

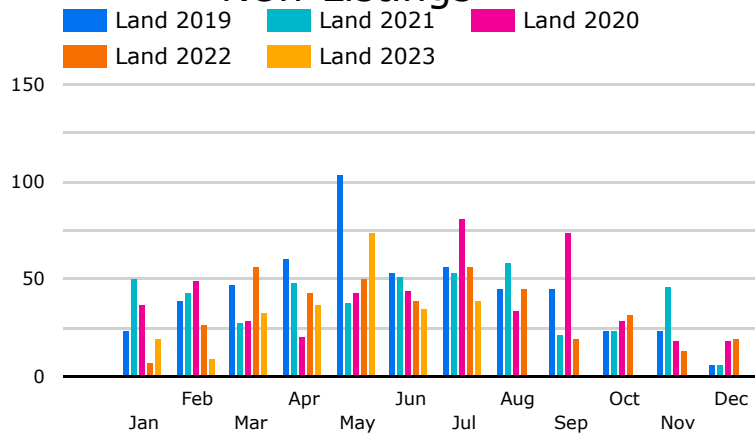
Local Market Update Missoula County - Land

Month: Jan

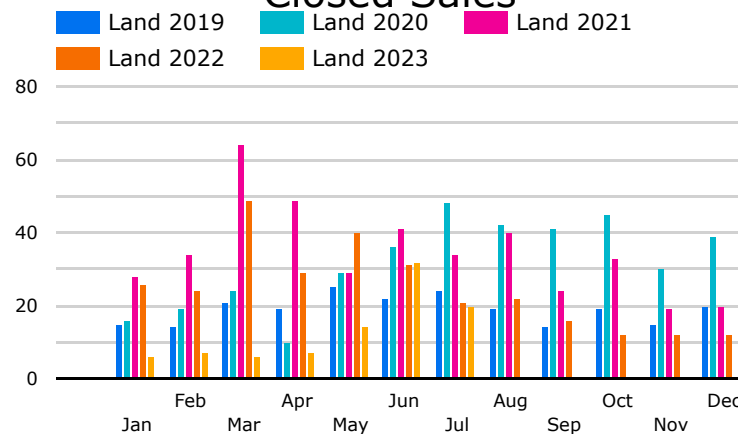
(1) ▾

	Land 2022	Land 2023	+/-	Land YTD 2022	Land YTD 2023	+/-
New Listings	7	20	13	7	20	13
Closed Sales	26	6	-20	26	6	-20
Median Sales Price (\$)	150.0K	220.0K	70.0K	150.0K	220.0K	70.0K
Average Sales Price (\$)	268.8K	242.5K	-26.3K	268.8K	242.5K	-26.3K
Average % of Original List Price Received	100.00%	95.00%	-5.00%	100.00%	95.00%	-5.00%
Average Days on Market Until Sale	388	96	-292	388	96	-292

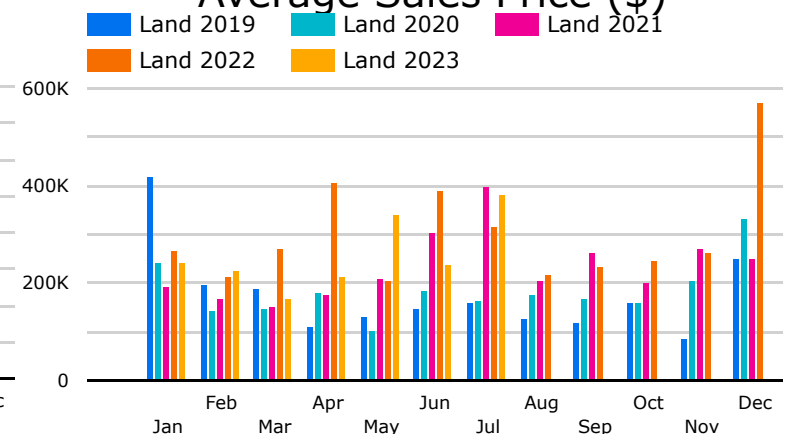
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

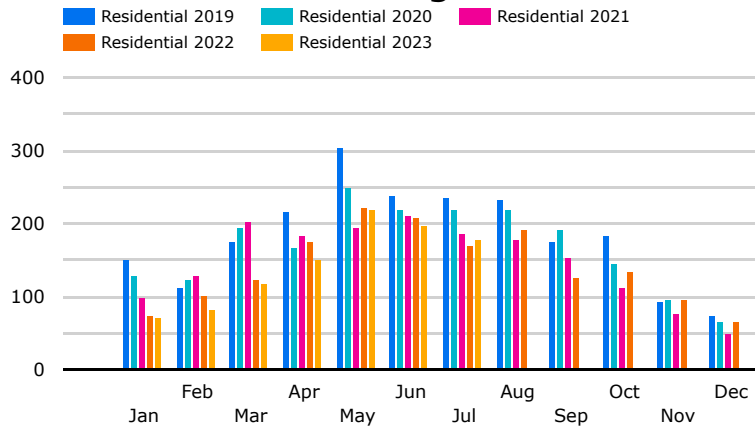
Local Market Update Missoula County - Residential

Month: Jan

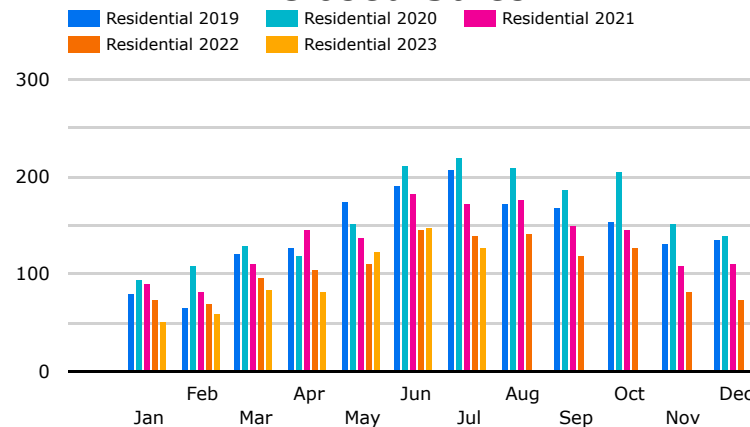
(1) ▾

	Residential 2022	Residential 2023	+/-	Residential YTD 2022	Residential YTD 2023	+/-
New Listings	75	70	-5	75	70	-5
Closed Sales	75	51	-24	75	51	-24
Median Sales Price (\$)	485.5K	585.0K	99.5K	485.5K	585.0K	99.5K
Average Sales Price (\$)	551.2K	692.4K	141.2K	551.2K	692.4K	141.2K
Average % of Original List Price Received	102.00%	94.00%	-8.00%	102.00%	94.00%	-8.00%
Average Days on Market Until Sale	106	128	22	106	128	22

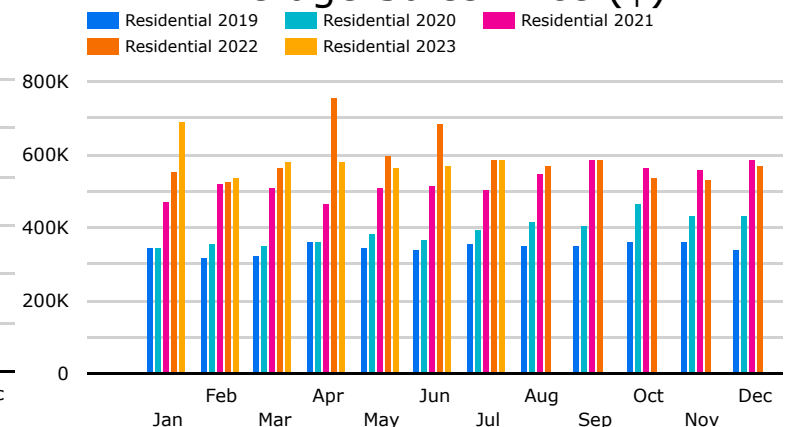
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

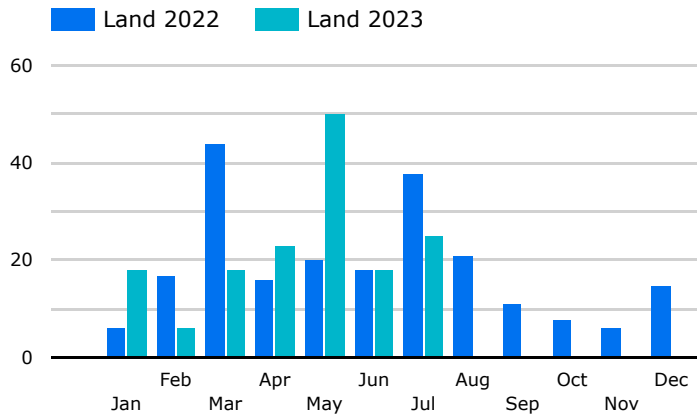
Local Market Update Missoula City - Land

Month: Jan

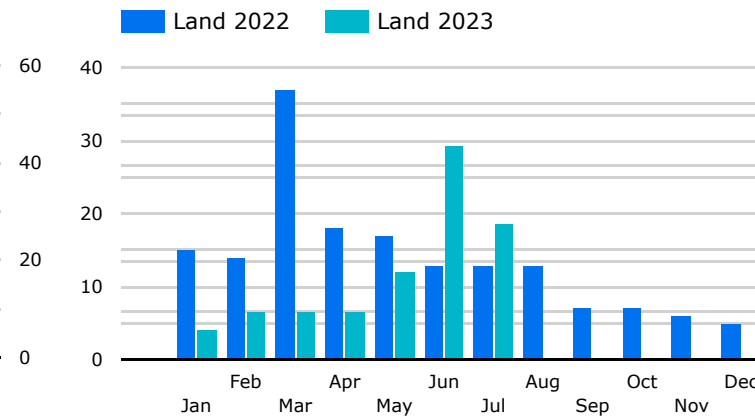
(1) ▾

	Land 2022	Land 2023	+/-	Land YTD 2022	Land YTD 2023	+/-
New Listings	6	18	12	6	18	13
Closed Sales	15	3	-12	15	3	-20
Median Sales Price (\$)	130.0K	280.0K	150.0K	130.0K	280.0K	70.0K
Average Sales Price (\$)	236.6K	280.0K	43.4K	236.6K	280.0K	-26.3K
Average % of Original List Price Received	102.00%	94.00%	-8.00%	102.00%	94.00%	-5.00%
Average Days on Market Until Sale	299	126	-173	299	126	-292

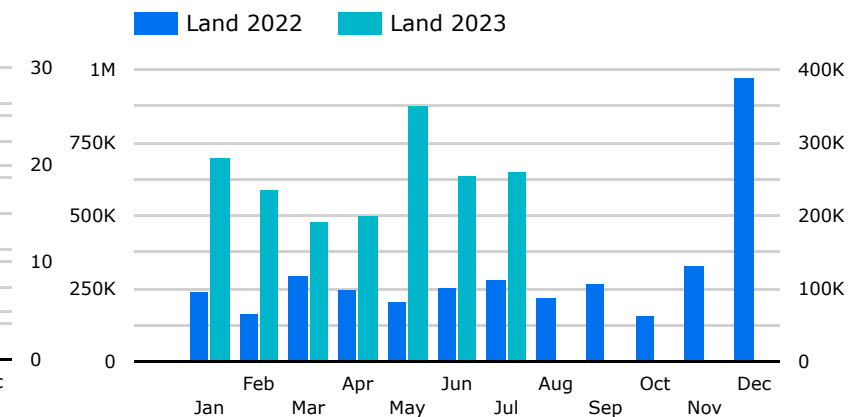
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

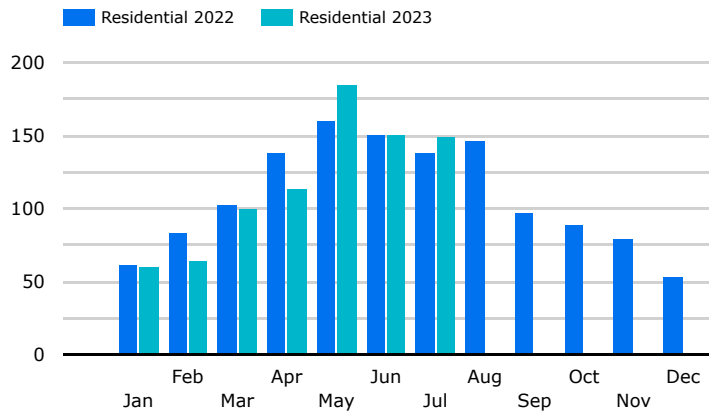
Local Market Update Missoula City - Residential

Month: Jan

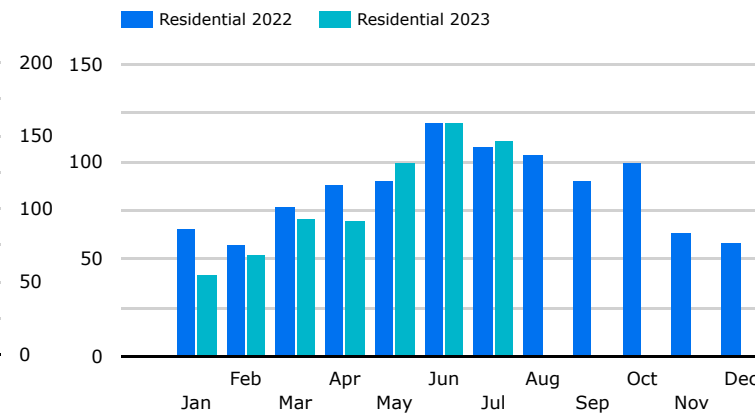
(1) ▾

	Residential 2022	Residential 2023	+/-	Residential YTD 2022	Residential YTD 2023	+/-
New Listings	62	60	-2	62	60	-2
Closed Sales	66	42	-24	66	42	-24
Median Sales Price (\$)	480.3K	582.5K	102.2K	480.3K	582.5K	102.2K
Average Sales Price (\$)	548.8K	716.3K	167.5K	548.8K	716.3K	167.5K
Average % of Original List Price Received	102.00%	95.00%	-7.00%	102.00%	95.00%	-7.00%
Average Days on Market Until Sale	94	126	32	94	126	32

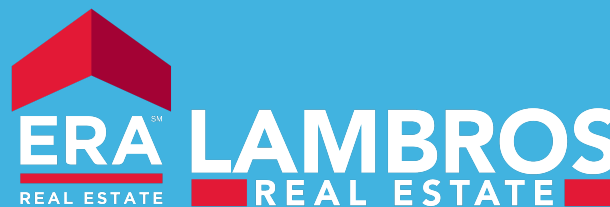
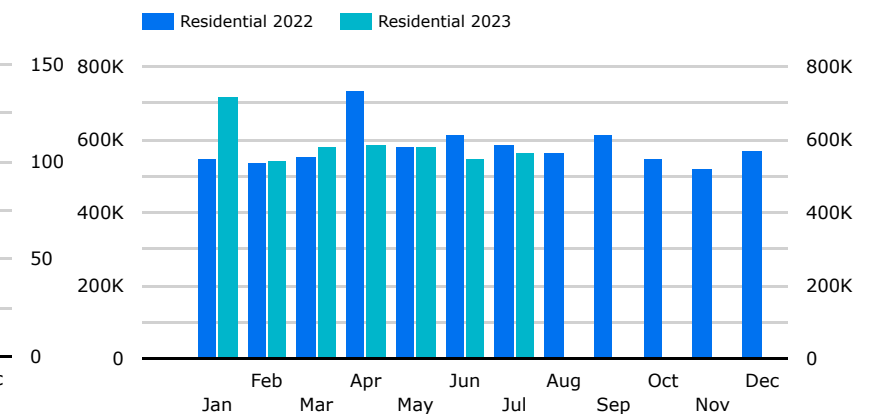
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

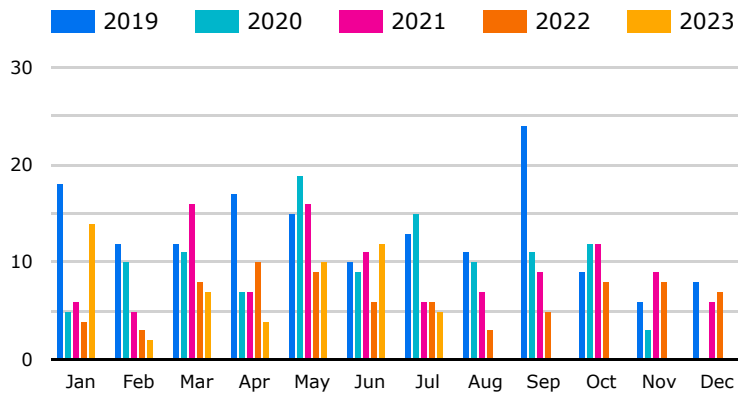
Local Market Update Missoula County Commercial

Month: Jan

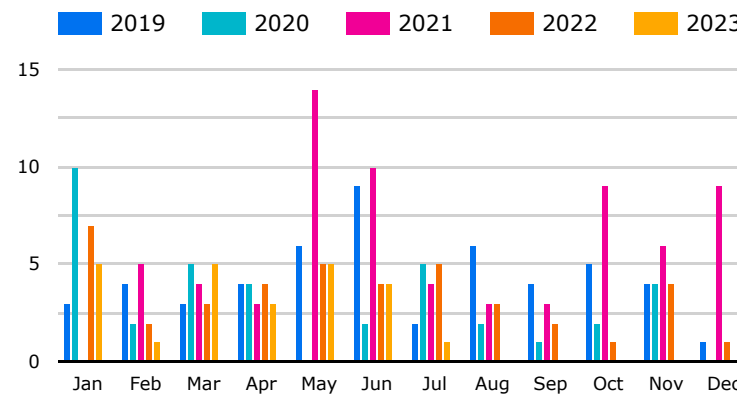
(1) ▾

	2022	2023	+/-	YTD 2022	YTD 2023	+/-
New Listings	4	14	10	4	14	10
Closed Sales	7	5	-2	7	5	-2
Median Sales Price (\$)	679.0K	765.0K	86.0K	679.0K	765.0K	86.0K
Average Sales Price (\$)	1.7M	1.1M	-666.4K	1.7M	1.1M	-666.4K
Average % of Original List Price Received	0.94	0.79	-15.00%	0.94	0.79	-15.00%
Average Days on Market Until Sale	277	219	-58	277	219	-58

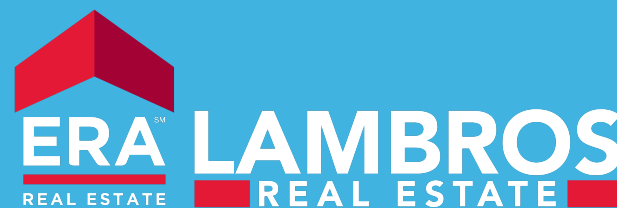
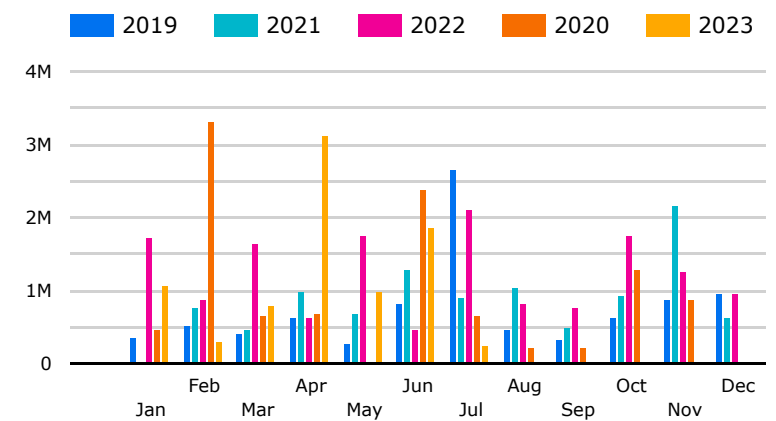
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

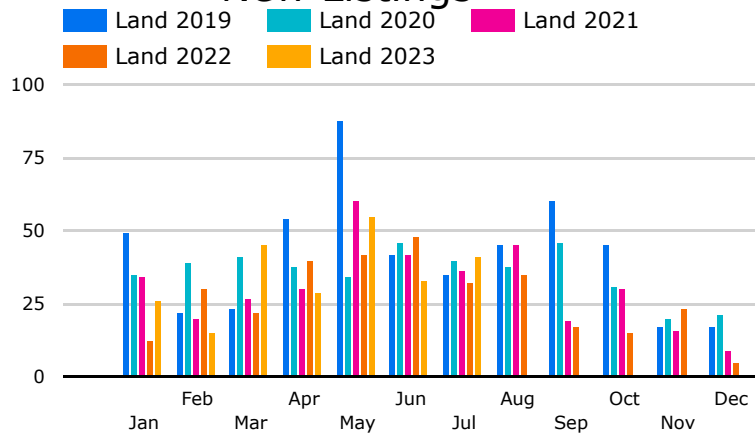
Local Market Update Ravalli County - Land

Month: Jan

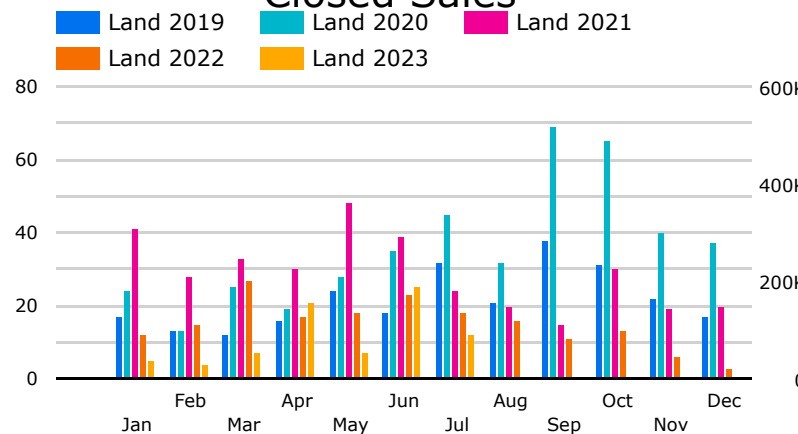
(1) ▾

	Land 2022	Land 2023	+/-	Land YTD 2022	Land YTD 2023	+/-
New Listings	12	26	14	12	26	14
Closed Sales	12	5	-7	12	5	-7
Median Sales Price (\$)	325.0K	199.0K	-126.0K	325.0K	199.0K	-126.0K
Average Sales Price (\$)	303.0K	312.4K	9.4K	303.0K	312.4K	9.4K
Average % of Original List Price Received	94.00%	89.00%	-5.00%	94.00%	89.00%	-5.00%
Average Days on Market Until Sale	182	105	-77	182	105	-77

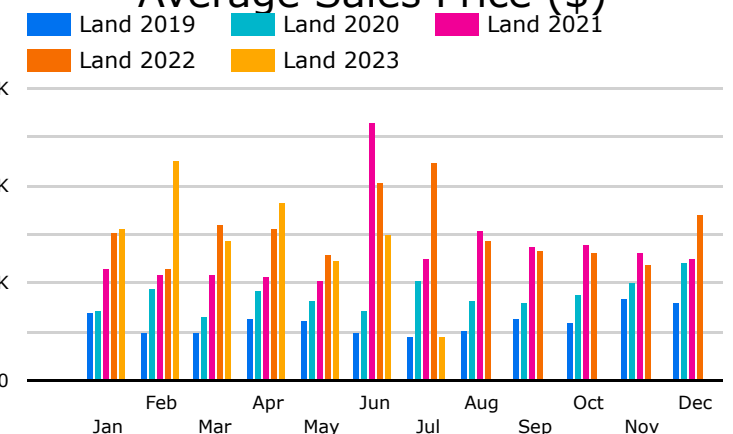
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

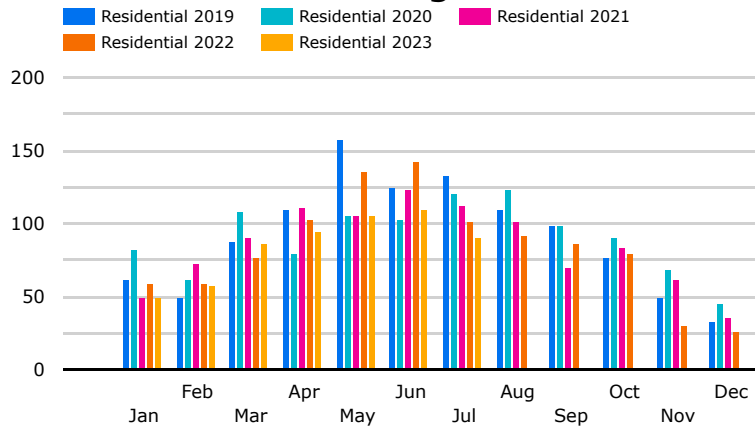
Local Market Update Ravalli County - Residential

Month: Jan

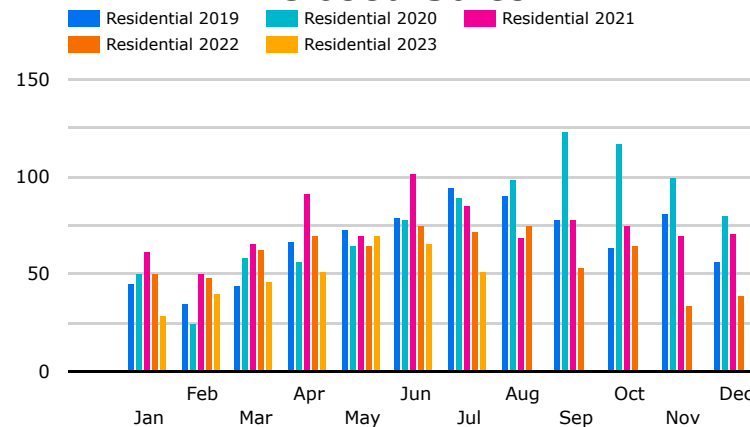
(1) ▾

	Residential 2022	Residential 2023	+/-	Residential YTD 2022	Residential YTD 2023	+/-
New Listings	59	49	-10	59	49	-10
Closed Sales	50	29	-21	50	29	-21
Median Sales Price (\$)	534.0K	525.0K	-9.0K	534.0K	525.0K	-9.0K
Average Sales Price (\$)	639.8K	614.7K	-25.1K	639.8K	614.7K	-25.1K
Average % of Original List Price Received	98.00%	90.00%	-8.00%	98.00%	90.00%	-8.00%
Average Days on Market Until Sale	112	97	-15	112	97	-15

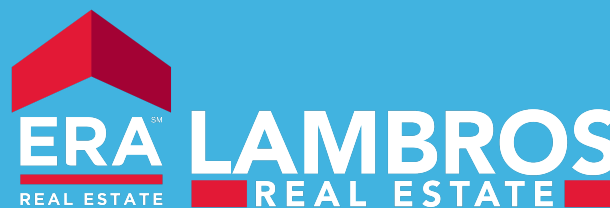
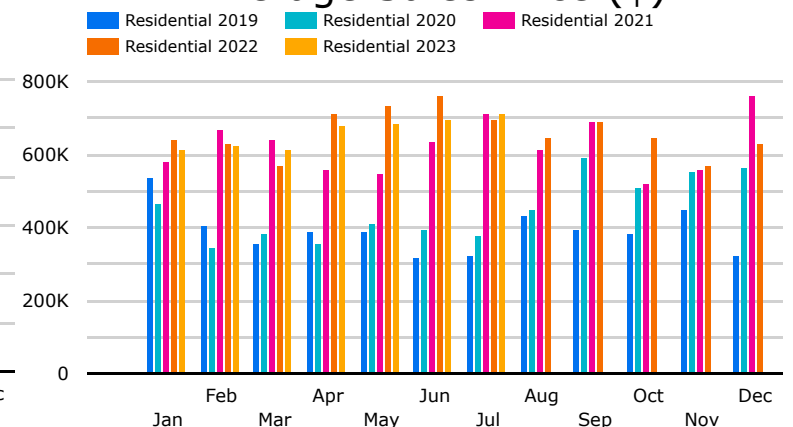
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

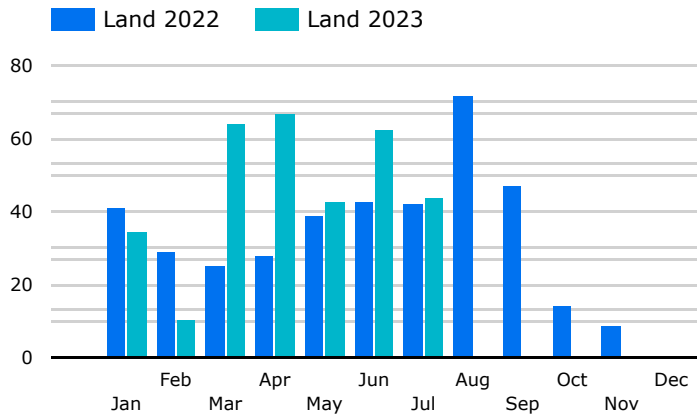
Local Market Update Kalispell City - Land

Month: Jan

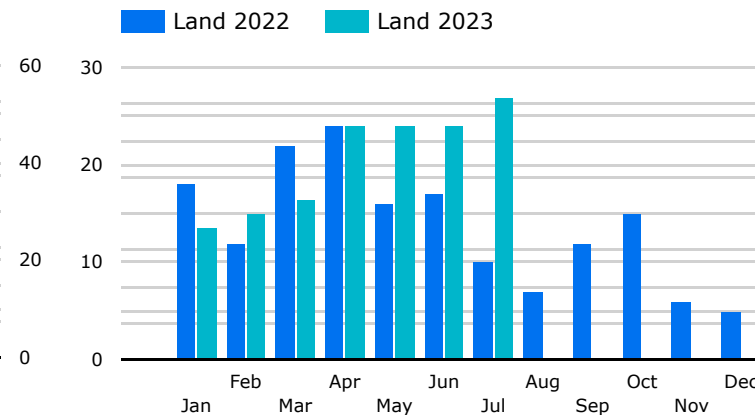
(1) ▾

	Land 2022	Land 2023	+/-	Land YTD 2022	Land YTD 2023	+/-
New Listings	41	26	-15	41	26	-15
Closed Sales	18	9	-9	18	9	-9
Median Sales Price (\$)	280.0K	325.0K	45.0K	280.0K	325.0K	45.0K
Average Sales Price (\$)	360.8K	706.1K	345.3K	360.8K	82.0%	345.3K
Average % of Original List Price Received	95.00%	82.00%	-13.00%	95.00%	82.00%	-13.00%
Average Days on Market Until Sale	149	244	95	149	244	95

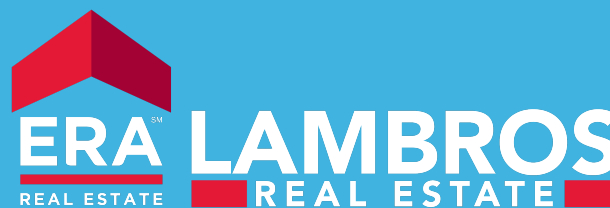
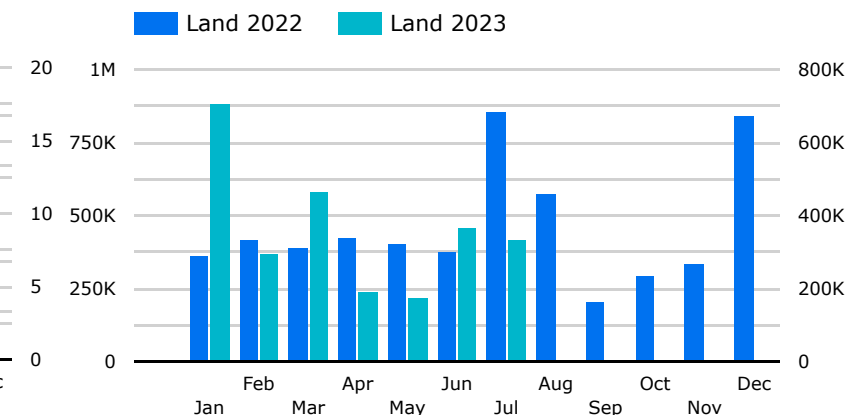
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

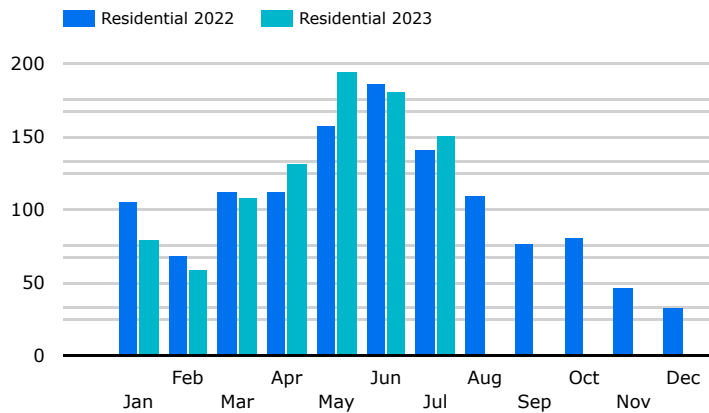
Local Market Update Kalispell City - Residential

Month: Jan

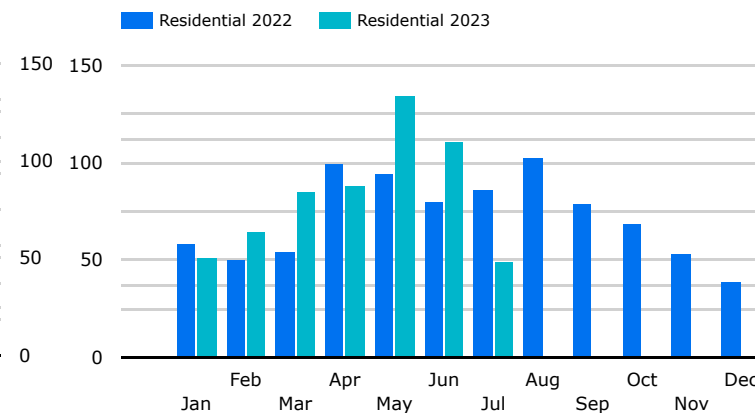
(1) ▾

	Residential 2022	Residential 2023	+/-	Residential YTD 2022	Residential YTD 2023	+/-
New Listings	105	60	-45	105	60	-45
Closed Sales	59	34	-25	59	34	-25
Median Sales Price (\$)	450.0K	493.0K	43.0K	450.0K	493.0K	43.0K
Average Sales Price (\$)	531.7K	570.5K	38.8K	531.7K	570.5K	38.8K
Average % of Original List Price Received	0.00%	91.00%	91.00%	0.00%	91.00%	-7.00%
Average Days on Market Until Sale	95	108	13	95	108	13

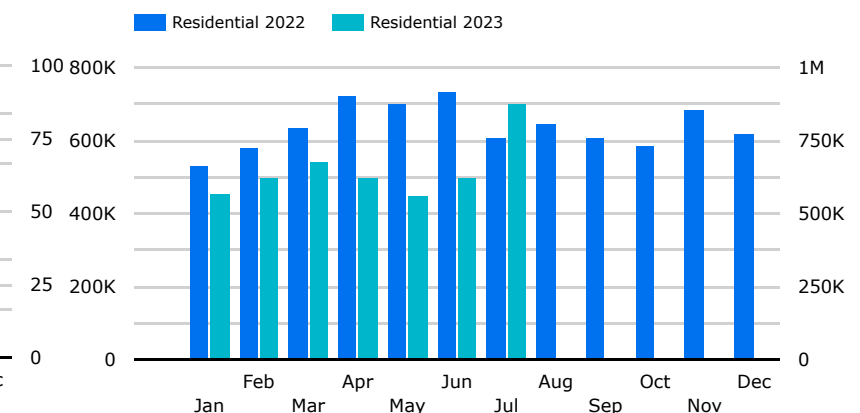
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

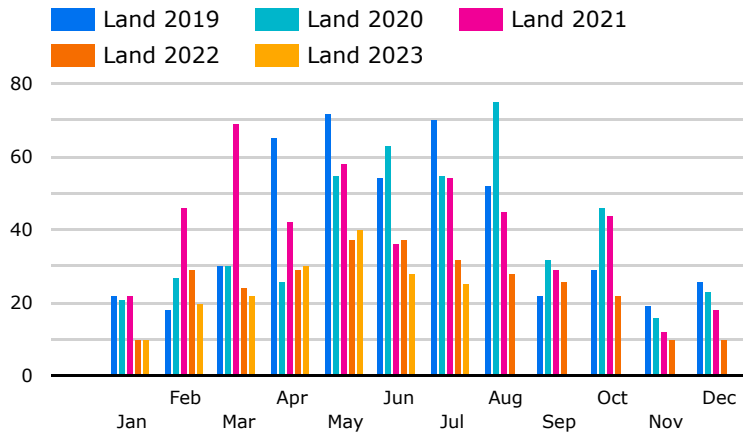
Local Market Update Lake County - Land

Month: Jan

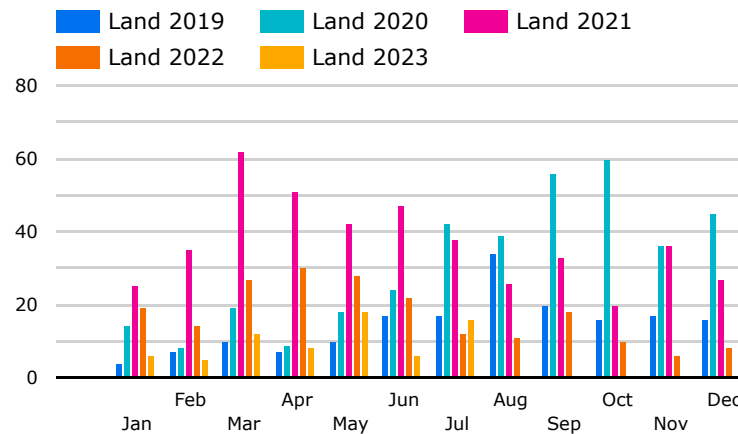
(1) ▾

	Land 2022	Land 2023	+/-	Land YTD 2022	Land YTD 2023	+/-
New Listings	10	10	0	10	10	0
Closed Sales	19	6	-13	19	6	-13
Median Sales Price (\$)	215.0K	138.5K	-76.5K	215.0K	138.5K	-76.5K
Average Sales Price (\$)	318.5K	146.0K	-172.5K	318.5K	146.0K	-172.5K
Average % of Original List Price Received	98.00%	78.00%	-20.00%	98.00%	78.00%	-20.00%
Average Days on Market Until Sale	200	177	-23	200	177	-23

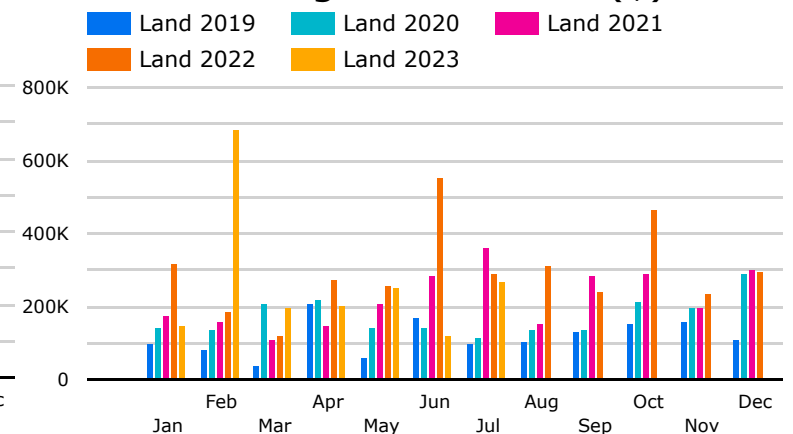
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

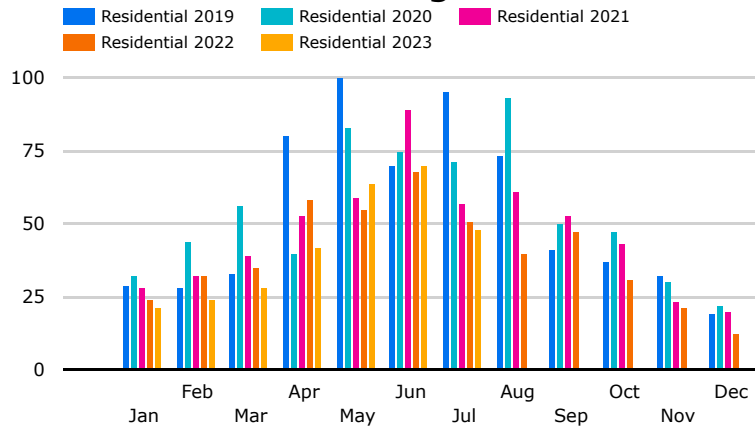
Local Market Update Lake County - Residential

Month: Jan

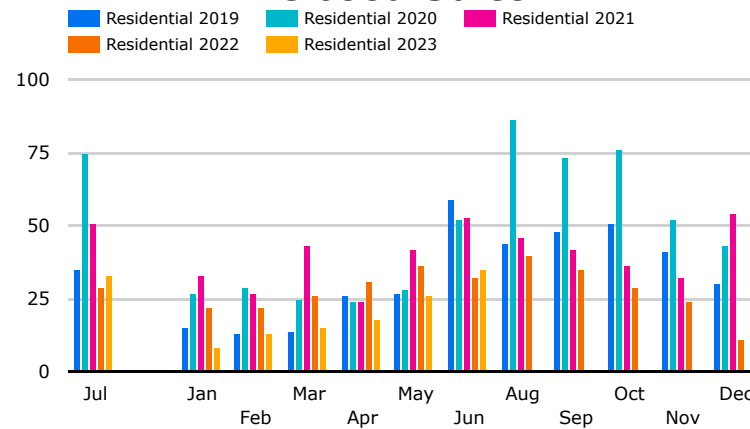
(1) ▾

	Residential 2022	Residential 2023	+/-	Residential YTD 2022	Residential YTD 2023	+/-
New Listings	24	21	-3	24	21	-3
Closed Sales	22	8	-14	22	8	-14
Median Sales Price (\$)	515.0K	397.5K	-117.5K	515.0K	397.5K	-117.5K
Average Sales Price (\$)	625.4K	4.0M	3.4M	625.4K	4.0M	3.4M
Average % of Original List Price Received	98.00%	90.00%	-8.00%	98.00%	90.00%	-8.00%
Average Days on Market Until Sale	121	109	-12	121	109	-12

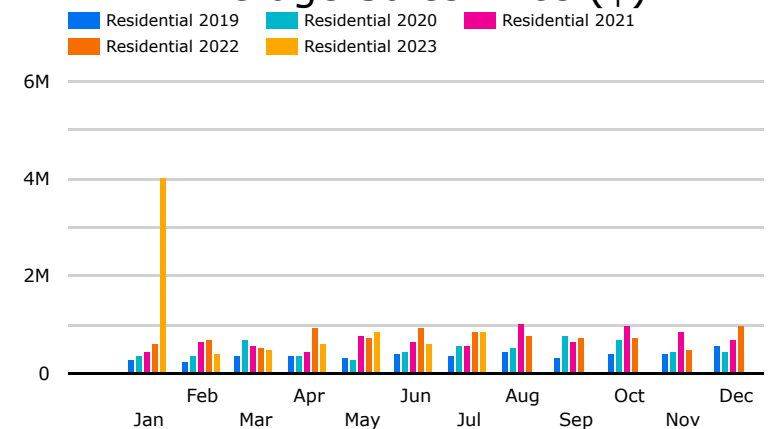
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

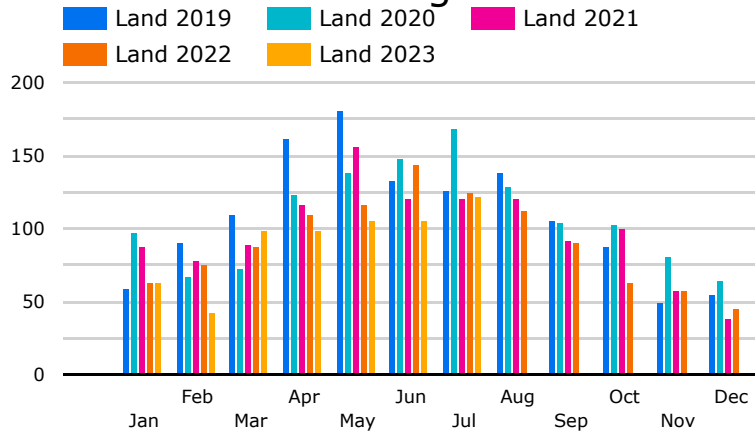
Local Market Update Flathead County - Land

Month: Jan

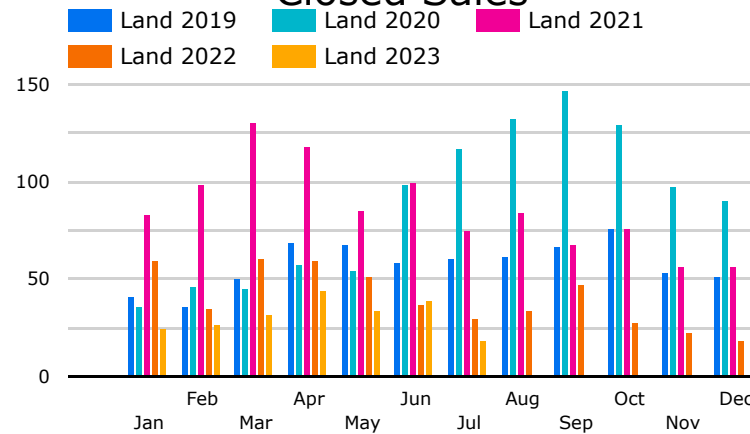
(1) ▾

	Land 2022	Land 2023	+/-	Land YTD 2022	Land YTD 2023	+/-
New Listings	63	63	0	63	63	0
Closed Sales	60	25	-35	60	25	-35
Median Sales Price (\$)	305.0K	355.0K	50.0K	305.0K	355.0K	50.0K
Average Sales Price (\$)	428.5K	786.2K	357.7K	428.5K	786.2K	357.7K
Average % of Original List Price Received	95.00%	86.00%	-9.00%	95.00%	86.00%	-9.00%
Average Days on Market Until Sale	179	158	-21	179	158	-21

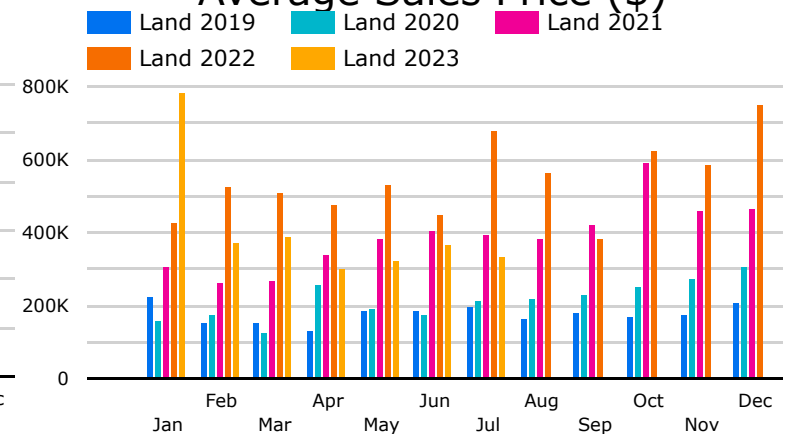
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

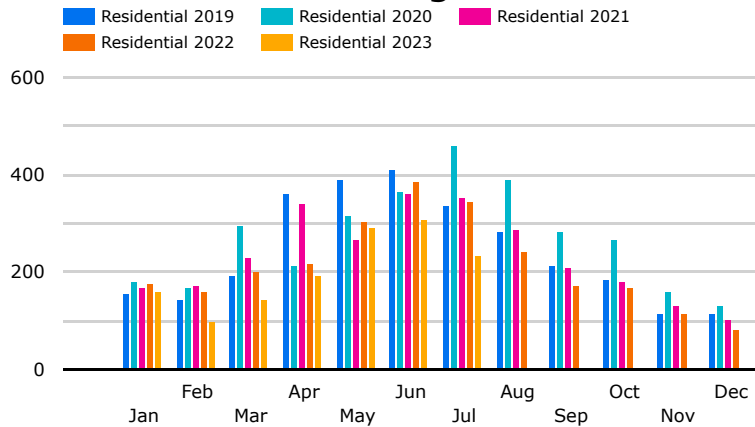
Local Market Update Flathead County - Residential

Month: Jan

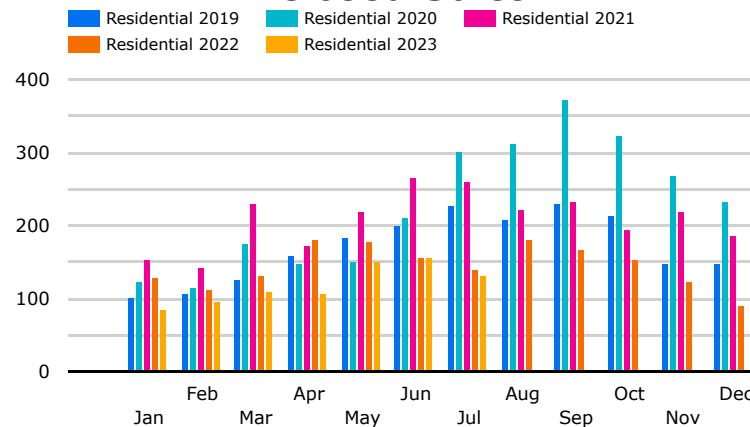
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	Residential 2022	Residential 2023	+/-	Residential YTD 2022	Residential YTD 2023	+/-
New Listings	175	159	-16	175	159	-16
Closed Sales	128	86	-42	128	86	-42
Median Sales Price (\$)	511.0K	566.3K	55.3K	511.0K	566.3K	55.3K
Average Sales Price (\$)	696.5K	865.1K	168.7K	696.5K	865.1K	168.7K
Average % of Original List Price Received	98.00%	89.00%	-9.00%	98.00%	89.00%	-9.00%
Average Days on Market Until Sale	126	145	19	126	145	19

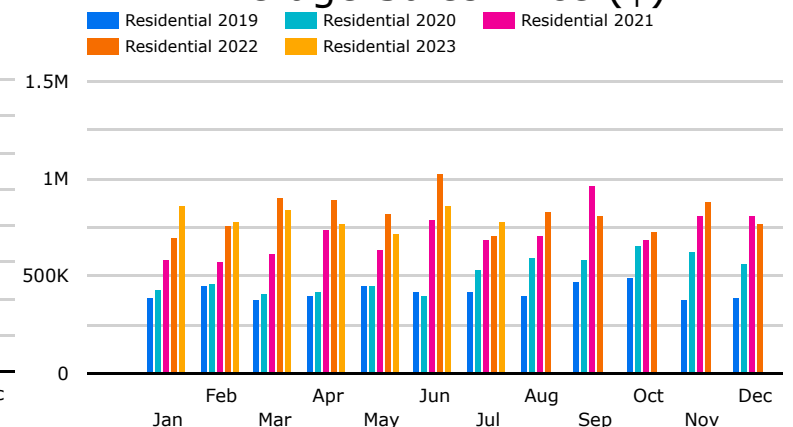
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

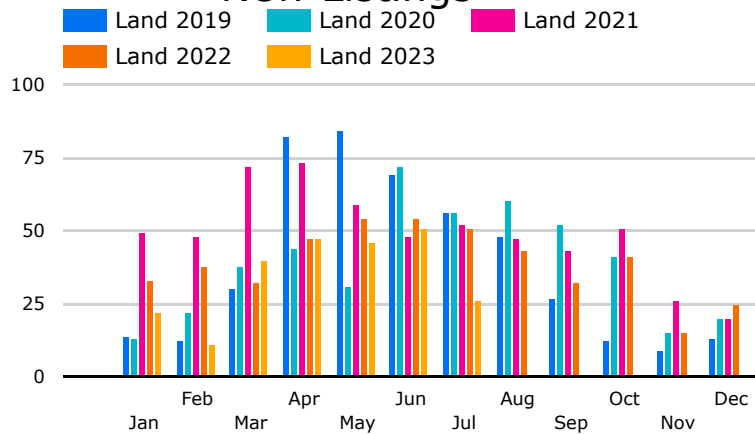
Local Market Update Lincoln County - Land

Month: Jan

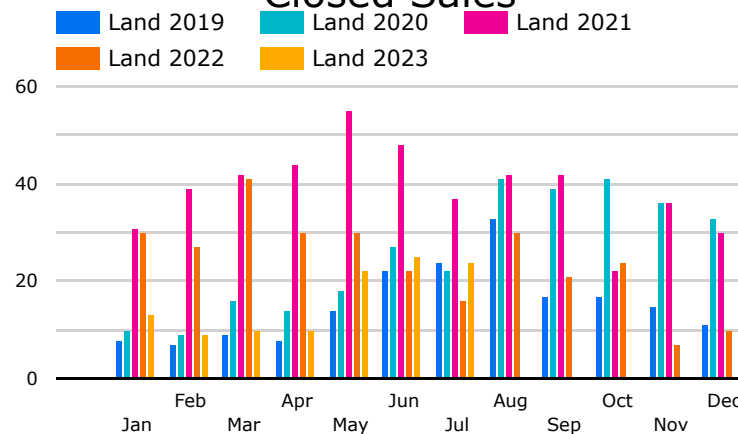
(1) ▾

	Land 2022	Land 2023	+/-	Land YTD 2022	Land YTD 2023	+/-
New Listings	33	22	-11	33	22	-11
Closed Sales	30	13	-17	30	13	-17
Median Sales Price (\$)	150.9K	140.7K	-10.1K	150.9K	140.7K	-10.1K
Average Sales Price (\$)	164.2K	140.7K	14.4K	164.2K	178.6K	14.4K
Average % of Original List Price Received	95.00%	101.00%	6.00%	95.00%	101.00%	6.00%
Average Days on Market Until Sale	236	256	20	236	256	20

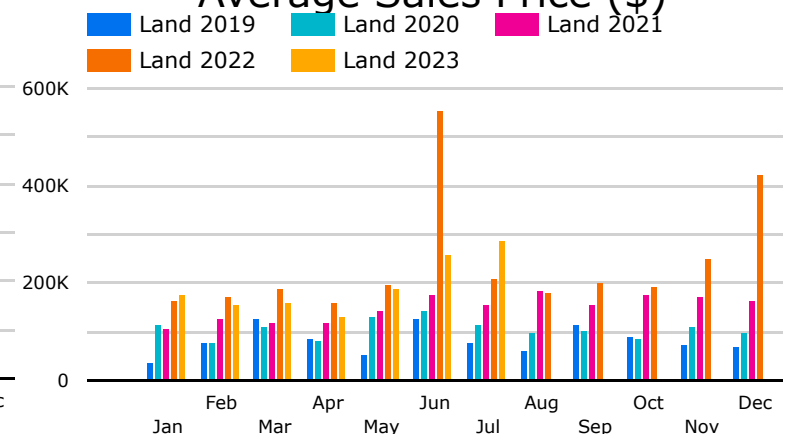
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

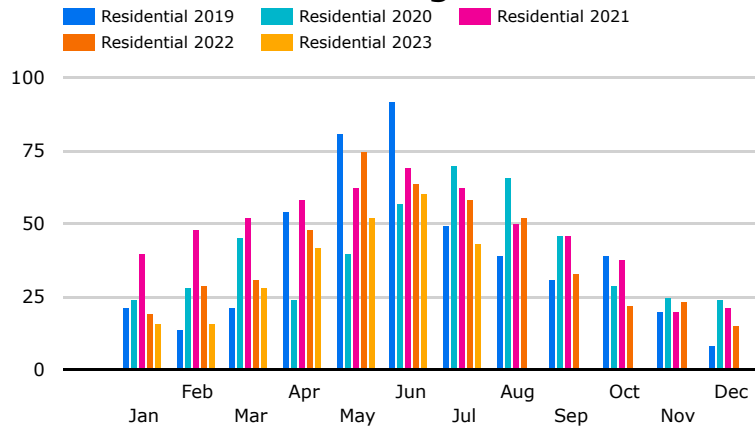
Local Market Update Lincoln County - Residential

Month: Jan

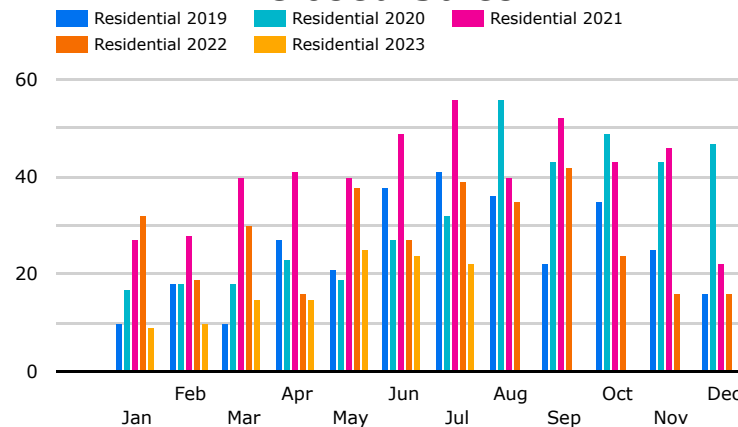
(1) ▾

	Residential 2022	Residential 2023	+/-	Residential YTD 2022	Residential YTD 2023	+/-
New Listings	19	16	-3	19	16	-3
Closed Sales	32	9	-23	32	9	-23
Median Sales Price (\$)	497.5K	380.0K	-117.5K	497.5K	380.0K	-117.5K
Average Sales Price (\$)	537.5K	330.8K	-206.8K	537.5K	330.8K	-206.8K
Average % of Original List Price Received	95.00%	87.00%	-8.00%	95.00%	87.00%	-8.00%
Average Days on Market Until Sale	122	256	134	122	256	134

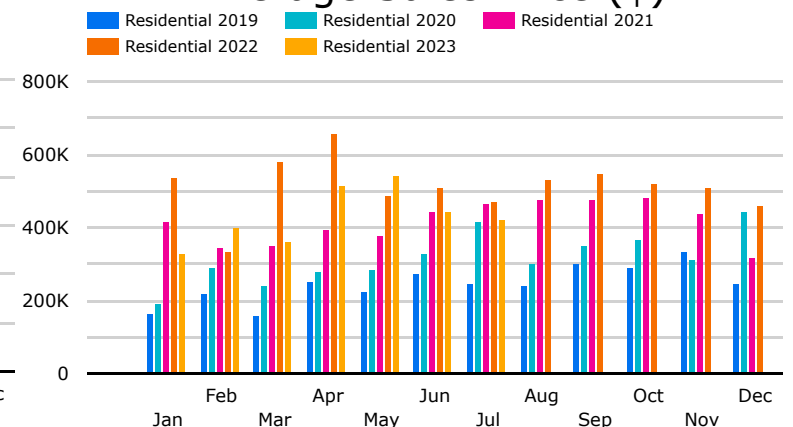
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS