

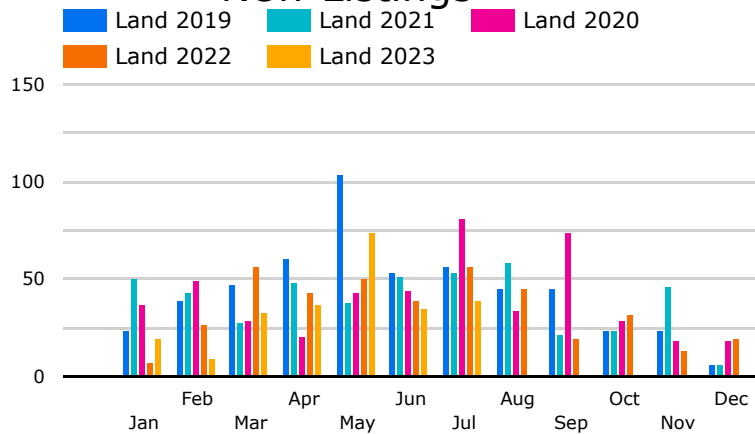
Local Market Update Missoula County - Land

Month: Jun

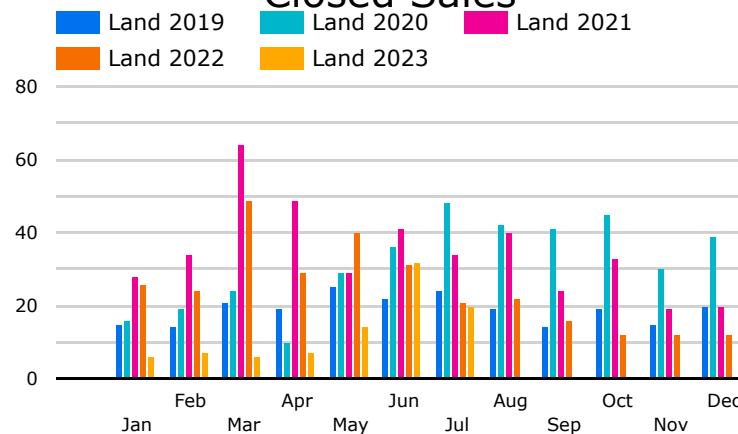
(1) ▾

	Land 2022	Land 2023	+/-	Land YTD 2022	Land YTD 2023	+/-
New Listings	39	35	-4	234	208	-26
Closed Sales	31	32	1	200	72	-128
Median Sales Price (\$)	237.5K	150.0K	-87.5K	166.8K	173.5K	6.8K
Average Sales Price (\$)	390.1K	238.7K	-151.4K	288.1K	249.5K	-38.6K
Average % of Original List Price Received	96.00%	95.00%	-1.00%	98.00%	95.00%	-3.00%
Average Days on Market Until Sale	192	138	-54	223	190	-33

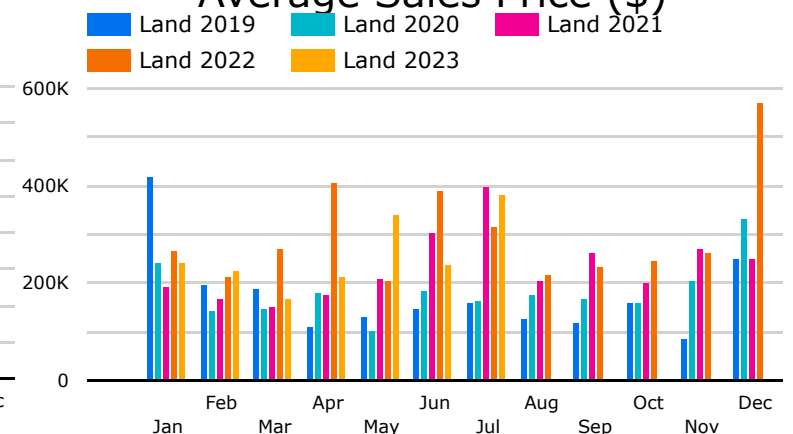
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

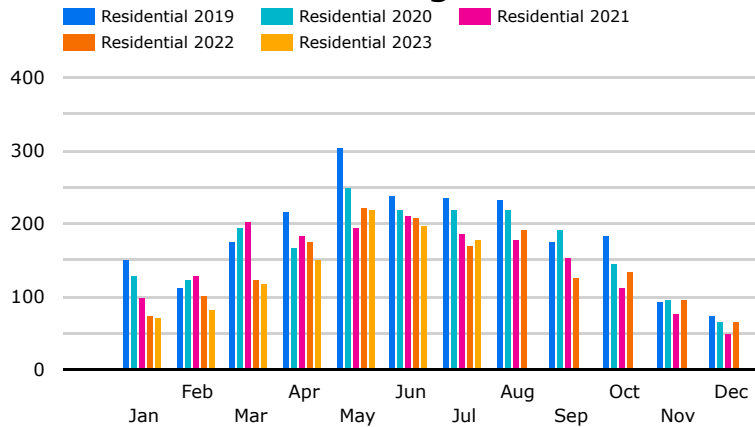
Local Market Update Missoula County - Residential

Month: Jun

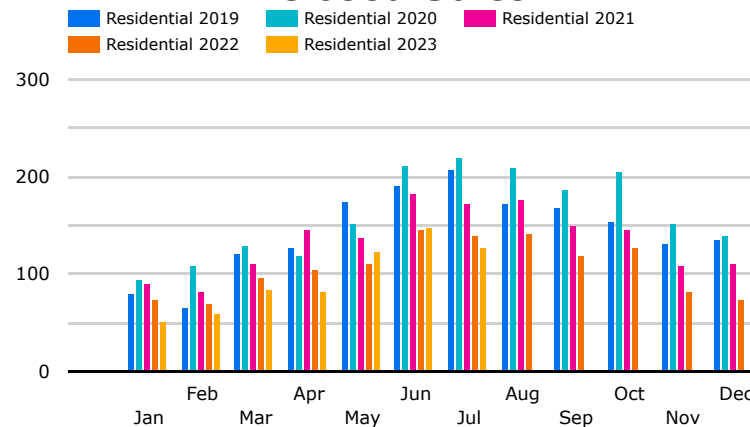
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	Residential 2022	Residential 2023	+/-	Residential YTD 2022	Residential YTD 2023	+/-
New Listings	209	197	-12	911	851	-60
Closed Sales	145	147	2	604	562	-42
Median Sales Price (\$)	575.0K	530.0K	-45.0K	538.0K	535.0K	-3.0K
Average Sales Price (\$)	684.0K	568.7K	-115.4K	627.0K	567.4K	-59.7K
Average % of Original List Price Received	105.00%	99.00%	-6.00%	105.00%	97.00%	-7.00%
Average Days on Market Until Sale	70	57	-13	70	94	24

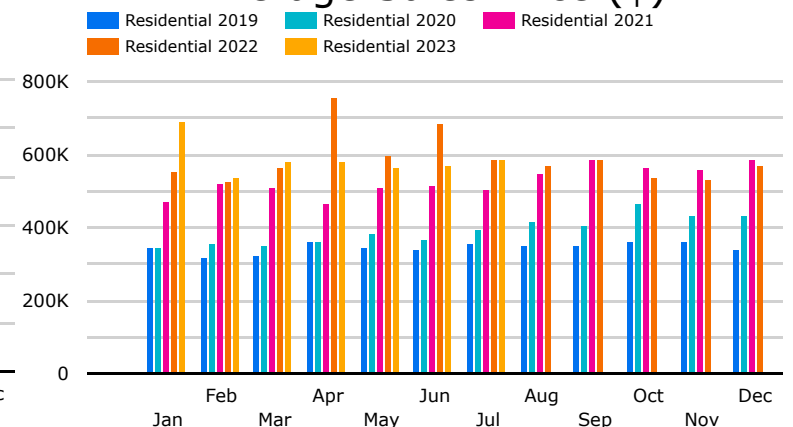
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

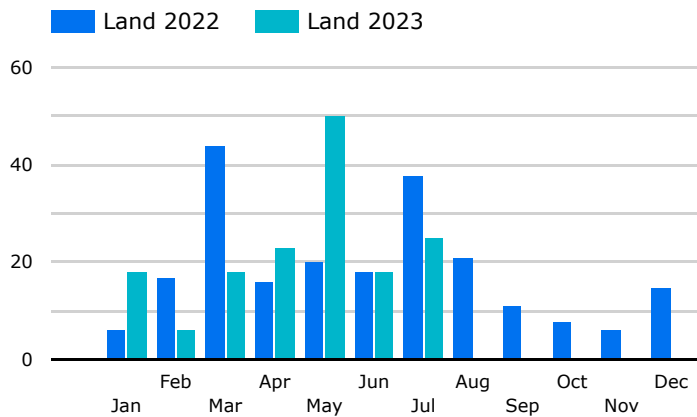
Local Market Update Missoula City - Land

Month: Jun

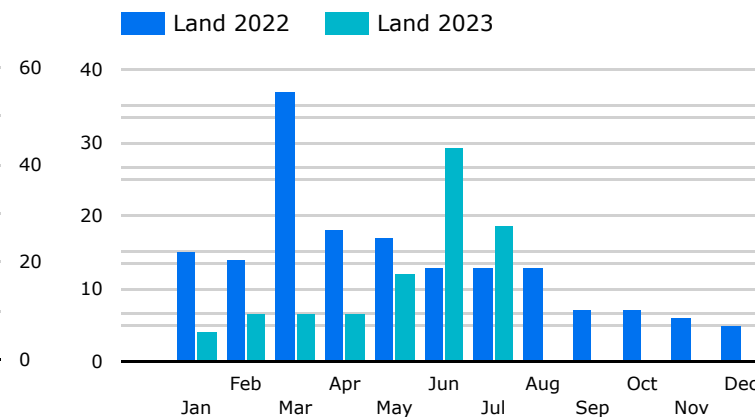
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	Land 2022	Land 2023	+/-	Land YTD 2022	Land YTD 2023	+/-
New Listings	18	18	0	130	136	-26
Closed Sales	13	22	9	114	49	-128
Median Sales Price (\$)	237.5K	150.0K	-87.5K	163.4K	160.0K	6.8K
Average Sales Price (\$)	254.4K	254.8K	365.0	245.3K	260.1K	-38.6K
Average % of Original List Price Received	96.00%	97.00%	1.00%	99.00%	97.00%	-3.00%
Average Days on Market Until Sale	211	104	-107	266	204	-33

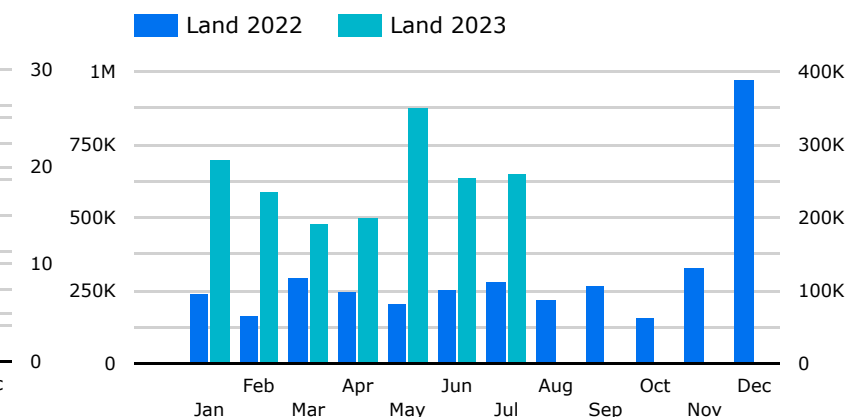
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

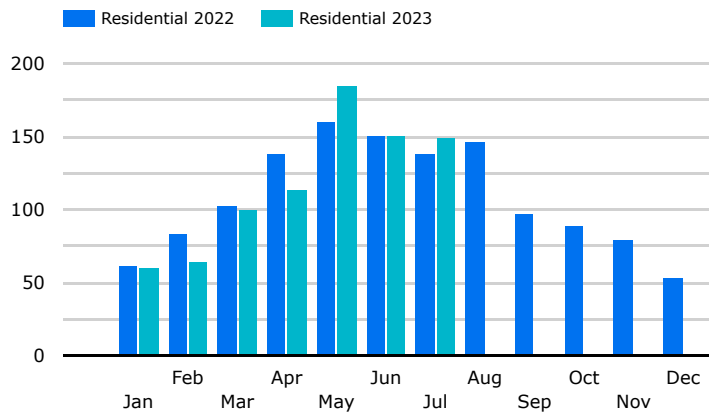
Local Market Update Missoula City - Residential

Month: Jun

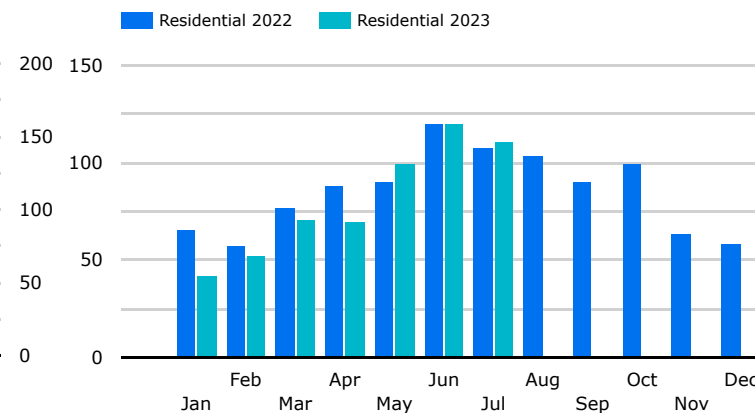
(1) ▾

	Residential 2022	Residential 2023	+/-	Residential YTD 2022	Residential YTD 2023	+/-
New Listings	151	151	0	701	684	-17
Closed Sales	120	120	0	501	467	-34
Median Sales Price (\$)	562.5K	522.4K	-40.2K	530.0K	533.7K	3.7K
Average Sales Price (\$)	612.1K	549.0K	-63.2K	602.5K	568.1K	-34.4K
Average % of Original List Price Received	105.00%	100.00%	-5.00%	105.00%	98.00%	-7.00%
Average Days on Market Until Sale	66	52	-14	66	95	29

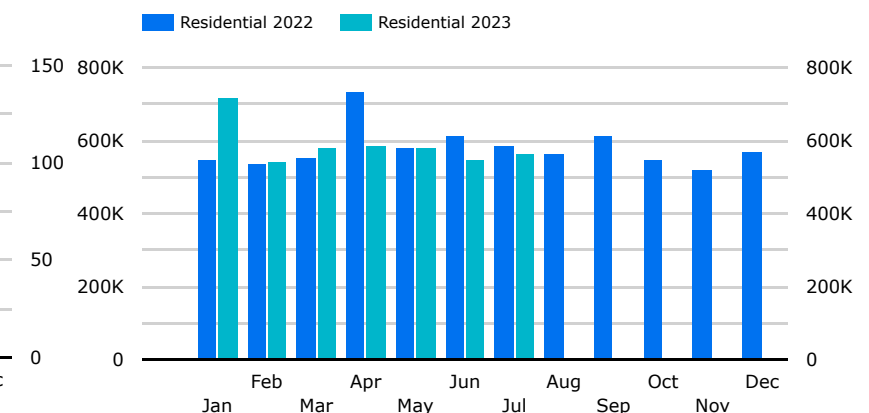
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

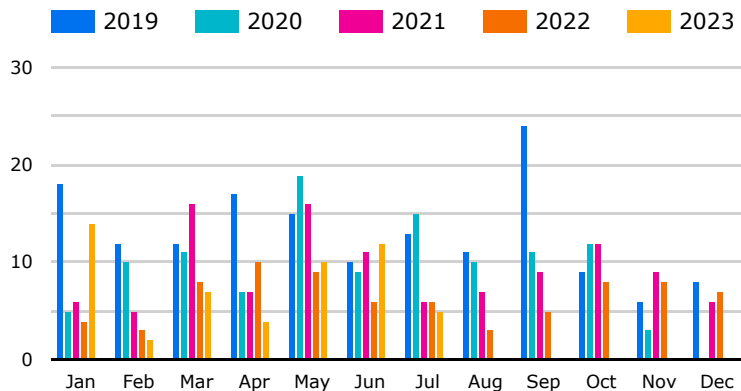
Local Market Update Missoula County Commercial

Month: Jun

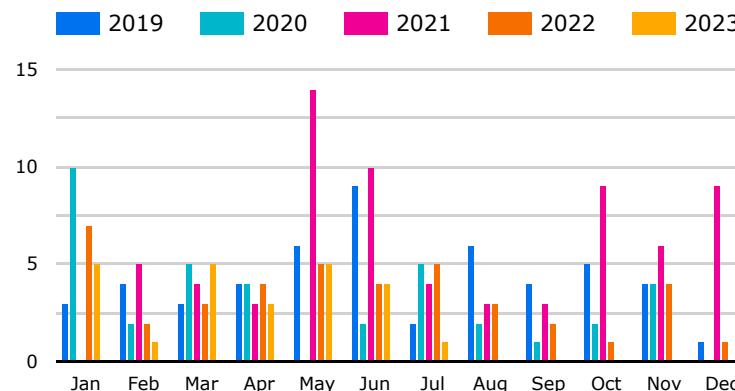
(1) ▾

	2022	2023	+/-	YTD 2022	YTD 2023	+/-
New Listings	6	12	6	41	48	7
Closed Sales	4	4	0	26	23	-3
Median Sales Price (\$)	470.0K	1.7M	1.3M	672.0K	765.0K	93.0K
Average Sales Price (\$)	463.8K	1.9M	1.4M	1.3M	1.4M	88.0K
Average % of Original List Price Received	1	0.93	-7.00%	0.95	0.87	-8.00%
Average Days on Market Until Sale	188	377	189	185	205	20

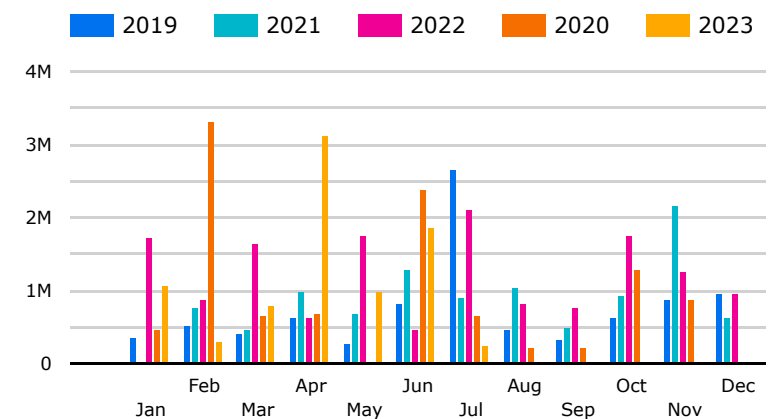
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

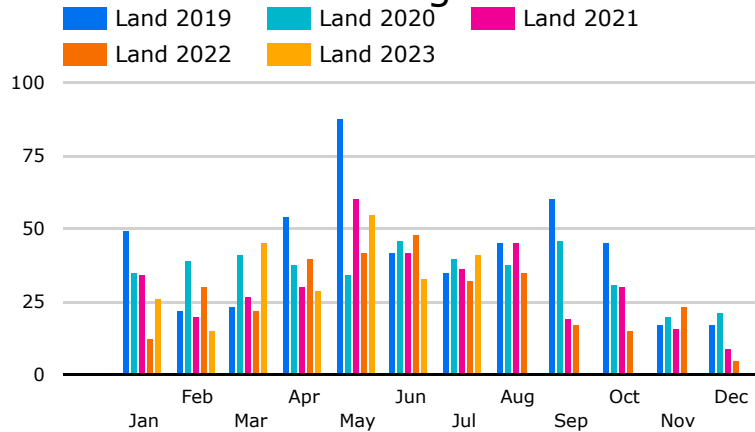
Local Market Update Ravalli County - Land

Month: Jun

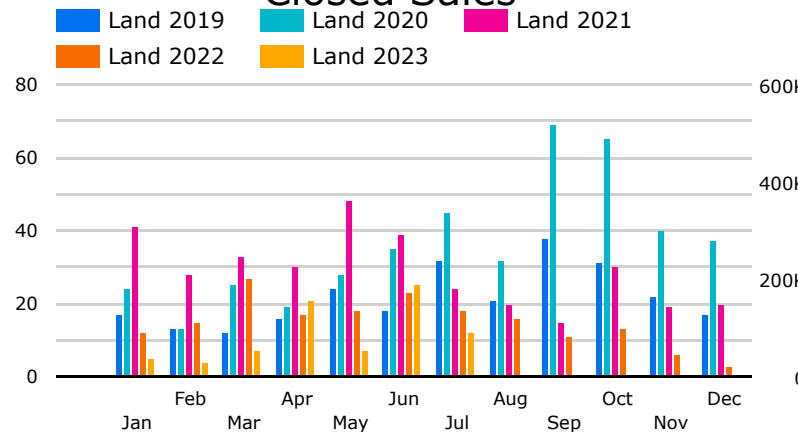
(1) ▾

	Land 2022	Land 2023	+/-	Land YTD 2022	Land YTD 2023	+/-
New Listings	48	33	-15	197	202	5
Closed Sales	23	25	2	114	72	-42
Median Sales Price (\$)	320.0K	275.0K	-45.0K	251.5K	221.5K	-30.0K
Average Sales Price (\$)	407.8K	300.3K	-107.5K	313.2K	309.8K	-3.4K
Average % of Original List Price Received	96.00%	92.00%	-4.00%	97.00%	91.00%	-6.00%
Average Days on Market Until Sale	96	97	1	116	130	14

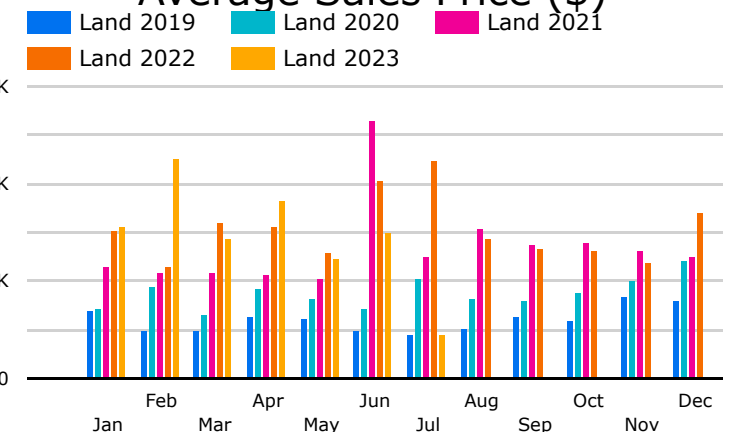
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

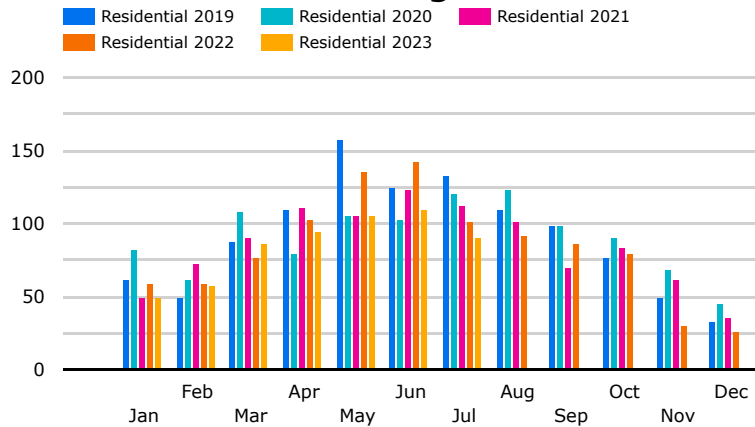
Local Market Update Ravalli County - Residential

Month: Jun

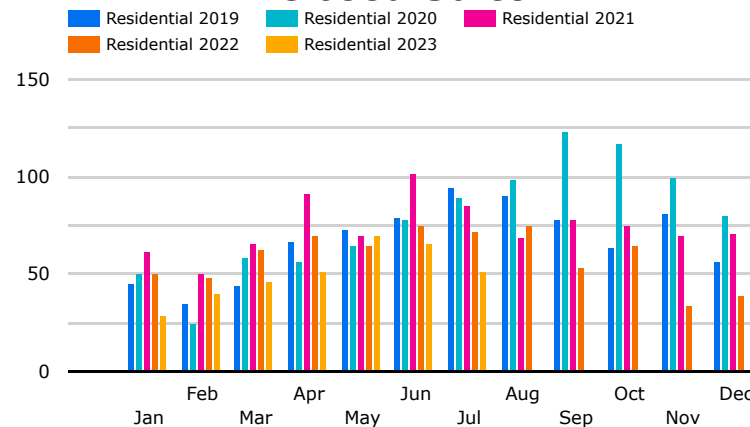
(1) ▾

	Residential 2022	Residential 2023	+/-	Residential YTD 2022	Residential YTD 2023	+/-
New Listings	142	109	-33	580	505	-75
Closed Sales	75	66	-9	376	306	-70
Median Sales Price (\$)	675.0K	614.5K	-60.5K	565.0K	560.0K	-5.0K
Average Sales Price (\$)	761.0K	695.1K	-66.0K	678.5K	631.1K	-47.3K
Average % of Original List Price Received	99.00%	94.00%	-5.00%	99.00%	94.00%	-5.00%
Average Days on Market Until Sale	74	101	27	79	96	17

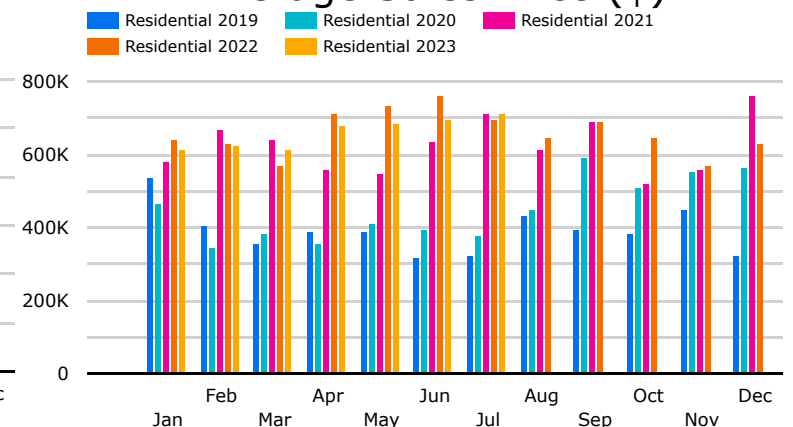
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

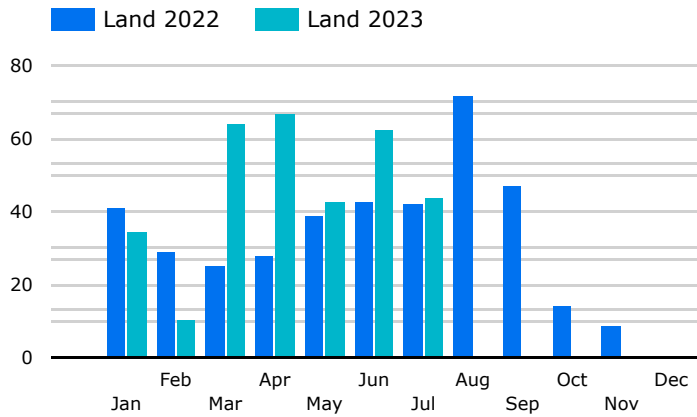
Local Market Update Kalispell City - Land

Month: Jun

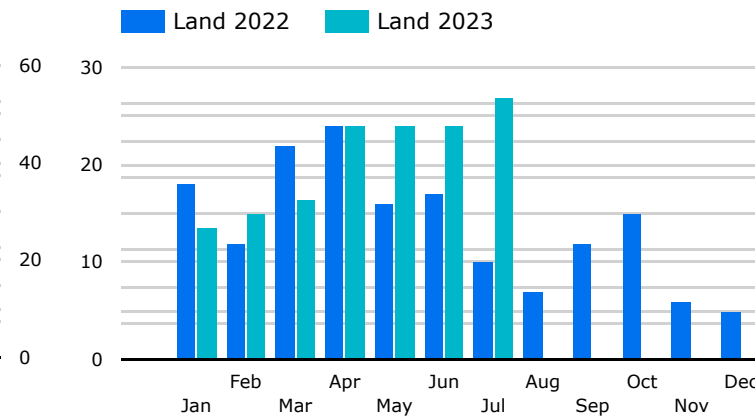
(1) ▾

	Land 2022	Land 2023	+/-	Land YTD 2022	Land YTD 2023	+/-
New Listings	43	47	4	202	208	6
Closed Sales	17	16	-1	109	78	-31
Median Sales Price (\$)	325.0K	277.5K	-47.5K	290.0K	197.5K	-92.5K
Average Sales Price (\$)	375.5K	367.7K	-7.8K	395.7K	99.0%	-60.4K
Average % of Original List Price Received	99.00%	92.00%	-7.00%	99.00%	99.00%	0.00%
Average Days on Market Until Sale	131	224	93	136	212	76

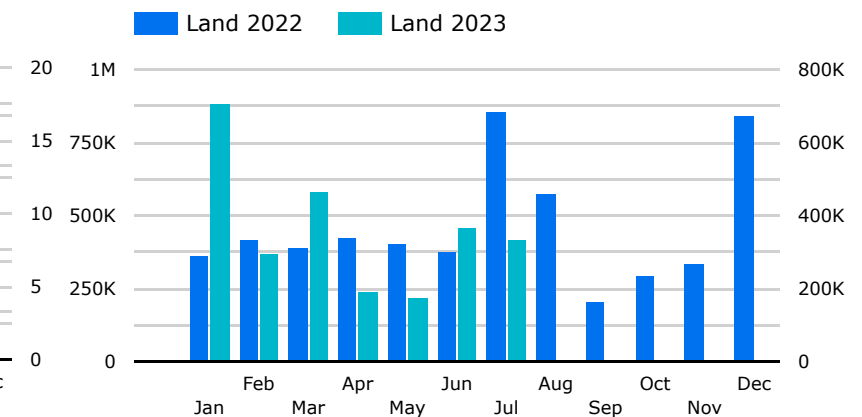
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

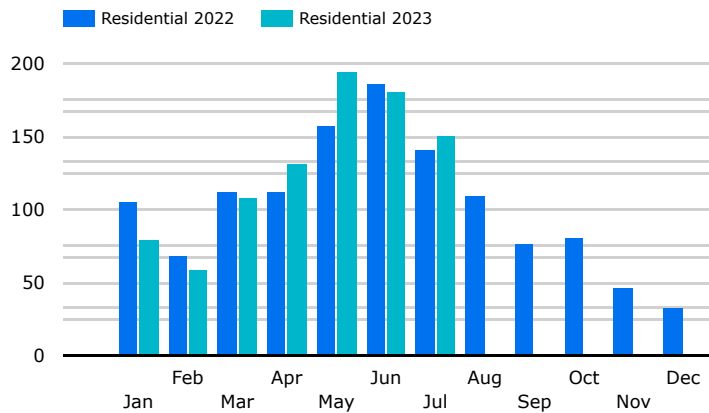
Local Market Update Kalispell City - Residential

Month: Jun

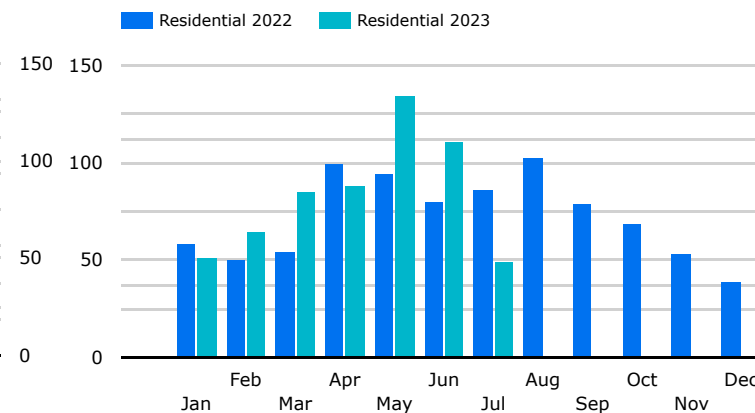
(1) ▾

	Residential 2022	Residential 2023	+/-	Residential YTD 2022	Residential YTD 2023	+/-
New Listings	186	136	-50	747	572	-175
Closed Sales	80	74	-6	440	363	-77
Median Sales Price (\$)	652.5K	551.8K	-100.8K	559.0K	532.0K	-27.0K
Average Sales Price (\$)	736.3K	624.3K	-112.1K	671.4K	603.6K	-67.8K
Average % of Original List Price Received	0.00%	96.00%	96.00%	0.00%	96.00%	-7.00%
Average Days on Market Until Sale	76	95	19	81	111	30

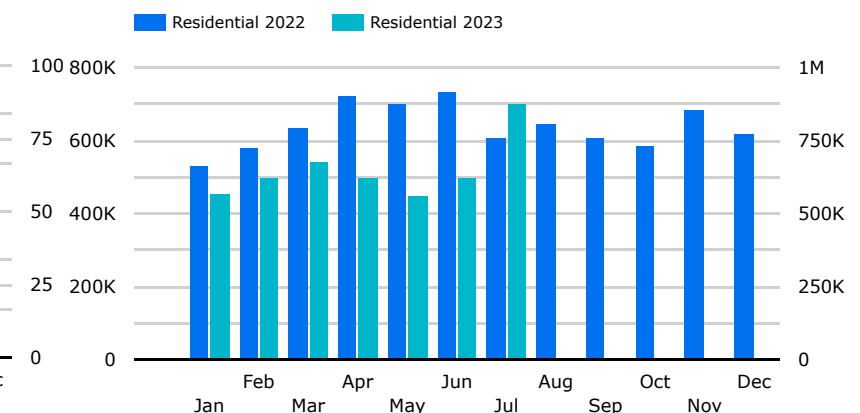
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

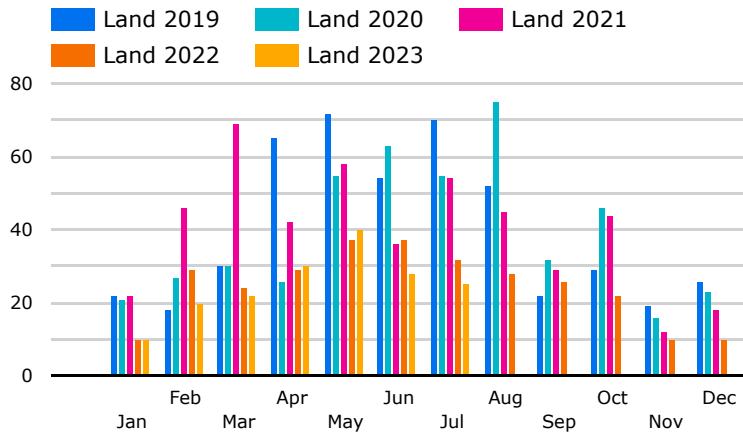
Local Market Update Lake County - Land

Month: Jun

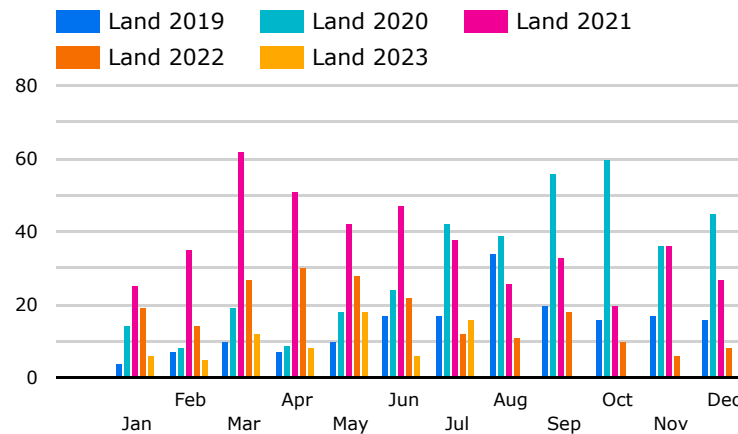
(1) ▾

	Land 2022	Land 2023	+/-	Land YTD 2022	Land YTD 2023	+/-
New Listings	37	28	-9	170	150	-20
Closed Sales	22	6	-16	142	17	-125
Median Sales Price (\$)	255.0K	117.0K	-138.0K	149.5K	153.0K	3.5K
Average Sales Price (\$)	554.4K	118.0K	-436.4K	282.0K	157.7K	-124.4K
Average % of Original List Price Received	98.00%	93.00%	-5.00%	98.00%	93.00%	-5.00%
Average Days on Market Until Sale	123	53	-70	156	133	-23

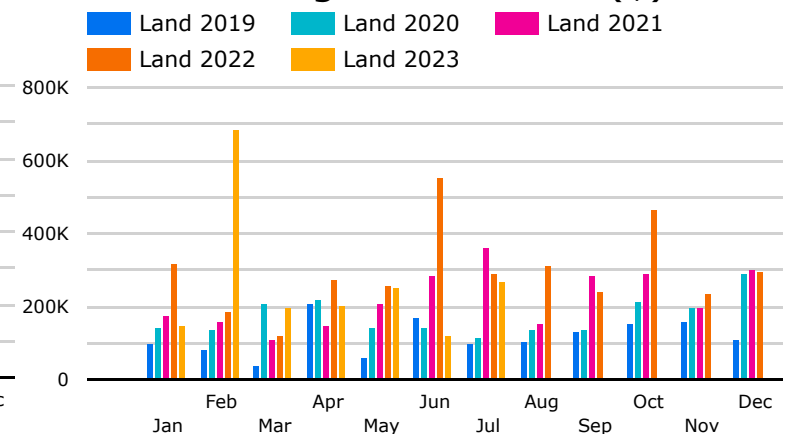
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

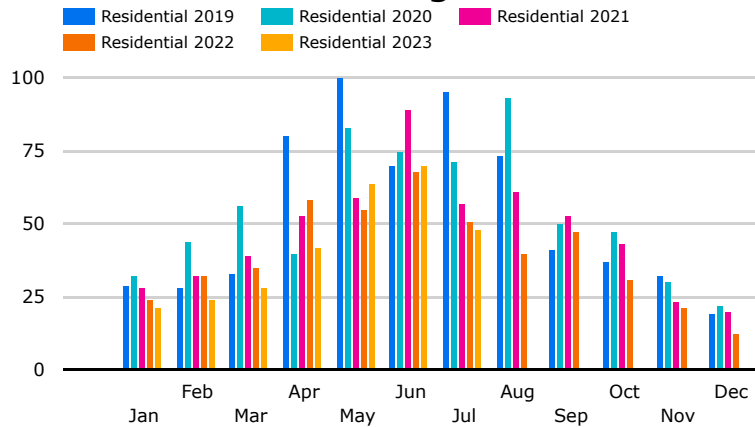
Local Market Update Lake County - Residential

Month: Jun

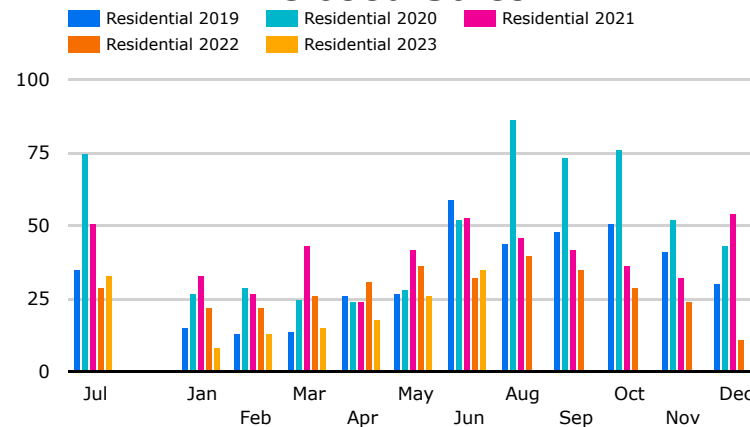
(1) ▾

	Residential 2022	Residential 2023	+/-	Residential YTD 2022	Residential YTD 2023	+/-
New Listings	68	70	2	272	248	-24
Closed Sales	32	35	3	169	116	-53
Median Sales Price (\$)	575.8K	525.0K	-50.8K	525.0K	489.5K	-35.5K
Average Sales Price (\$)	941.5K	634.3K	-307.2K	761.1K	869.6K	108.4K
Average % of Original List Price Received	98.00%	97.00%	-1.00%	98.00%	95.00%	-6.00%
Average Days on Market Until Sale	74	87	13	82	96	14

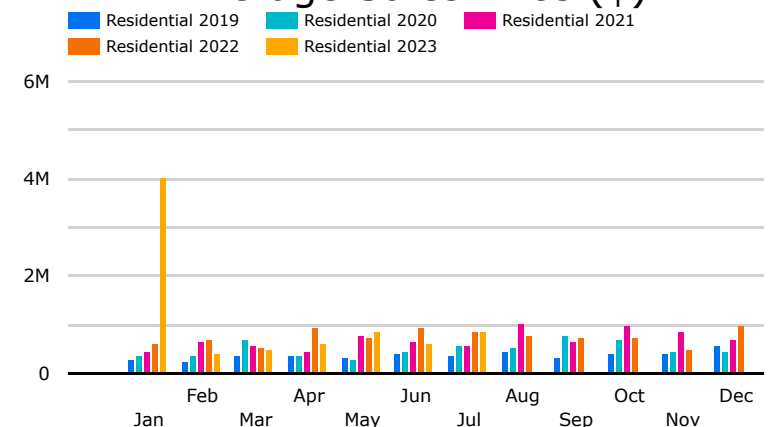
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

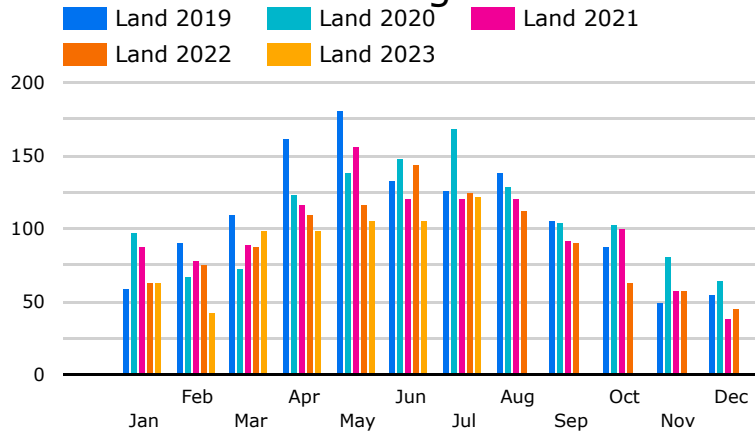
Local Market Update Flathead County - Land

Month: Jun

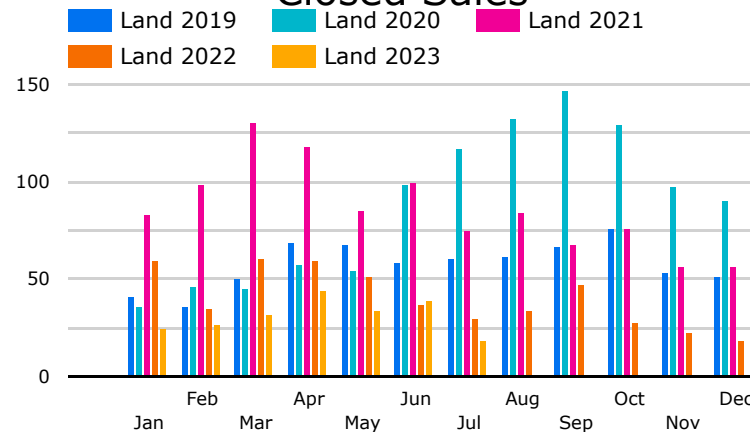
(1) ▾

	Land 2022	Land 2023	+/-	Land YTD 2022	Land YTD 2023	+/-
New Listings	144	105	-39	595	502	-93
Closed Sales	37	39	2	306	201	-105
Median Sales Price (\$)	325.0K	290.0K	-35.0K	310.0K	270.0K	-40.0K
Average Sales Price (\$)	450.7K	364.6K	-86.1K	483.4K	401.8K	-81.6K
Average % of Original List Price Received	97.00%	92.00%	-5.00%	98.00%	94.00%	-4.00%
Average Days on Market Until Sale	117	167	50	121	174	53

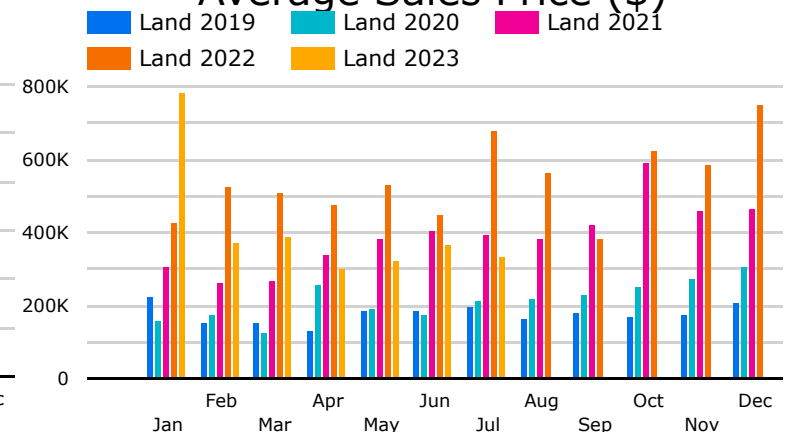
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

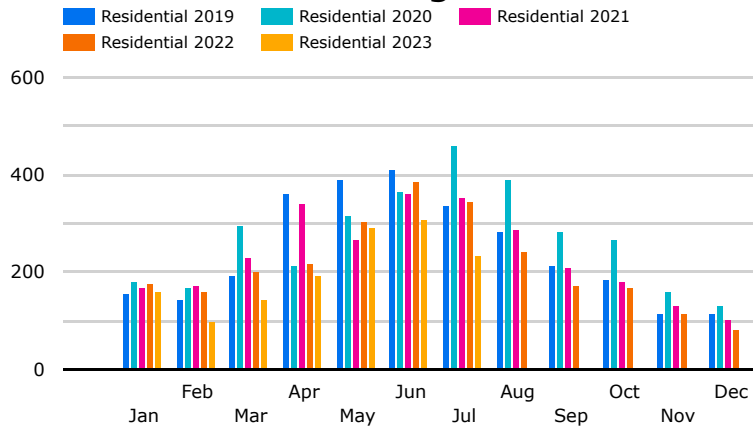
Local Market Update Flathead County - Residential

Month: Jun

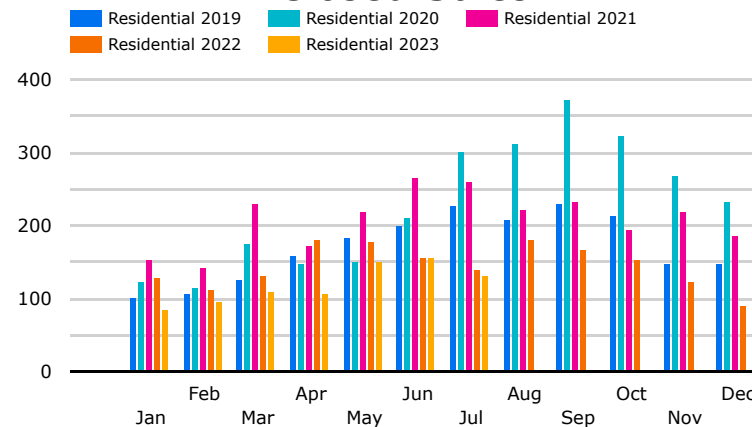
(1) ▾

	Residential 2022	Residential 2023	+/-	Residential YTD 2022	Residential YTD 2023	+/-
New Listings	387	308	-79	1,461	1,212	-249
Closed Sales	156	157	1	895	713	-182
Median Sales Price (\$)	693.5K	645.0K	-48.5K	625.0K	596.8K	-28.3K
Average Sales Price (\$)	1.0M	860.1K	-165.7K	858.2K	799.9K	-58.3K
Average % of Original List Price Received	100.00%	95.00%	-5.00%	100.00%	93.00%	-8.00%
Average Days on Market Until Sale	91	123	32	95	126	31

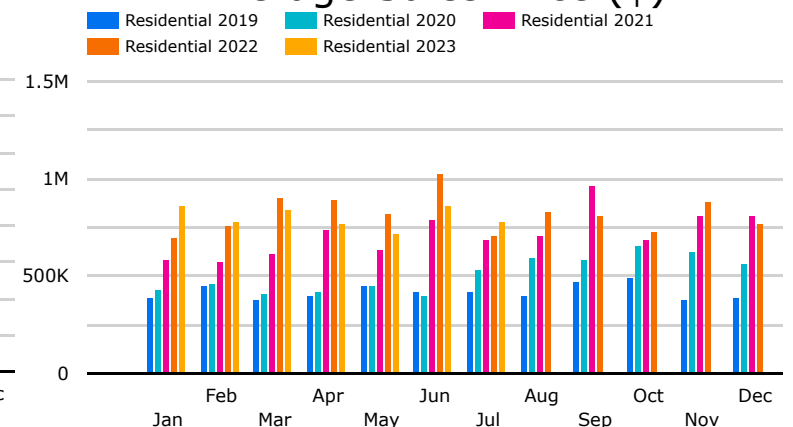
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

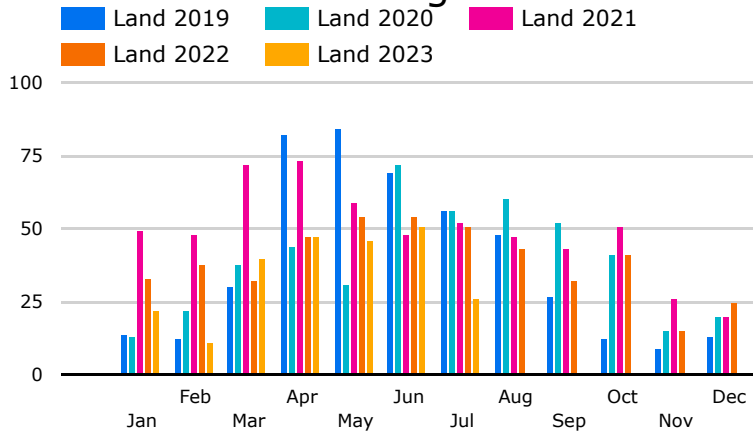
Local Market Update Lincoln County - Land

Month: Jun

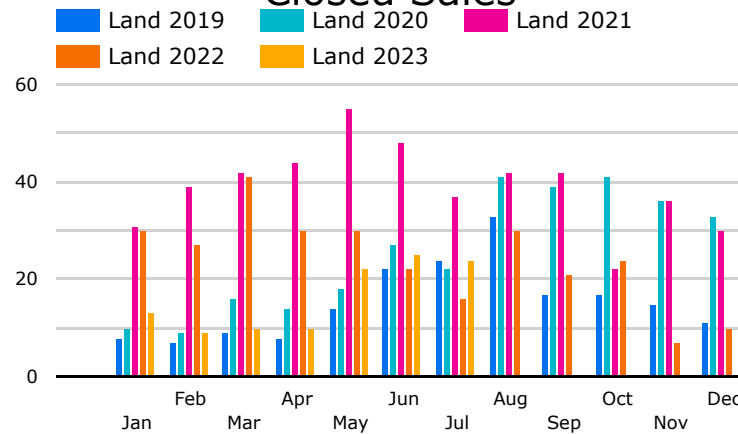
(1) ▾

	Land 2022	Land 2023	+/-	Land YTD 2022	Land YTD 2023	+/-
New Listings	54	51	-3	261	216	-45
Closed Sales	22	25	3	142	90	-52
Median Sales Price (\$)	255.0K	175.0K	-80.0K	149.5K	159.5K	10.0K
Average Sales Price (\$)	554.4K	175.0K	-296.2K	282.0K	195.0K	-87.0K
Average % of Original List Price Received	98.00%	132.00%	34.00%	98.00%	103.00%	5.00%
Average Days on Market Until Sale	123	203	80	156	209	53

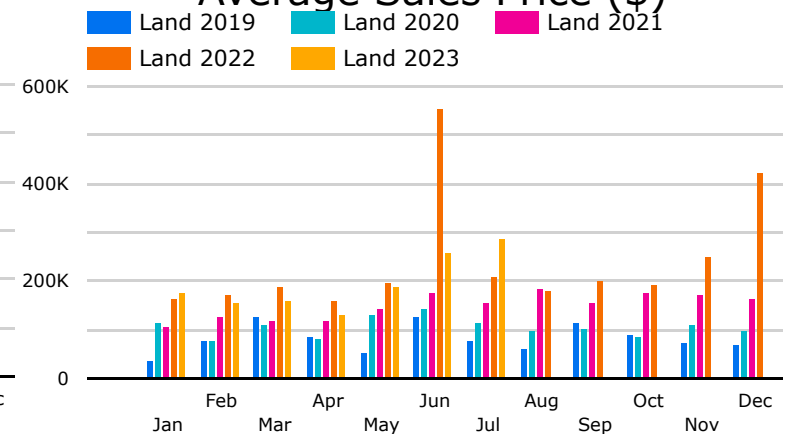
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

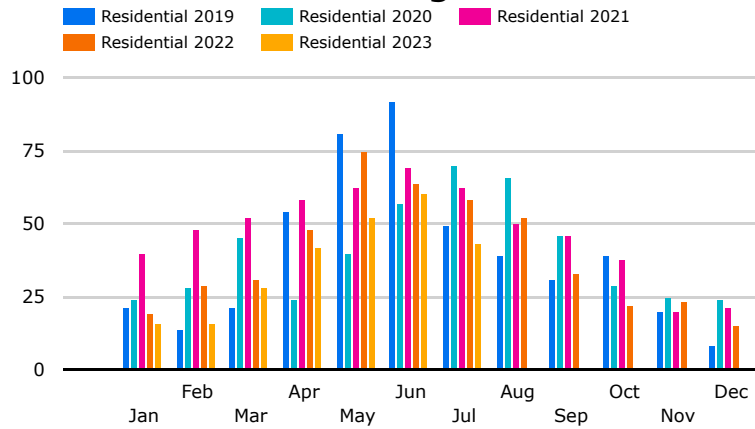
Local Market Update Lincoln County - Residential

Month: Jun

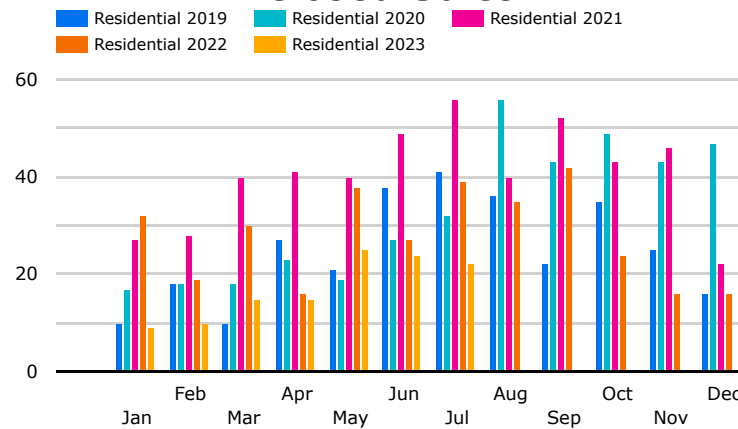
(1) ▾

	Residential 2022	Residential 2023	+/-	Residential YTD 2022	Residential YTD 2023	+/-
New Listings	64	60	-4	268	216	-52
Closed Sales	27	24	-3	164	100	-64
Median Sales Price (\$)	409.0K	404.2K	-4.8K	427.5K	356.0K	-71.5K
Average Sales Price (\$)	511.5K	443.7K	-67.8K	515.2K	435.9K	-79.4K
Average % of Original List Price Received	99.00%	94.00%	-5.00%	99.00%	91.00%	-7.00%
Average Days on Market Until Sale	67	124	57	89	126	37

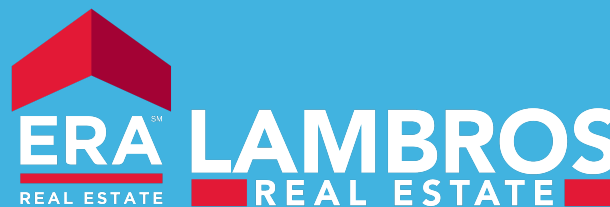
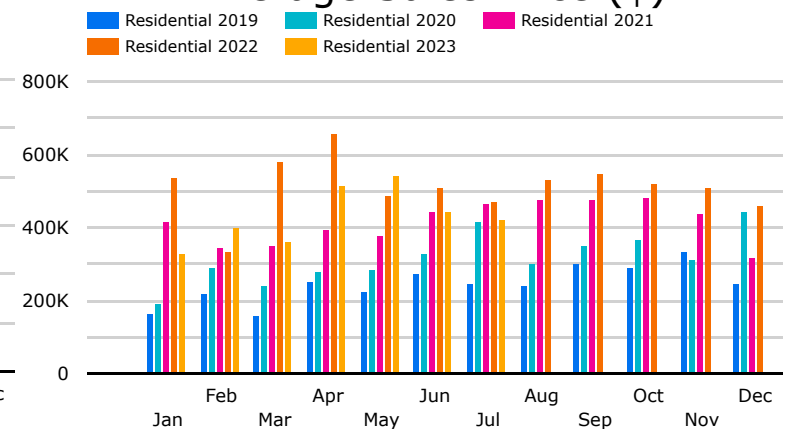
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS