

Local Market Update Missoula County - Land

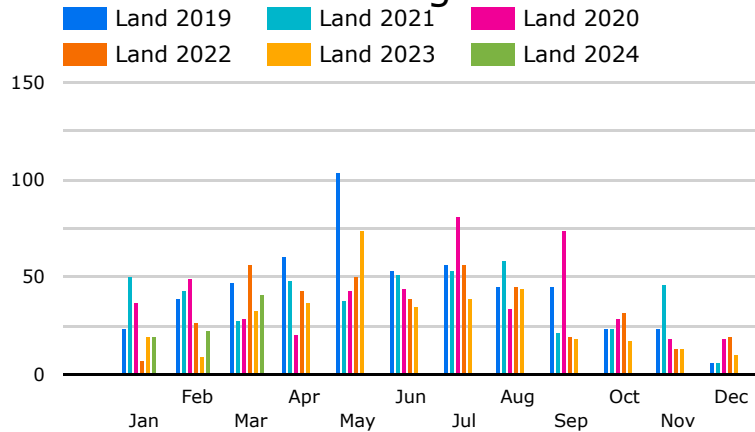
Month: Mar

(1) ▾

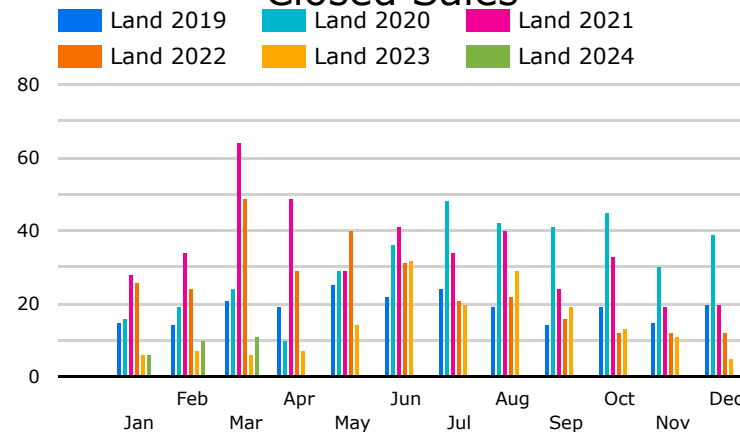
Tip: The best way to understand metrics is to only view one month at a time

	Land 2024	Land 2023	+/-	Land YTD 2024	Land YTD 2023	+/-
New Listings	41	33	8	84	62	22
Closed Sales	11	6	5	27	19	8
Median Sales Price (\$)	182.5K	143.5K	39,000	235.0K	160.0K	17.5K
Average Sales Price (\$)	248.8K	166.7K	82,142	261.6K	315.2K	-53,513
Average % of Original List Price Received	92.00%	101.00%	-9%	90.00%	96.00%	-6%
Average Days on Market Until Sale	164	402	-238	164	211	-47

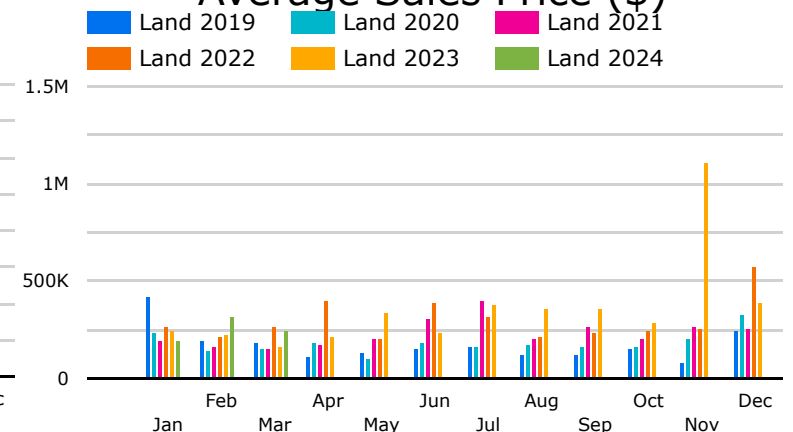
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update Missoula County - Residential

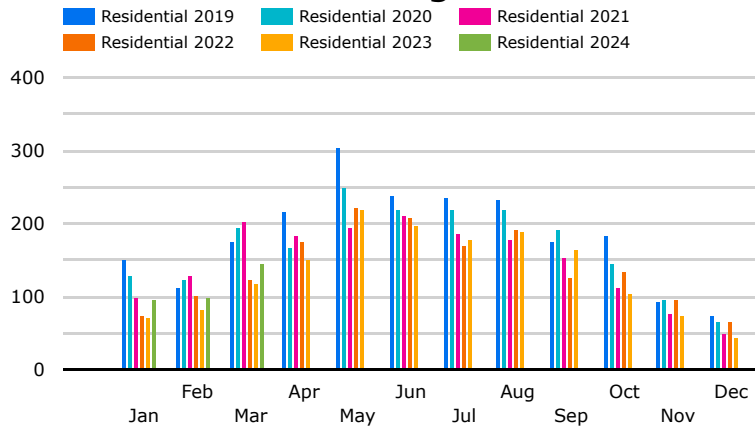
Month: Mar

(1) ▾

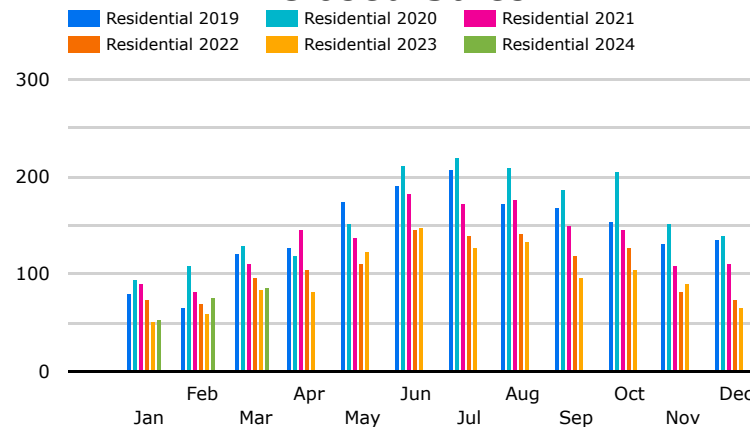
Tip: The best way to understand metrics is to only view one month at a time

	Residential 2024	Residential 2023	+/-	Residential YTD 2024	Residential YTD 2023	+/-
New Listings	144	117	27	342	269	73
Closed Sales	86	85	1	217	196	21
Median Sales Price (\$)	540.0K	545.0K	-5,050	530.0K	520.0K	10,000
Average Sales Price (\$)	546.3K	578.8K	-32,415	550.6K	570.4K	-19,763
Average % of Original List Price Received	94.00%	96.00%	-2%	0.94	0.95	-1%
Average Days on Market Until Sale	121	88	33	102	95	7

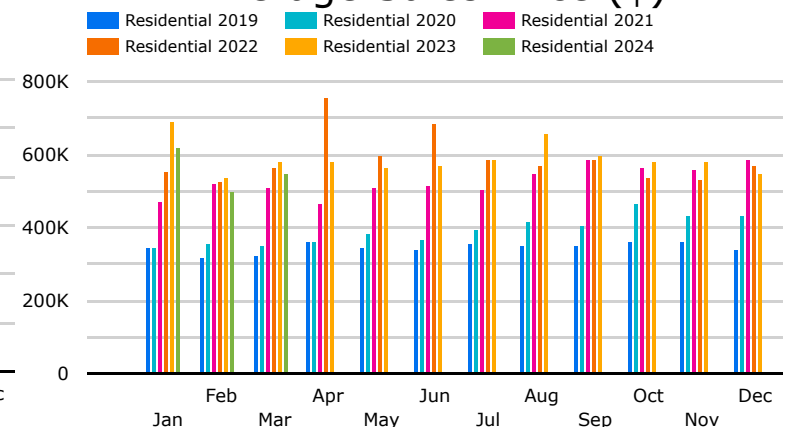
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update Missoula City - Land

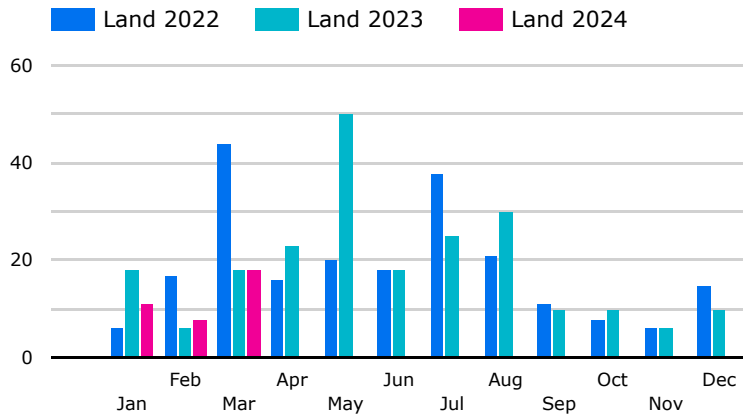
Month: Mar

(1) ▾

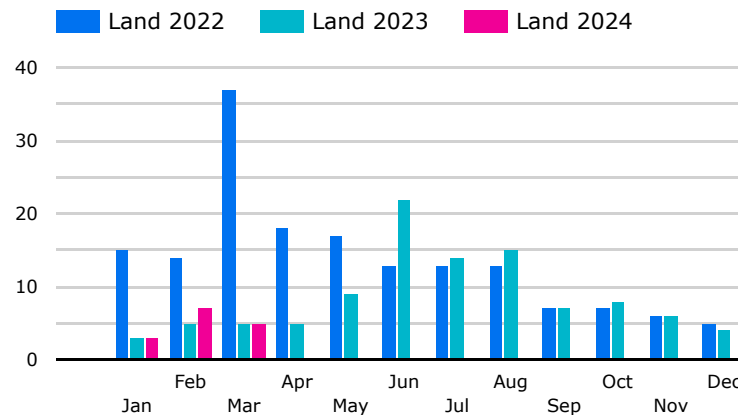
Tip: The best way to understand metrics is to only view one month at a time

	Land 2024	Land 2023	+/-	Land YTD 2024	Land YTD 2023	+/-
New Listings	1	18	0	37	42	22
Closed Sales	5	5	0	15	13	8
Median Sales Price (\$)	175.0K	177.0K	-2,000	235.0K	177.0K	75,000
Average Sales Price (\$)	262.0K	191.0K	70,980	268.5K	228.5K	-53,513
Average % of Original List Price Received	93.00%	102.00%	-9%	88.00%	97.00%	-6%
Average Days on Market Until Sale	174	482	-308	172	291	-47

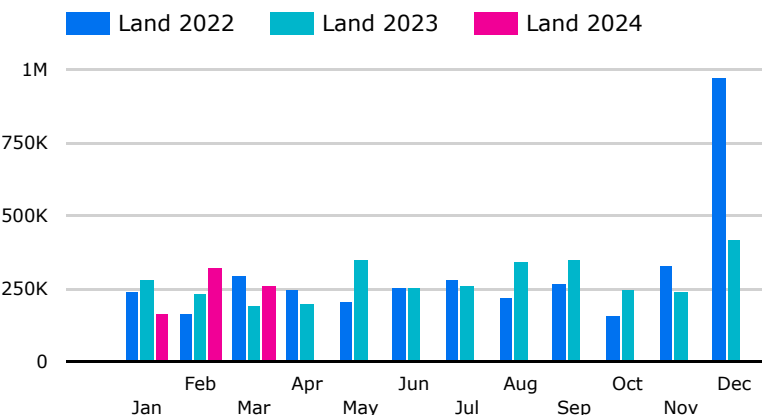
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update Missoula City - Residential

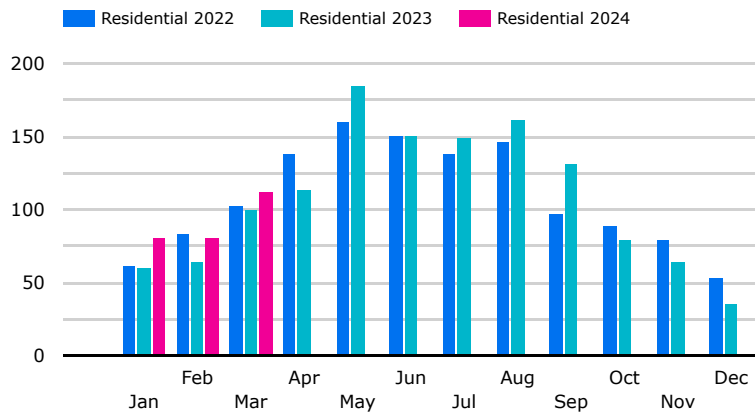
Month: Mar

(1) ▾

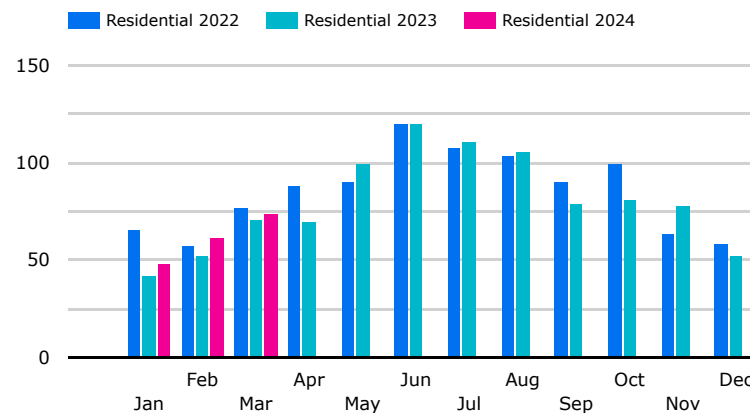
Tip: The best way to understand metrics is to only view one month at a time

	Residential 2024	Residential 2023	+/-	Residential YTD 2024	Residential YTD 2023	+/-
New Listings	112	100	12	278	225	53
Closed Sales	74	71	3	184	165	19
Median Sales Price (\$)	548.9K	545.0K	3,883	532.4K	540.0K	-7,582
Average Sales Price (\$)	551.3K	579.7K	-28,391	556.1K	603.5K	-47,410
Average % of Original List Price Received	94.00%	97.00%	-3%	94.00%	97.00%	-3%
Average Days on Market Until Sale	120	86	34	101	94	7

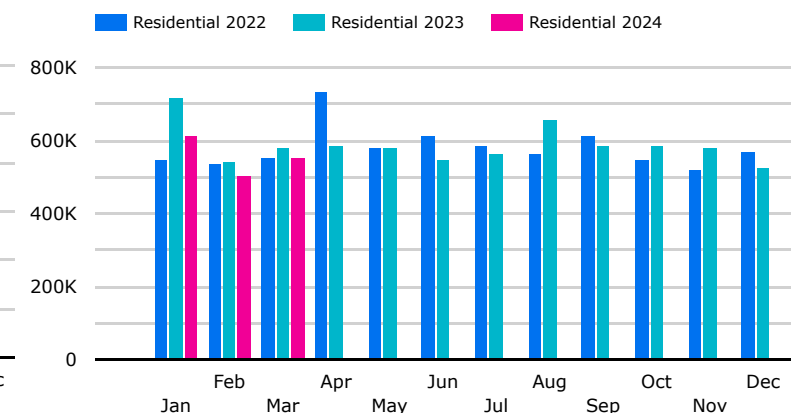
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update Missoula County Commercial

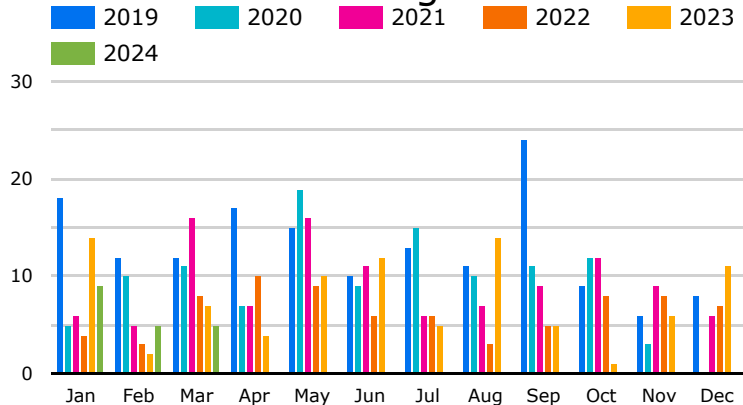
Month: Mar

(1) ▾

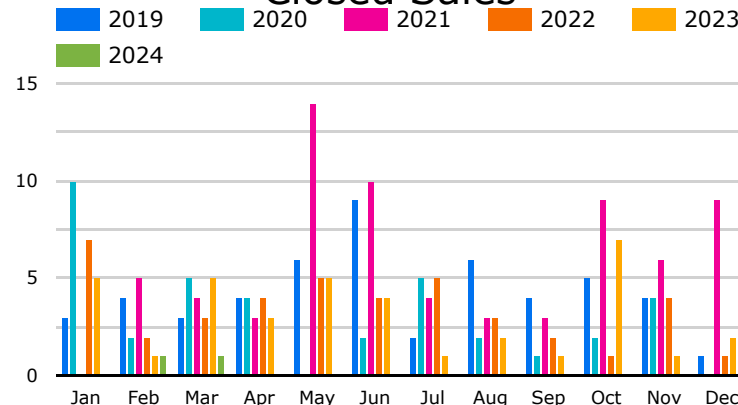
Tip: The best way to understand metrics is to only view one month at a time

	2024	2023	+/-	YTD 2024	YTD 2023	+/-
New Listings	5	7	-2	18	23	-5
Closed Sales	1	5	-4	2	11	-9
Median Sales Price (\$)	110.0K	529.0K	-1.1M	435.0K	529.0K	-94,000
Average Sales Price (\$)	110.0K	785.4K	-871.3K	435.0K	868.4K	-433,364
Average % of Original List Price Received	92.00%	92.00%	0%	92.00%	87.00%	5%
Average Days on Market Until Sale	31	118	-87	164	158	6

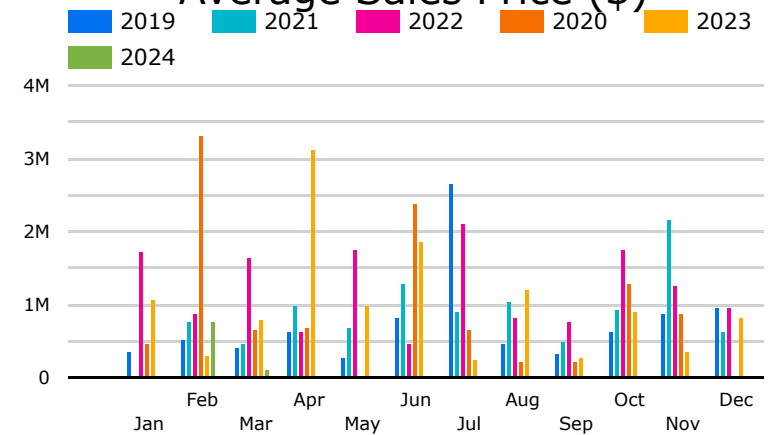
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update Ravalli County - Land

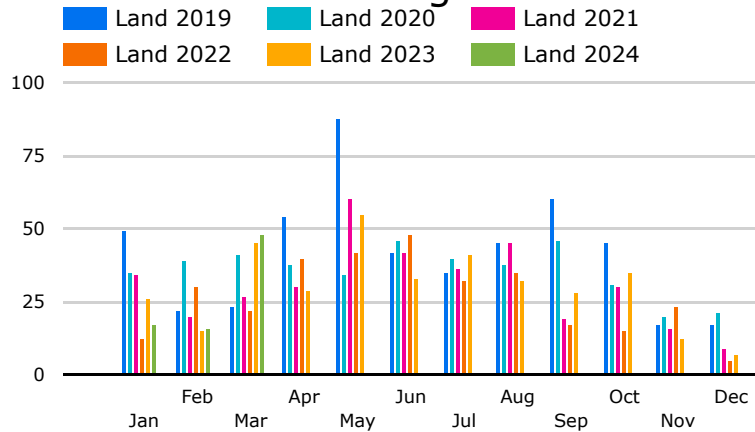
Month: Mar

(1) ▾

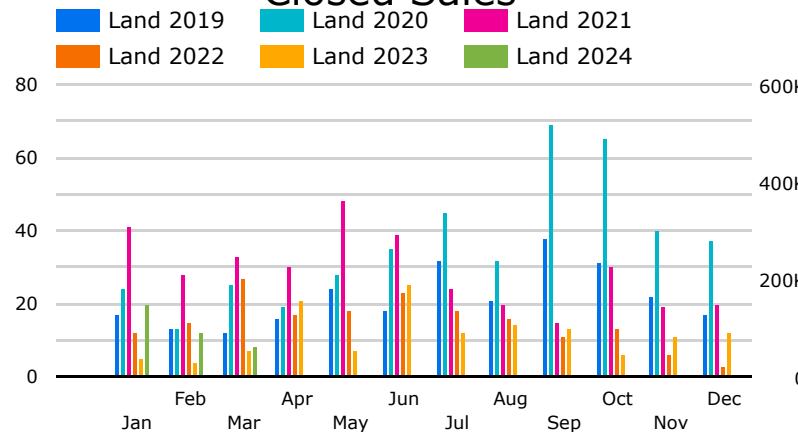
Tip: The best way to understand metrics is to only view one month at a time

	Land 2024	Land 2023	+/-	Land YTD 2024	Land YTD 2023	+/-
New Listings	48	45	3	82	86	-4
Closed Sales	8	7	1	40	16	24
Median Sales Price (\$)	207.5K	329.0K	-121,500	233.8K	267.5K	-33,750
Average Sales Price (\$)	310.7K	289.0K	21,675	268.2K	336.8K	-68,657
Average % of Original List Price Received	93.00%	93.00%	0%	90.00%	90.00%	0%
Average Days on Market Until Sale	142	131	11	154	120	34

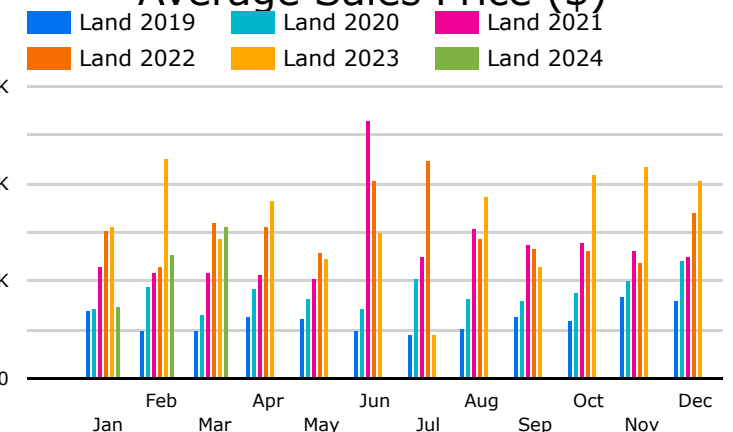
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update Ravalli County - Residential

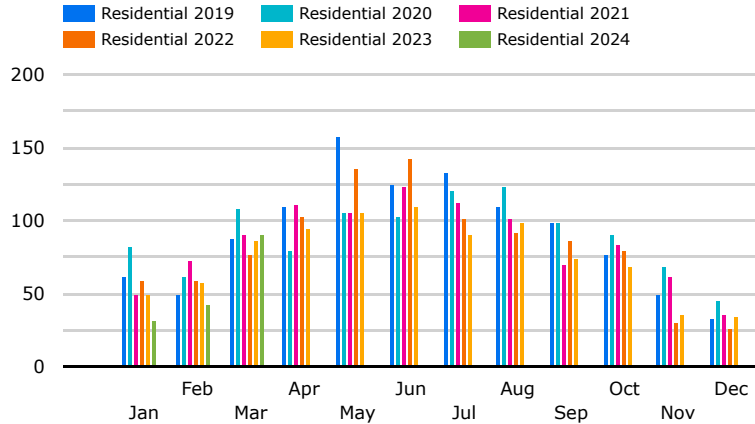
Month: Mar

(1) ▾

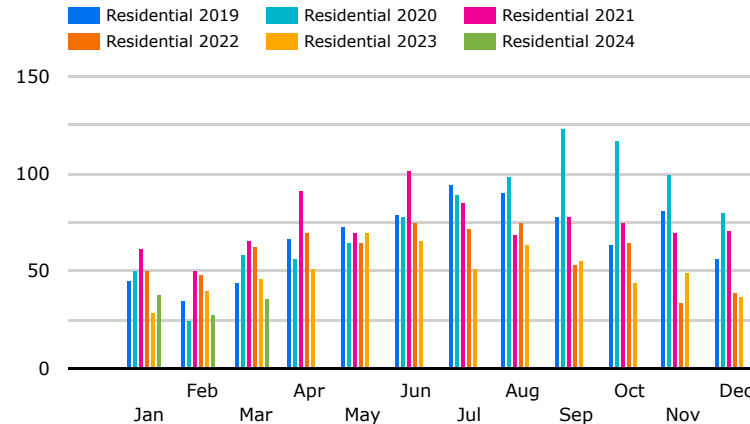
Tip: The best way to understand metrics is to only view one month at a time

	Residential 2024	Residential 2023	+/-	Residential YTD 2024	Residential YTD 2023	+/-
New Listings	90	86	4	164	193	-29
Closed Sales	36	46	-10	104	115	-11
Median Sales Price (\$)	542.5K	562.5K	-20,000	557.5K	549.5K	8,000
Average Sales Price (\$)	566.3K	614.0K	-47,705	596.2K	618.4K	-22,237
Average % of Original List Price Received	94.00%	93.00%	1%	94.00%	91.00%	3%
Average Days on Market Until Sale	112	110	2	102	110	-8

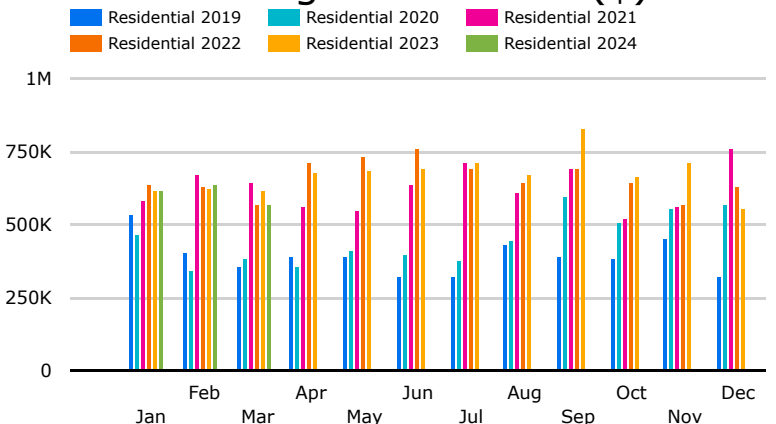
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update Kalispell City - Land

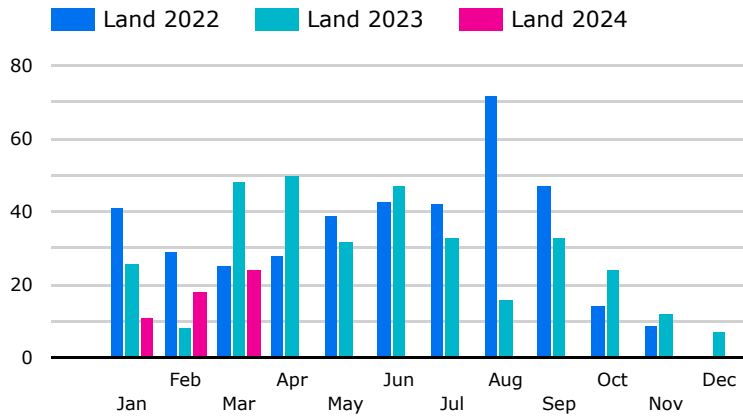
Month: Mar

(1) ▾

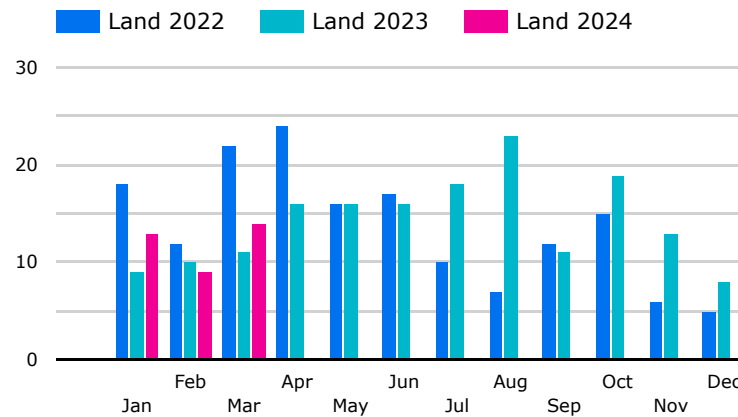
Tip: The best way to understand metrics is to only view one month at a time

	Land 2024	Land 2023	+/-	Land YTD 2024	Land YTD 2023	+/-
New Listings	24	48	-24	53	82	-29
Closed Sales	14	11	3	36	30	6
Median Sales Price (\$)	180.0K	379.5K	-199,450	185.0K	297.0K	-112,000
Average Sales Price (\$)	219.0K	467.4K	-248,456	283.4K	106.00%	-197,642
Average % of Original List Price Received	94.00%	141.00%	-47%	94.00%	106.00%	-12%
Average Days on Market Until Sale	285	225	60	241	216	25

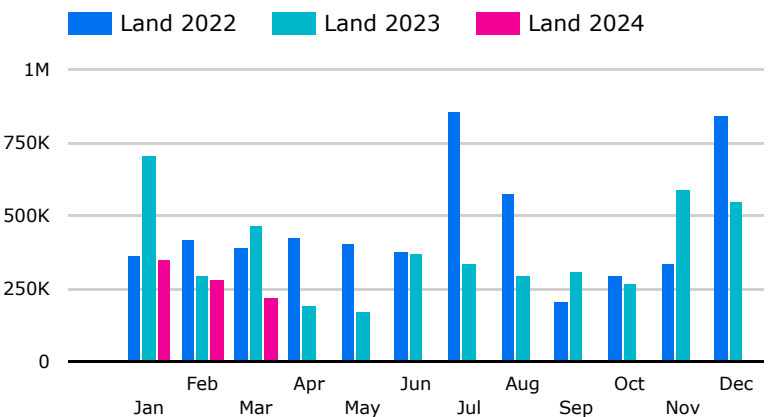
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update Kalispell City - Residential

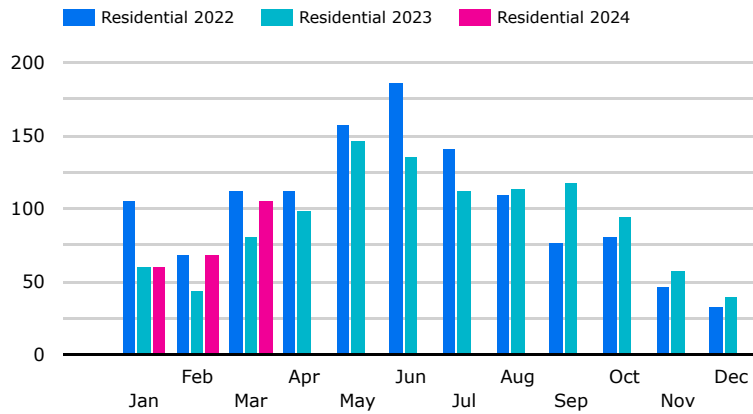
Month: Mar

(1) ▾

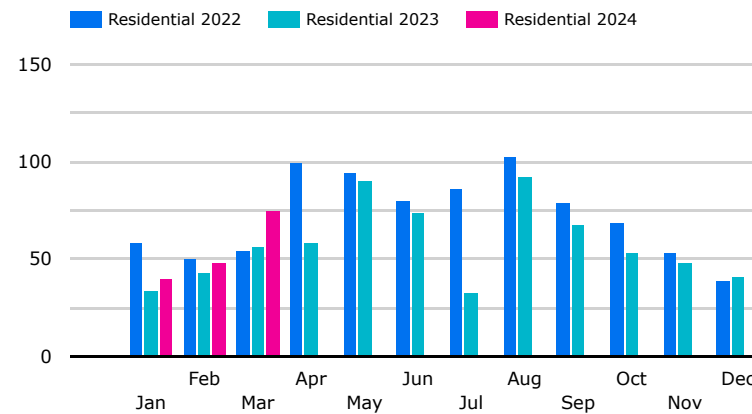
Tip: The best way to understand metrics is to only view one month at a time

	Residential 2024	Residential 2023	+/-	Residential YTD 2024	Residential YTD 2023	+/-
New Listings	106	81	25	235	185	50
Closed Sales	75	57	18	164	134	30
Median Sales Price (\$)	524.0K	550.0K	-26,000	524.5K	537.0K	-12,450
Average Sales Price (\$)	604.8K	674.7K	-69,953	609.5K	631.6K	-22,100
Average % of Original List Price Received	95.00%	93.00%	2%	94.00%	92.00%	2%
Average Days on Market Until Sale	134	118	16	124	113	11

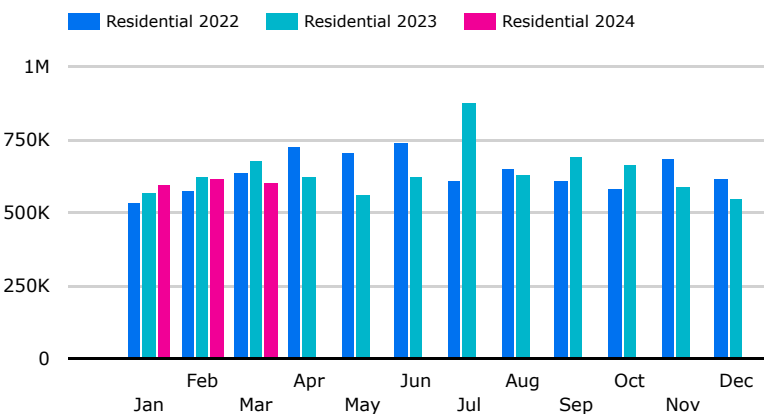
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update Lake County - Land

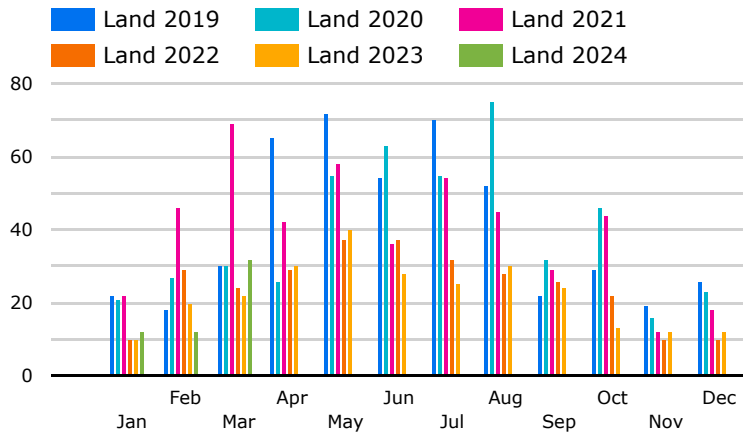
Month: Mar

(1) ▾

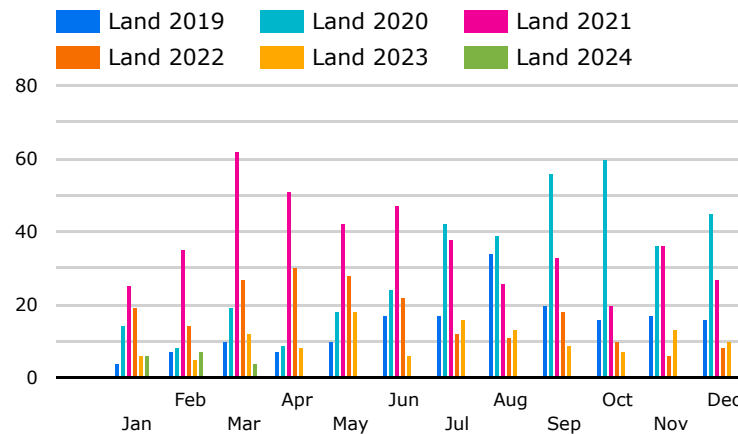
Tip: The best way to understand metrics is to only view one month at a time

	Land 2024	Land 2023	+/-	Land YTD 2024	Land YTD 2023	+/-
New Listings	32	22	10	61	52	9
Closed Sales	4	12	-8	17	23	-6
Median Sales Price (\$)	192.5K	171.0K	21,500	200.0K	162.0K	38,000
Average Sales Price (\$)	383.8K	195.4K	188,375	348.2K	288.7K	59,489
Average % of Original List Price Received	86.00%	83.00%	3%	86.00%	83.00%	3%
Average Days on Market Until Sale	178	153	25	183	191	-8

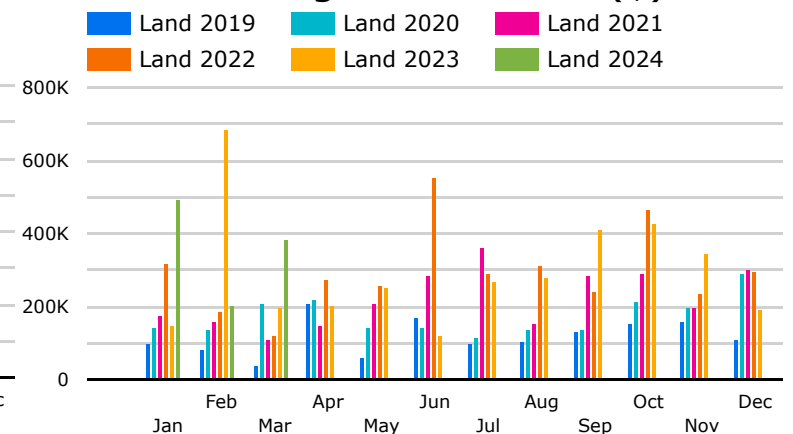
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update Lake County - Residential

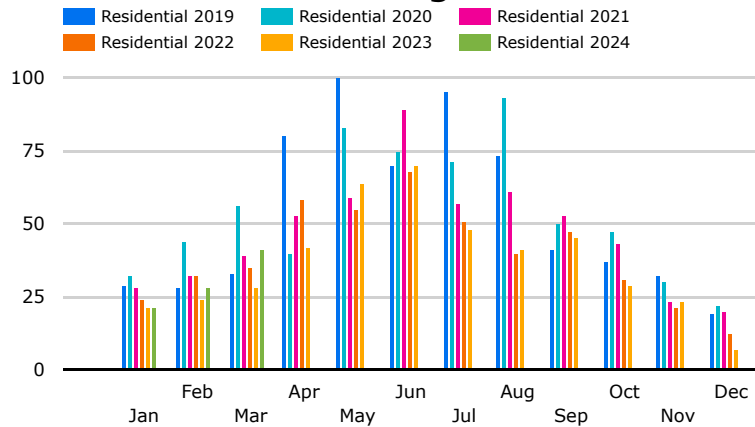
Month: Mar

(1) ▾

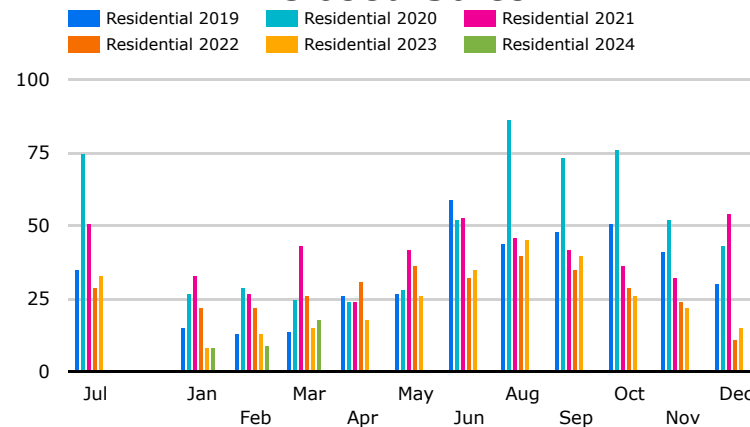
Tip: The best way to understand metrics is to only view one month at a time

	Residential 2024	Residential 2023	+/-	Residential YTD 2024	Residential YTD 2023	+/-
New Listings	41	28	13	95	73	22
Closed Sales	18	15	3	35	36	-1
Median Sales Price (\$)	495.0K	450.0K	45,000	455.0K	430.0K	25,000
Average Sales Price (\$)	768.6K	478.3K	290,278	622.6K	1.3M	-628,674
Average % of Original List Price Received	90.00%	92.00%	-2%	90.00%	92.00%	-2%
Average Days on Market Until Sale	150	113	37	143	106	37

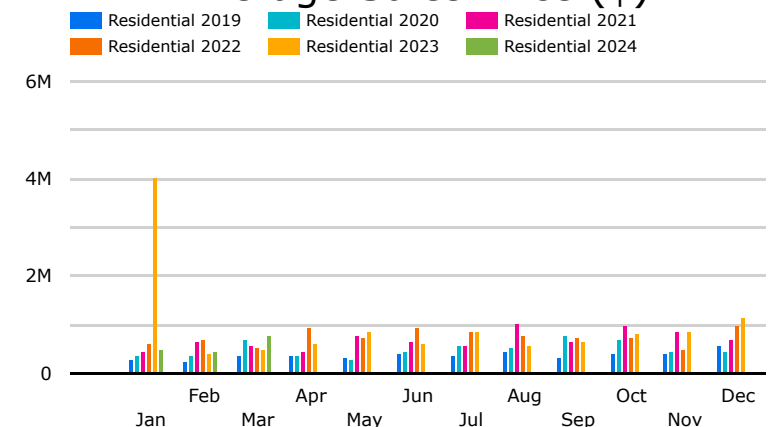
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update Flathead County - Land

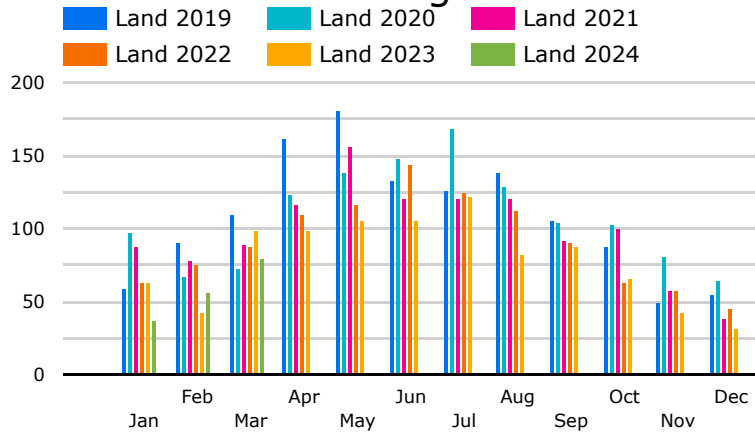
Month: Mar

(1) ▾

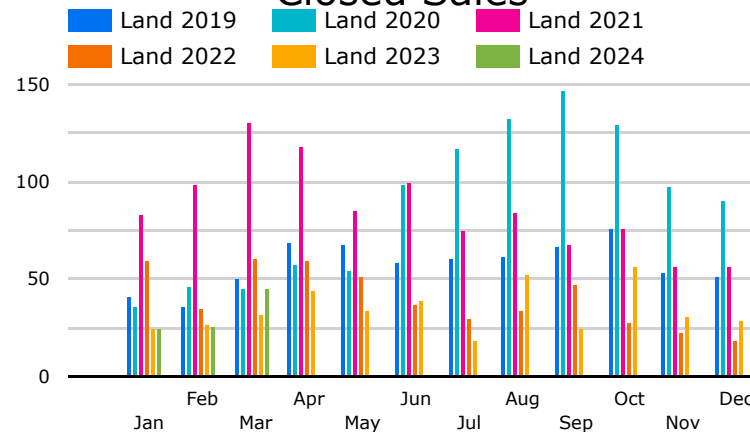
Tip: The best way to understand metrics is to only view one month at a time

	Land 2024	Land 2023	+/-	Land YTD 2024	Land YTD 2023	+/-
New Listings	79	98	-19	199	203	-4
Closed Sales	45	32	13	98	84	14
Median Sales Price (\$)	300.0K	315.0K	-15,000	300.0K	304.5K	-4,500
Average Sales Price (\$)	431.2K	390.1K	41,059	481.2K	502.7K	-21,459
Average % of Original List Price Received	91.00%	111.00%	-20%	90.00%	96.00%	-6%
Average Days on Market Until Sale	285	213	72	241	175	66

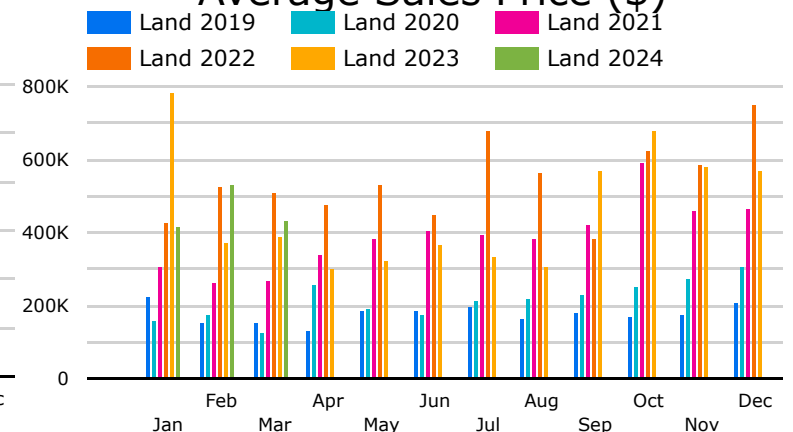
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update Flathead County - Residential

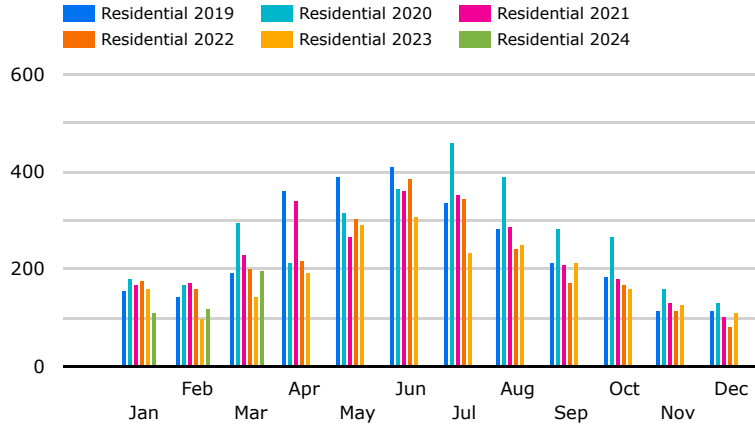
Month: Mar

(1) ▾

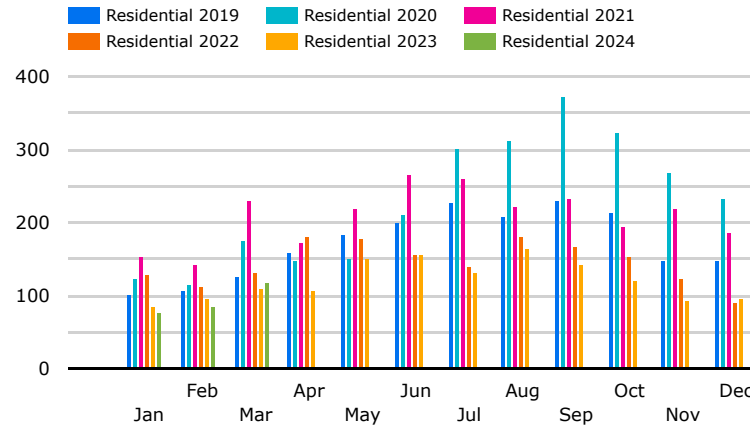
Tip: The best way to understand metrics is to only view one month at a time

	Residential 2024	Residential 2023	+/-	Residential YTD 2024	Residential YTD 2023	+/-
New Listings	198	145	53	468	404	64
Closed Sales	119	109	10	283	294	-11
Median Sales Price (\$)	575.0K	590.0K	-15,000	574.9K	585.0K	-10,100
Average Sales Price (\$)	784.2K	842.8K	-58,589	806.7K	820.7K	-14,009
Average % of Original List Price Received	94.00%	93.00%	1%	93.00%	91.00%	2%
Average Days on Market Until Sale	131	120	11	126	134	-8

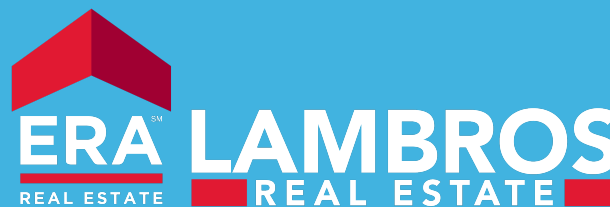
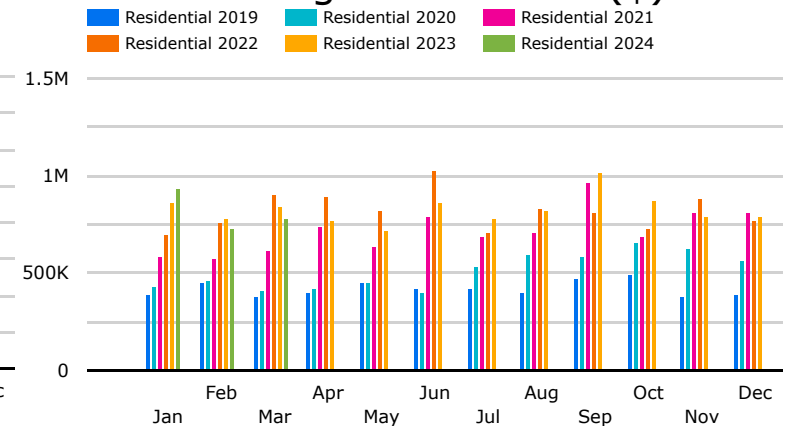
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update Lincoln County - Land

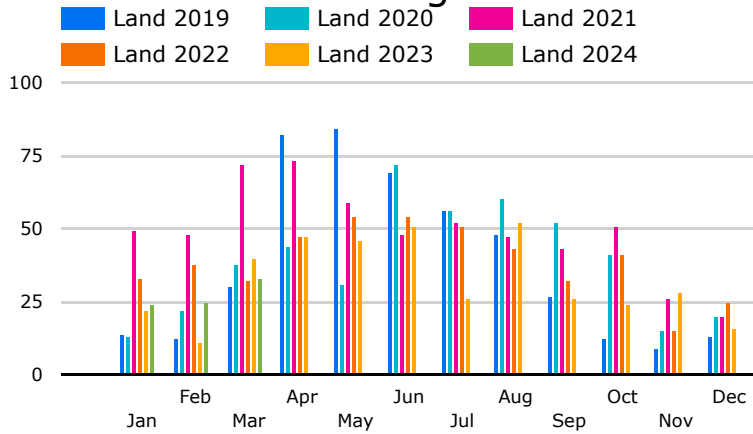
Month: Mar

(1) ▾

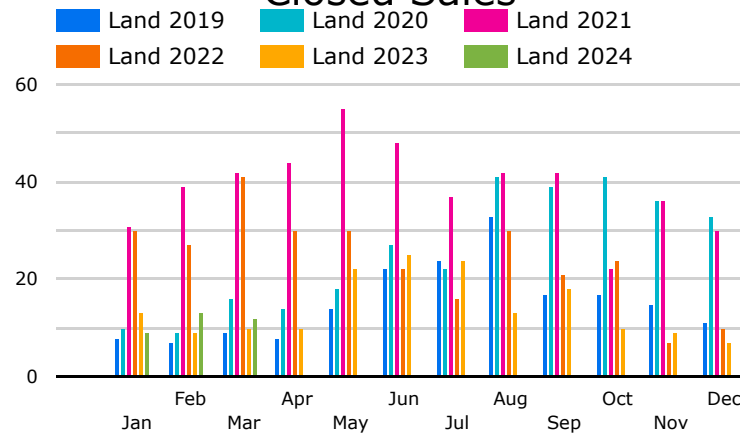
Tip: The best way to understand metrics is to only view one month at a time

	Land 2024	Land 2023	+/-	Land YTD 2024	Land YTD 2023	+/-
New Listings	33	40	-7	73	73	0
Closed Sales	12	10	2	34	32	2
Median Sales Price (\$)	210.0K	141.5K	68,500	155.0K	139.4K	15,630
Average Sales Price (\$)	220.8K	141.5K	60,618	213.6K	166.6K	46,962
Average % of Original List Price Received	88.00%	84.00%	4%	86.00%	93.00%	-7%
Average Days on Market Until Sale	226	204	22	225	213	12

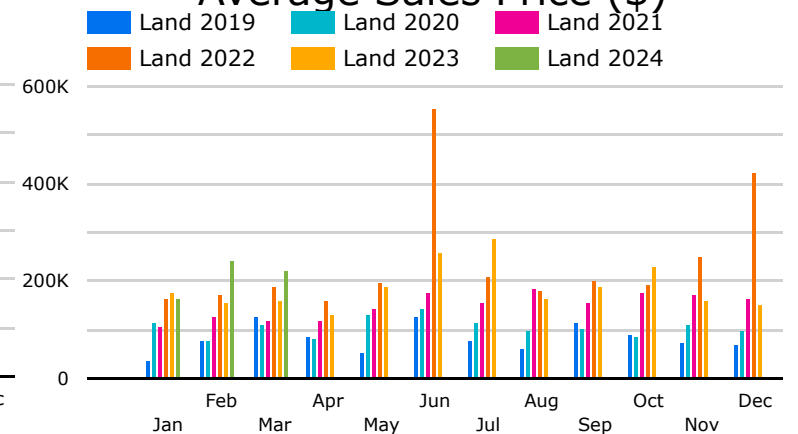
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update Lincoln County - Residential

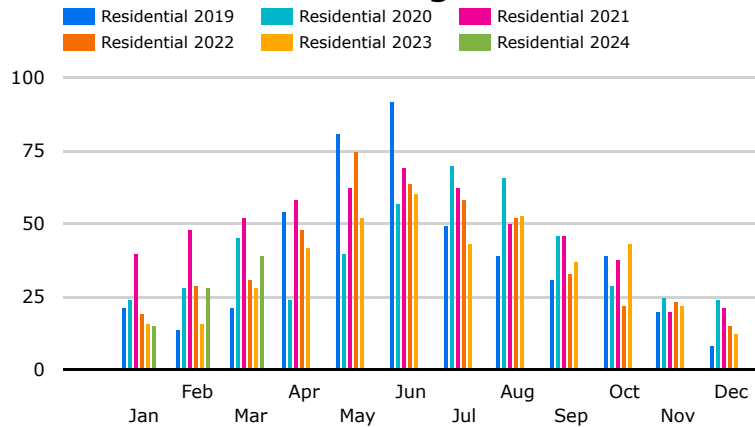
Month: Mar

(1) ▾

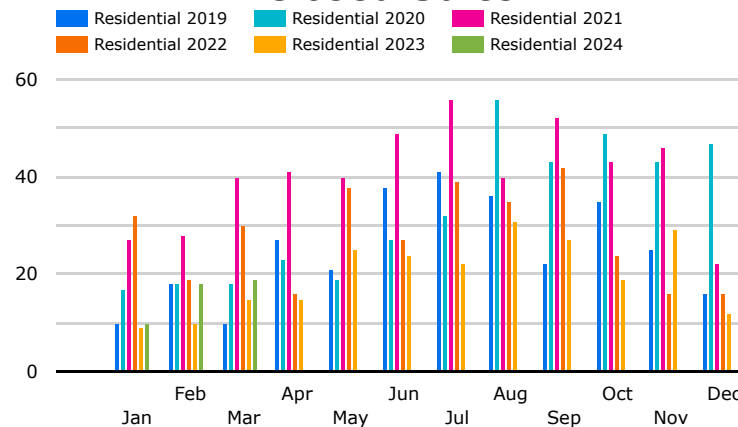
Tip: The best way to understand metrics is to only view one month at a time

	Residential 2024	Residential 2023	+/-	Residential YTD 2024	Residential YTD 2023	+/-
New Listings	39	28	11	93	60	33
Closed Sales	19	15	4	48	34	14
Median Sales Price (\$)	340.0K	310.0K	30,000	366.3K	314.8K	51,500
Average Sales Price (\$)	462.6K	359.9K	102,679	469.2K	363.3K	105,864
Average % of Original List Price Received	87.00%	92.00%	-5%	89.00%	87.00%	2%
Average Days on Market Until Sale	189	133	56	145	134	11

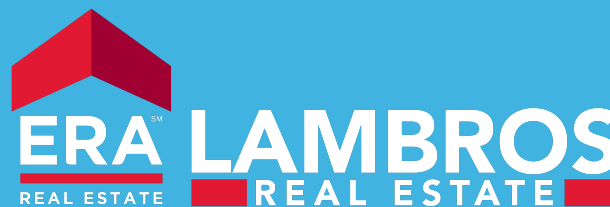
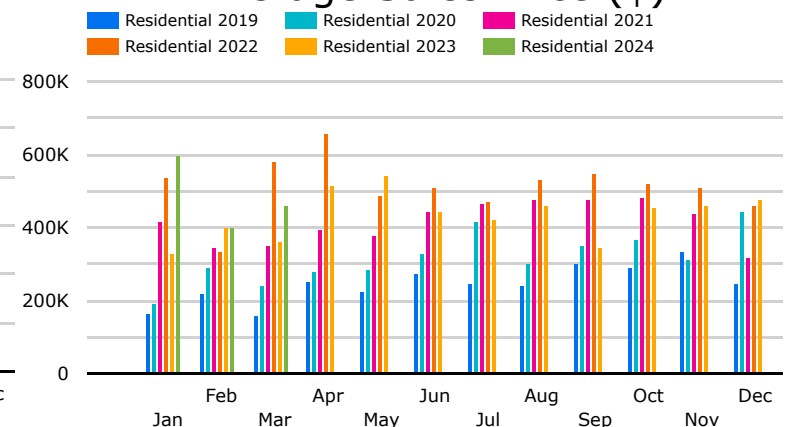
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS