closed Sales	12	10	-2	30	19	-11
Median Sales Price (\$)	305.0K	217.5K	-87.5K	290.0K	220.0K	-70.0K
Average Sales Price (\$)	416.9K	293.4K	-123.5K	383.2K	85.0%	105.7K
Average % of Original List Price Received	99.00%	88.00%	-11.00%	97.00%	85.00%	-12.00%
Average Days on Market Until Sale	146	179	33	148	210	62

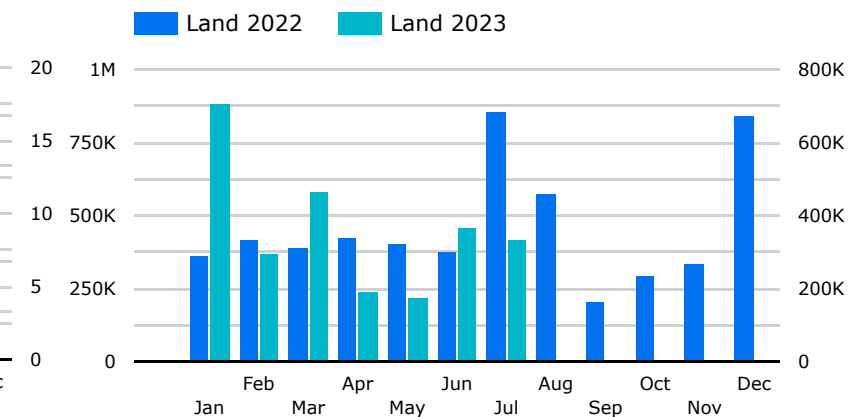
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

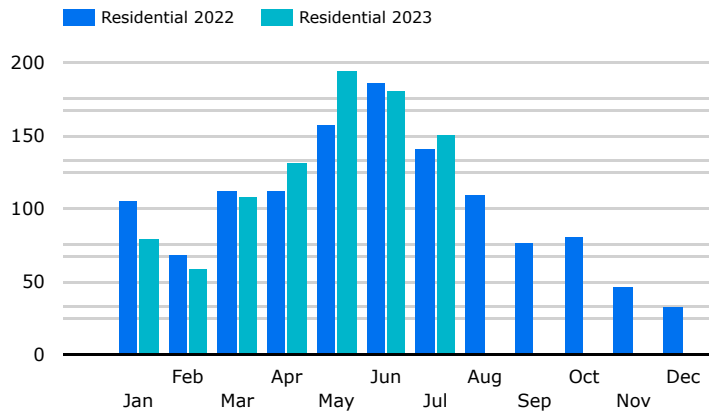
Local Market Update Kalispell City - Residential

Month: Feb

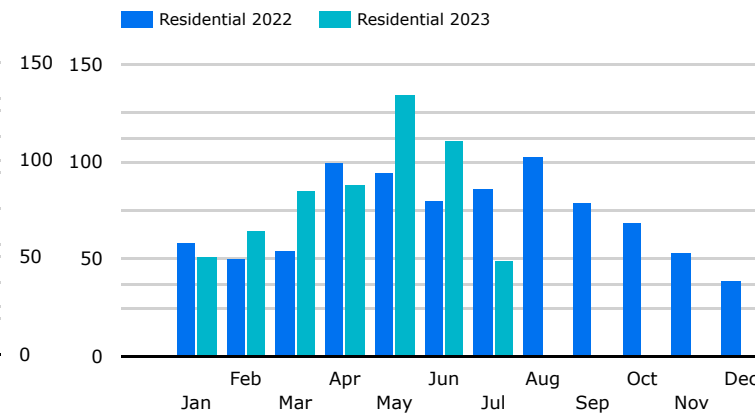
(1) ▾

	Residential 2022	Residential 2023	+/-	Residential YTD 2022	Residential YTD 2023	+/-
New Listings	68	44	-24	173	104	-69
Closed Sales	50	43	-7	109	77	-32
Median Sales Price (\$)	475.5K	565.0K	89.5K	459.0K	510.0K	51.0K
Average Sales Price (\$)	578.3K	622.8K	44.5K	553.1K	599.7K	46.6K
Average % of Original List Price Received	0.00%	92.00%	92.00%	0.00%	92.00%	-7.00%
Average Days on Market Until Sale	89	111	22	94	109	15

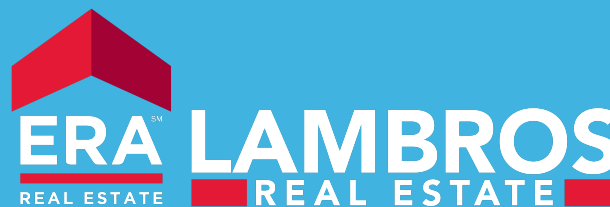
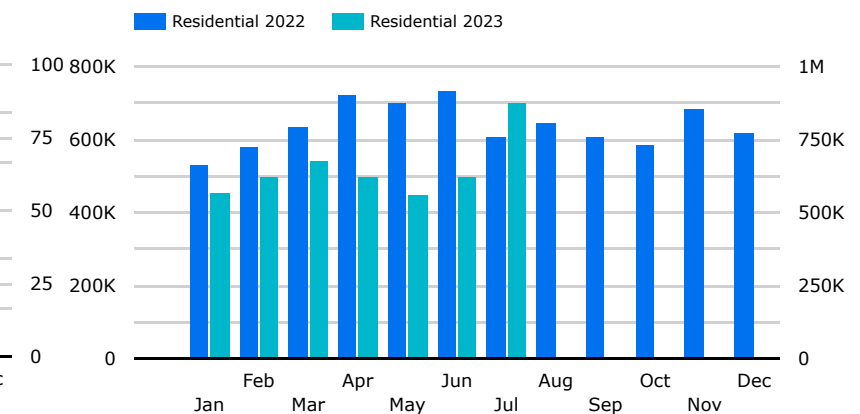
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

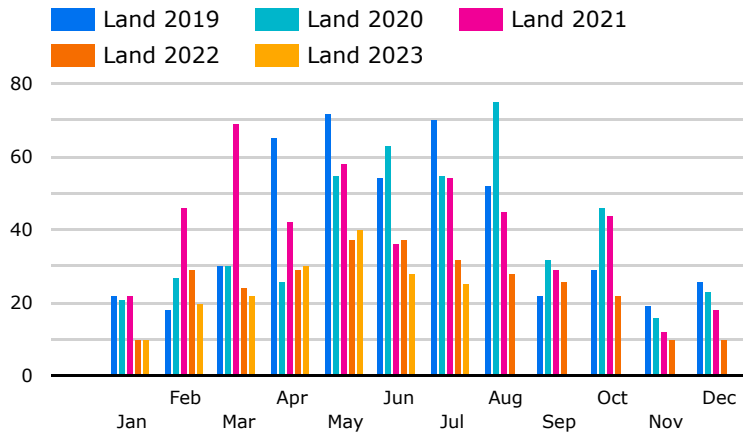
Local Market Update Lake County - Land

Month: Feb

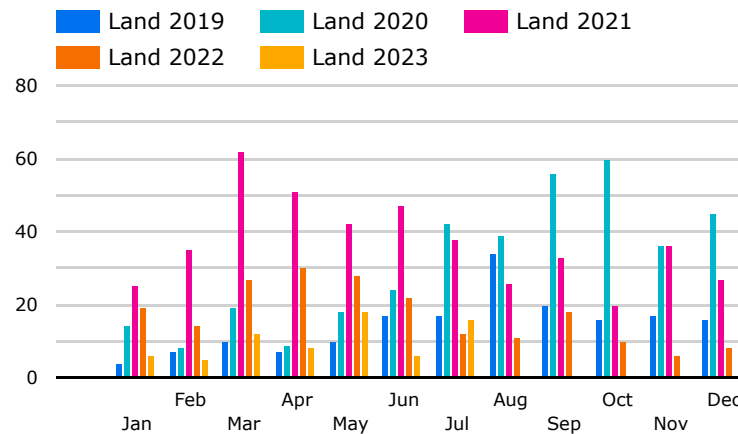
(1) ▾

	Land 2022	Land 2023	+/-	Land YTD 2022	Land YTD 2023	+/-
New Listings	29	20	-9	39	30	-9
Closed Sales	14	5	-9	33	11	-22
Median Sales Price (\$)	121.0K	630.0K	509.0K	165.0K	144.0K	-21.0K
Average Sales Price (\$)	186.1K	684.0K	497.9K	262.3K	390.5K	128.2K
Average % of Original List Price Received	102.00%	91.00%	-11.00%	99.00%	84.00%	-15.00%
Average Days on Market Until Sale	191	302	111	188	233	45

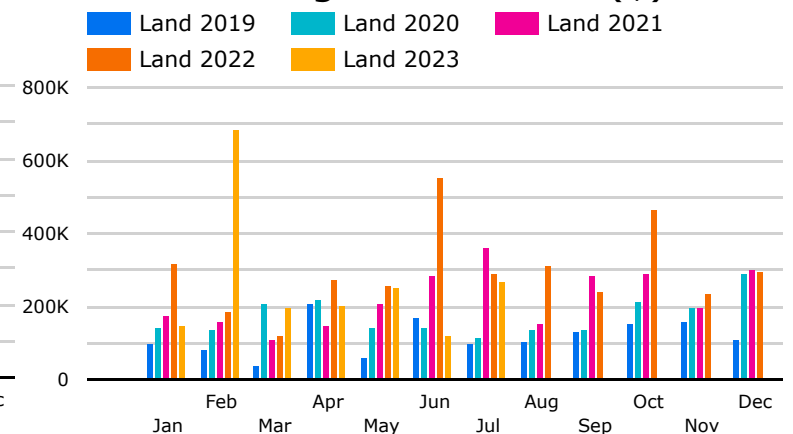
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

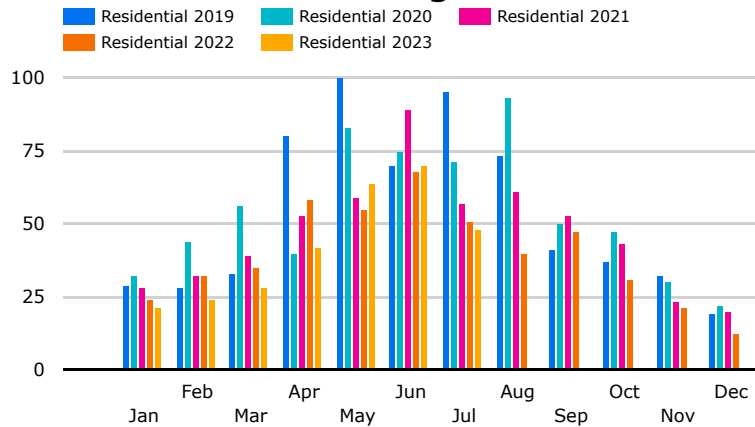
Local Market Update Lake County - Residential

Month: Feb

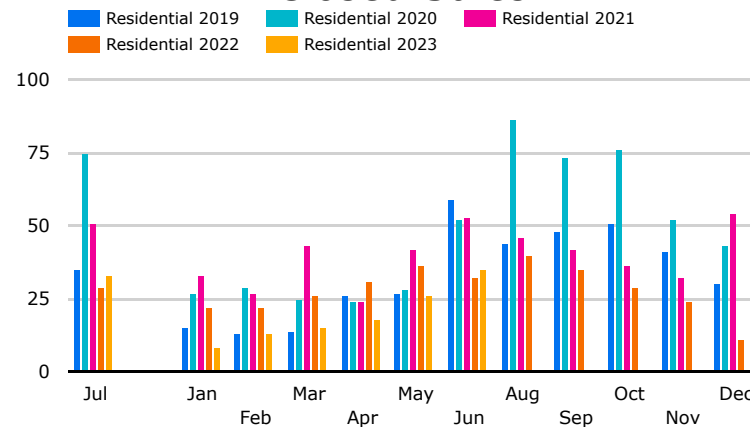
(1) ▾

	Residential 2022	Residential 2023	+/-	Residential YTD 2022	Residential YTD 2023	+/-
New Listings	32	24	-8	56	45	-11
Closed Sales	22	13	-9	44	21	-23
Median Sales Price (\$)	430.0K	430.0K	50.0	467.5K	430.0K	-37.5K
Average Sales Price (\$)	703.3K	424.8K	-278.6K	664.3K	1.8M	1.1M
Average % of Original List Price Received	101.00%	93.00%	-8.00%	101.00%	93.00%	-6.00%
Average Days on Market Until Sale	118	94	-24	114	100	-14

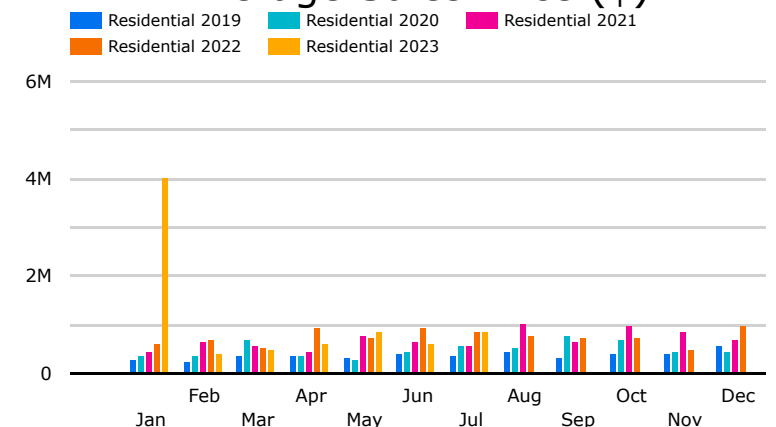
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

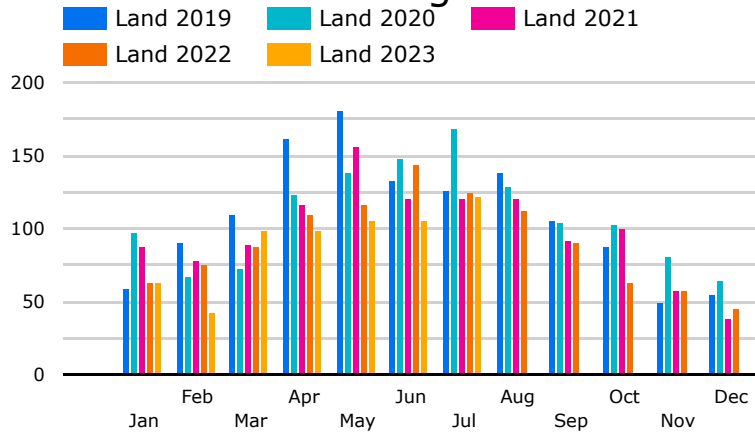
Local Market Update Flathead County - Land

Month: Feb

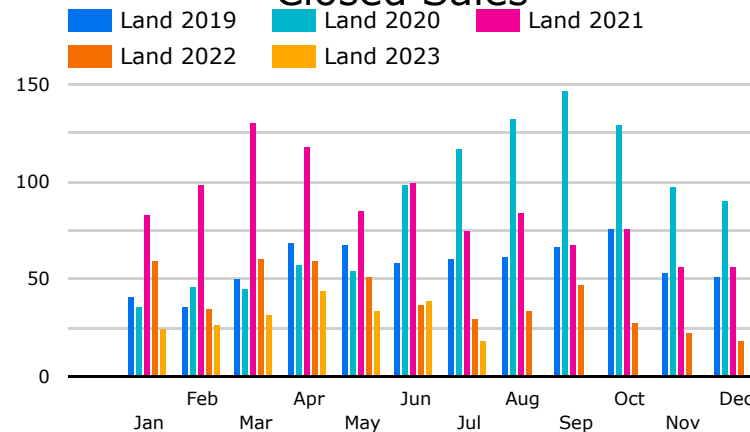
(1) ▾

	Land 2022	Land 2023	+/-	Land YTD 2022	Land YTD 2023	+/-
New Listings	76	42	-34	139	105	-34
Closed Sales	35	27	-8	95	52	-43
Median Sales Price (\$)	290.0K	235.0K	-55.0K	290.0K	297.5K	7.5K
Average Sales Price (\$)	527.9K	373.5K	-154.4K	465.1K	571.9K	106.8K
Average % of Original List Price Received	97.00%	88.00%	-9.00%	96.00%	87.00%	-9.00%
Average Days on Market Until Sale	170	145	-25	164	151	-13

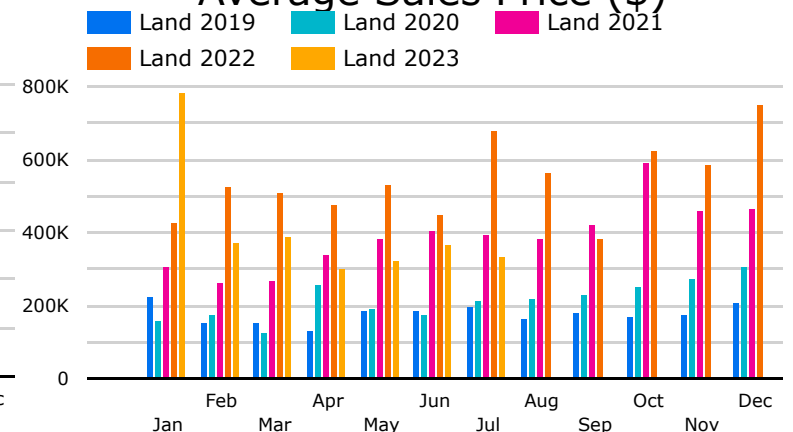
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

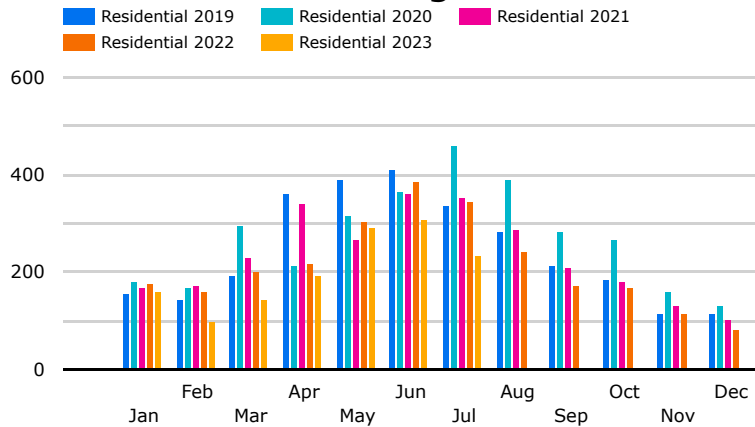
Local Market Update Flathead County - Residential

Month: Feb

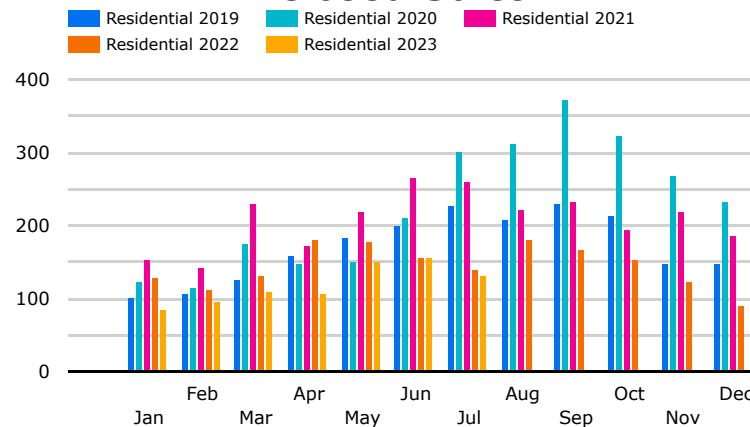
(1) ▾

	Residential 2022	Residential 2023	+/-	Residential YTD 2022	Residential YTD 2023	+/-
New Listings	162	100	-62	338	259	-79
Closed Sales	112	95	-17	242	184	-58
Median Sales Price (\$)	580.0K	602.0K	22.0K	542.5K	583.0K	40.5K
Average Sales Price (\$)	755.4K	785.9K	30.6K	723.8K	811.8K	88.0K
Average % of Original List Price Received	98.00%	98.00%	0.00%	98.00%	90.00%	-8.00%
Average Days on Market Until Sale	124	141	17	124	142	18

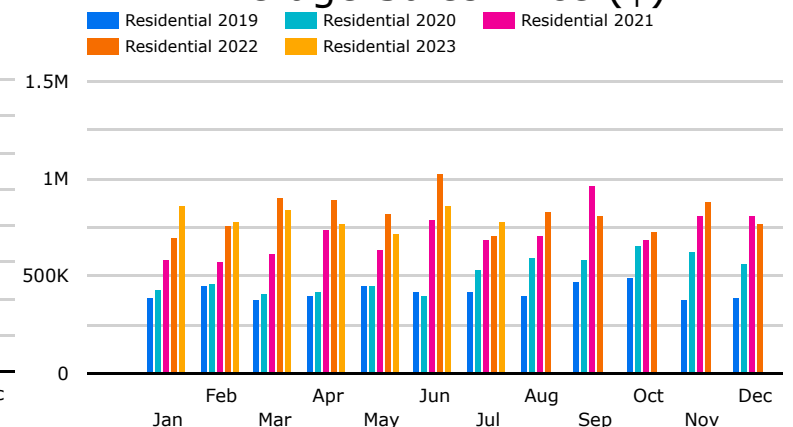
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

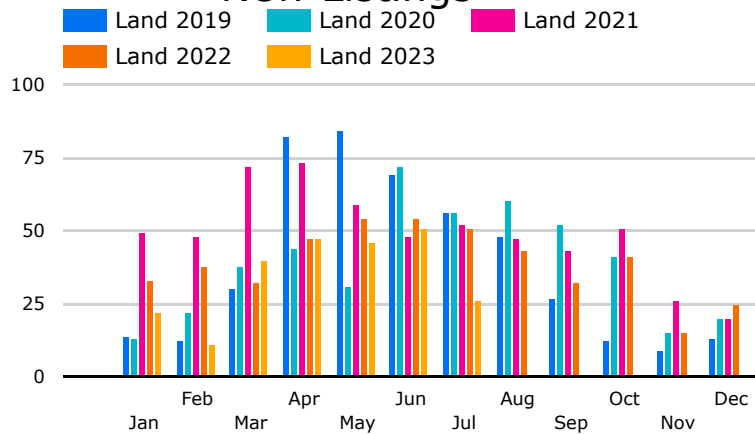
Local Market Update Lincoln County - Land

Month: Feb

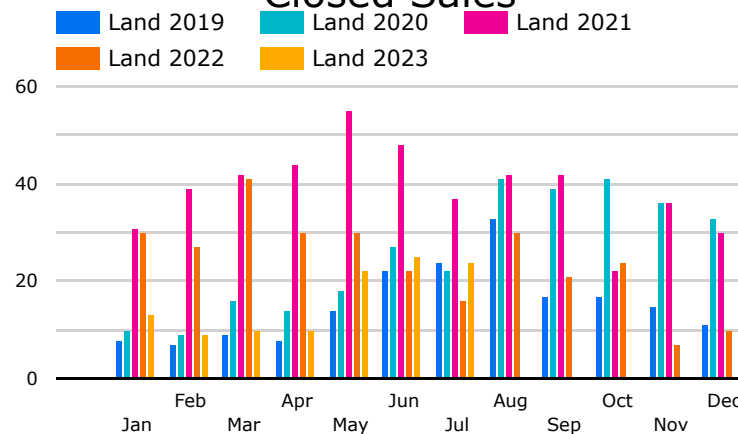
(1) ▾

	Land 2022	Land 2023	+/-	Land YTD 2022	Land YTD 2023	+/-
New Listings	38	11	-27	71	33	-38
Closed Sales	27	9	-18	57	22	-35
Median Sales Price (\$)	146.0K	100.0K	-46.0K	146.0K	130.4K	-15.6K
Average Sales Price (\$)	171.5K	100.0K	-15.1K	167.7K	169.5K	1.9K
Average % of Original List Price Received	97.00%	89.00%	-8.00%	96.00%	96.00%	0.00%
Average Days on Market Until Sale	228	161	-67	224	217	-7

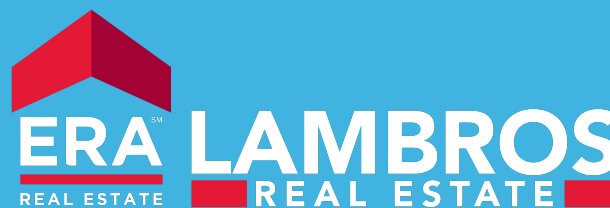
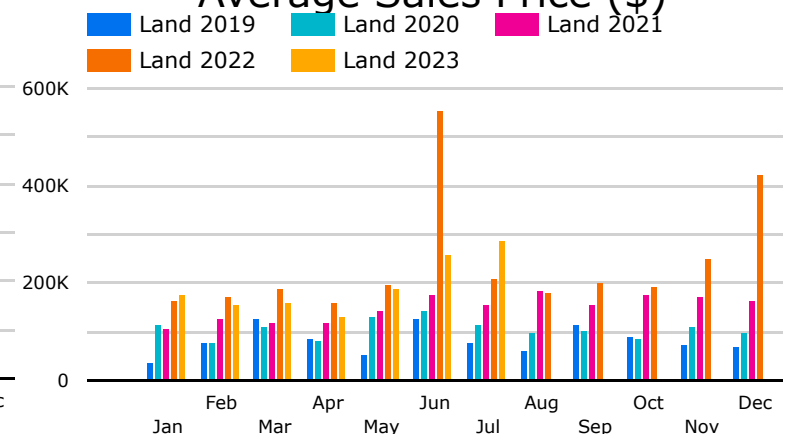
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

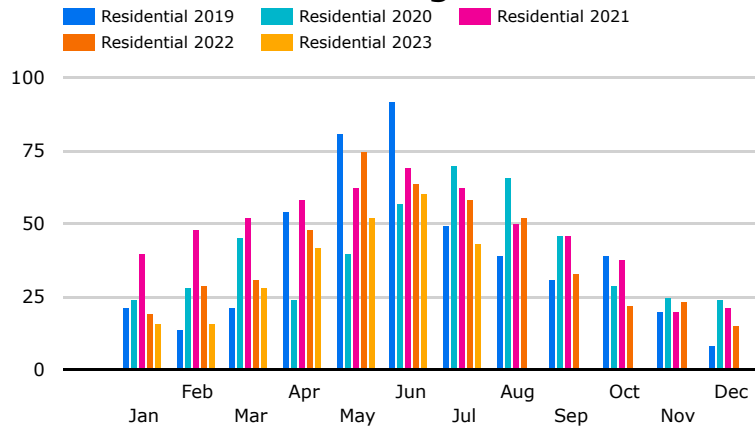
Local Market Update Lincoln County - Residential

Month: Feb

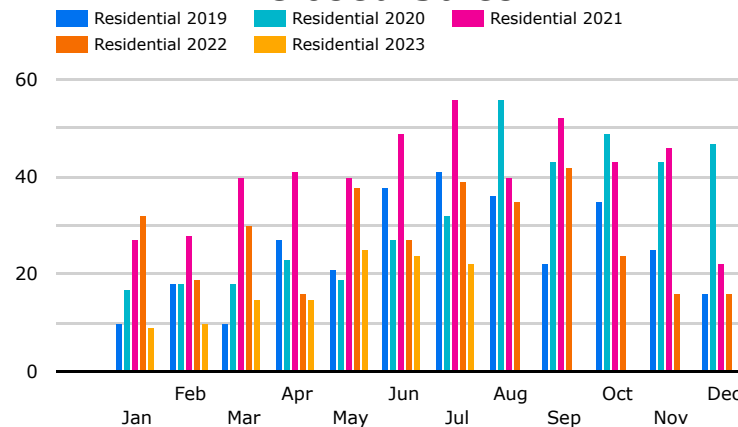
(1) ▾

	Residential 2022	Residential 2023	+/-	Residential YTD 2022	Residential YTD 2023	+/-
New Listings	29	16	-13	48	32	-16
Closed Sales	19	10	-9	52	19	-33
Median Sales Price (\$)	265.0K	302.5K	37.5K	425.0K	345.0K	-80.0K
Average Sales Price (\$)	335.2K	397.8K	62.6K	455.6K	366.1K	-89.5K
Average % of Original List Price Received	94.00%	82.00%	-12.00%	94.00%	84.00%	-10.00%
Average Days on Market Until Sale	125	129	4	122	135	13

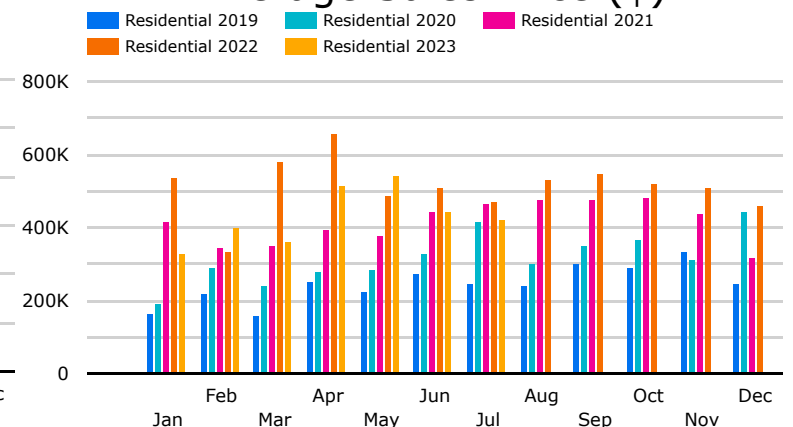
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS