

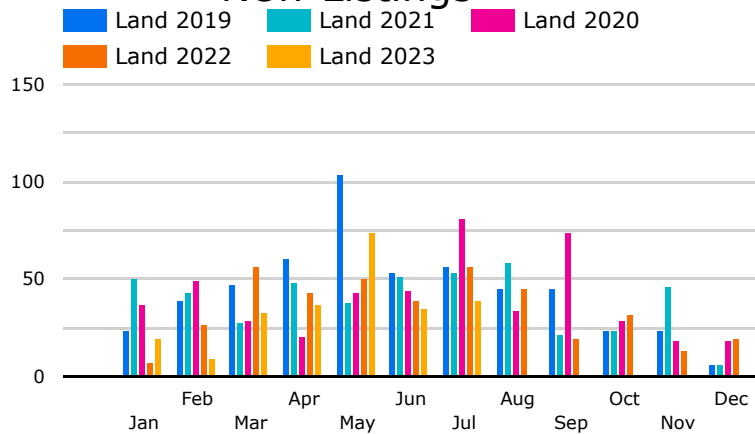
Local Market Update Missoula County - Land

Month: Jul

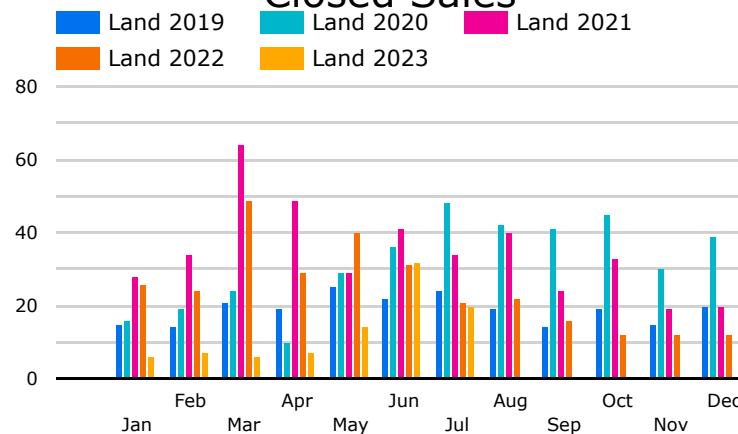
(1) ▾

	Land 2022	Land 2023	+/-	Land YTD 2022	Land YTD 2023	+/-
New Listings	56	39	-17	290	247	-43
Closed Sales	21	20	-1	221	92	-129
Median Sales Price (\$)	185.0K	225.0K	40.0K	168.5K	187.5K	19.0K
Average Sales Price (\$)	315.1K	380.8K	65.6K	290.6K	278.0K	-12.6K
Average % of Original List Price Received	95.00%	92.00%	-3.00%	99.00%	94.00%	-5.00%
Average Days on Market Until Sale	174	72	-102	209	164	-45

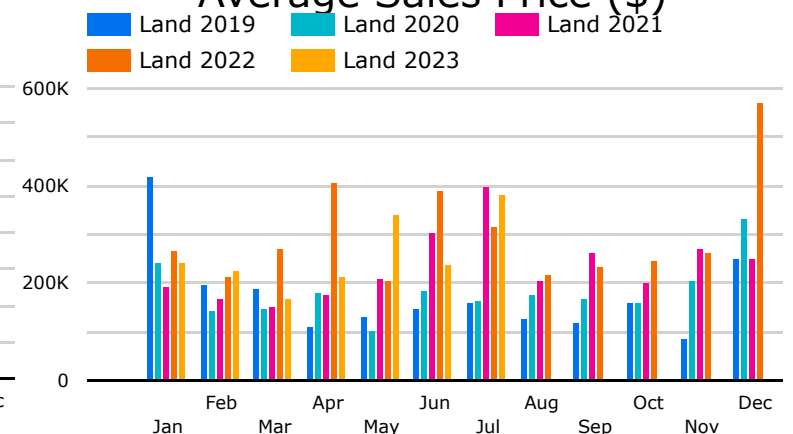
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

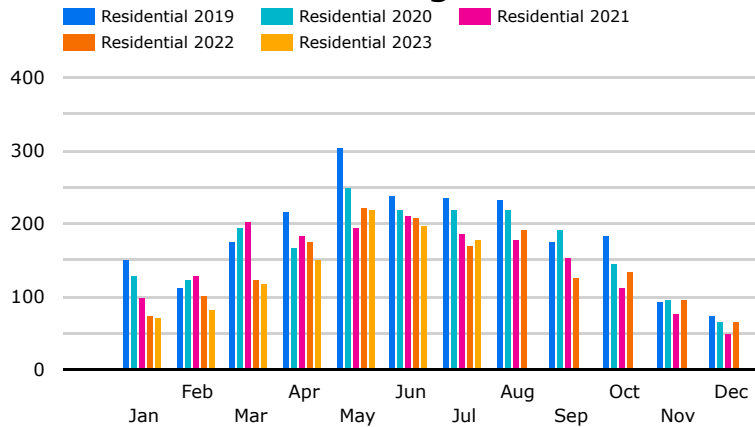
Local Market Update Missoula County - Residential

Month: Jul

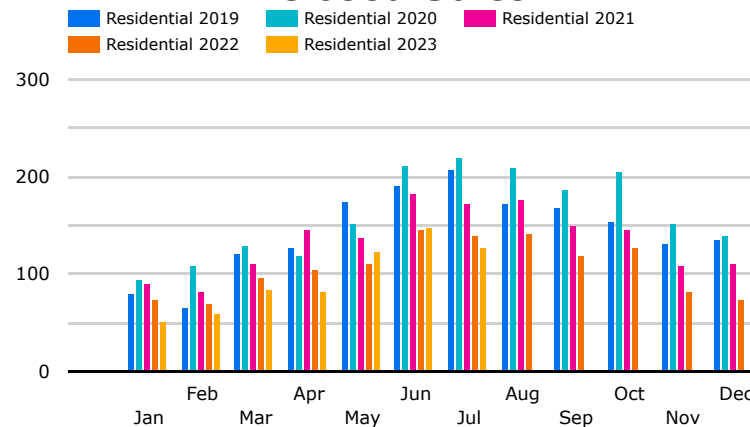
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	Residential 2022	Residential 2023	+/-	Residential YTD 2022	Residential YTD 2023	+/-
New Listings	171	178	7	1,083	1,033	-50
Closed Sales	139	127	-12	743	691	-52
Median Sales Price (\$)	521.0K	505.0K	-16.0K	535.0K	530.9K	-4.1K
Average Sales Price (\$)	586.8K	584.2K	-2.5K	619.6K	570.4K	-49.3K
Average % of Original List Price Received	102.00%	99.00%	-3.00%	102.00%	97.00%	-7.00%
Average Days on Market Until Sale	72	43	-29	71	84	13

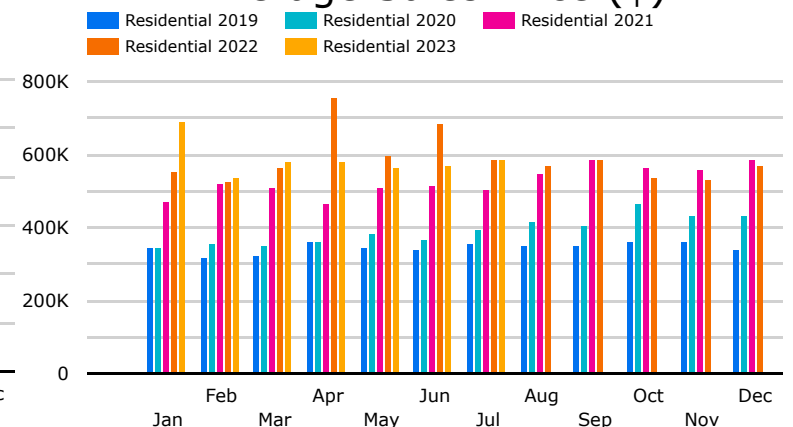
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

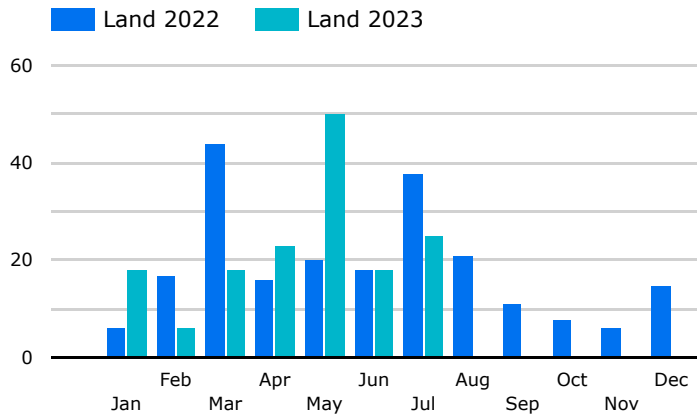
Local Market Update Missoula City - Land

Month: Jul

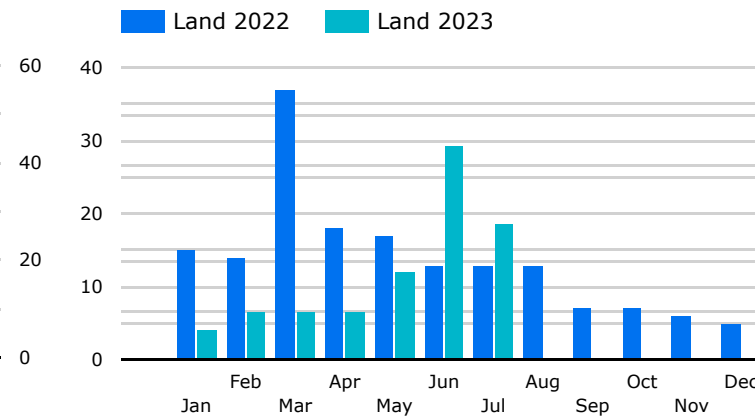
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	Land 2022	Land 2023	+/-	Land YTD 2022	Land YTD 2023	+/-
New Listings	38	25	-13	168	161	-43
Closed Sales	13	14	1	127	63	-129
Median Sales Price (\$)	125.0K	192.0K	67.0K	160.0K	170.0K	19.0K
Average Sales Price (\$)	283.3K	259.8K	-23.5K	249.2K	260.0K	-12.6K
Average % of Original List Price Received	94.00%	91.00%	-3.00%	100.00%	95.00%	-5.00%
Average Days on Market Until Sale	193	88	-105	243	178	-45

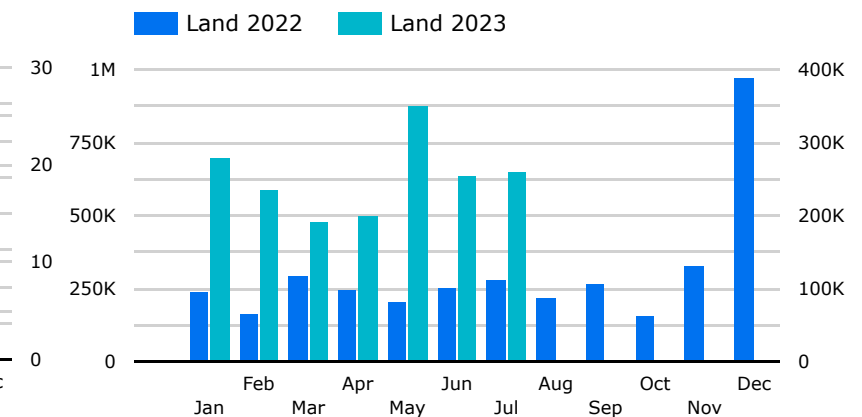
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

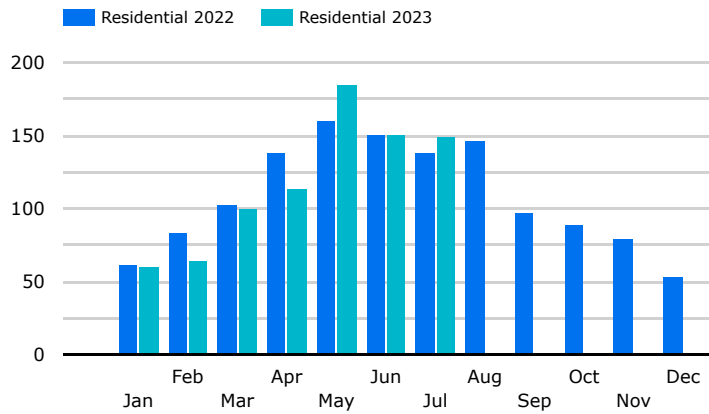
Local Market Update Missoula City - Residential

Month: Jul

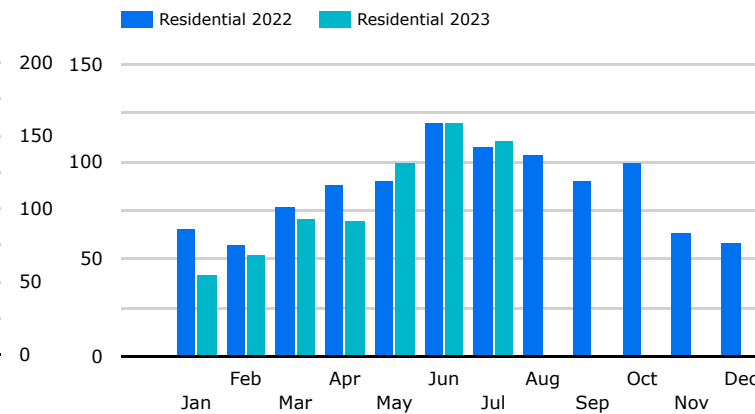
(1) ▾

	Residential 2022	Residential 2023	+/-	Residential YTD 2022	Residential YTD 2023	+/-
New Listings	139	150	11	842	838	-4
Closed Sales	108	111	3	609	580	-29
Median Sales Price (\$)	523.0K	505.0K	-18.0K	530.0K	530.0K	0.0
Average Sales Price (\$)	586.1K	566.9K	-19.2K	599.7K	567.8K	-32.0K
Average % of Original List Price Received	102.00%	100.00%	-2.00%	102.00%	98.00%	-4.00%
Average Days on Market Until Sale	70	43	-27	67	85	18

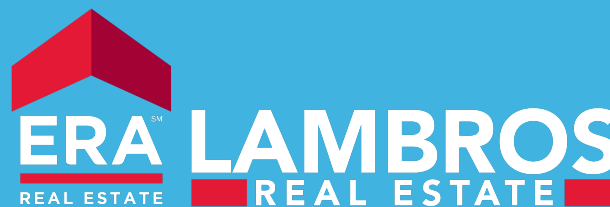
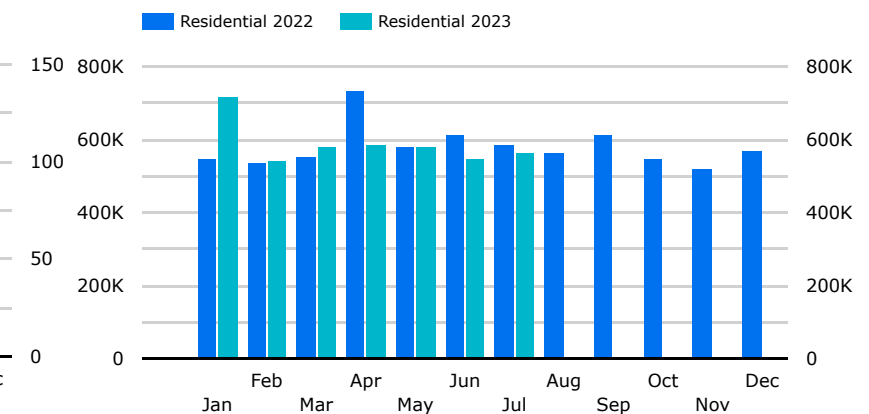
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

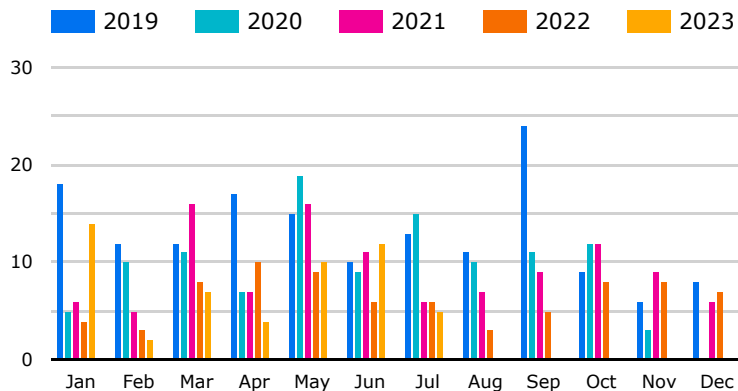
Local Market Update Missoula County Commercial

Month: Jul

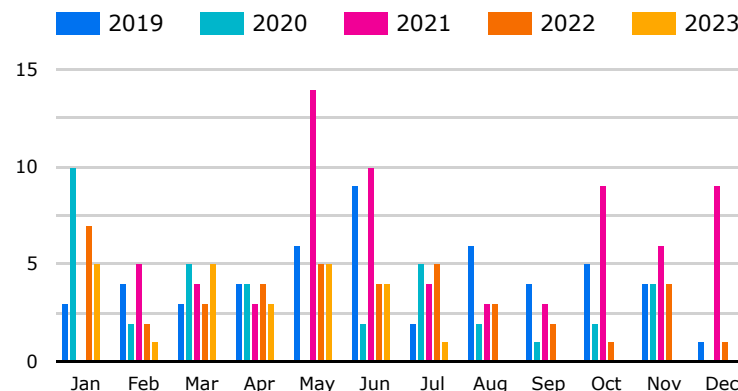
(1) ▾

	2022	2023	+/-	YTD 2022	YTD 2023	+/-
New Listings	6	5	-1	49	53	4
Closed Sales	5	1	-4	28	24	-4
Median Sales Price (\$)	651.2K	240.0K	-411.2K	665.1K	745.0K	79.9K
Average Sales Price (\$)	2.1M	240.0K	-1.9M	1.5M	1.3M	-169.1K
Average % of Original List Price Received	0.98	0.6	-38.00%	0.94	0.86	-8.00%
Average Days on Market Until Sale	161	116	-45	176	201	25

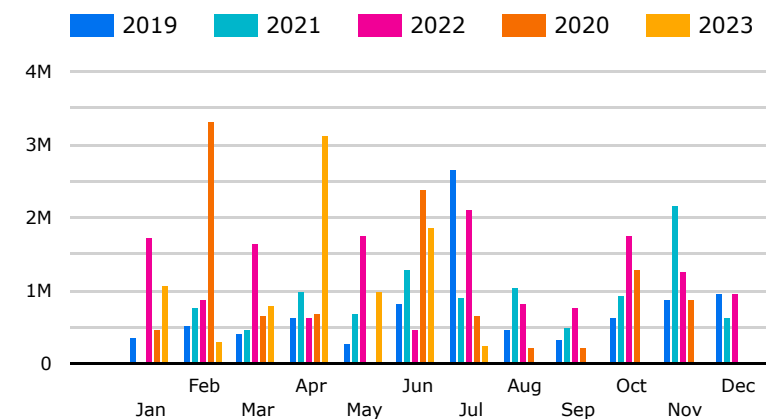
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

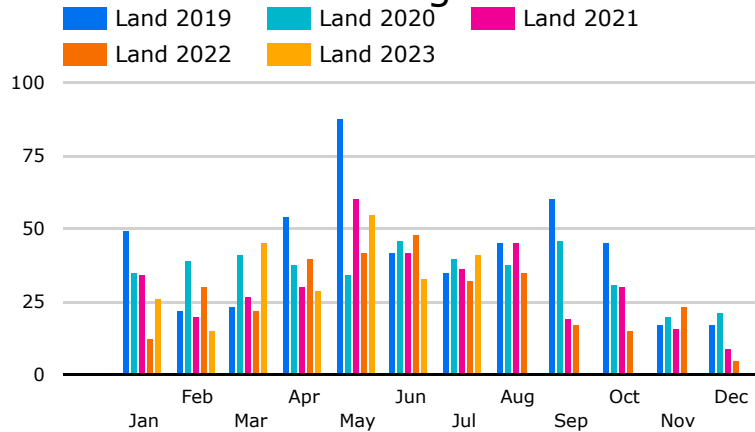
Local Market Update Ravalli County - Land

Month: Jul

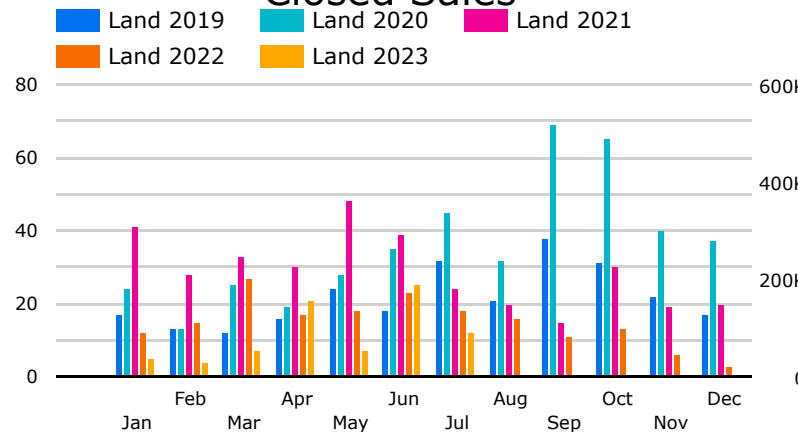
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	Land 2022	Land 2023	+/-	Land YTD 2022	Land YTD 2023	+/-
New Listings	32	41	9	230	243	13
Closed Sales	18	12	-6	132	84	-48
Median Sales Price (\$)	342.5K	333.8K	-8.8K	258.7K	249.5K	-9.2K
Average Sales Price (\$)	448.0K	89.5K	-358.5K	331.6K	392.8K	61.2K
Average % of Original List Price Received	95.00%	96.00%	1.00%	95.00%	92.00%	-3.00%
Average Days on Market Until Sale	96	93	-3	116	124	8

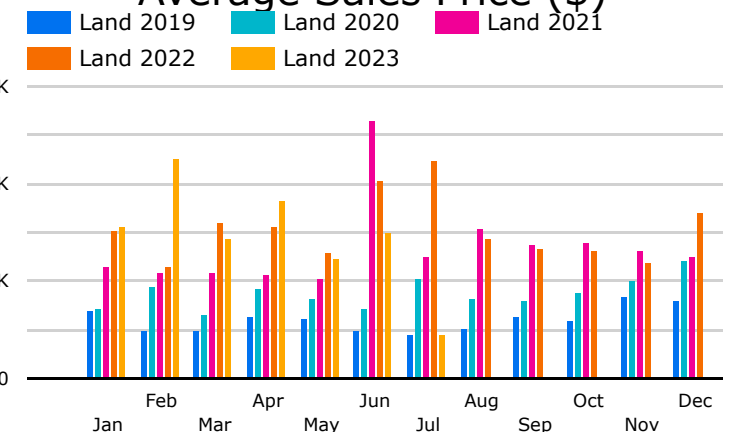
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

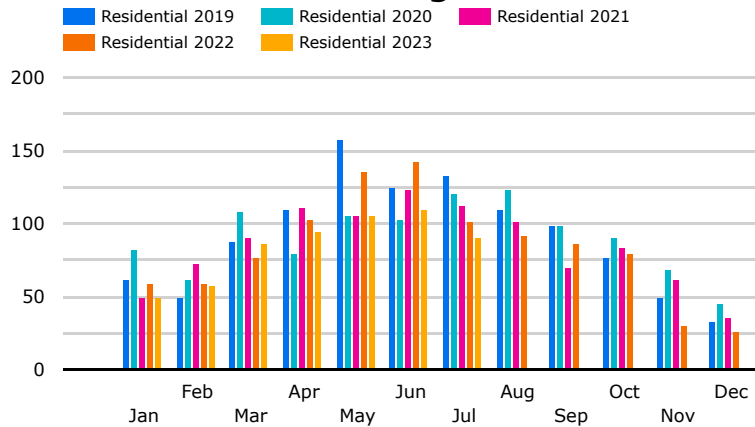
Local Market Update Ravalli County - Residential

Month: Jul

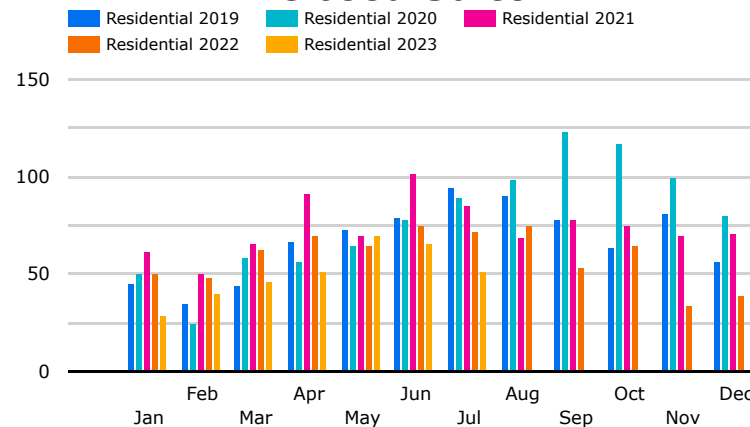
(1) ▾

	Residential 2022	Residential 2023	+/-	Residential YTD 2022	Residential YTD 2023	+/-
New Listings	102	90	-12	682	595	-87
Closed Sales	72	51	-21	449	357	-92
Median Sales Price (\$)	600.0K	560.0K	-40.0K	569.5K	560.0K	-9.5K
Average Sales Price (\$)	694.2K	711.1K	16.9K	681.1K	642.8K	-38.3K
Average % of Original List Price Received	97.00%	95.00%	-2.00%	99.00%	94.00%	-5.00%
Average Days on Market Until Sale	79	78	-1	81	93	12

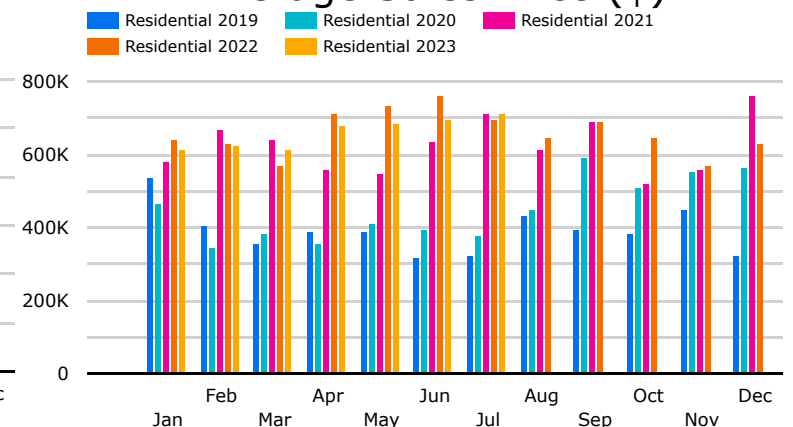
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

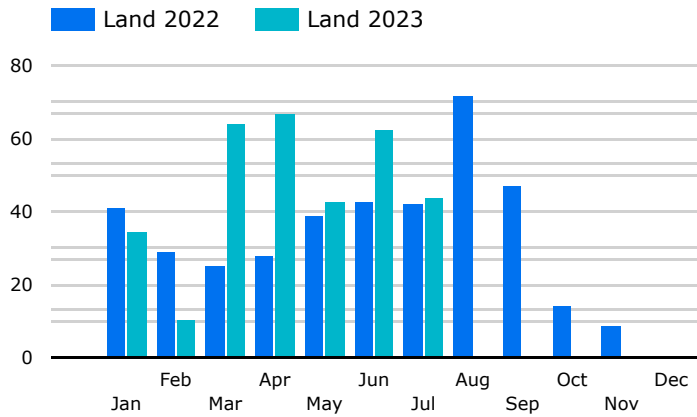
Local Market Update Kalispell City - Land

Month: Jul

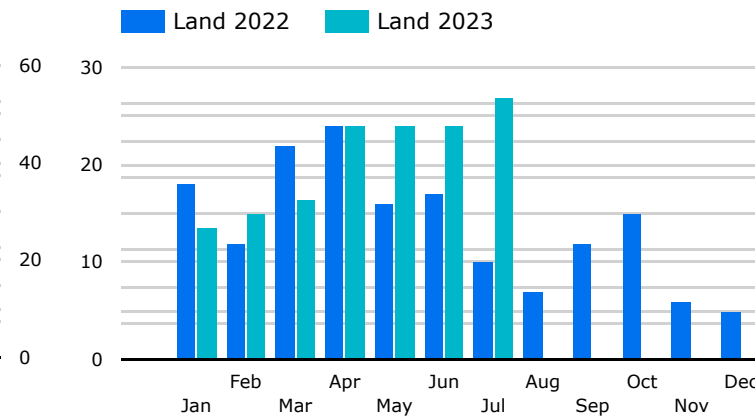
(1) ▾

	Land 2022	Land 2023	+/-	Land YTD 2022	Land YTD 2023	+/-
New Listings	42	33	-9	244	241	-3
Closed Sales	10	18	8	120	96	-24
Median Sales Price (\$)	485.0K	162.0K	-323.0K	300.0K	195.0K	-105.0K
Average Sales Price (\$)	853.8K	335.8K	-518.0K	434.1K	98.0%	-98.7K
Average % of Original List Price Received	89.00%	94.00%	5.00%	97.00%	98.00%	1.00%
Average Days on Market Until Sale	121	238	117	133	217	84

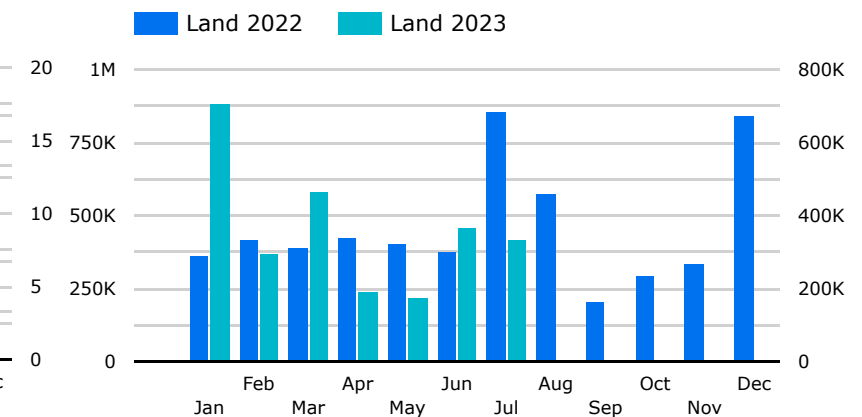
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

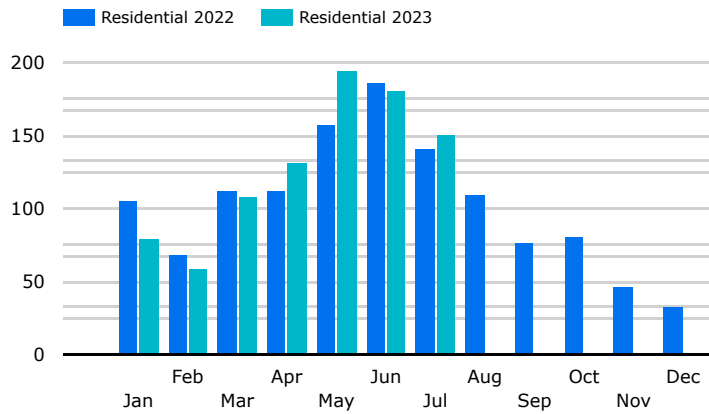
Local Market Update Kalispell City - Residential

Month: Jul

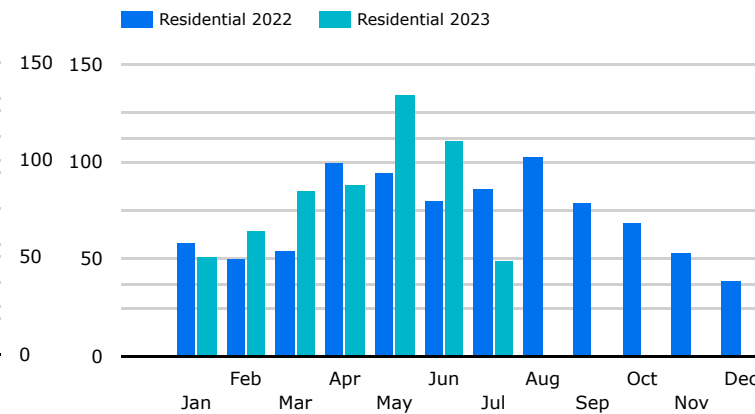
(1) ▾

	Residential 2022	Residential 2023	+/-	Residential YTD 2022	Residential YTD 2023	+/-
New Listings	141	113	-28	890	683	-207
Closed Sales	86	33	-53	527	150	-377
Median Sales Price (\$)	527.5K	540.0K	12.6K	550.0K	497.5K	-52.6K
Average Sales Price (\$)	607.8K	874.2K	266.4K	660.8K	871.8K	211.0K
Average % of Original List Price Received	0.00%	97.00%	97.00%	0.00%	97.00%	-1.00%
Average Days on Market Until Sale	84	47	-37	84	85	1

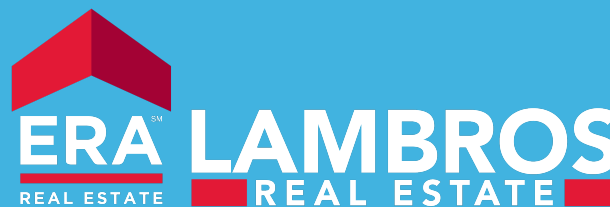
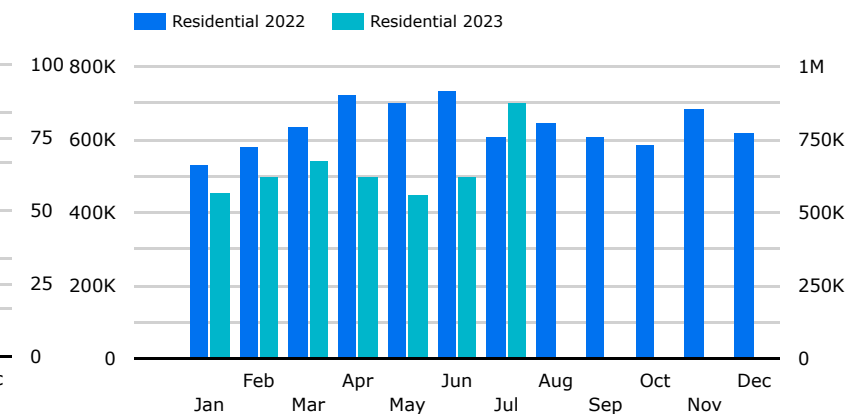
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

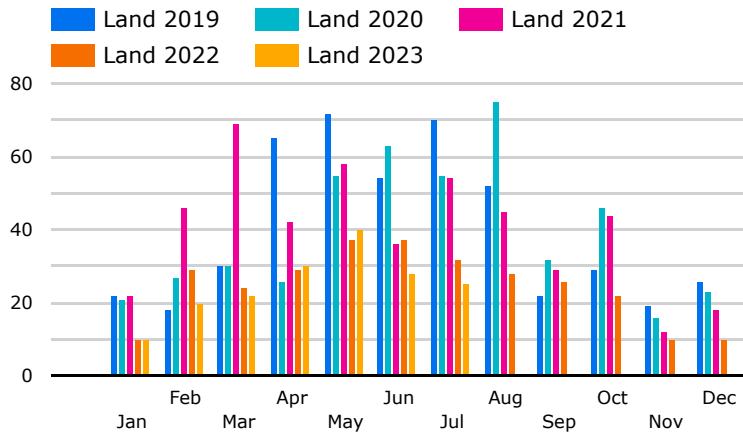
Local Market Update Lake County - Land

Month: Jul

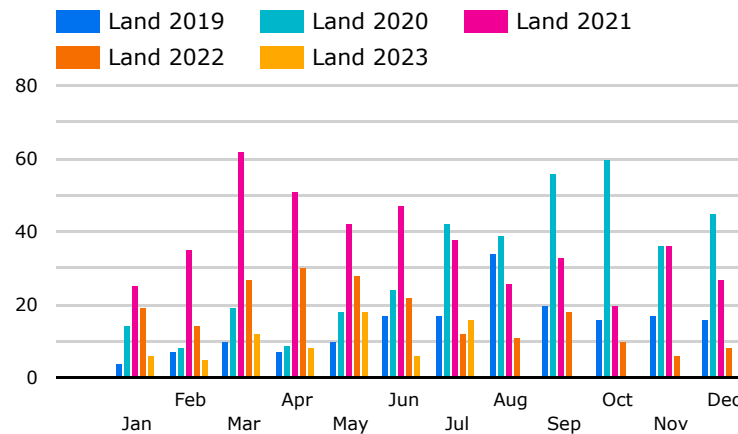
(1) ▾

	Land 2022	Land 2023	+/-	Land YTD 2022	Land YTD 2023	+/-
New Listings	32	25	-7	202	175	-27
Closed Sales	12	16	4	154	72	-82
Median Sales Price (\$)	157.5K	234.8K	77.3K	150.0K	163.5K	13.5K
Average Sales Price (\$)	292.4K	267.6K	-24.8K	282.8K	257.5K	-25.4K
Average % of Original List Price Received	99.00%	90.00%	-9.00%	98.00%	87.00%	-11.00%
Average Days on Market Until Sale	118	79	-39	148	150	2

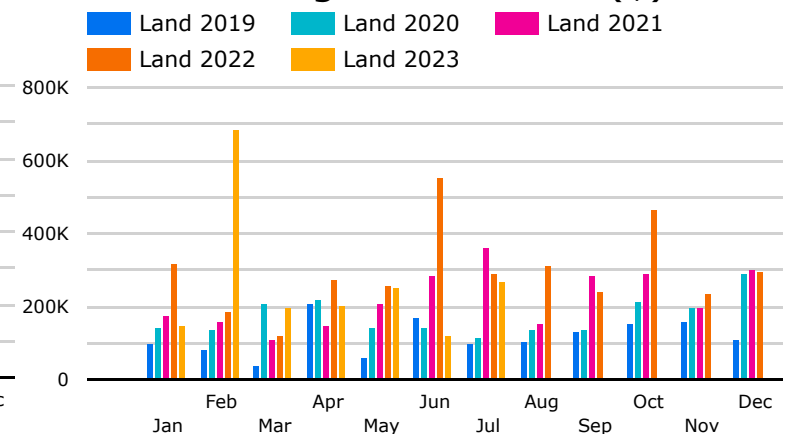
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

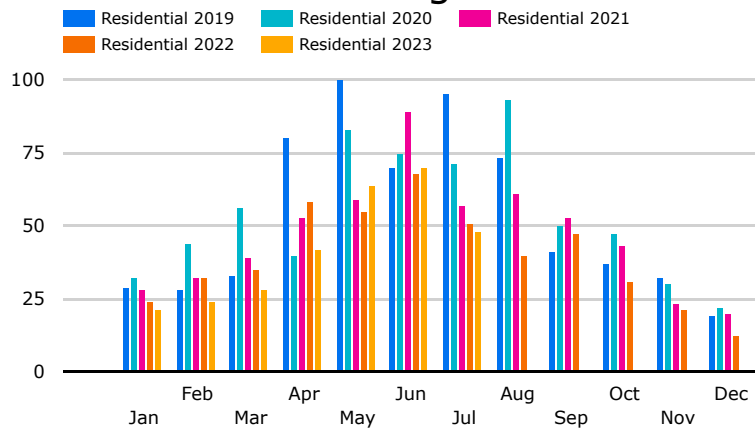
Local Market Update Lake County - Residential

Month: Jul

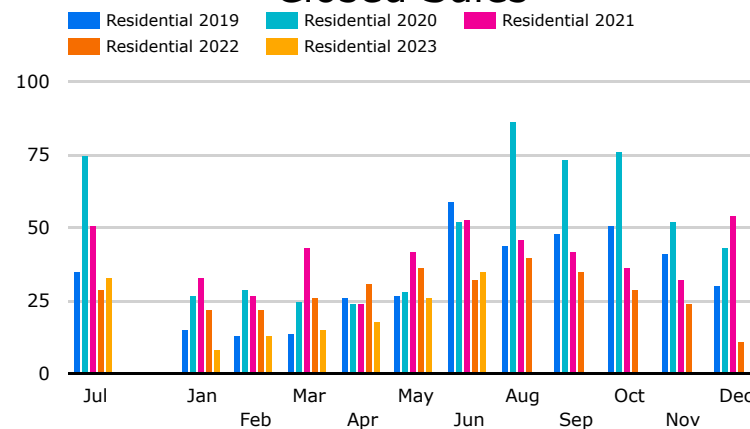
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	Residential 2022	Residential 2023	+/-	Residential YTD 2022	Residential YTD 2023	+/-
New Listings	51	48	-3	323	294	-29
Closed Sales	29	33	4	199	150	-49
Median Sales Price (\$)	750.0K	540.0K	-210.0K	550.0K	497.5K	-52.6K
Average Sales Price (\$)	880.9K	874.2K	-6.7K	776.1K	871.8K	95.6K
Average % of Original List Price Received	93.00%	97.00%	4.00%	93.00%	95.00%	-4.00%
Average Days on Market Until Sale	85	47	-38	87	85	-2

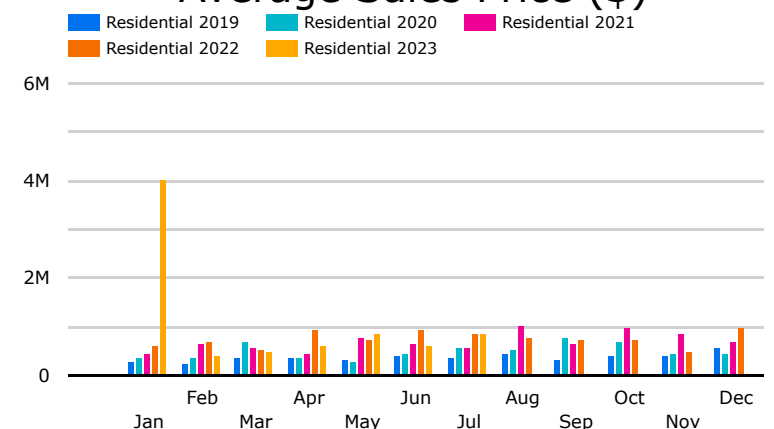
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

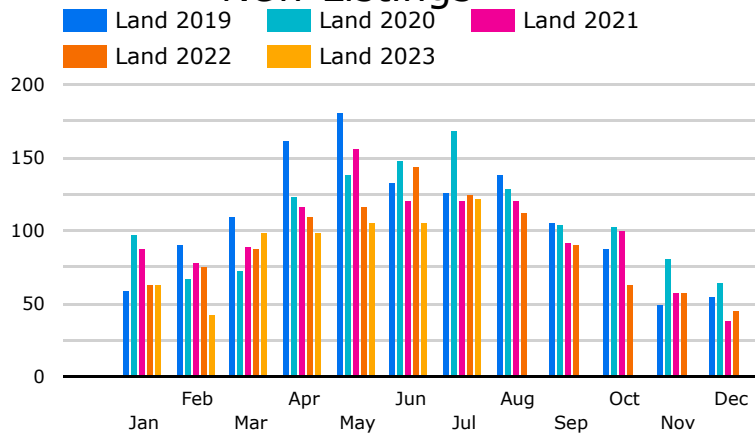
Local Market Update Flathead County - Land

Month: Jul

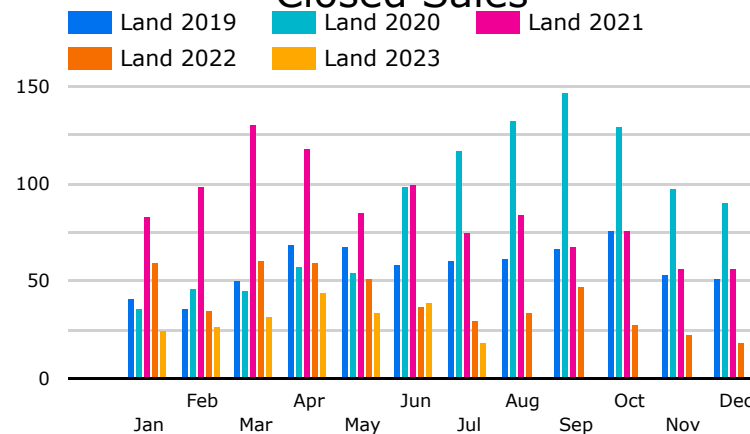
(1) ▾

	Land 2022	Land 2023	+/-	Land YTD 2022	Land YTD 2023	+/-
New Listings	124	122	-2	721	624	-97
Closed Sales	30	18	-12	337	96	-241
Median Sales Price (\$)	402.5K	162.0K	-240.5K	320.1K	195.0K	-125.1K
Average Sales Price (\$)	681.3K	335.8K	-345.5K	500.8K	335.3K	-165.5K
Average % of Original List Price Received	91.00%	94.00%	3.00%	97.00%	98.00%	1.00%
Average Days on Market Until Sale	116	238	122	120	217	97

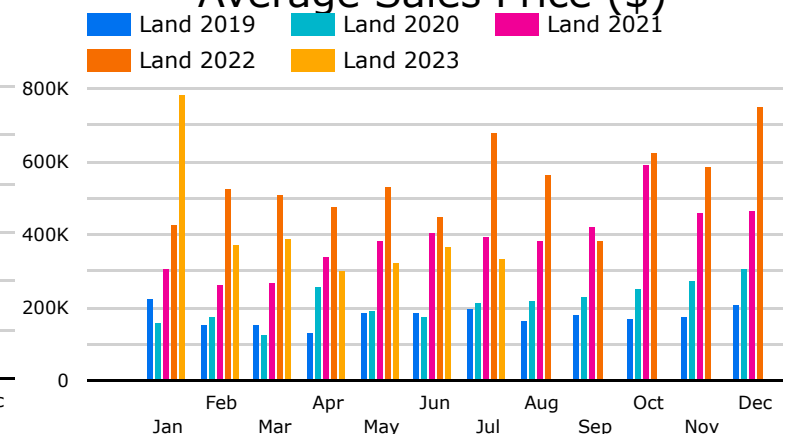
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

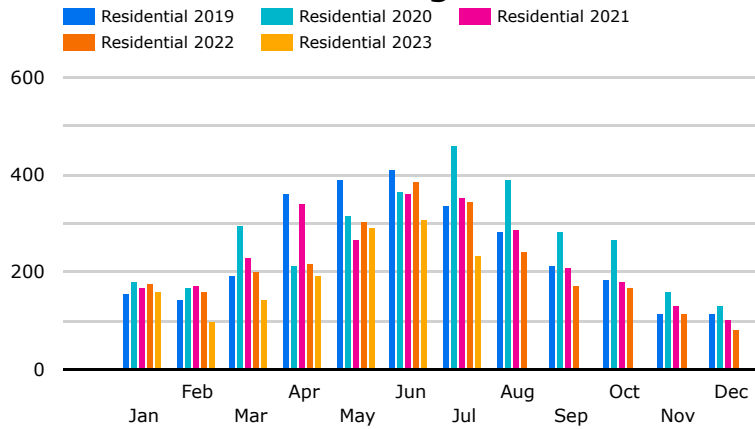
Local Market Update Flathead County - Residential

Month: Jul

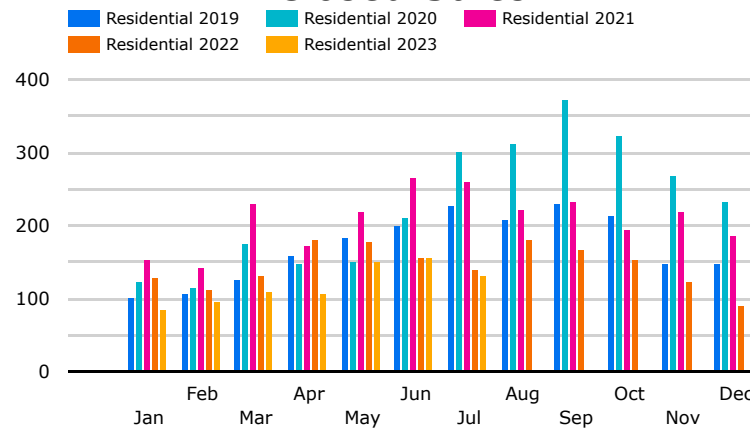
(1) ▾

	Residential 2022	Residential 2023	+/-	Residential YTD 2022	Residential YTD 2023	+/-
New Listings	345	236	-109	1,809	1,446	-363
Closed Sales	141	132	-9	1,041	845	-196
Median Sales Price (\$)	560.0K	600.0K	40.0K	623.0K	600.0K	-23.0K
Average Sales Price (\$)	707.8K	782.7K	74.9K	839.0K	797.2K	-41.8K
Average % of Original List Price Received	99.00%	96.00%	-3.00%	99.00%	93.00%	-8.00%
Average Days on Market Until Sale	95	103	8	96	123	27

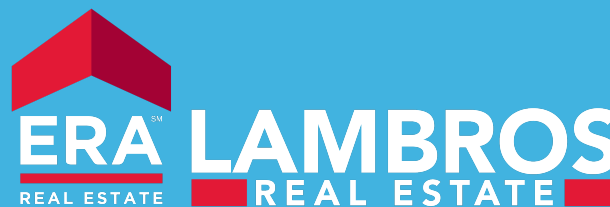
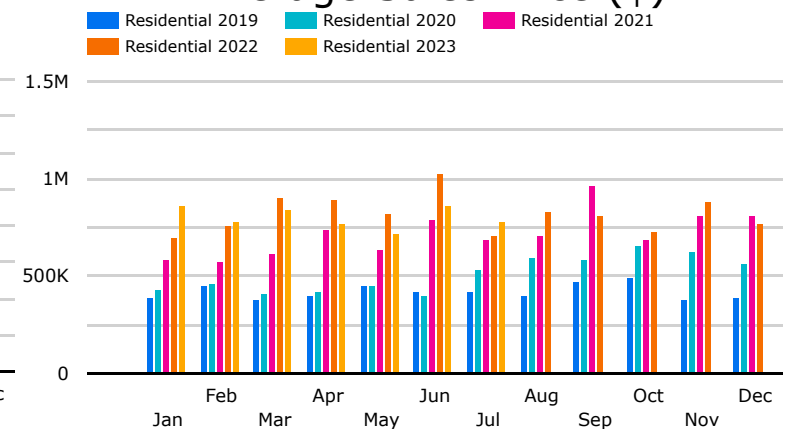
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

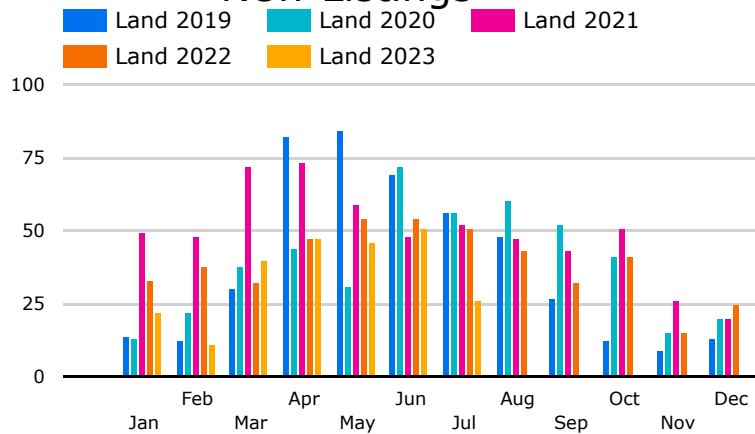
Local Market Update Lincoln County - Land

Month: Jul

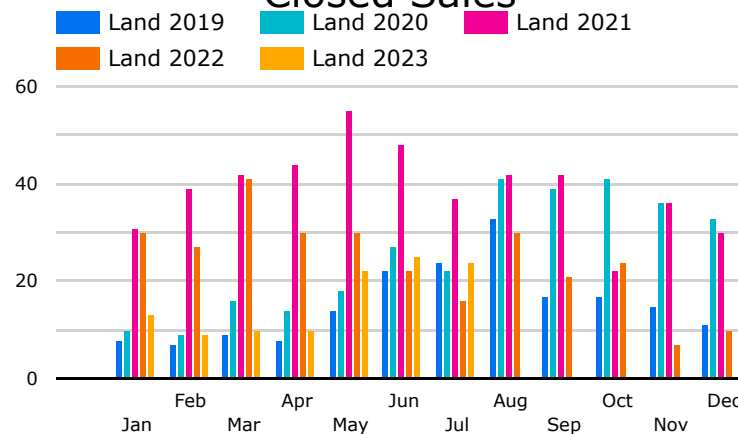
(1) ▾

	Land 2022	Land 2023	+/-	Land YTD 2022	Land YTD 2023	+/-
New Listings	51	26	-25	312	242	-70
Closed Sales	16	24	8	201	115	-86
Median Sales Price (\$)	162.5K	135.0K	-27.5K	149.9K	156.9K	7.0K
Average Sales Price (\$)	207.9K	135.0K	78.1K	188.8K	216.0K	27.2K
Average % of Original List Price Received	96.00%	92.00%	-4.00%	96.00%	100.00%	4.00%
Average Days on Market Until Sale	162	192	30	172	204	32

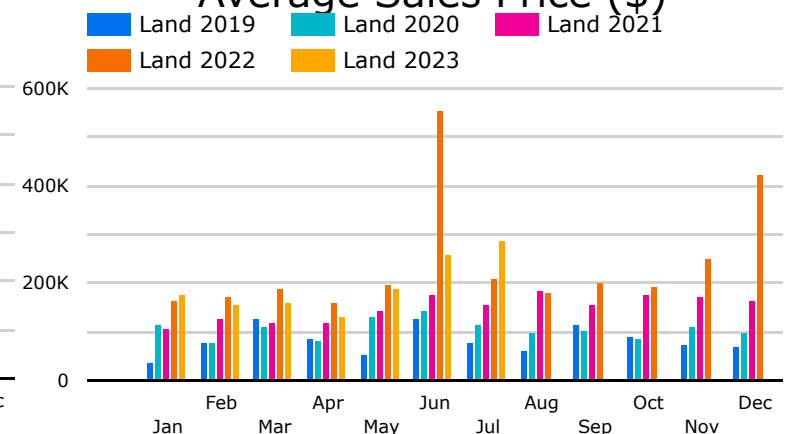
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

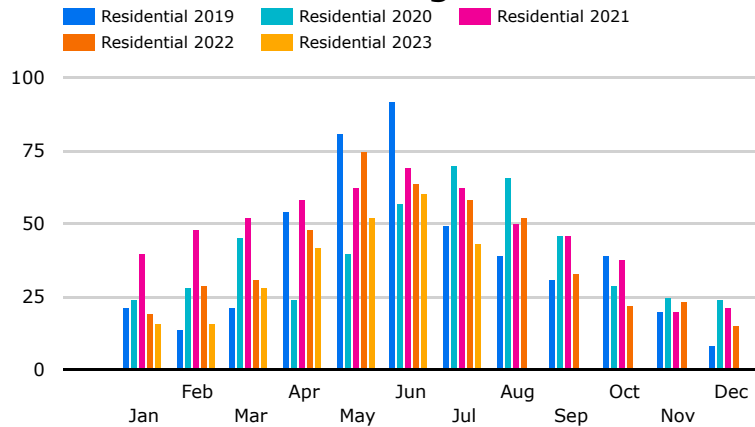
Local Market Update Lincoln County - Residential

Month: Jul

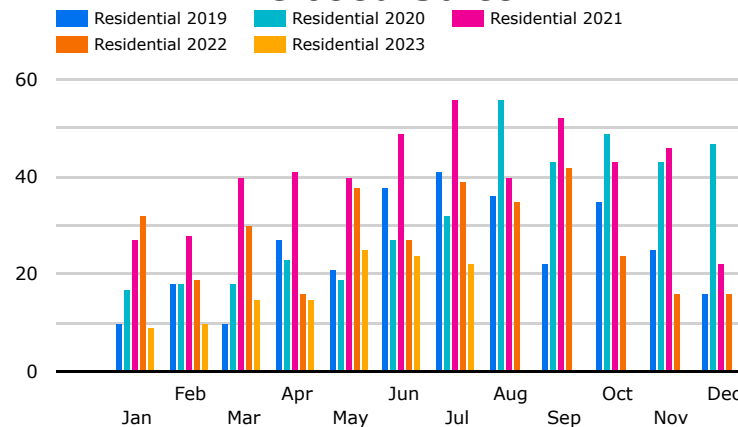
(1) ▾

	Residential 2022	Residential 2023	+/-	Residential YTD 2022	Residential YTD 2023	+/-
New Listings	58	43	-15	327	259	-68
Closed Sales	39	22	-17	203	123	-80
Median Sales Price (\$)	380.0K	342.5K	-37.5K	425.0K	352.0K	-73.0K
Average Sales Price (\$)	472.9K	423.0K	-49.8K	512.3K	431.8K	-80.4K
Average % of Original List Price Received	96.00%	88.00%	-8.00%	96.00%	91.00%	-4.00%
Average Days on Market Until Sale	75	123	48	90	125	35

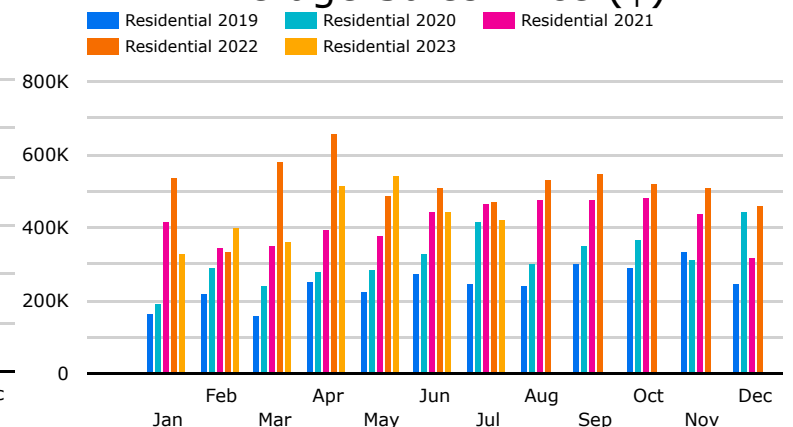
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS