

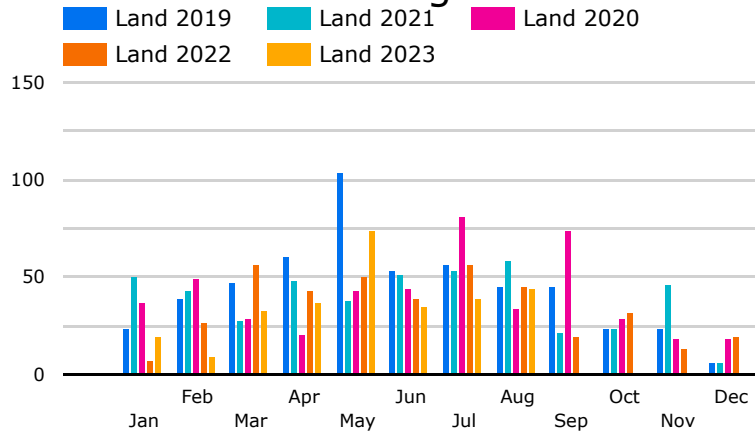
Local Market Update Missoula County - Land

Month: Aug

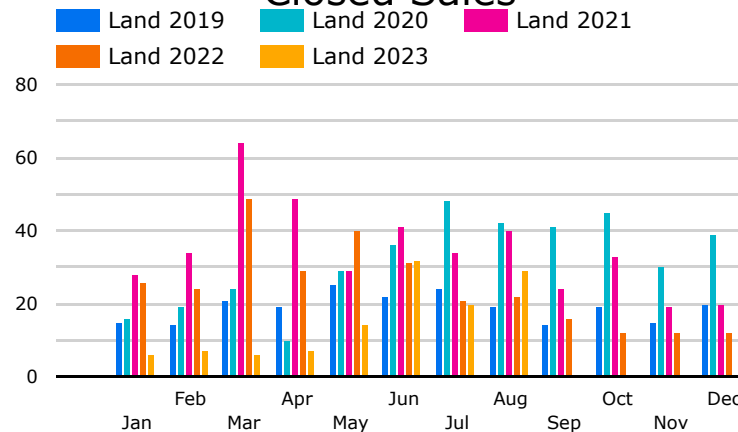
(1) ▾

	Land 2022	Land 2023	+/-	Land YTD 2022	Land YTD 2023	+/-
New Listings	45	44	-1	333	292	-41
Closed Sales	22	29	7	243	123	-120
Median Sales Price (\$)	165.5K	215.0K	49.5K	170.0K	199.0K	29.0K
Average Sales Price (\$)	216.6K	361.1K	144.4K	283.9K	296.2K	12.2K
Average % of Original List Price Received	90.00%	118.00%	28.00%	98.00%	96.00%	-2.00%
Average Days on Market Until Sale	157	132	-25	205	157	-48

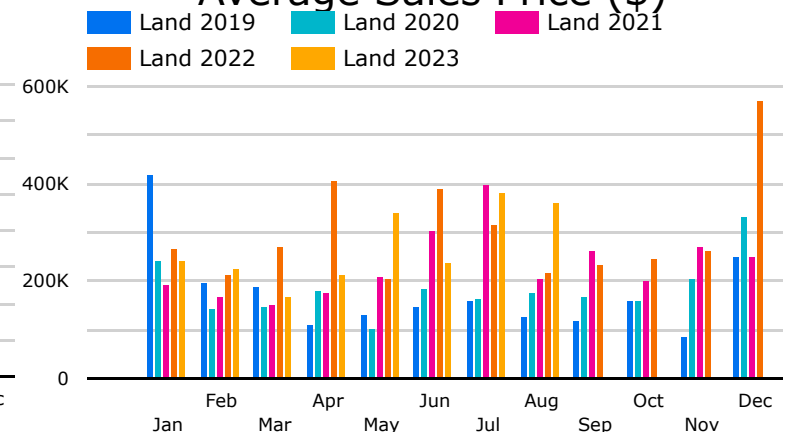
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

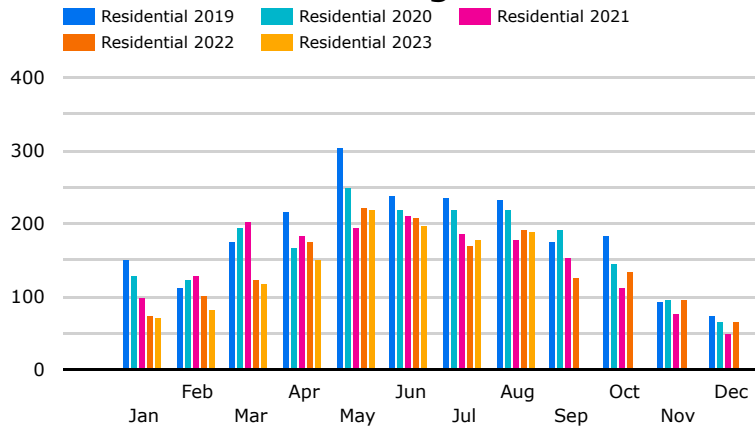
Local Market Update Missoula County - Residential

Month: Aug

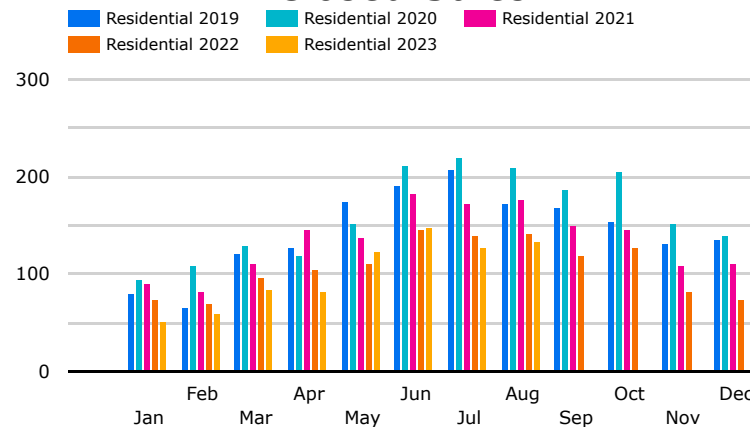
(1) ▾

	Residential 2022	Residential 2023	+/-	Residential YTD 2022	Residential YTD 2023	+/-
New Listings	192	190	-2	1,275	1,225	-50
Closed Sales	141	133	-8	886	827	-59
Median Sales Price (\$)	525.0K	555.0K	30.0K	535.0K	534.9K	-100.0
Average Sales Price (\$)	570.2K	654.9K	84.7K	613.1K	583.8K	-29.3K
Average % of Original List Price Received	98.50%	97.00%	-1.50%	98.50%	97.00%	-5.70%
Average Days on Market Until Sale	77	65	-12	72	81	9

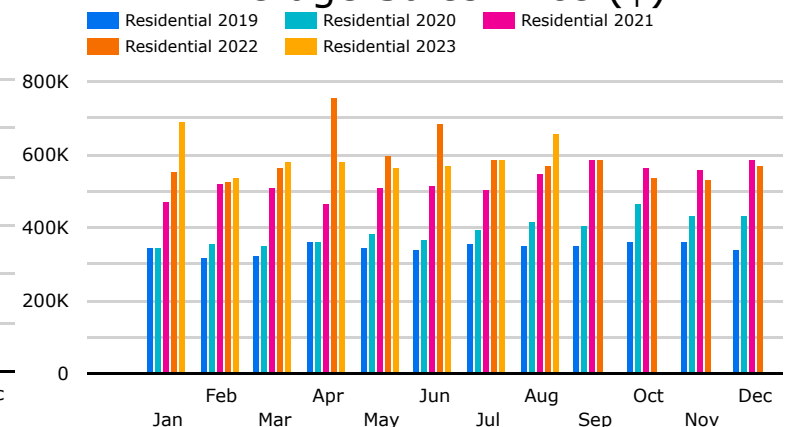
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

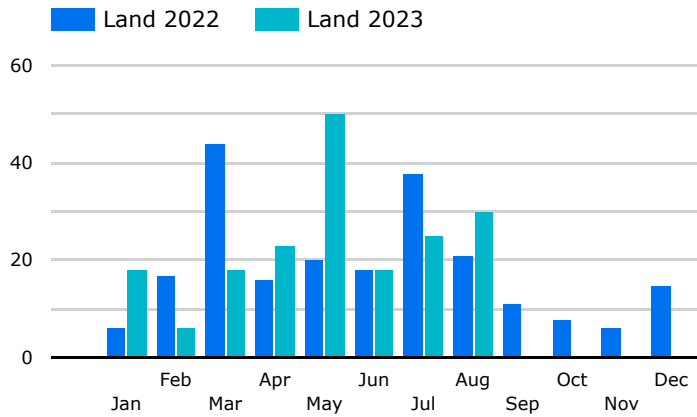
Local Market Update Missoula City - Land

Month: Aug

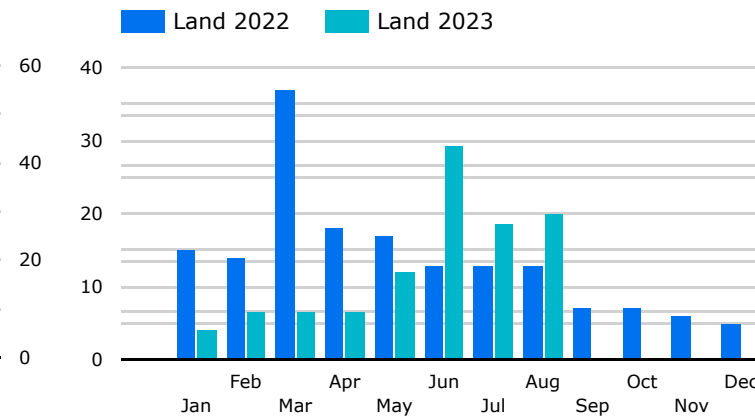
(1) ▾

	Land 2022	Land 2023	+/-	Land YTD 2022	Land YTD 2023	+/-
New Listings	21	30	9	189	191	-41
Closed Sales	13	15	2	140	78	-120
Median Sales Price (\$)	217.5K	245.0K	27.5K	165.0K	196.0K	29.0K
Average Sales Price (\$)	217.5K	343.3K	125.8K	245.9K	276.0K	12.2K
Average % of Original List Price Received	94.00%	1,414.00%	1,320.00%	99.00%	104.00%	-2.00%
Average Days on Market Until Sale	193	142	-51	243	171	-48

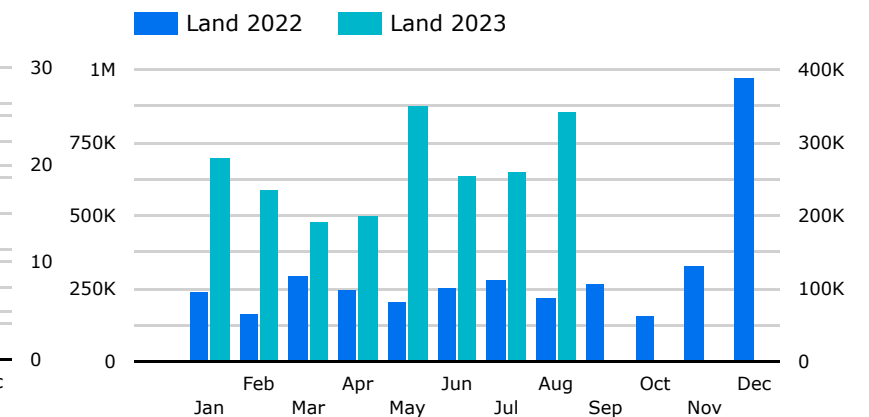
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

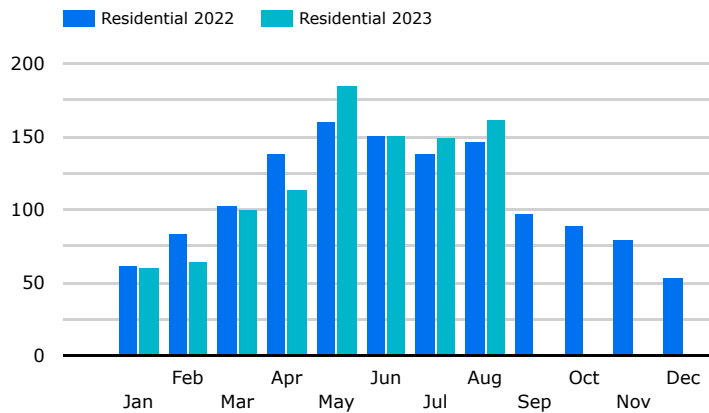
Local Market Update Missoula City - Residential

Month: Aug

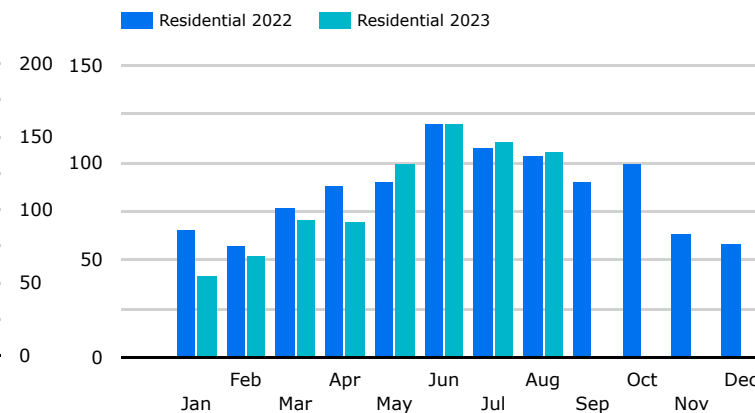
(1) ▾

	Residential 2022	Residential 2023	+/-	Residential YTD 2022	Residential YTD 2023	+/-
New Listings	146	162	16	988	1,002	14
Closed Sales	104	106	2	714	688	-26
Median Sales Price (\$)	543.5K	555.0K	11.5K	531.0K	532.5K	1.5K
Average Sales Price (\$)	564.9K	659.8K	95.0K	596.1K	581.9K	-14.1K
Average % of Original List Price Received	99.50%	98.00%	-1.50%	99.50%	98.00%	-5.50%
Average Days on Market Until Sale	75	59	-16	67	81	14

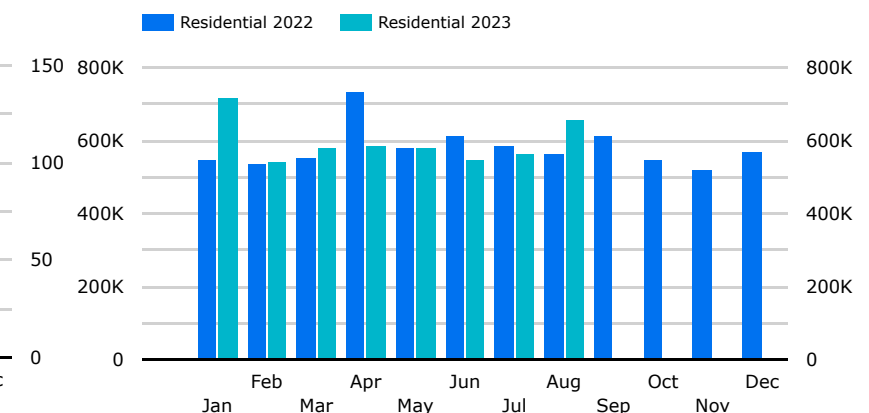
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

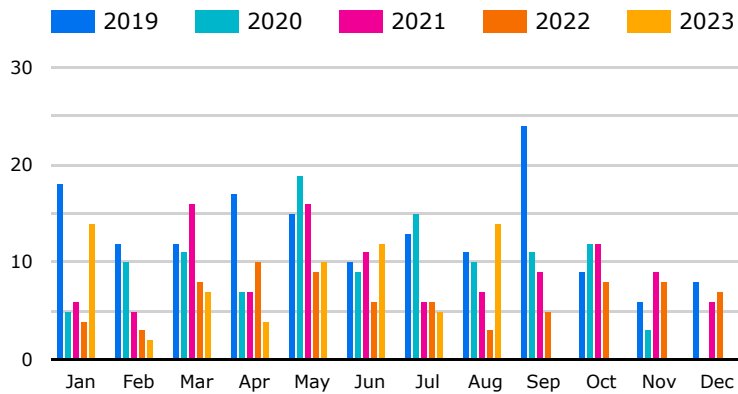
Local Market Update Missoula County Commercial

Month: Aug

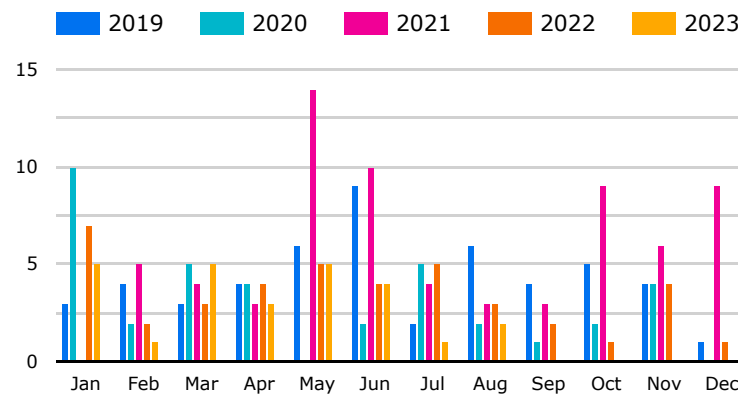
(1) ▾

	2022	2023	+/-	YTD 2022	YTD 2023	+/-
New Listings	3	14	11	57	66	9
Closed Sales	3	2	-1	31	27	-4
Median Sales Price (\$)	647.9K	1.2M	557.1K	651.2K	765.0K	113.8K
Average Sales Price (\$)	834.3K	1.2M	370.7K	1.4M	1.3M	-157.5K
Average % of Original List Price Received	1.03	0.88	-15.00%	0.95	0.86	-9.00%
Average Days on Market Until Sale	180	177	-3	189	220	31

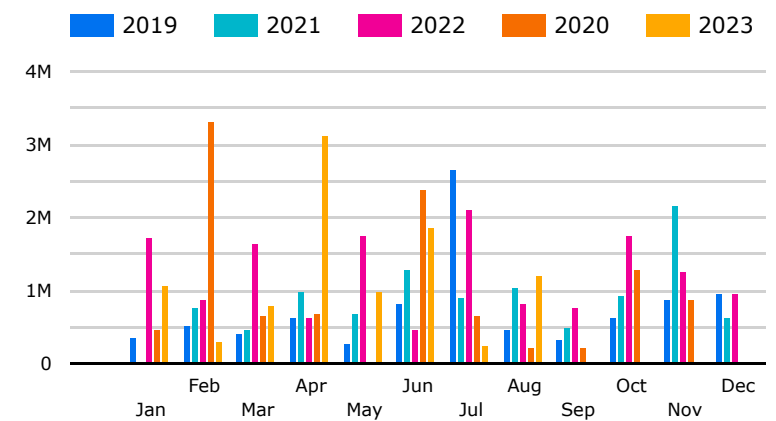
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

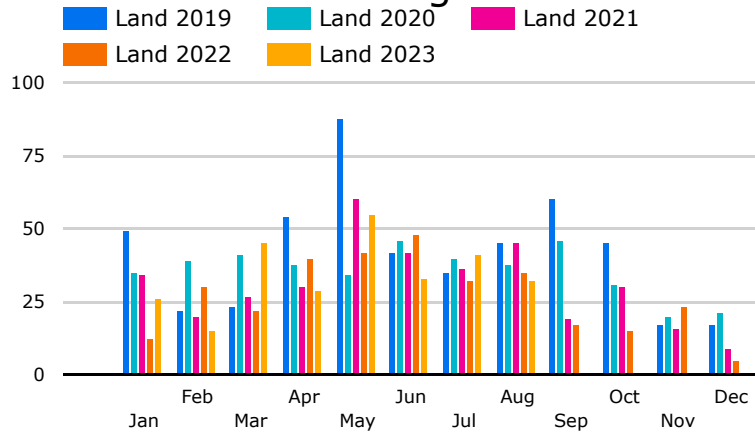
Local Market Update Ravalli County - Land

Month: Aug

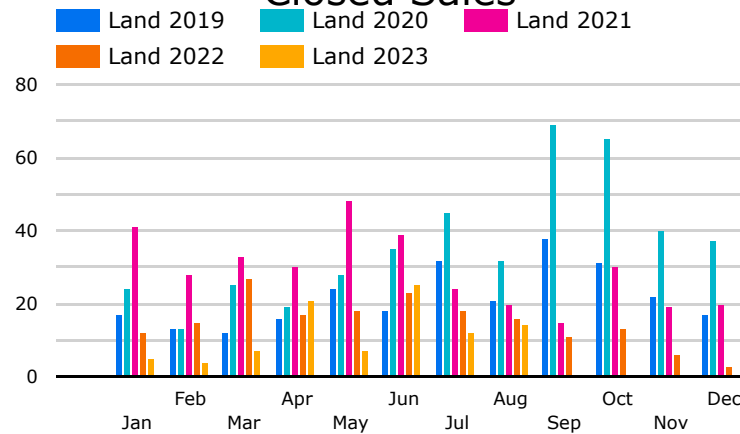
(1) ▾

	Land 2022	Land 2023	+/-	Land YTD 2022	Land YTD 2023	+/-
New Listings	35	32	-3	269	275	6
Closed Sales	16	14	-2	149	99	-50
Median Sales Price (\$)	278.3K	306.9K	28.6K	262.3K	250.0K	-12.3K
Average Sales Price (\$)	286.4K	375.9K	89.5K	326.2K	389.4K	63.3K
Average % of Original List Price Received	93.00%	97.00%	4.00%	95.00%	93.00%	-2.00%
Average Days on Market Until Sale	102	168	66	117	130	13

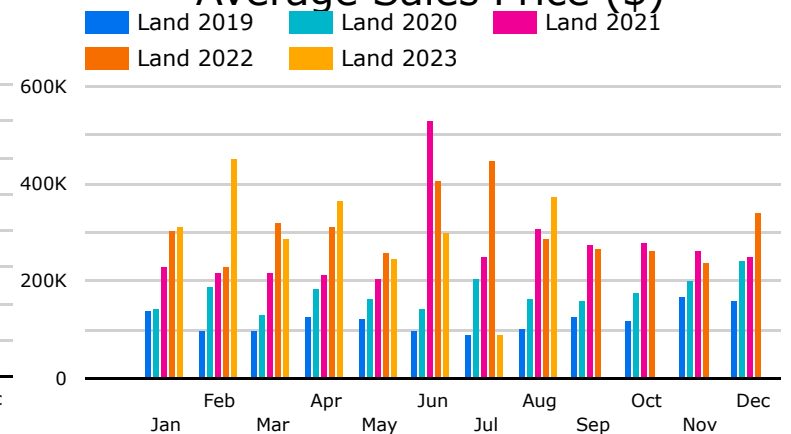
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

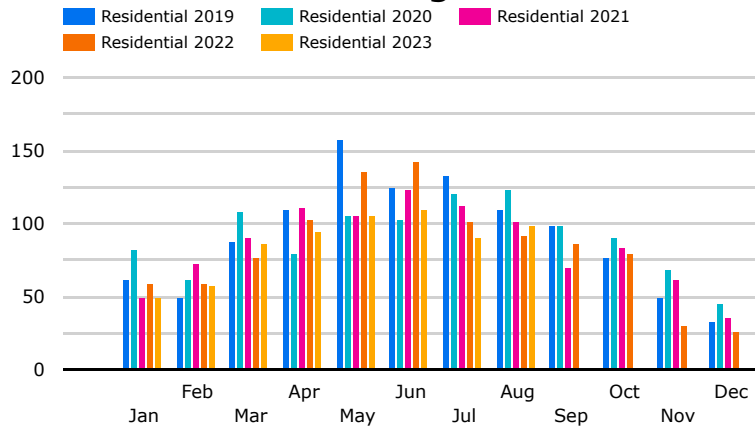
Local Market Update Ravalli County - Residential

Month: Aug

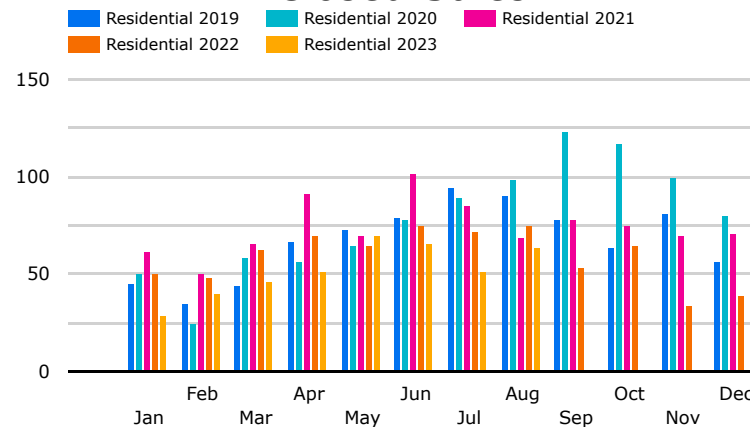
(1) ▾

	Residential 2022	Residential 2023	+/-	Residential YTD 2022	Residential YTD 2023	+/-
New Listings	92	99	7	775	698	-77
Closed Sales	75	64	-11	525	424	-101
Median Sales Price (\$)	555.0K	586.0K	31.0K	568.0K	562.2K	-5.8K
Average Sales Price (\$)	644.0K	668.8K	24.8K	675.3K	648.9K	-26.4K
Average % of Original List Price Received	94.00%	93.00%	-1.00%	98.00%	94.00%	-4.00%
Average Days on Market Until Sale	84	82	-2	85	91	6

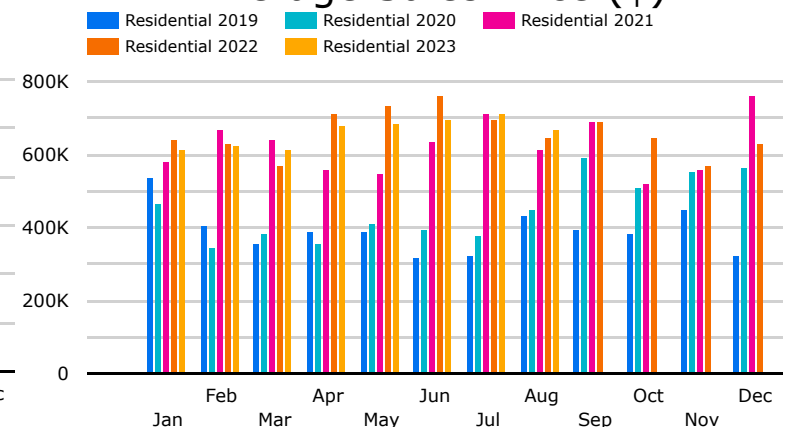
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

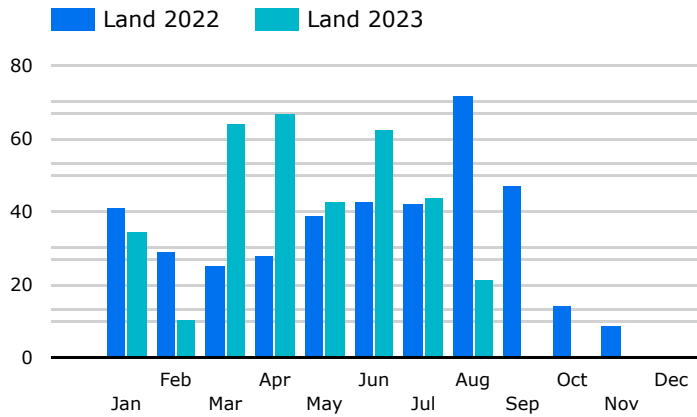
Local Market Update Kalispell City - Land

Month: Aug

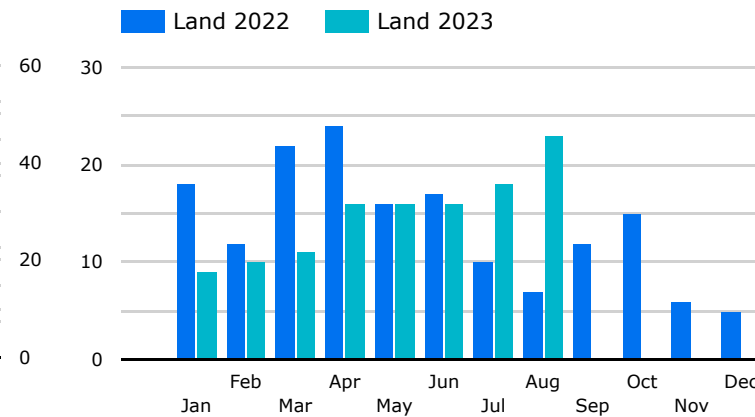
(1) ▾

	Land 2022	Land 2023	+/-	Land YTD 2022	Land YTD 2023	+/-
New Listings	72	16	-56	316	257	-59
Closed Sales	7	23	16	128	119	-9
Median Sales Price (\$)	388.0K	240.0K	-148.0K	302.5K	204.0K	-98.5K
Average Sales Price (\$)	574.7K	293.4K	-281.3K	440.6K	96.0%	-113.3K
Average % of Original List Price Received	88.00%	88.00%	0.00%	97.00%	96.00%	-1.00%
Average Days on Market Until Sale	112	195	83	125	212	87

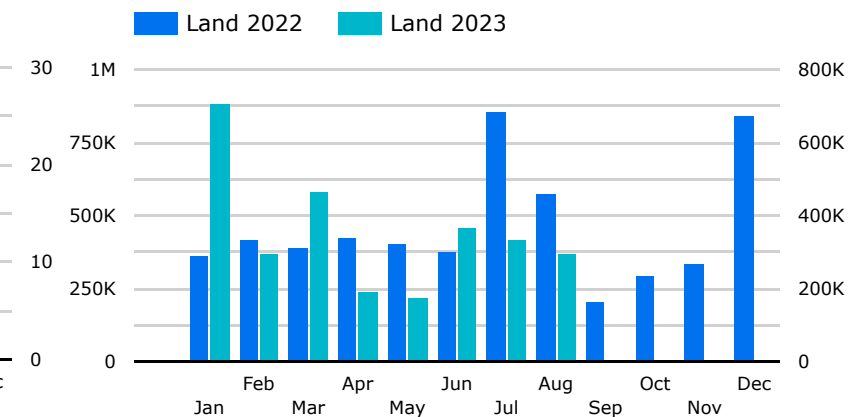
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

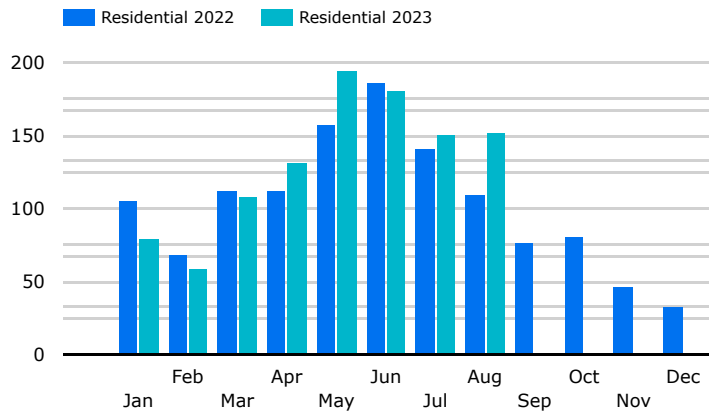
Local Market Update Kalispell City - Residential

Month: Aug

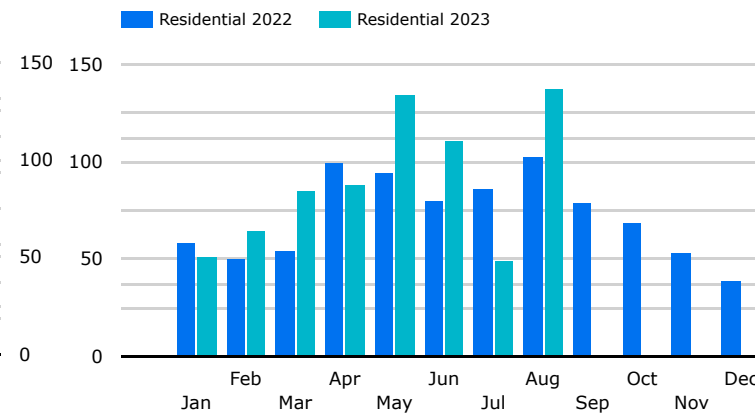
(1) ▾

	Residential 2022	Residential 2023	+/-	Residential YTD 2022	Residential YTD 2023	+/-
New Listings	109	114	5	1,002	796	-206
Closed Sales	103	92	-11	623	528	-95
Median Sales Price (\$)	510.0K	545.0K	35.0K	545.0K	532.8K	-12.3K
Average Sales Price (\$)	647.9K	628.4K	-19.5K	659.1K	610.9K	-48.2K
Average % of Original List Price Received	0.00%	95.00%	95.00%	0.00%	95.00%	-3.57%
Average Days on Market Until Sale	96	96	0	89	105	16

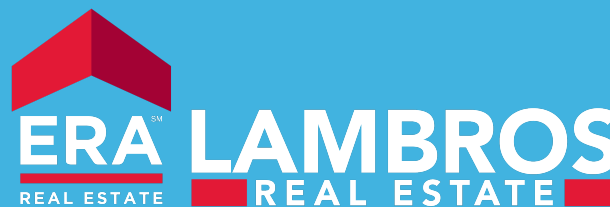
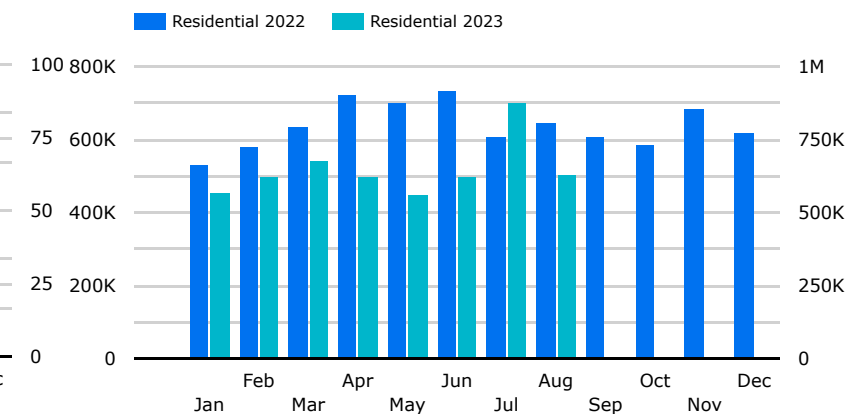
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

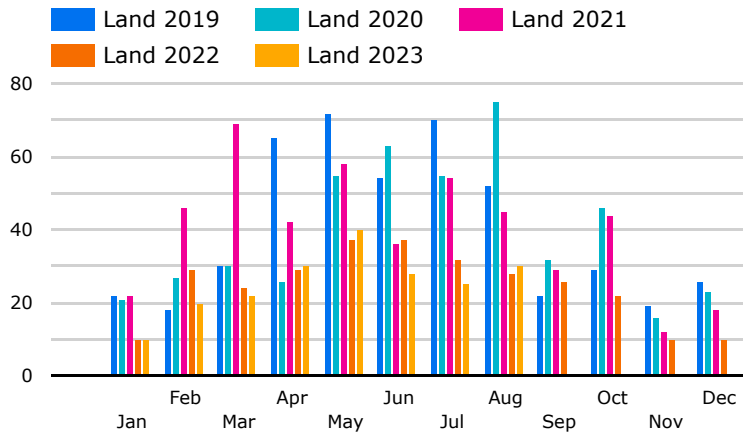
Local Market Update Lake County - Land

Month: Aug

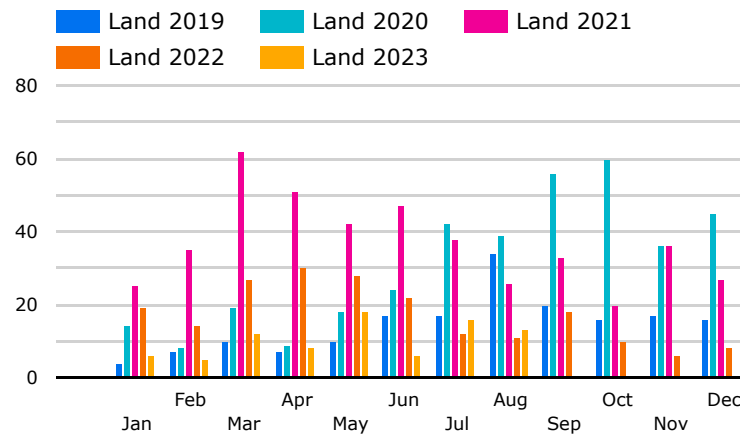
(1) ▾

	Land 2022	Land 2023	+/-	Land YTD 2022	Land YTD 2023	+/-
New Listings	28	30	2	230	207	-23
Closed Sales	11	13	2	167	185	18
Median Sales Price (\$)	240.0K	169.0K	-71.0K	152.0K	165.0K	13.0K
Average Sales Price (\$)	311.9K	280.5K	-31.4K	283.8K	261.0K	-22.8K
Average % of Original List Price Received	97.00%	92.00%	-5.00%	98.00%	88.00%	-10.00%
Average Days on Market Until Sale	113	147	34	145	150	5

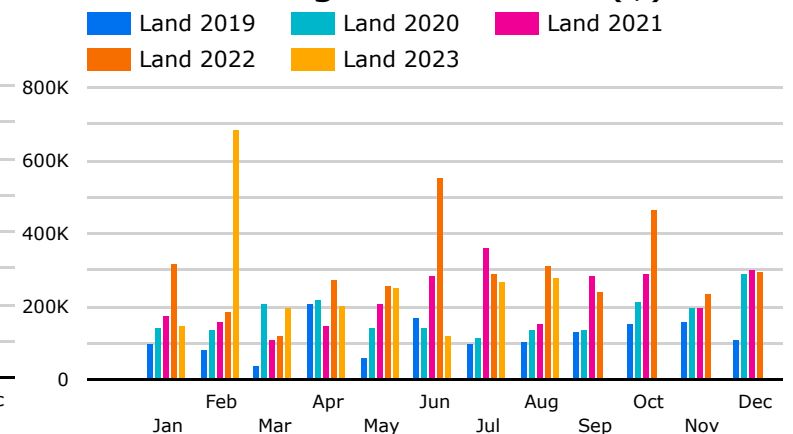
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

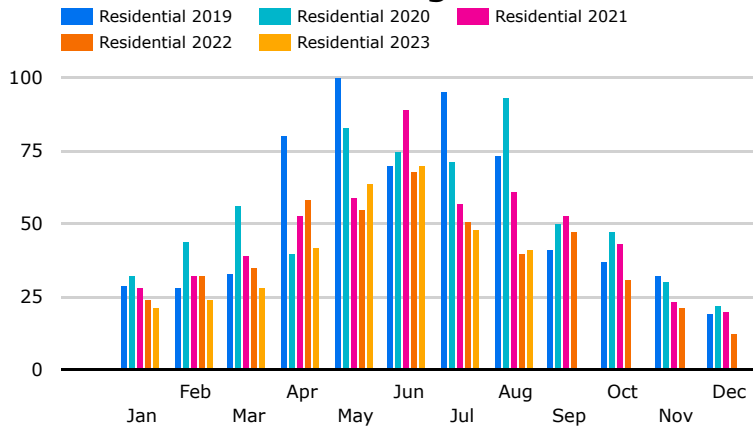
Local Market Update Lake County - Residential

Month: Aug

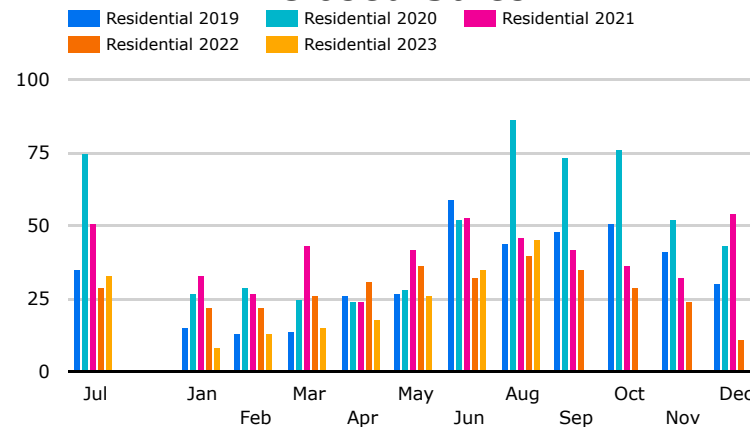
(1) ▾

	Residential 2022	Residential 2023	+/-	Residential YTD 2022	Residential YTD 2023	+/-
New Listings	40	41	1	364	338	-26
Closed Sales	40	45	5	240	195	-45
Median Sales Price (\$)	556.0K	570.0K	14.0K	555.0K	505.0K	-50.0K
Average Sales Price (\$)	777.6K	557.4K	-220.2K	775.6K	799.2K	23.6K
Average % of Original List Price Received	94.00%	94.00%	-0.00%	94.00%	95.00%	-3.00%
Average Days on Market Until Sale	93	104	11	91	89	-2

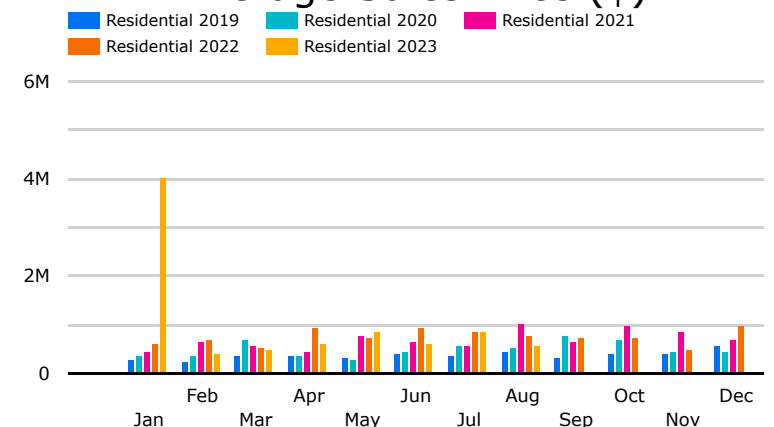
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

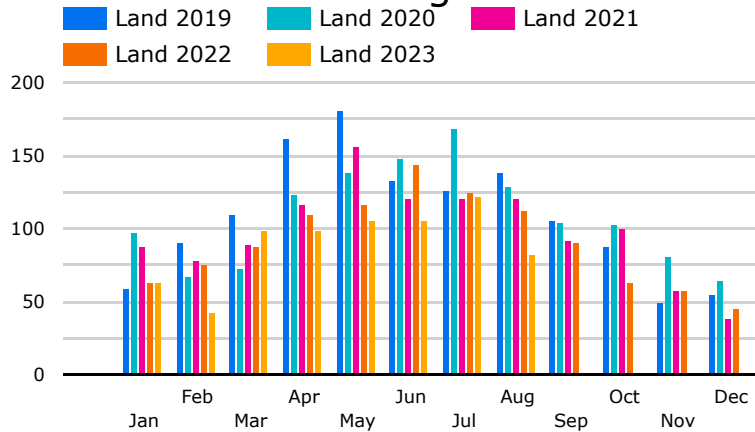
Local Market Update Flathead County - Land

Month: Aug

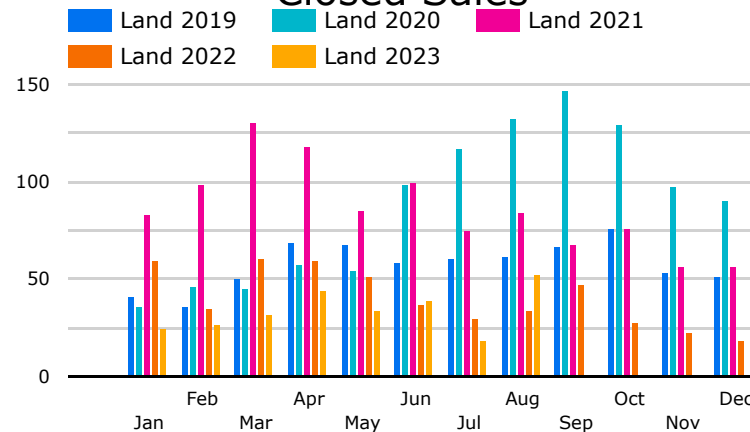
(1) ▾

	Land 2022	Land 2023	+/-	Land YTD 2022	Land YTD 2023	+/-
New Listings	113	82	-31	834	708	-126
Closed Sales	34	52	18	373	287	-86
Median Sales Price (\$)	419.0K	273.8K	-145.3K	325.0K	275.0K	-50.0K
Average Sales Price (\$)	564.7K	308.5K	-256.1K	505.6K	381.5K	-124.1K
Average % of Original List Price Received	92.00%	88.00%	-4.00%	96.40%	92.00%	-4.40%
Average Days on Market Until Sale	125	178	53	125	177	52

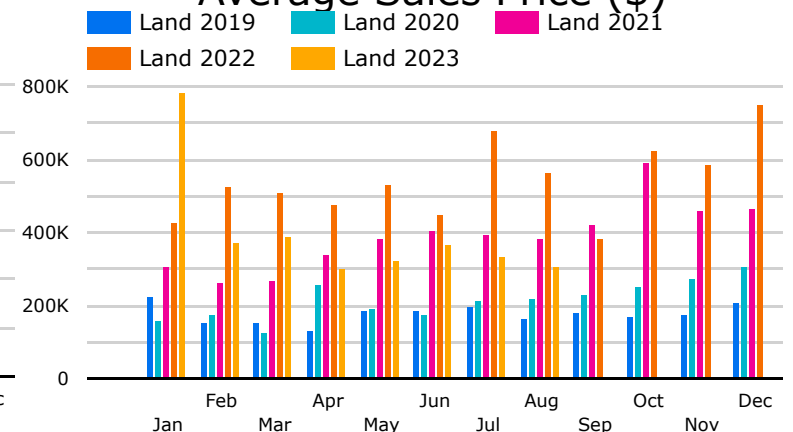
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

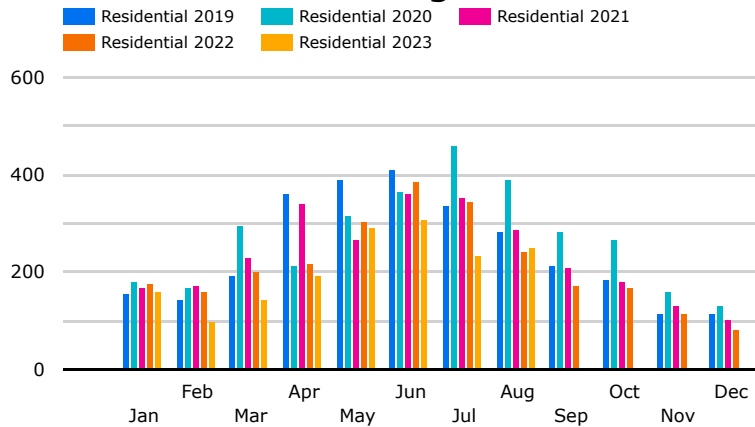
Local Market Update Flathead County - Residential

Month: Aug

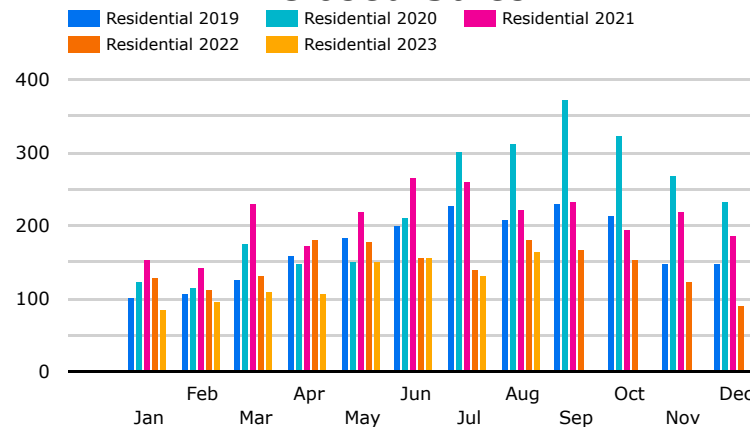
(1) ▾

	Residential 2022	Residential 2023	+/-	Residential YTD 2022	Residential YTD 2023	+/-
New Listings	242	251	9	2,056	1,695	-361
Closed Sales	182	165	-17	1,227	1,015	-212
Median Sales Price (\$)	587.0K	605.0K	18.0K	610.0K	600.0K	-10.0K
Average Sales Price (\$)	831.0K	823.3K	-7.6K	837.2K	800.5K	-36.6K
Average % of Original List Price Received	93.00%	94.00%	1.00%	93.00%	94.00%	-4.00%
Average Days on Market Until Sale	105	102	-3	101	119	18

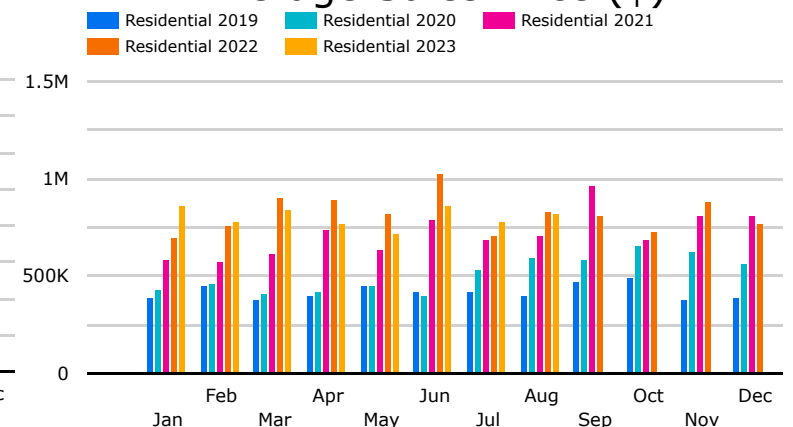
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

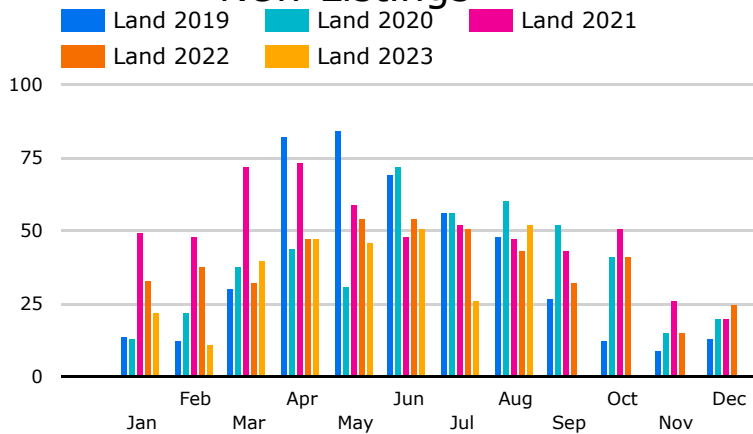
Local Market Update Lincoln County - Land

Month: Aug

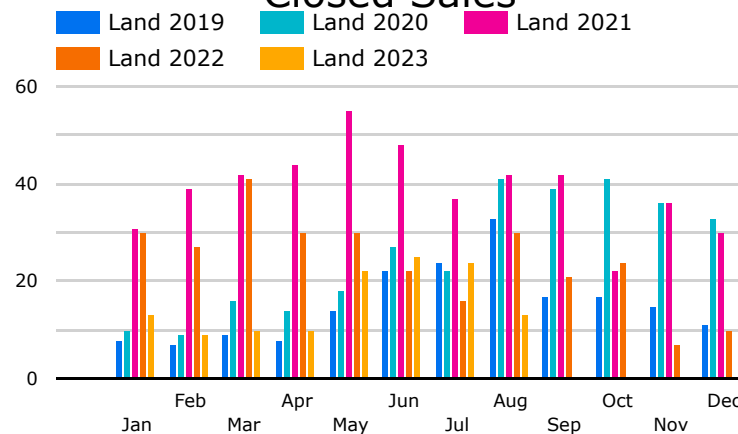
(1) ▾

	Land 2022	Land 2023	+/-	Land YTD 2022	Land YTD 2023	+/-
New Listings	43	52	9	355	296	-59
Closed Sales	30	13	-17	232	128	-104
Median Sales Price (\$)	137.5K	140.0K	2.5K	149.5K	156.0K	6.5K
Average Sales Price (\$)	181.5K	140.0K	-17.0K	187.9K	210.8K	22.9K
Average % of Original List Price Received	95.00%	92.00%	-3.00%	95.70%	99.00%	3.30%
Average Days on Market Until Sale	172	85	-87	175	192	17

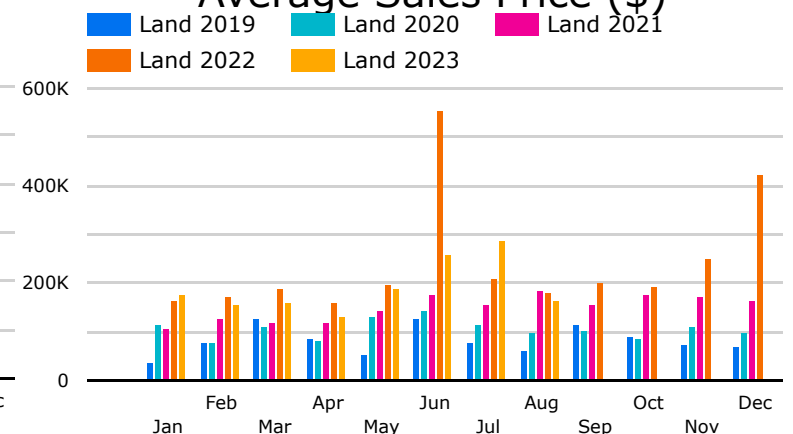
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

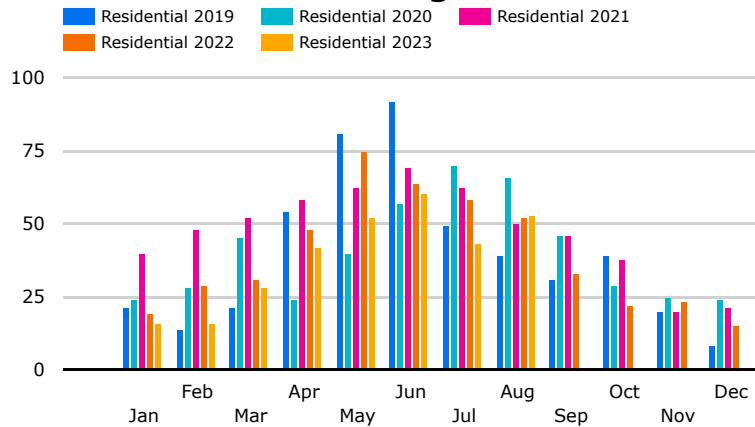
Local Market Update Lincoln County - Residential

Month: Aug

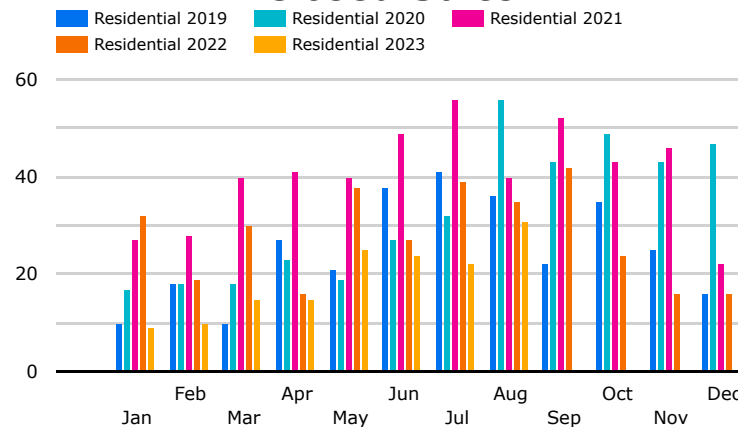
(1) ▾

	Residential 2022	Residential 2023	+/-	Residential YTD 2022	Residential YTD 2023	+/-
New Listings	52	53	1	379	312	-67
Closed Sales	35	31	-4	239	155	-84
Median Sales Price (\$)	407.0K	375.0K	-32.0K	425.0K	355.0K	-70.0K
Average Sales Price (\$)	529.2K	462.8K	-66.4K	510.2K	439.4K	-70.8K
Average % of Original List Price Received	93.00%	92.00%	-1.00%	93.00%	91.00%	-6.60%
Average Days on Market Until Sale	82	101	19	91	120	29

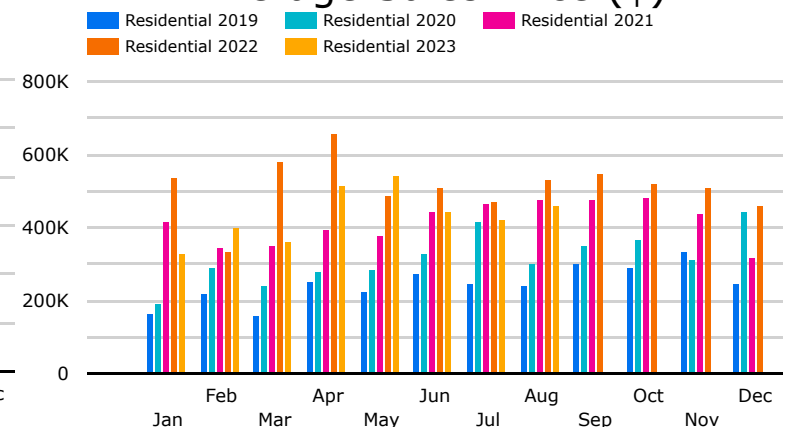
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS