

Local Market Update Missoula County - Land

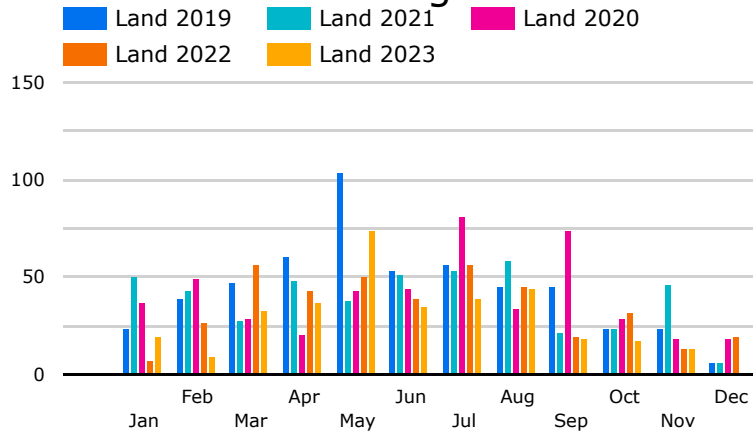
Month: Nov

(1) ▾

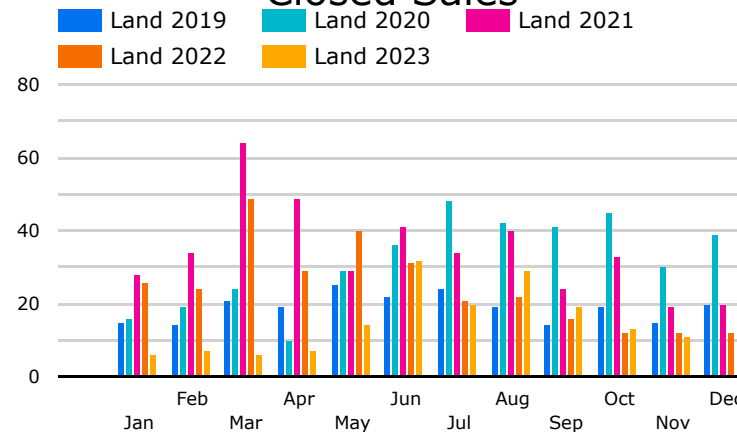
Tip: The best way to understand metrics is to only view one month at a time

	Land 2022	Land 2023	+/-	Land YTD 2022	Land YTD 2023	+/-
New Listings	13	13	0	400	339	-61
Closed Sales	12	11	-1	284	165	-119
Median Sales Price (\$)	195.0K	250.0K	55.0K	179.5K	200.0K	20.5K
Average Sales Price (\$)	261.0K	1.1M	852.5K	278.3K	353.3K	75.1K
Average % of Original List Price Received	93.00%	88.00%	-5.00%	97.00%	91.00%	-6.00%
Average Days on Market Until Sale	205	187	-18	218	152	-66

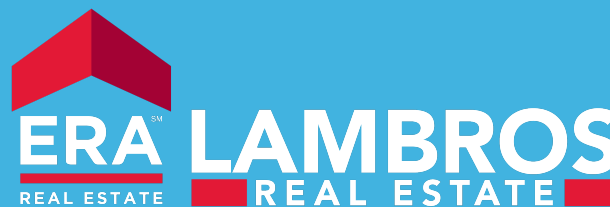
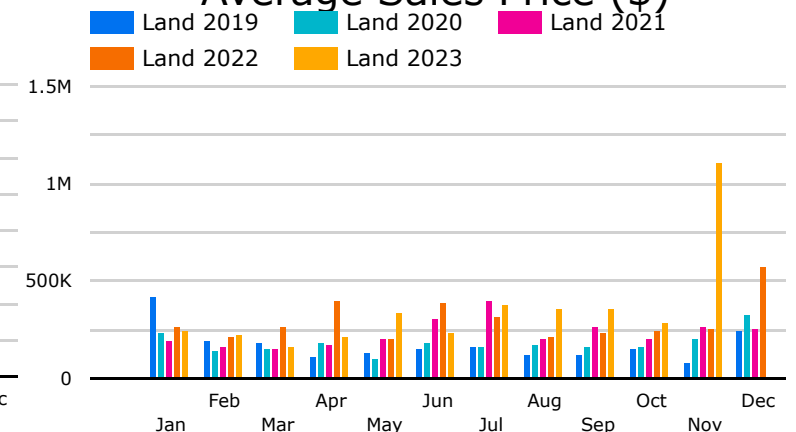
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update Missoula County - Residential

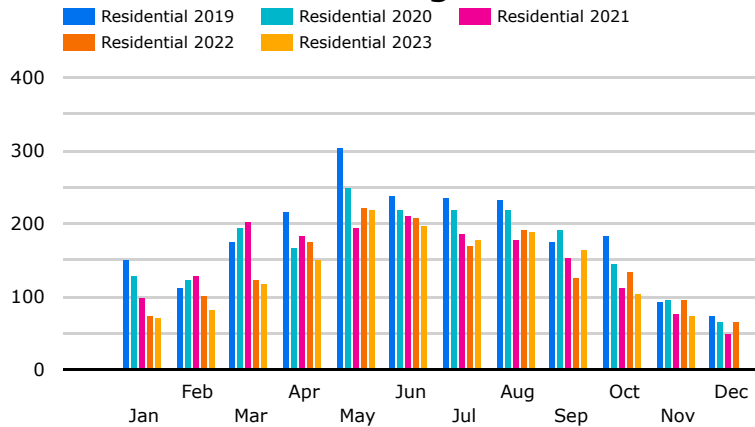
Month: Nov

(1) ▾

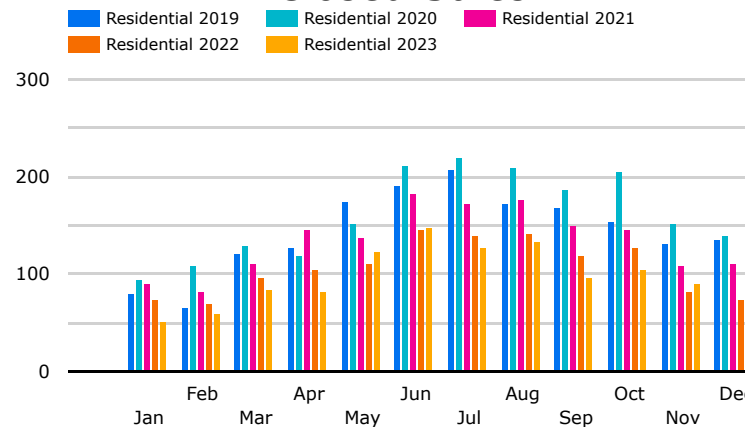
Tip: The best way to understand metrics is to only view one month at a time

	Residential 2022	Residential 2023	+/-	Residential YTD 2022	Residential YTD 2023	+/-
New Listings	97	75	-22	1,631	1,571	-60
Closed Sales	82	90	8	1,213	1,127	-86
Median Sales Price (\$)	485.0K	535.8K	50.8K	530.0K	539.9K	9.9K
Average Sales Price (\$)	532.9K	578.5K	45.6K	597.2K	583.4K	-13.8K
Average % of Original List Price Received	98.00%	95.00%	-3.00%	103.00%	97.00%	-6.00%
Average Days on Market Until Sale	105	70	-35	71	77	6

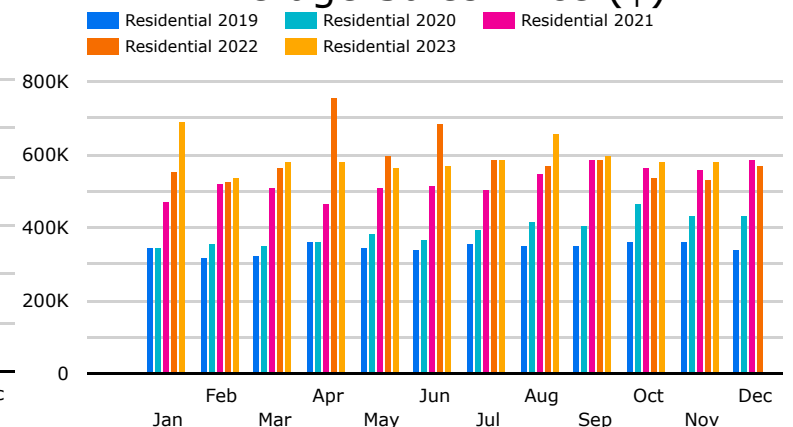
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update Missoula City - Land

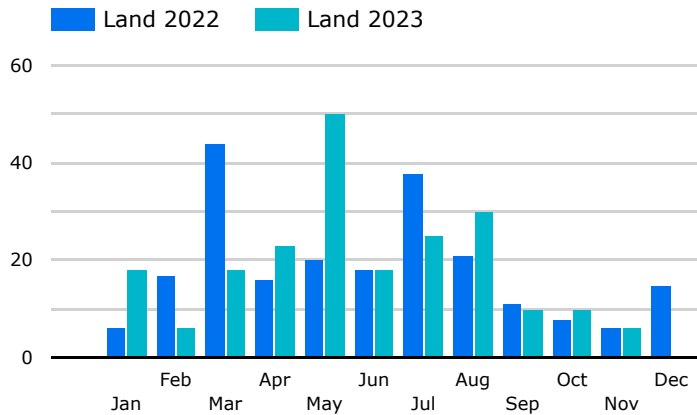
Month: Nov

(1) ▾

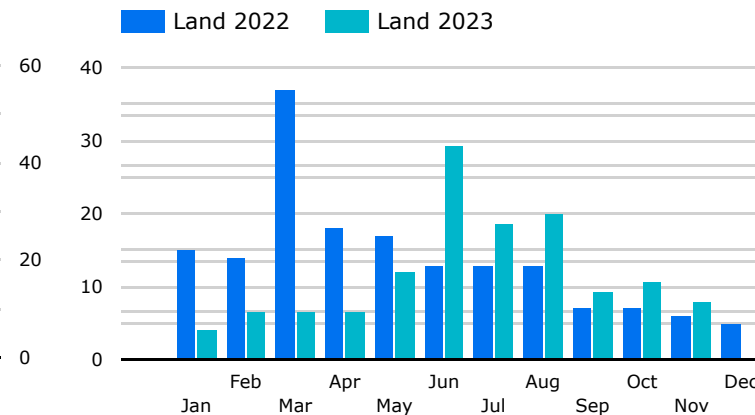
Tip: The best way to understand metrics is to only view one month at a time

	Land 2022	Land 2023	+/-	Land YTD 2022	Land YTD 2023	+/-
New Listings	6	6	0	224	216	-61
Closed Sales	6	6	0	160	99	-119
Median Sales Price (\$)	300.0K	198.0K	-102.0K	172.5K	194.0K	20.5K
Average Sales Price (\$)	331.5K	239.8K	-91.7K	246.3K	270.2K	75.1K
Average % of Original List Price Received	94.00%	94.00%	0.00%	98.00%	94.00%	-6.00%
Average Days on Market Until Sale	240	118	-122	257	157	-66

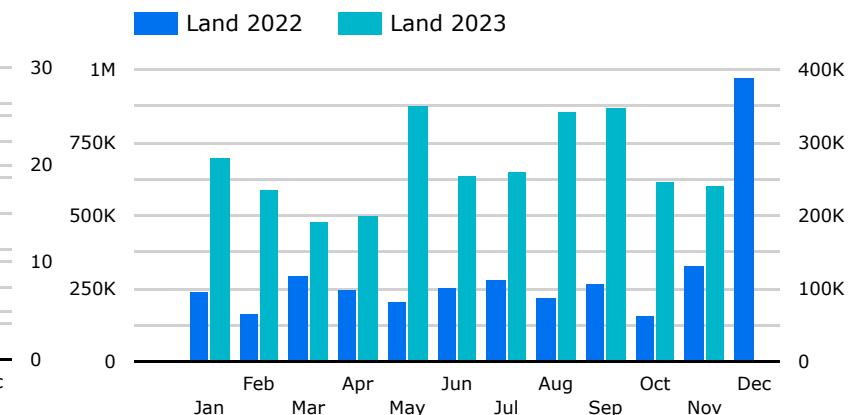
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update Missoula City - Residential

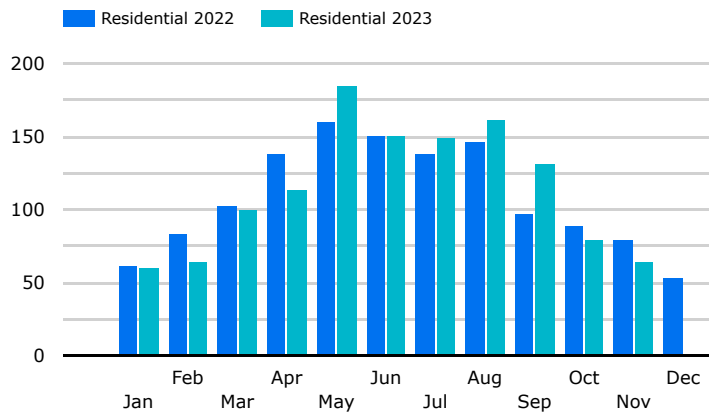
Month: Nov

(1) ▾

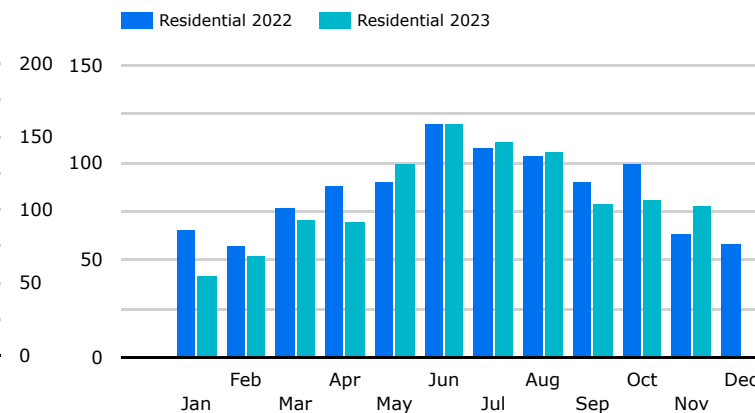
Tip: The best way to understand metrics is to only view one month at a time

	Residential 2022	Residential 2023	+/-	Residential YTD 2022	Residential YTD 2023	+/-
New Listings	79	65	-14	1,250	1,279	29
Closed Sales	64	78	14	966	936	-30
Median Sales Price (\$)	480.0K	539.5K	59.5K	530.0K	535.0K	5.0K
Average Sales Price (\$)	522.8K	579.7K	56.9K	587.5K	581.7K	-5.8K
Average % of Original List Price Received	99.00%	95.00%	-4.00%	99.00%	97.00%	-6.00%
Average Days on Market Until Sale	105	68	-37	76	76	0

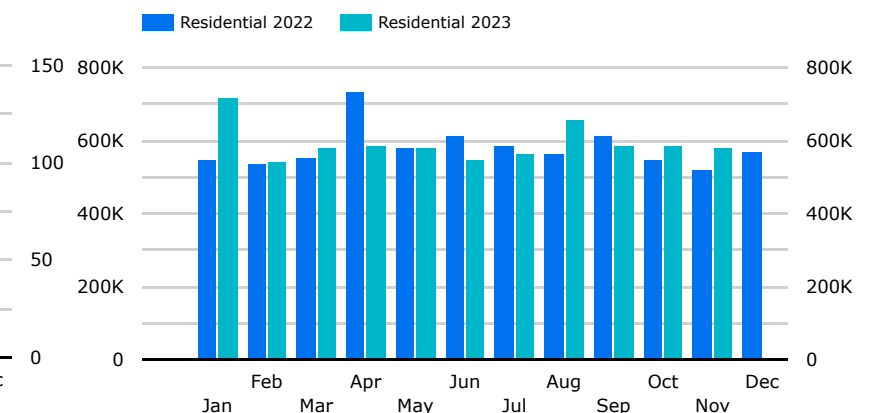
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update Missoula County Commercial

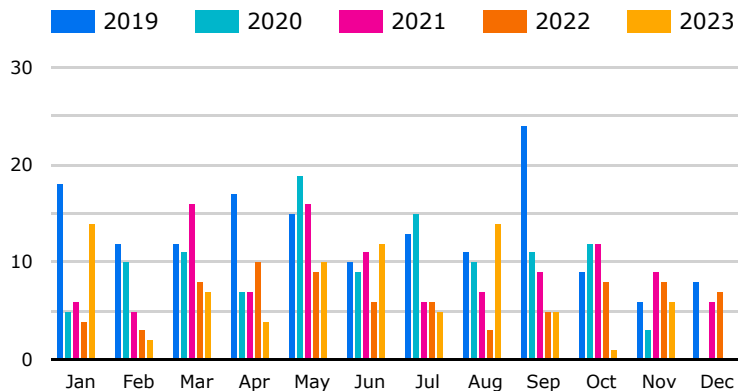
Month: Nov

(1) ▾

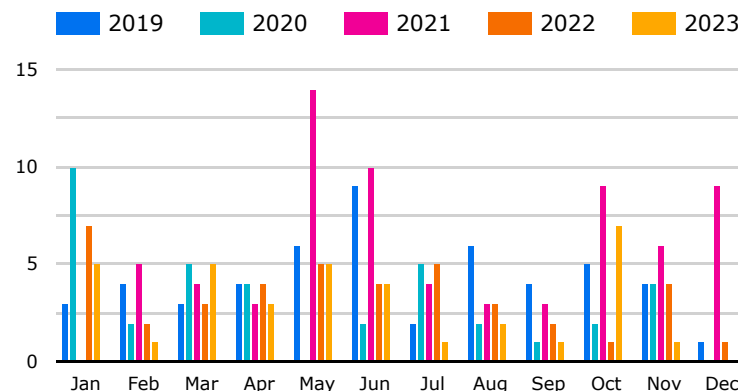
Tip: The best way to understand metrics is to only view one month at a time

	2022	2023	+/-	YTD 2022	YTD 2023	+/-
New Listings	8	6	-2	78	77	-1
Closed Sales	4	1	-3	42	35	-7
Median Sales Price (\$)	455.0K	365.0K	-90.0K	658.1K	765.0K	106.9K
Average Sales Price (\$)	1.3M	365.0K	-887.5K	1.4M	1.2M	-194.0K
Average % of Original List Price Received	0.99	0.86	-13.00%	0.98	0.86	-12.00%
Average Days on Market Until Sale	191	47	-144	206	211	5

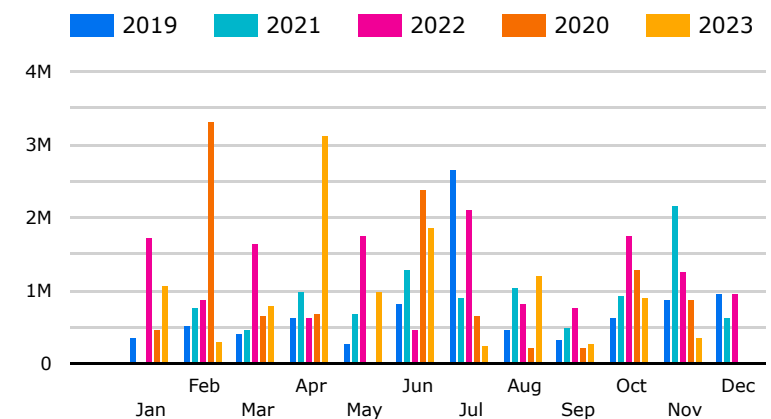
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update Ravalli County - Land

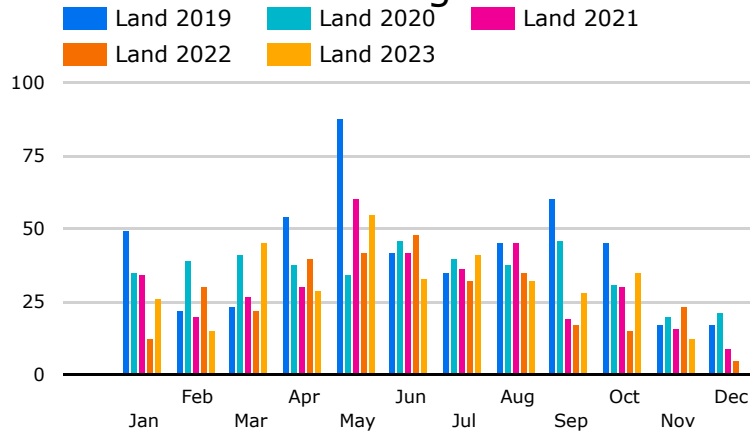
Month: Nov

(1) ▾

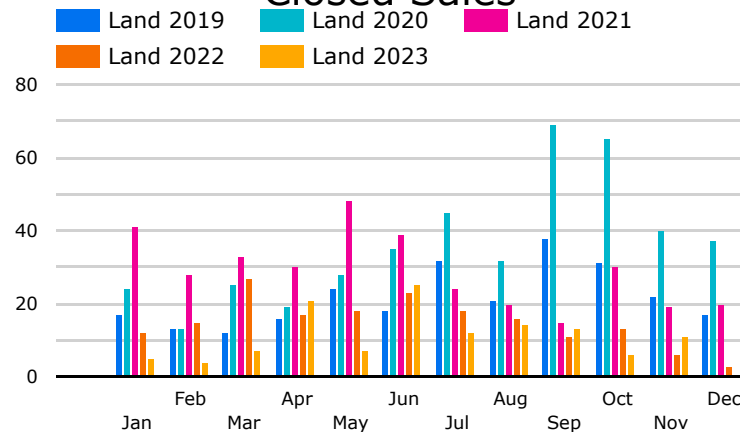
Tip: The best way to understand metrics is to only view one month at a time

	Land 2022	Land 2023	+/-	Land YTD 2022	Land YTD 2023	+/-
New Listings	23	12	-11	326	348	22
Closed Sales	6	11	5	180	135	-45
Median Sales Price (\$)	226.3K	312.5K	86.3K	254.0K	250.0K	-4.0K
Average Sales Price (\$)	237.8K	436.4K	198.7K	314.7K	371.9K	57.2K
Average % of Original List Price Received	95.00%	86.00%	-9.00%	94.00%	92.00%	-2.00%
Average Days on Market Until Sale	151	130	-21	139	122	-17

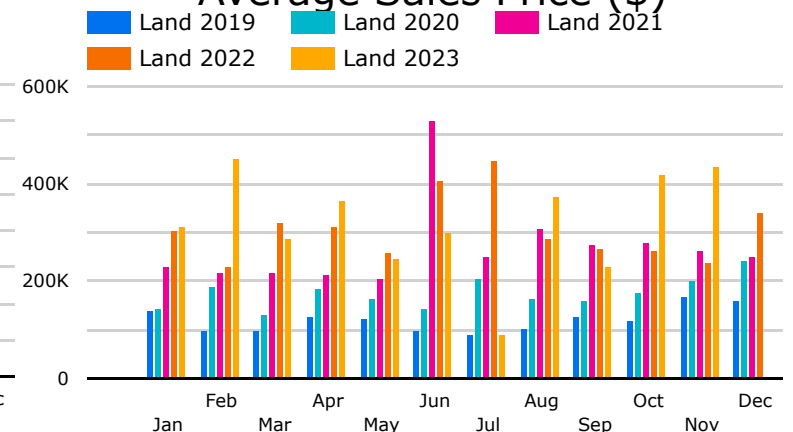
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update Ravalli County - Residential

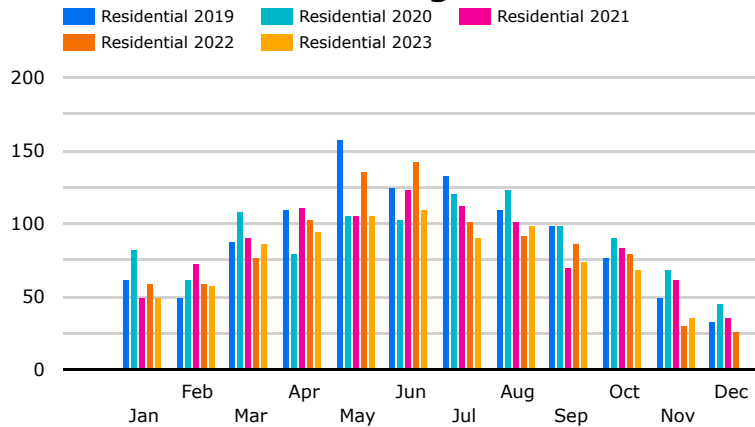
Month: Nov

(1) ▾

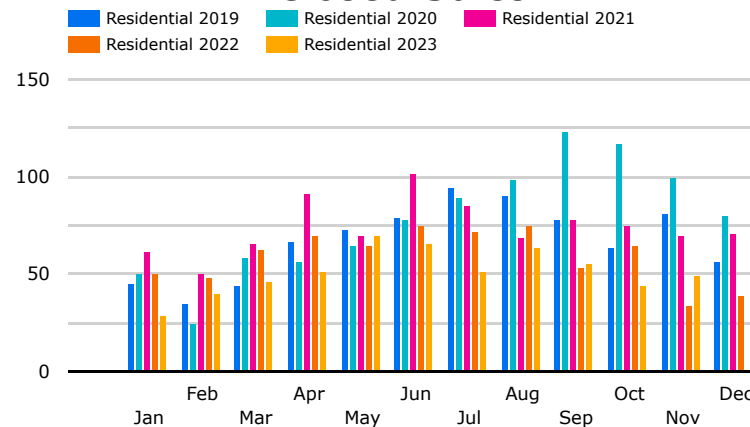
Tip: The best way to understand metrics is to only view one month at a time

	Residential 2022	Residential 2023	+/-	Residential YTD 2022	Residential YTD 2023	+/-
New Listings	30	36	6	972	877	-95
Closed Sales	34	49	15	679	573	-106
Median Sales Price (\$)	528.5K	534.0K	5.5K	570.0K	565.0K	-5.0K
Average Sales Price (\$)	569.0K	712.9K	143.9K	668.3K	673.4K	5.1K
Average % of Original List Price Received	96.00%	90.00%	-6.00%	99.00%	94.00%	-5.00%
Average Days on Market Until Sale	121	113	-8	95	95	0

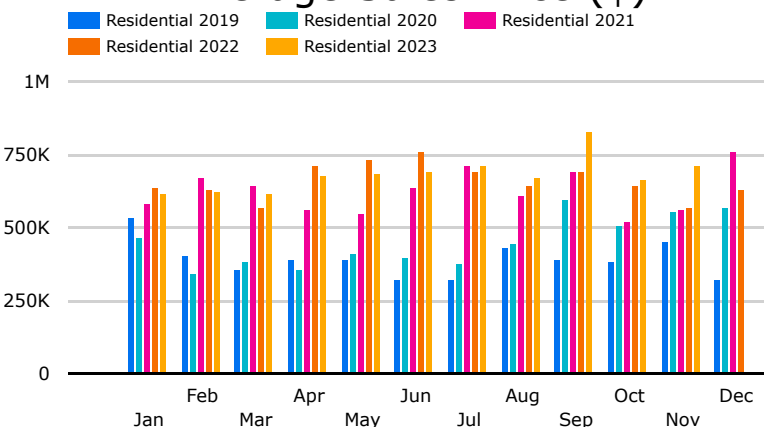
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update Kalispell City - Land

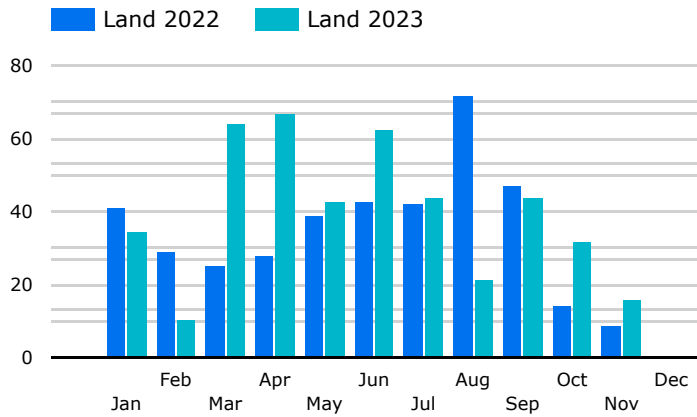
Month: Nov

(1) ▾

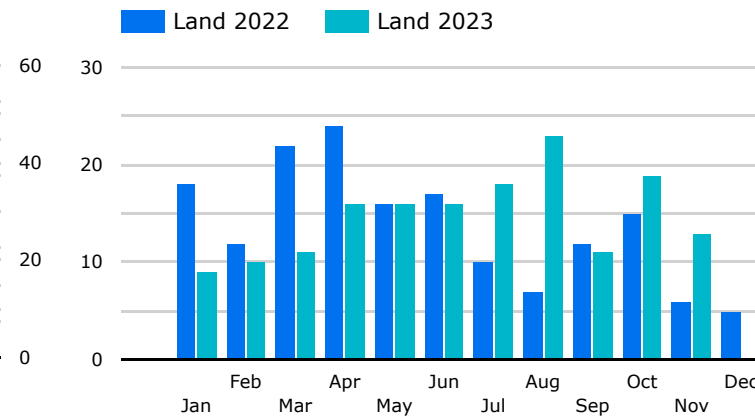
Tip: The best way to understand metrics is to only view one month at a time

	Land 2022	Land 2023	+/-	Land YTD 2022	Land YTD 2023	+/-
New Listings	9	12	3	428	327	-101
Closed Sales	6	13	7	161	163	2
Median Sales Price (\$)	365.0K	270.0K	-95.0K	290.0K	214.7K	-75.3K
Average Sales Price (\$)	337.7K	587.2K	249.5K	406.1K	94.0%	-66.4K
Average % of Original List Price Received	96.00%	84.00%	-12.00%	96.00%	94.00%	-2.00%
Average Days on Market Until Sale	146	185	39	150	199	49

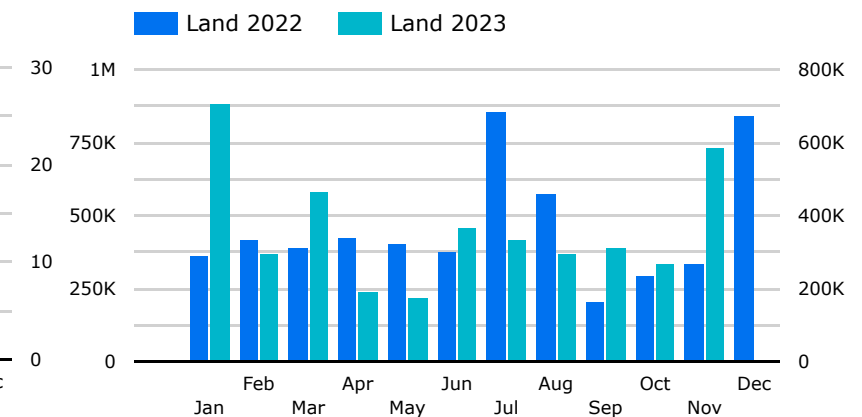
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update Kalispell City - Residential

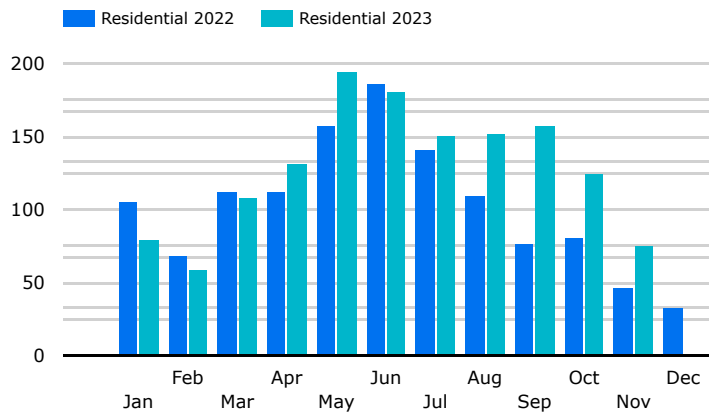
Month: Nov

(1) ▾

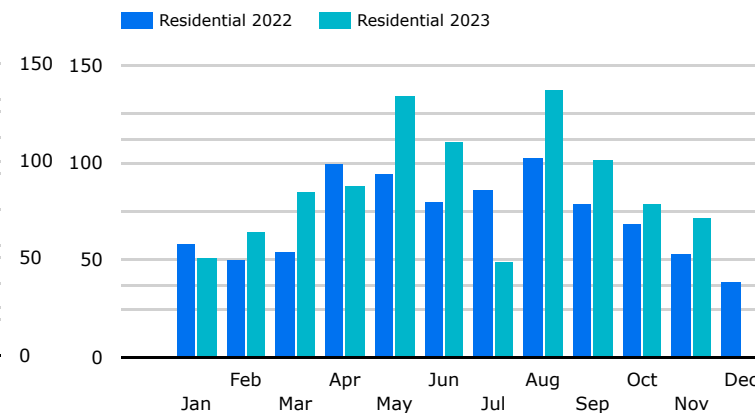
Tip: The best way to understand metrics is to only view one month at a time

	Residential 2022	Residential 2023	+/-	Residential YTD 2022	Residential YTD 2023	+/-
New Listings	47	57	10	1,209	1,065	-144
Closed Sales	53	48	-5	838	705	-133
Median Sales Price (\$)	570.0K	507.5K	-62.5K	540.0K	539.0K	-1.0K
Average Sales Price (\$)	685.0K	588.9K	-96.1K	649.1K	622.7K	-26.5K
Average % of Original List Price Received	97.00%	95.00%	-2.00%	97.00%	95.00%	-5.00%
Average Days on Market Until Sale	121	78	-43	94	101	7

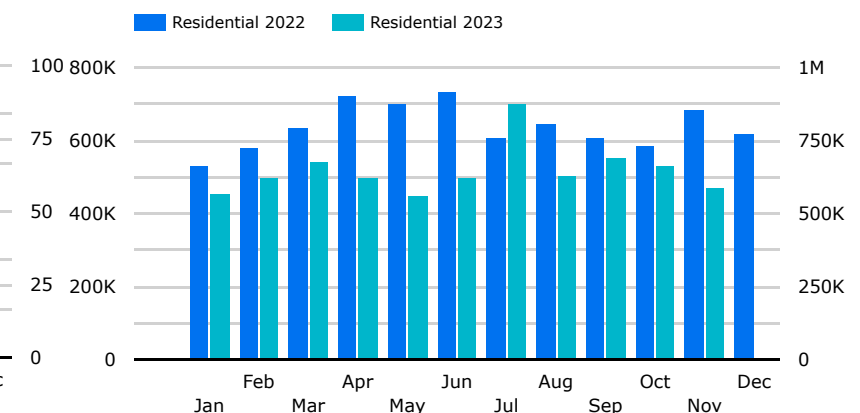
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update Lake County - Land

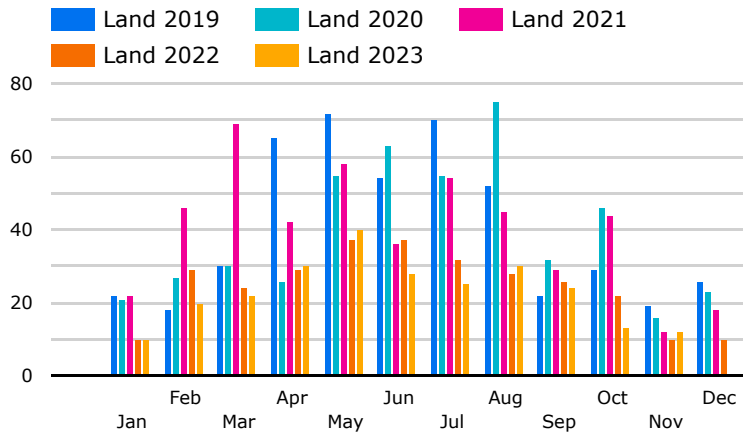
Month: Nov

(1) ▾

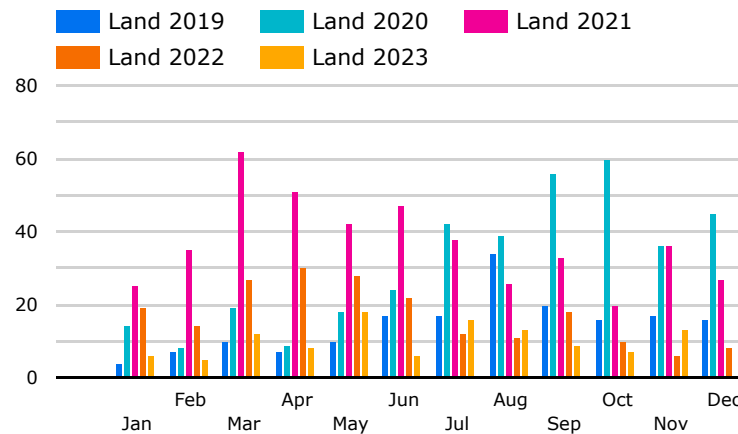
Tip: The best way to understand metrics is to only view one month at a time

	Land 2022	Land 2023	+/-	Land YTD 2022	Land YTD 2023	+/-
New Listings	10	12	2	289	256	-33
Closed Sales	6	13	7	201	116	-85
Median Sales Price (\$)	250.0K	229.0K	-21.0K	155.0K	182.5K	27.5K
Average Sales Price (\$)	237.5K	345.7K	108.2K	287.5K	290.4K	3.0K
Average % of Original List Price Received	94.00%	90.00%	-4.00%	97.00%	89.00%	-8.00%
Average Days on Market Until Sale	152	174	22	157	141	-16

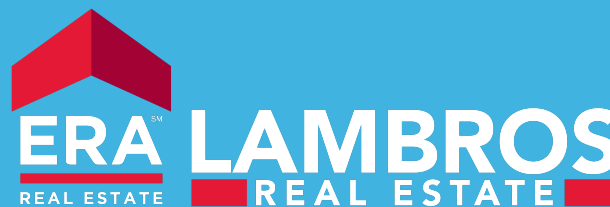
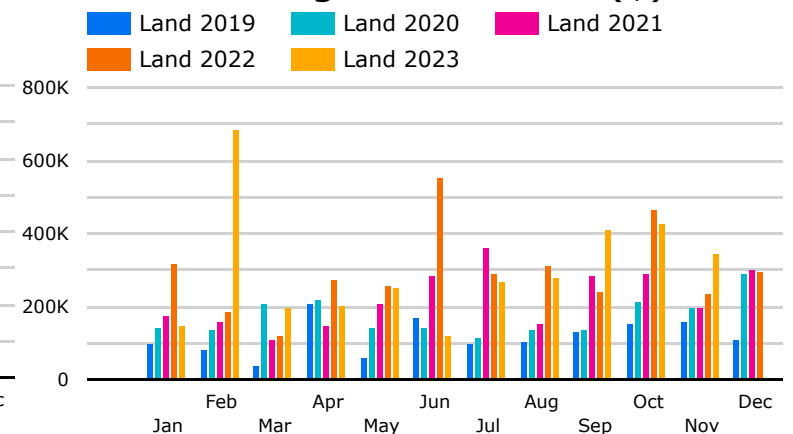
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update Lake County - Residential

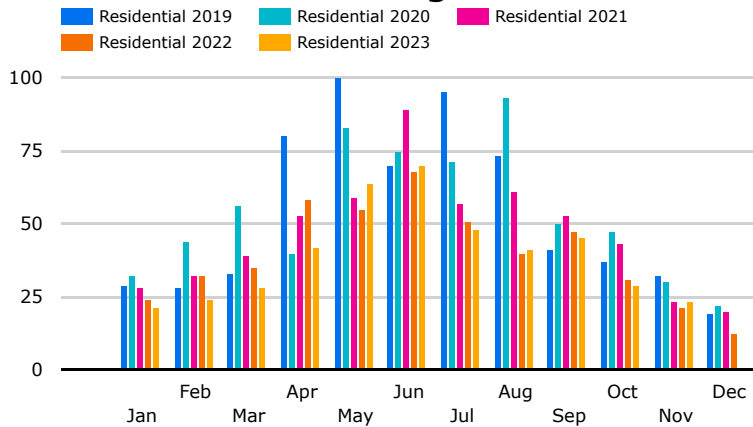
Month: Nov

(1) ▾

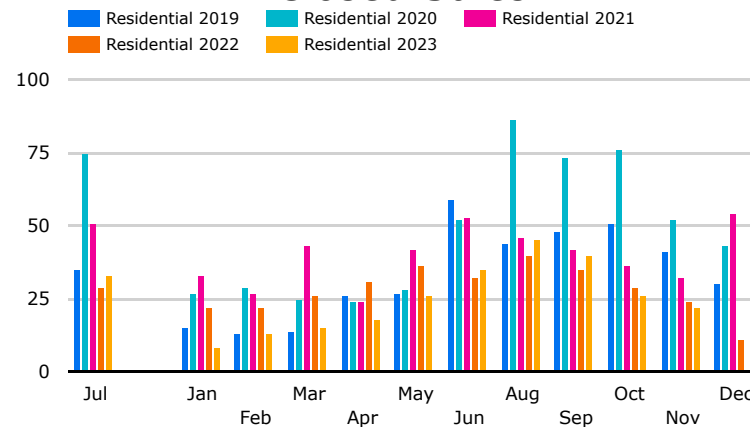
Tip: The best way to understand metrics is to only view one month at a time

	Residential 2022	Residential 2023	+/-	Residential YTD 2022	Residential YTD 2023	+/-
New Listings	21	23	2	463	435	-28
Closed Sales	24	22	-2	329	284	-45
Median Sales Price (\$)	411.3K	614.5K	203.3K	533.0K	538.8K	5.8K
Average Sales Price (\$)	512.4K	843.4K	331.0K	750.6K	786.2K	35.6K
Average % of Original List Price Received	96.00%	90.00%	-6.00%	96.00%	93.00%	-6.00%
Average Days on Market Until Sale	124	161	37	99	101	2

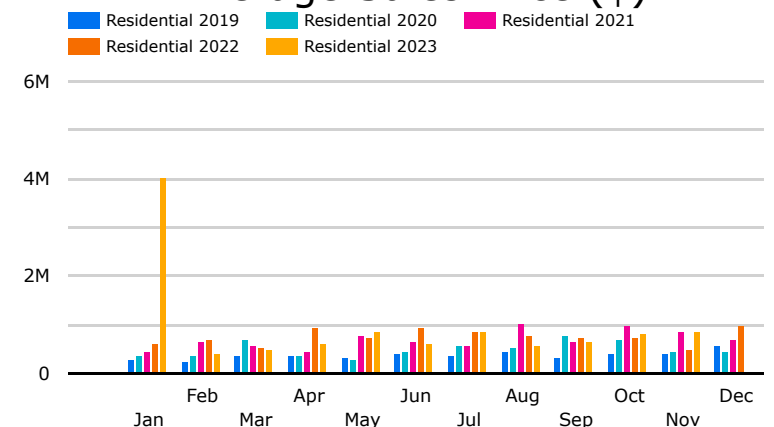
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update Flathead County - Land

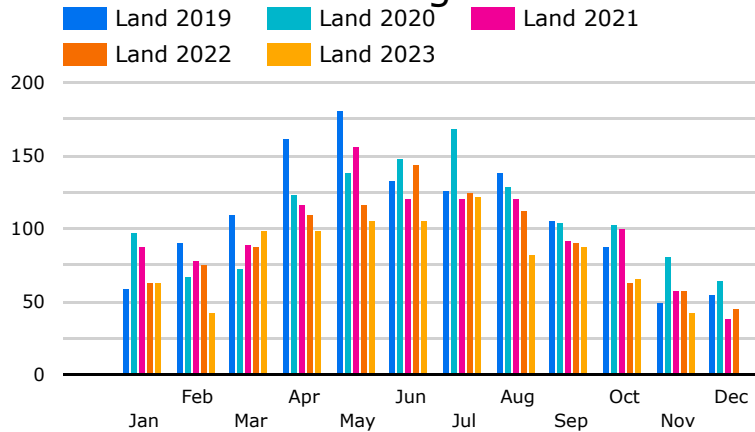
Month: Nov

(1) ▾

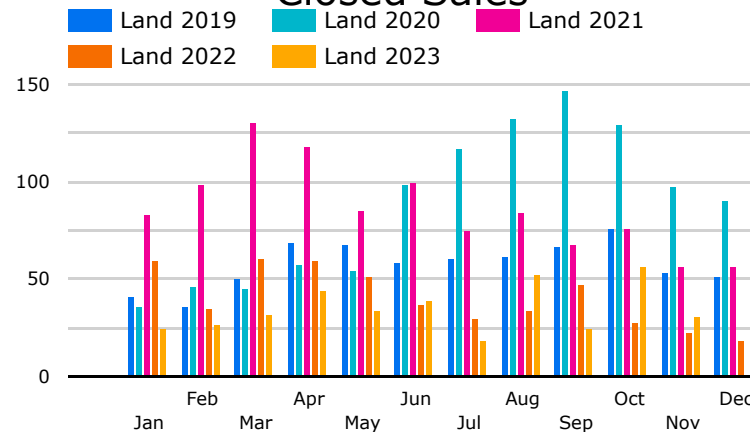
Tip: The best way to understand metrics is to only view one month at a time

	Land 2022	Land 2023	+/-	Land YTD 2022	Land YTD 2023	+/-
New Listings	58	43	-15	1,052	904	-148
Closed Sales	23	31	8	470	406	-64
Median Sales Price (\$)	365.0K	450.0K	85.0K	324.7K	285.0K	-39.7K
Average Sales Price (\$)	586.0K	581.1K	-5.0K	505.4K	451.1K	-54.3K
Average % of Original List Price Received	93.00%	84.00%	-9.00%	97.00%	91.00%	-6.00%
Average Days on Market Until Sale	163	215	52	147	174	27

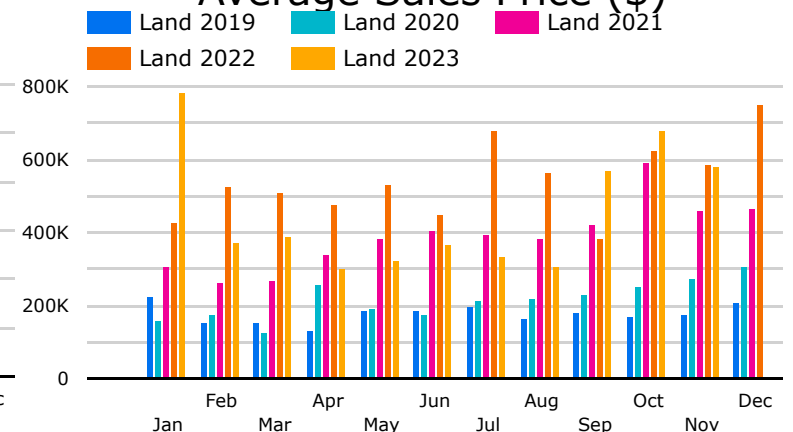
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update Flathead County - Residential

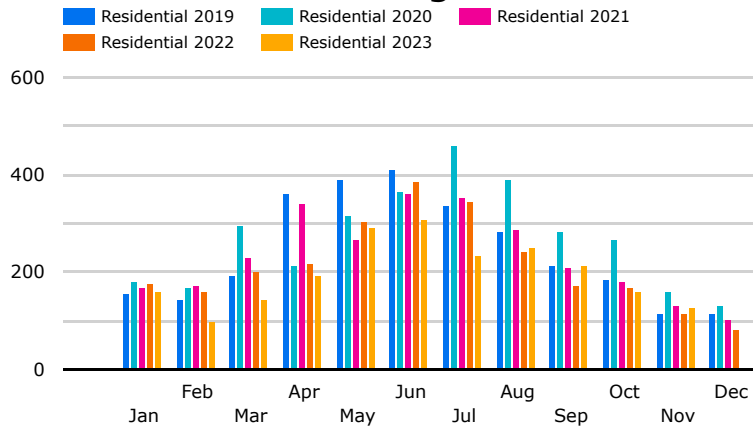
Month: Nov

(1) ▾

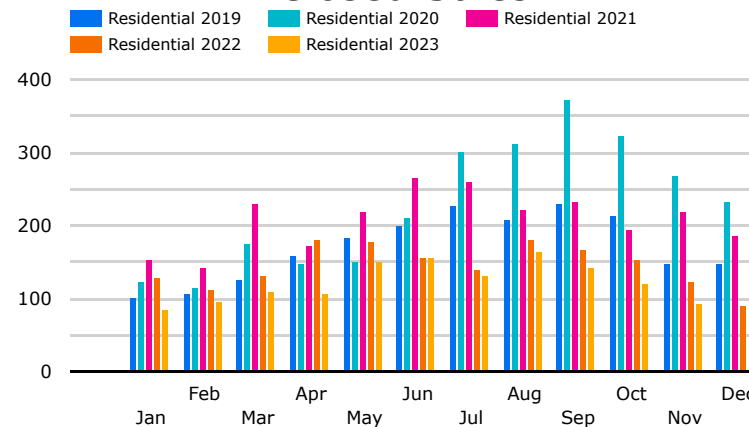
Tip: The best way to understand metrics is to only view one month at a time

	Residential 2022	Residential 2023	+/-	Residential YTD 2022	Residential YTD 2023	+/-
New Listings	117	129	12	2,515	2,200	-315
Closed Sales	123	94	-29	1,678	1,385	-293
Median Sales Price (\$)	630.0K	600.5K	-29.5K	605.0K	605.0K	0.0
Average Sales Price (\$)	879.9K	792.6K	-87.4K	826.8K	827.5K	706.0
Average % of Original List Price Received	95.00%	92.00%	-3.00%	95.00%	93.00%	-6.00%
Average Days on Market Until Sale	141	89	-52	112	114	2

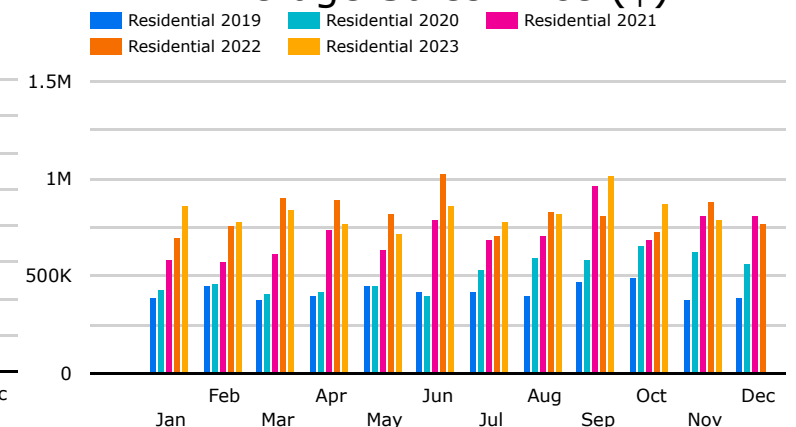
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update Lincoln County - Land

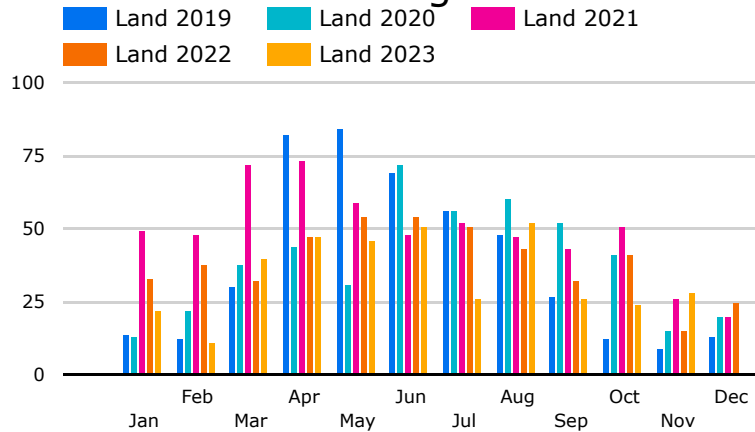
Month: Nov

(1) ▾

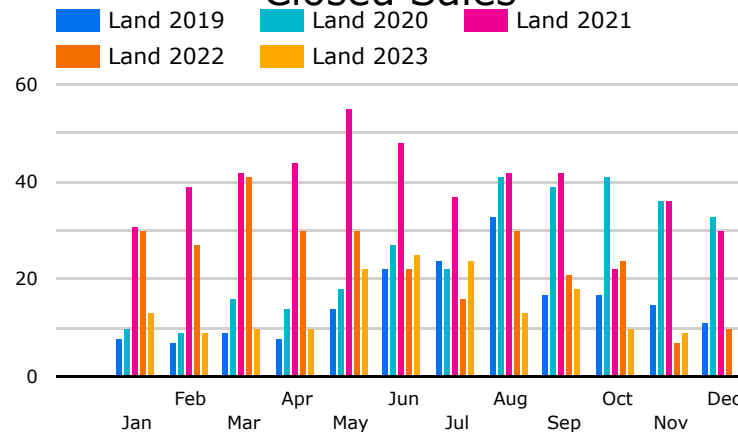
Tip: The best way to understand metrics is to only view one month at a time

	Land 2022	Land 2023	+/-	Land YTD 2022	Land YTD 2023	+/-
New Listings	15	28	13	443	377	-66
Closed Sales	7	9	2	286	165	-121
Median Sales Price (\$)	215.0K	149.9K	-65.1K	150.0K	150.0K	0.0
Average Sales Price (\$)	251.9K	149.9K	-90.5K	191.0K	206.5K	15.4K
Average % of Original List Price Received	96.00%	87.00%	-9.00%	96.00%	97.00%	1.00%
Average Days on Market Until Sale	215	116	-99	151	182	31

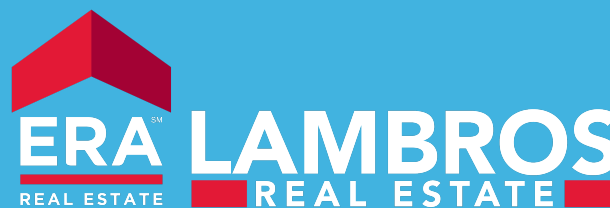
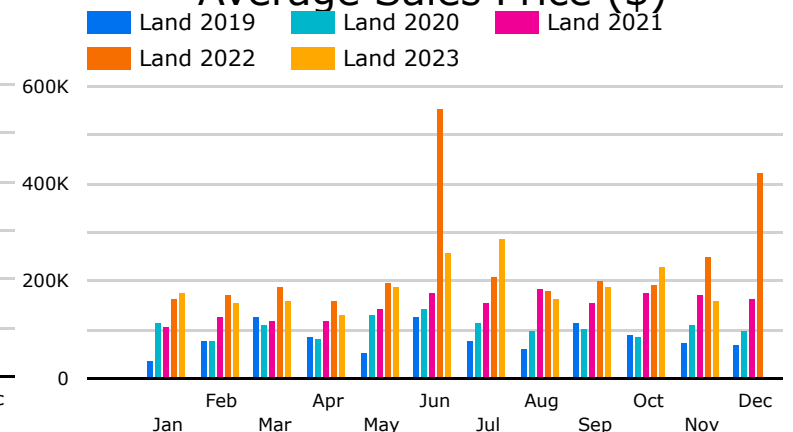
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update Lincoln County - Residential

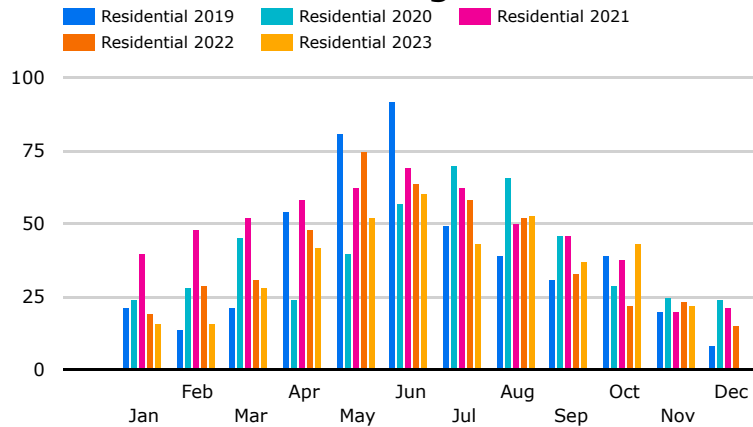
Month: Nov

(1) ▾

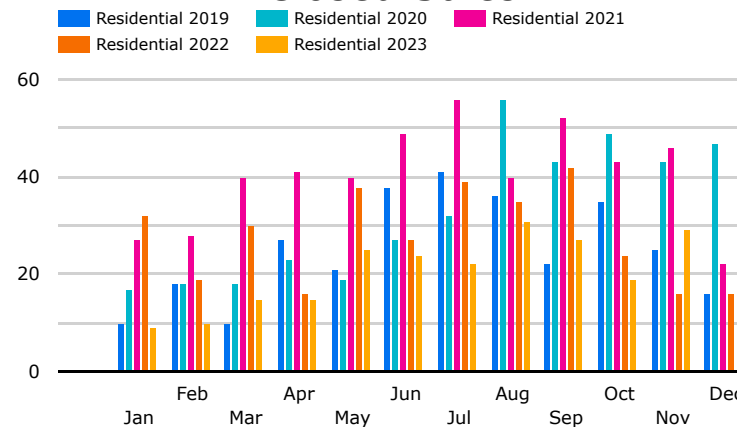
Tip: The best way to understand metrics is to only view one month at a time

	Residential 2022	Residential 2023	+/-	Residential YTD 2022	Residential YTD 2023	+/-
New Listings	23	22	-1	456	416	-40
Closed Sales	16	29	13	324	230	-94
Median Sales Price (\$)	492.5K	299.0K	-193.5K	425.0K	345.0K	-80.0K
Average Sales Price (\$)	508.6K	460.9K	-47.7K	514.6K	432.8K	-81.9K
Average % of Original List Price Received	93.00%	91.00%	-2.00%	93.00%	91.00%	-3.00%
Average Days on Market Until Sale	112	174	62	100	141	41

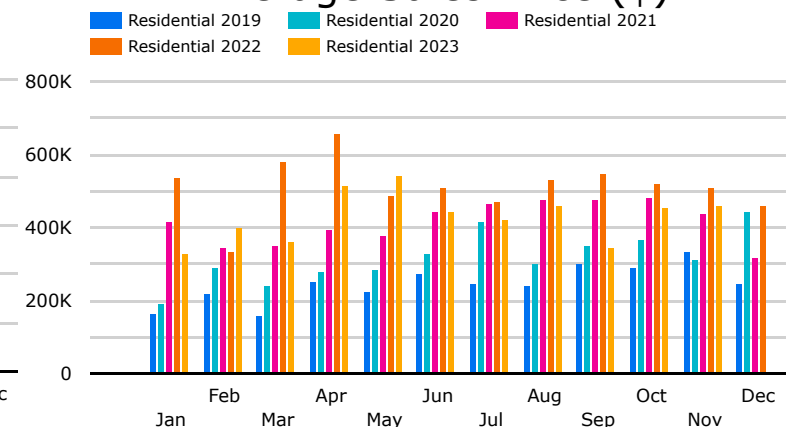
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS