

Local Market Update Missoula County - Land

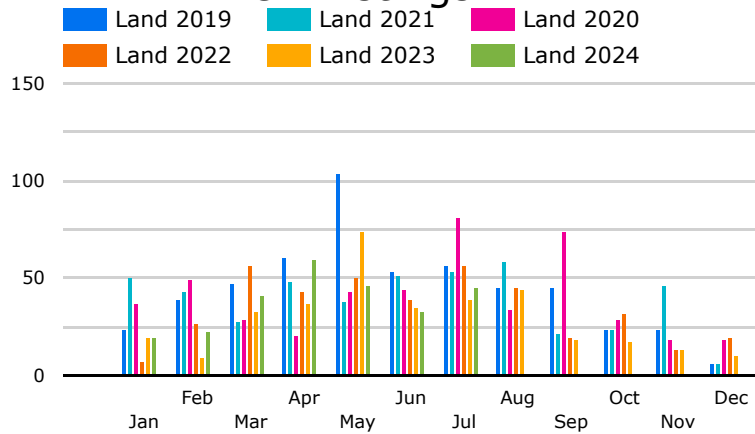
Month: Jul

(1) ▾

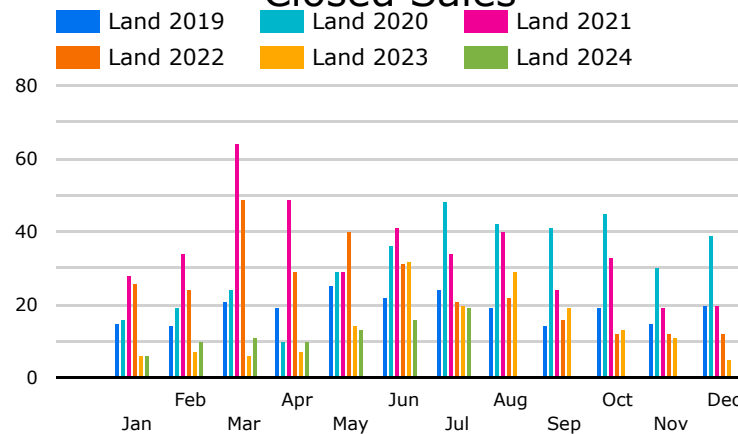
Tip: The best way to understand metrics is to only view one month at a time

	Land 2024	Land 2023	+/-	Land YTD 2024	Land YTD 2023	+/-
New Listings	45	39	6	268	247	21
Closed Sales	19	20	-1	88	92	-4
Median Sales Price (\$)	183.5K	225.0K	-41,500	184.4K	187.5K	19.0K
Average Sales Price (\$)	221.1K	380.8K	-159,676	230.5K	278.0K	-47,550
Average % of Original List Price Received	91.00%	92.00%	-1%	92.00%	94.00%	-2%
Average Days on Market Until Sale	123	72	51	133	164	-31

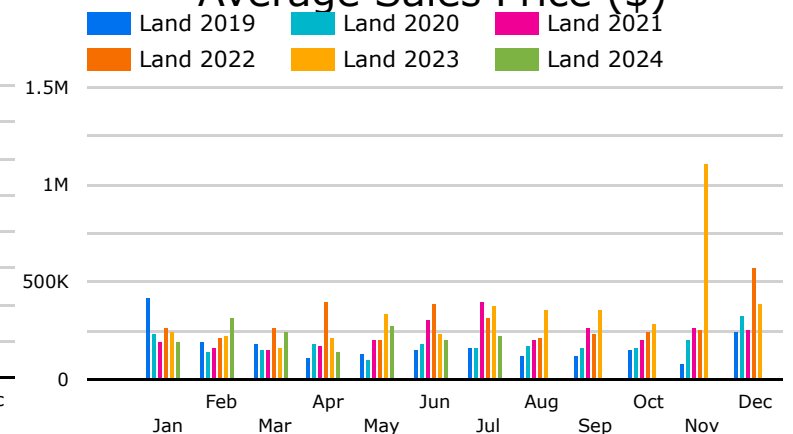
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update Missoula County - Residential

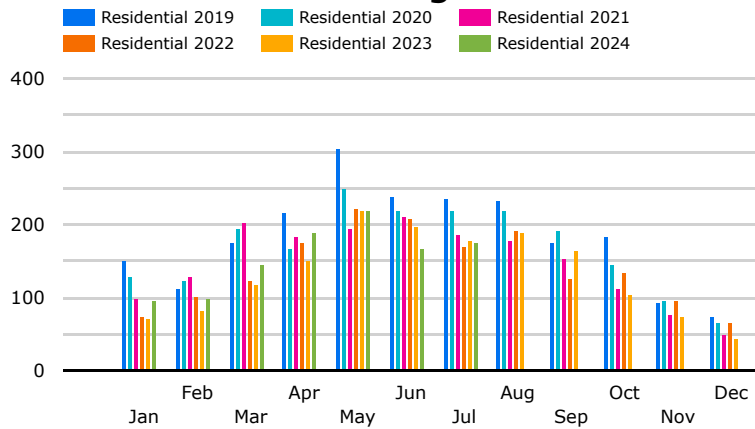
Month: Jul

(1) ▾

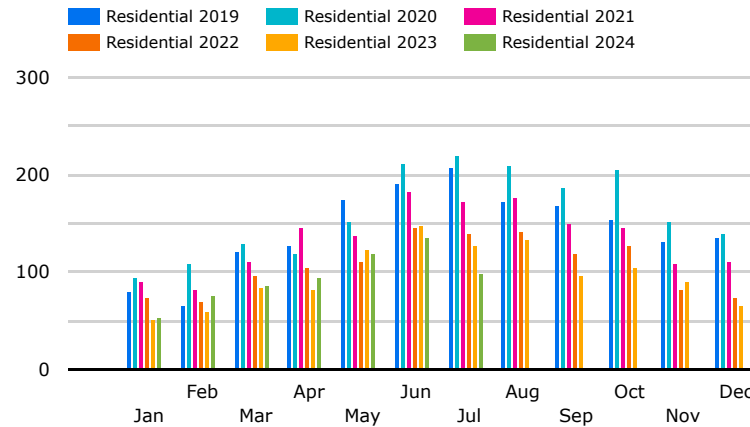
Tip: The best way to understand metrics is to only view one month at a time

	Residential 2024	Residential 2023	+/-	Residential YTD 2024	Residential YTD 2023	+/-
New Listings	174	178	-4	1,054	1,033	21
Closed Sales	99	127	-28	652	691	-39
Median Sales Price (\$)	595.0K	505.0K	90,000	561.0K	530.9K	30,100
Average Sales Price (\$)	635.3K	584.2K	51,029	631.6K	570.4K	61,237
Average % of Original List Price Received	98.00%	99.00%	-1%	97.00%	97.00%	0%
Average Days on Market Until Sale	56	43	13	79	84	-5

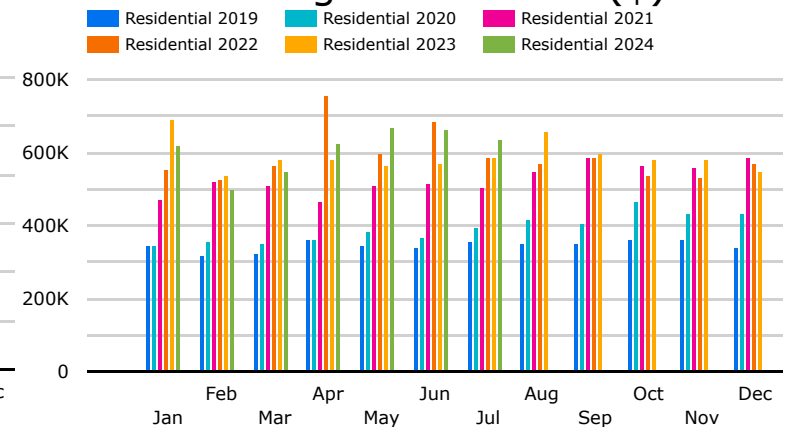
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update Missoula City - Land

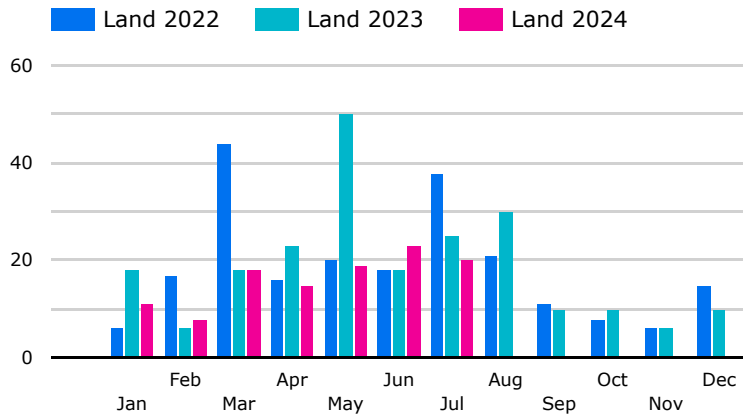
Month: Jul

(1) ▾

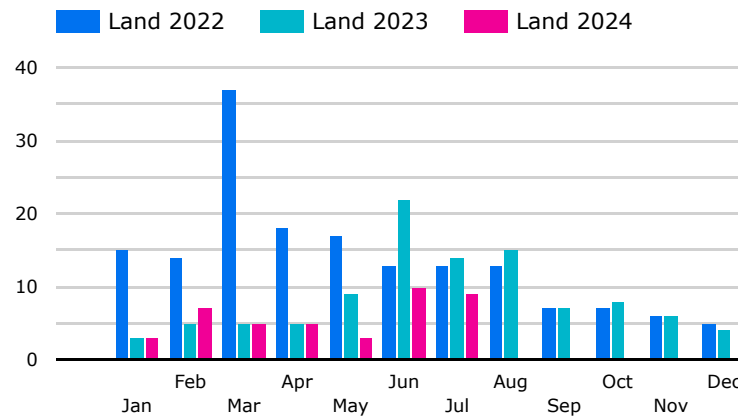
Tip: The best way to understand metrics is to only view one month at a time

	Land 2024	Land 2023	+/-	Land YTD 2024	Land YTD 2023	+/-
New Listings	1	25	-5	114	161	21
Closed Sales	9	14	-5	44	63	-19
Median Sales Price (\$)	253.0K	192.0K	61,000	184.4K	170.0K	-3,105
Average Sales Price (\$)	267.0K	259.8K	7,203	259.4K	260.0K	-47,550
Average % of Original List Price Received	95.00%	91.00%	4%	91.00%	95.00%	-2%
Average Days on Market Until Sale	119	88	31	162	178	-31

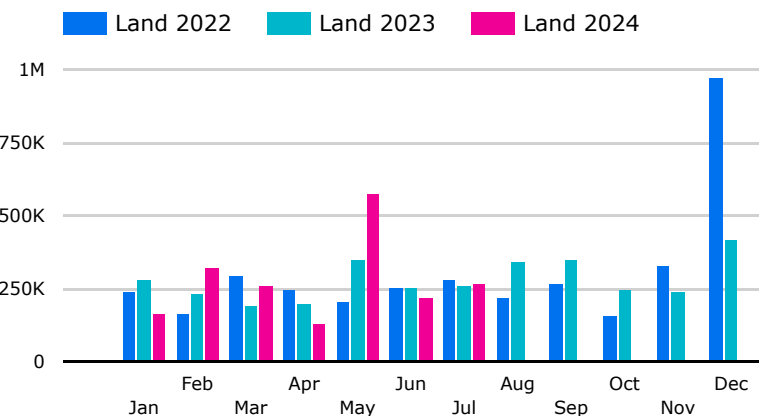
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update

Missoula City - Residential

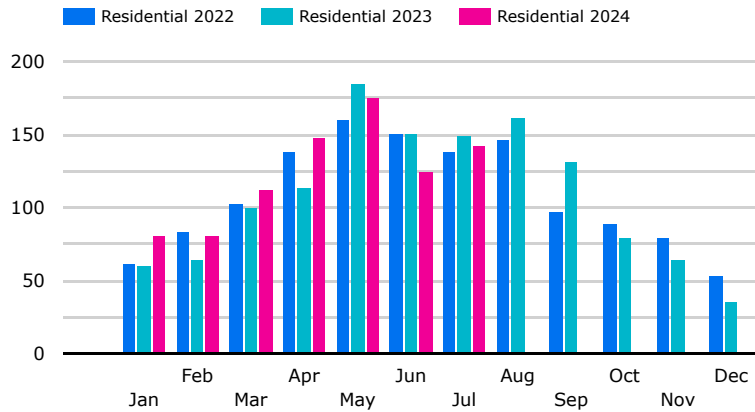
Month: Jul

(1) ▾

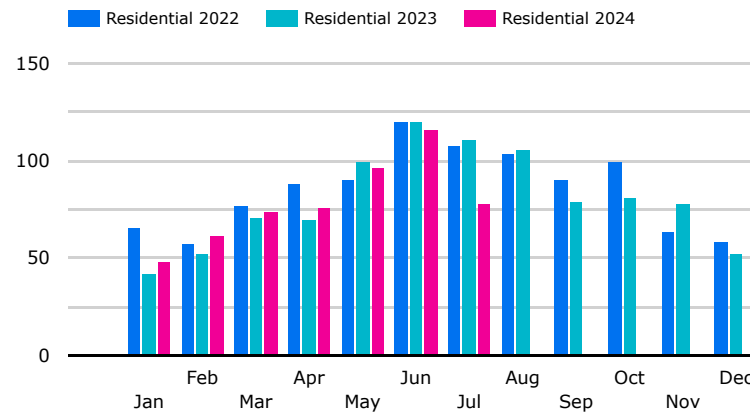
Tip: The best way to understand metrics is to only view one month at a time

	Residential 2024	Residential 2023	+/-	Residential YTD 2024	Residential YTD 2023	+/-
New Listings	142	150	-8	835	838	-3
Closed Sales	78	111	-33	536	580	-44
Median Sales Price (\$)	587.5K	505.0K	82,500	560.0K	530.0K	30,000
Average Sales Price (\$)	628.0K	566.9K	61,107	634.3K	567.8K	66,557
Average % of Original List Price Received	98.00%	100.00%	-2%	97.00%	98.00%	-1%
Average Days on Market Until Sale	51	43	8	75	85	-10

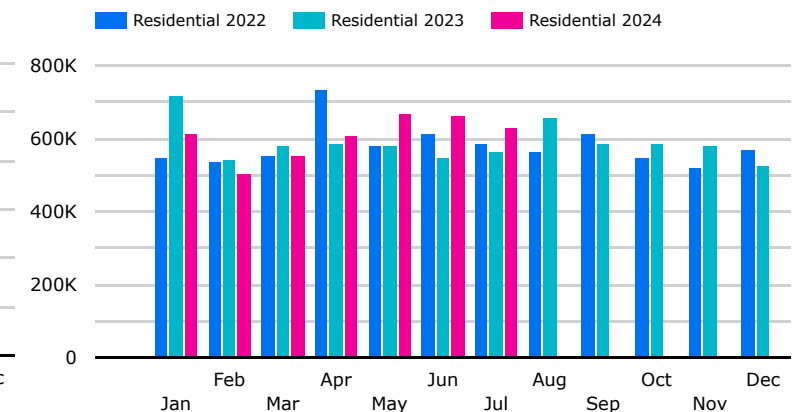
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update

Missoula County Commercial

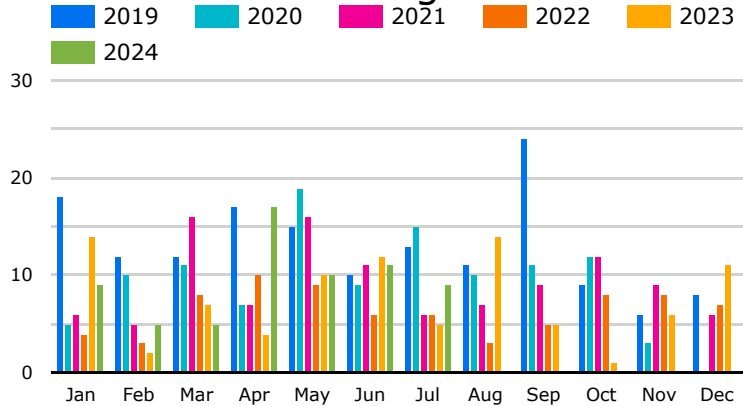
Month: Jul

(1) ▾

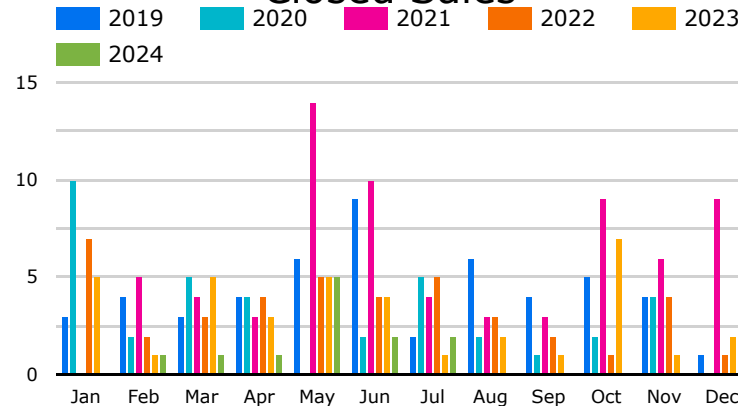
Tip: The best way to understand metrics is to only view one month at a time

	2024	2023	+/-	YTD 2024	YTD 2023	+/-
New Listings	9	5	4	66	53	13
Closed Sales	2	1	1	12	24	-12
Median Sales Price (\$)	1.8M	240.0K	-411.2K	717.5K	745.0K	-27,500
Average Sales Price (\$)	1.8M	240.0K	-1.9M	1.1M	1.3M	-260,278
Average % of Original List Price Received	90.00%	60.00%	30%	90.00%	86.00%	4%
Average Days on Market Until Sale	308	116	192	145	201	-56

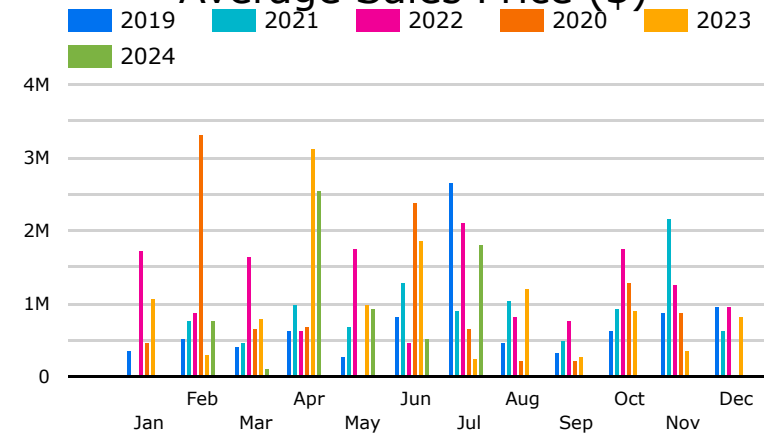
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update Ravalli County - Land

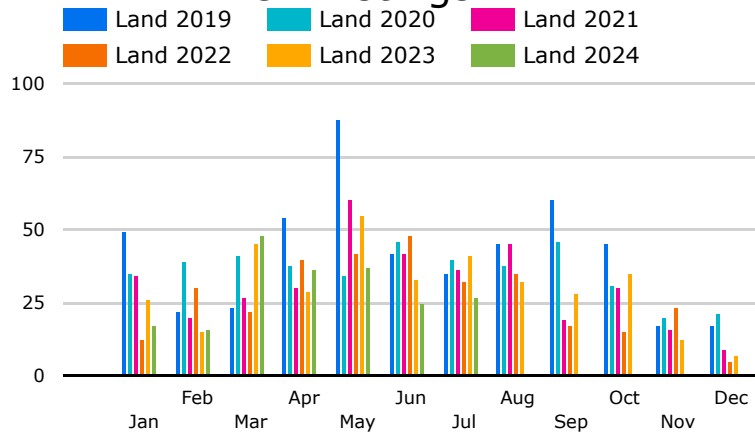
Month: Jul

(1) ▾

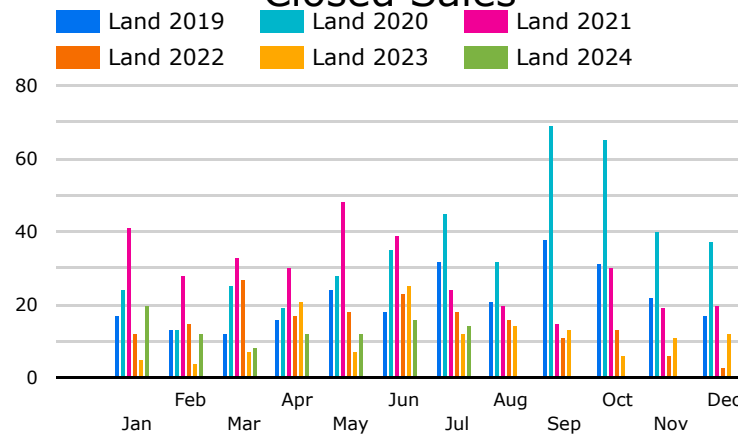
Tip: The best way to understand metrics is to only view one month at a time

	Land 2024	Land 2023	+/-	Land YTD 2024	Land YTD 2023	+/-
New Listings	27	41	-14	208	243	-35
Closed Sales	14	12	2	94	84	10
Median Sales Price (\$)	312.0K	333.8K	-21,750	241.3K	249.5K	-8,250
Average Sales Price (\$)	426.3K	89.5K	336,839	314.8K	392.8K	-78,016
Average % of Original List Price Received	83.00%	96.00%	-13%	91.00%	92.00%	-1%
Average Days on Market Until Sale	179	93	86	152	124	28

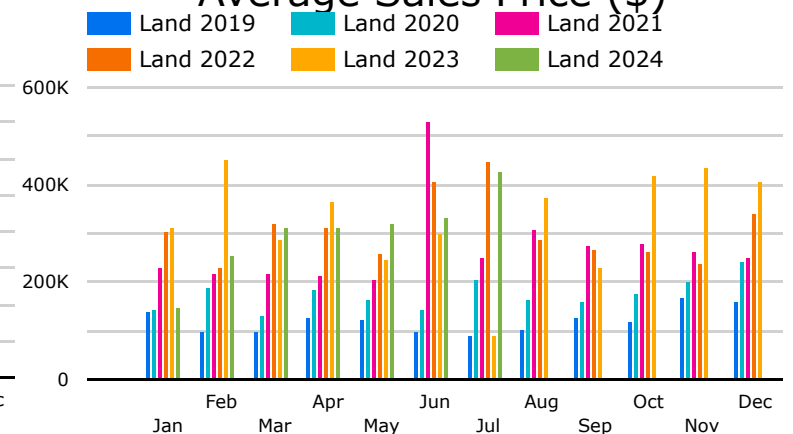
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update Ravalli County - Residential

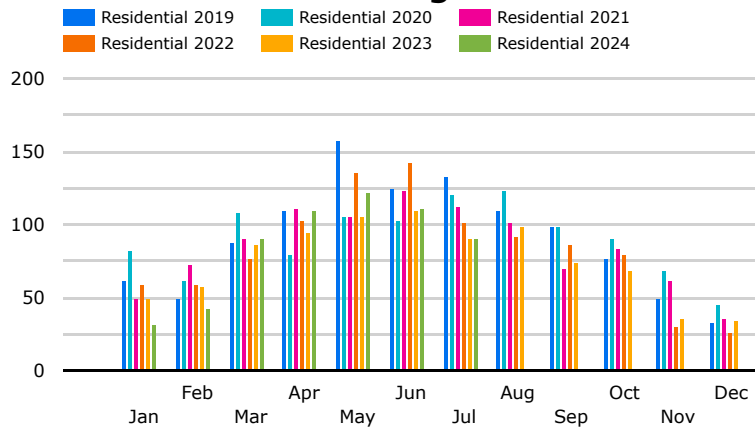
Month: Jul

(1) ▾

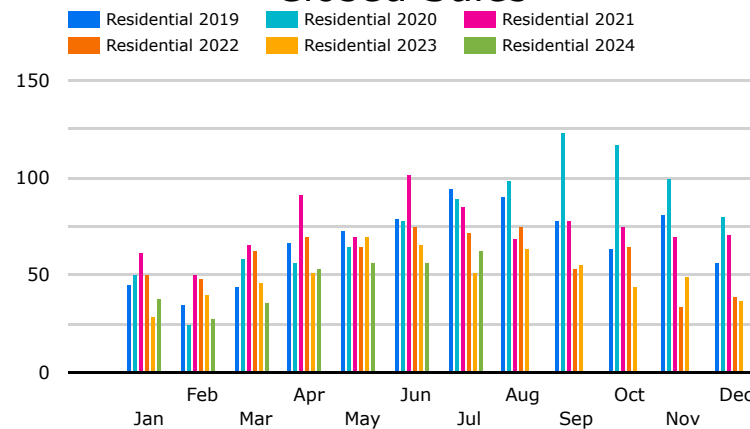
Tip: The best way to understand metrics is to only view one month at a time

	Residential 2024	Residential 2023	+/-	Residential YTD 2024	Residential YTD 2023	+/-
New Listings	91	90	1	596	595	1
Closed Sales	63	51	12	333	357	-24
Median Sales Price (\$)	582.0K	560.0K	22,000	575.0K	560.0K	15,000
Average Sales Price (\$)	708.8K	711.1K	-2,261	692.3K	642.8K	49,411
Average % of Original List Price Received	95.00%	95.00%	0%	93.00%	94.00%	-1%
Average Days on Market Until Sale	83	78	5	104	93	11

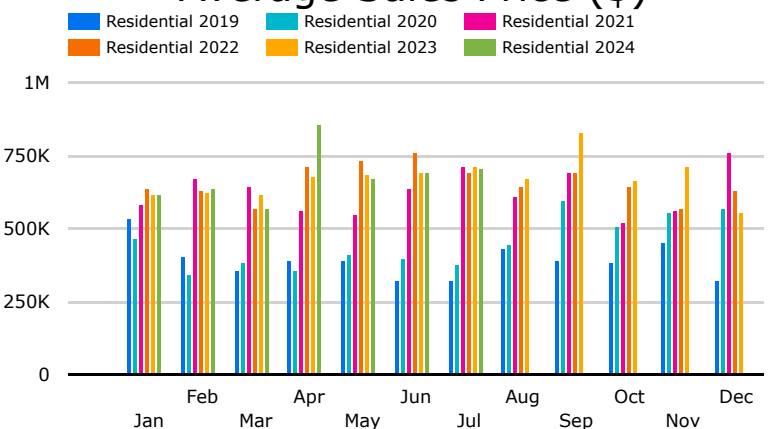
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update Kalispell City - Land

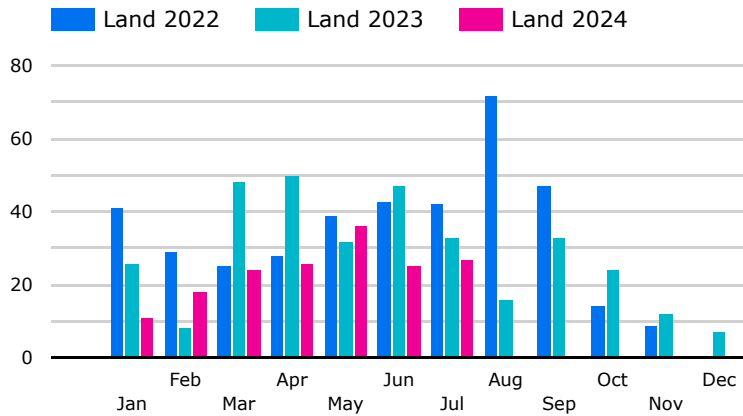
Month: Jul

(1) ▾

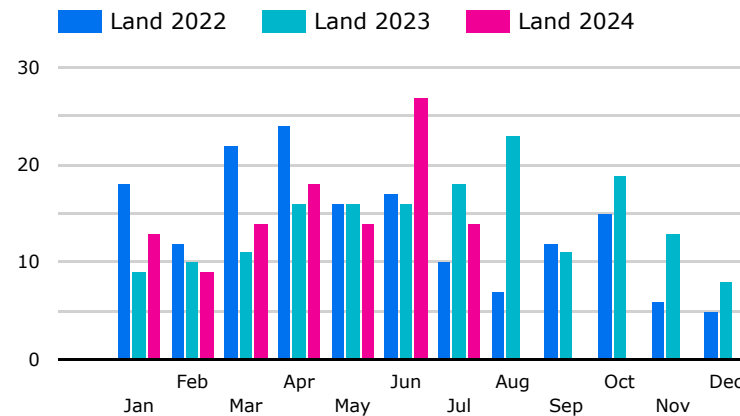
Tip: The best way to understand metrics is to only view one month at a time

	Land 2024	Land 2023	+/-	Land YTD 2024	Land YTD 2023	+/-
New Listings	27	33	-6	167	241	-74
Closed Sales	14	18	-4	109	96	13
Median Sales Price (\$)	432.5K	162.0K	270,500	219.0K	195.0K	24,000
Average Sales Price (\$)	531.4K	335.8K	195,629	344.2K	98.0%	8,834
Average % of Original List Price Received	96.00%	94.00%	2%	92.00%	98.00%	-6%
Average Days on Market Until Sale	110	238	-128	216	217	-1

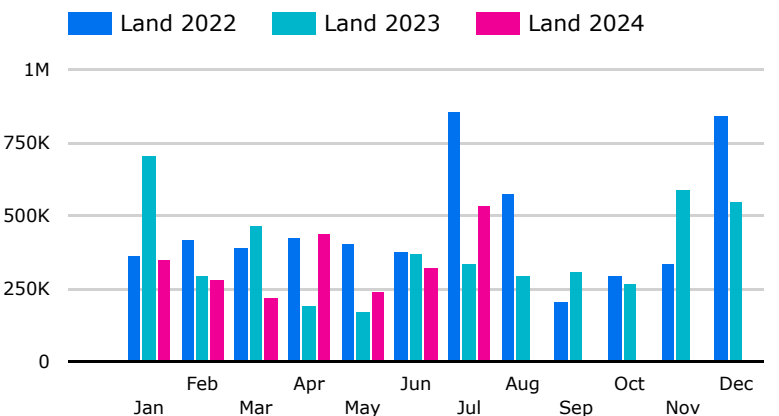
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update Kalispell City - Residential

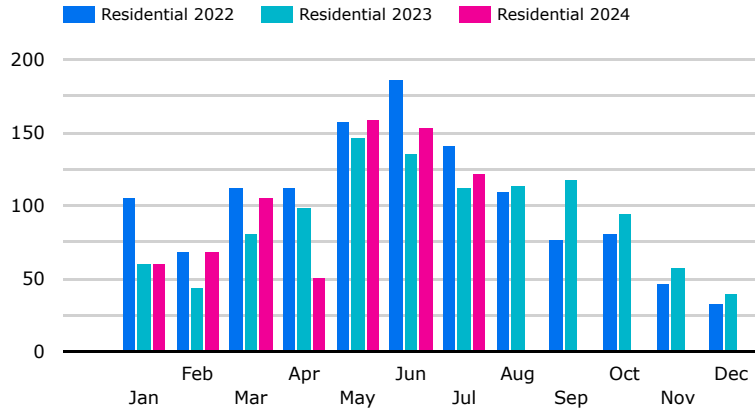
Month: Jul

(1) ▾

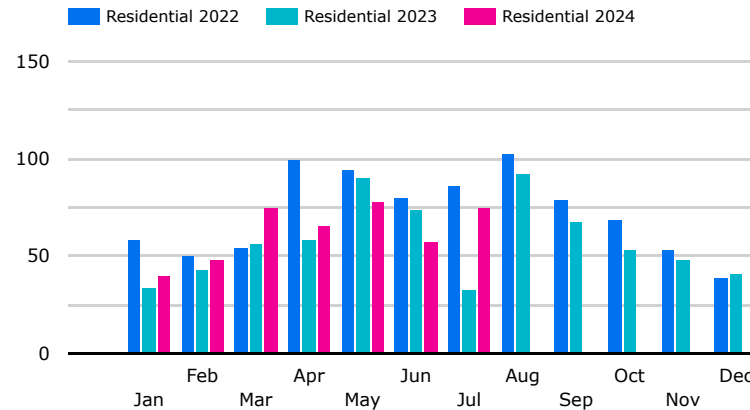
Tip: The best way to understand metrics is to only view one month at a time

	Residential 2024	Residential 2023	+/-	Residential YTD 2024	Residential YTD 2023	+/-
New Listings	122	113	9	800	683	117
Closed Sales	75	33	42	435	150	285
Median Sales Price (\$)	512.0K	540.0K	-28,000	539.0K	497.5K	41,550
Average Sales Price (\$)	686.9K	874.2K	-187,289	647.3K	871.8K	-224,454
Average % of Original List Price Received	96.00%	97.00%	-1%	95.00%	95.00%	0%
Average Days on Market Until Sale	79	47	32	107	85	22

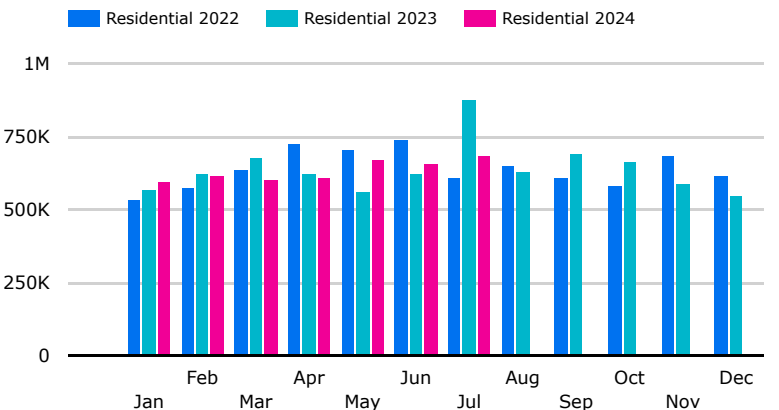
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update Lake County - Land

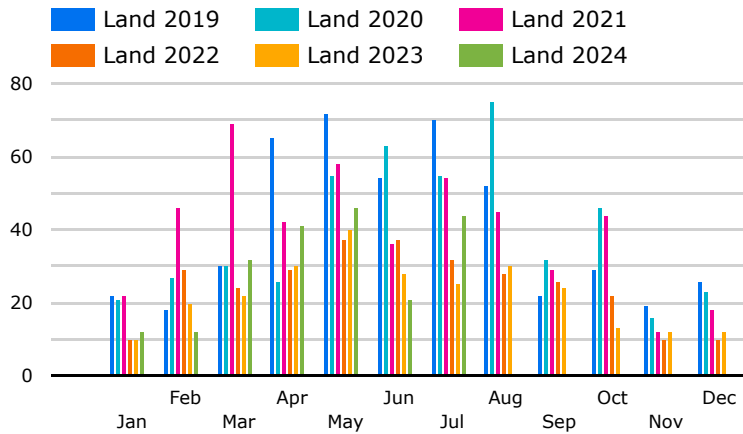
Month: Jul

(1) ▾

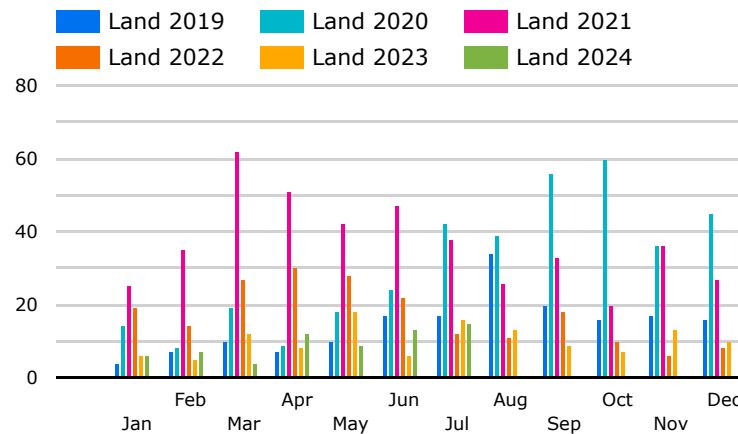
Tip: The best way to understand metrics is to only view one month at a time

	Land 2024	Land 2023	+/-	Land YTD 2024	Land YTD 2023	+/-
New Listings	44	25	19	215	175	40
Closed Sales	15	16	-1	67	72	-5
Median Sales Price (\$)	190.0K	234.8K	-44,750	190.0K	163.5K	26,500
Average Sales Price (\$)	280.2K	267.6K	12,605	281.6K	257.5K	24,121
Average % of Original List Price Received	92.00%	90.00%	2%	89.00%	87.00%	2%
Average Days on Market Until Sale	120	79	41	156	150	6

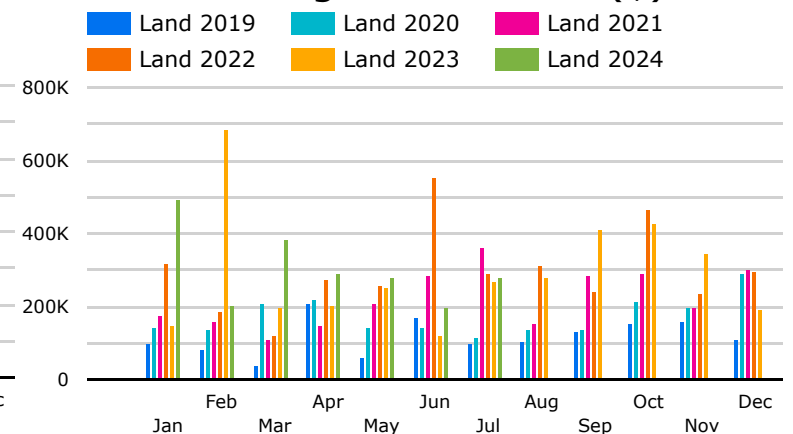
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update Lake County - Residential

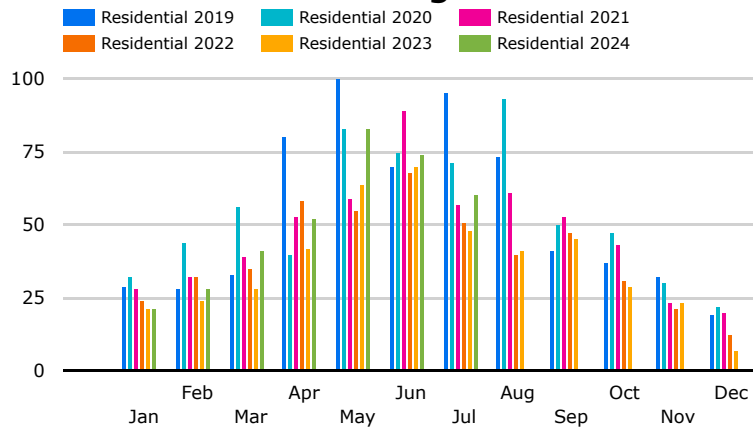
Month: Jul

(1) ▾

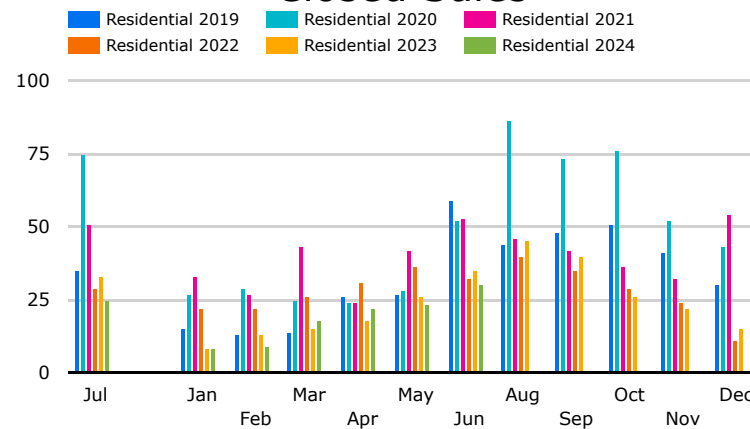
Tip: The best way to understand metrics is to only view one month at a time

	Residential 2024	Residential 2023	+/-	Residential YTD 2024	Residential YTD 2023	+/-
New Listings	60	48	12	357	294	63
Closed Sales	25	33	-8	131	150	-19
Median Sales Price (\$)	775.0K	540.0K	235,000	536.5K	497.5K	39,050
Average Sales Price (\$)	1.5M	874.2K	656,540	869.0K	871.8K	-2,808
Average % of Original List Price Received	90.00%	97.00%	-7%	93.00%	95.00%	-2%
Average Days on Market Until Sale	154	47	107	123	85	38

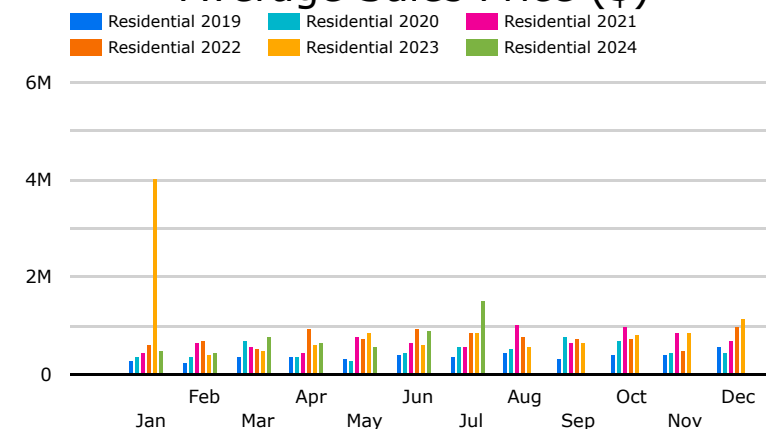
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update Flathead County - Land

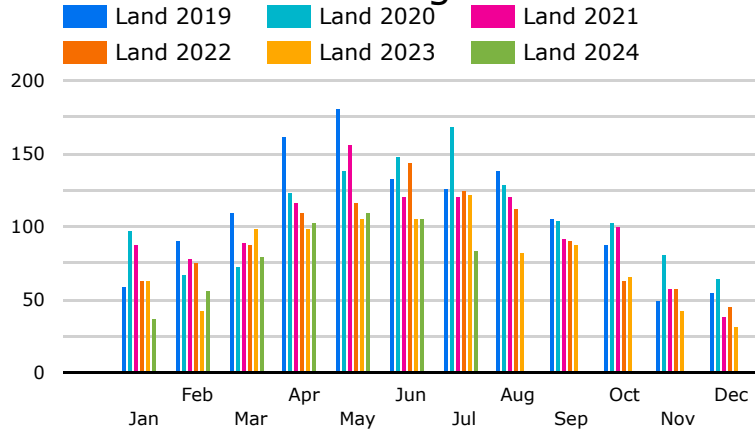
Month: Jul

(1) ▾

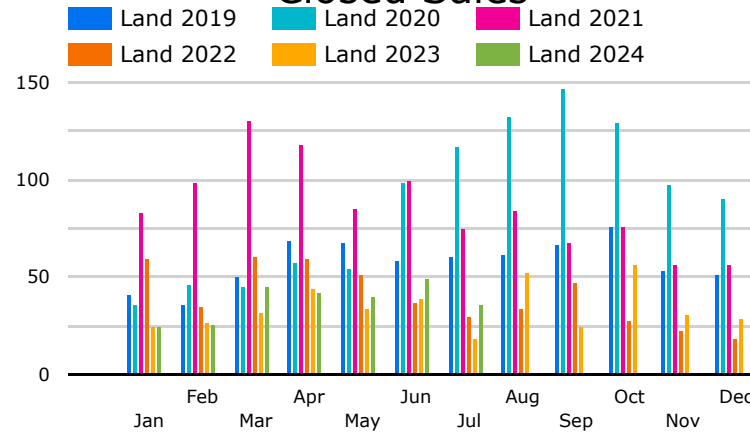
Tip: The best way to understand metrics is to only view one month at a time

	Land 2024	Land 2023	+/-	Land YTD 2024	Land YTD 2023	+/-
New Listings	84	122	-38	605	624	-19
Closed Sales	36	18	18	263	96	167
Median Sales Price (\$)	354.6K	162.0K	192,550	280.0K	195.0K	85,000
Average Sales Price (\$)	494.0K	335.8K	158,247	42.1K	335.3K	-293,293
Average % of Original List Price Received	93.00%	94.00%	-1%	91.00%	98.00%	-7%
Average Days on Market Until Sale	131	238	-107	204	217	-13

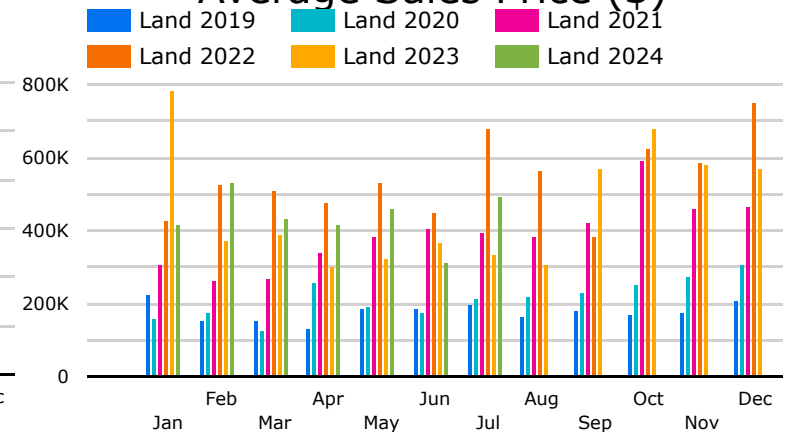
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update Flathead County - Residential

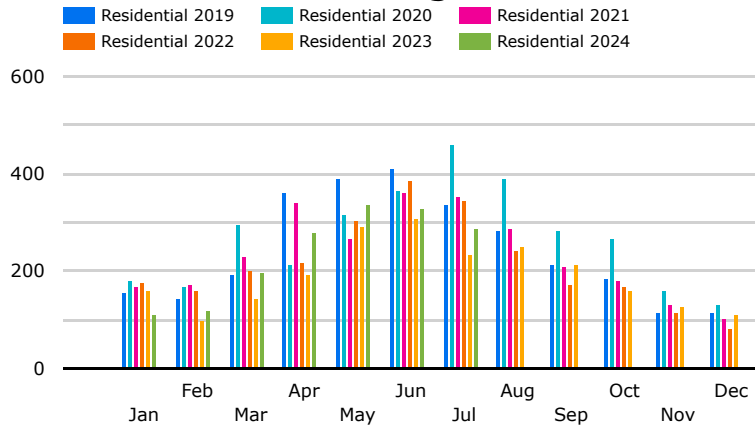
Month: Jul

(1) ▾

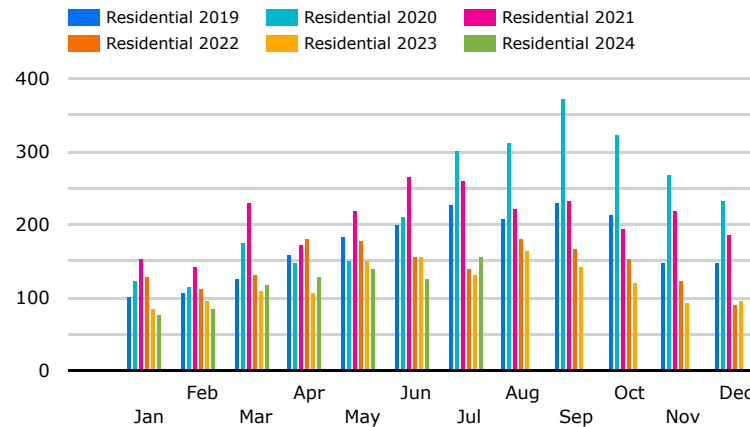
Tip: The best way to understand metrics is to only view one month at a time

	Residential 2024	Residential 2023	+/-	Residential YTD 2024	Residential YTD 2023	+/-
New Listings	287	236	51	1,703	1,446	257
Closed Sales	156	132	24	826	845	-19
Median Sales Price (\$)	617.0K	600.0K	17,000	615.0K	600.0K	15,000
Average Sales Price (\$)	971.5K	782.7K	188,796	867.2K	797.2K	69,995
Average % of Original List Price Received	94.00%	96.00%	-2%	96.00%	93.00%	3%
Average Days on Market Until Sale	97	103	-6	1,703	123	1,580

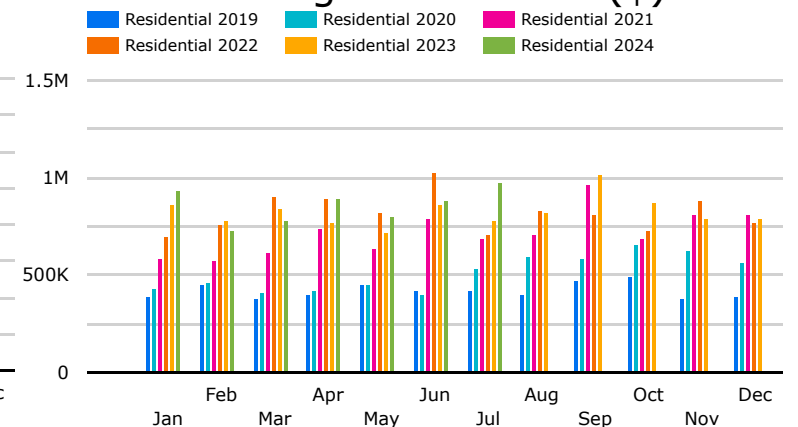
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update Lincoln County - Land

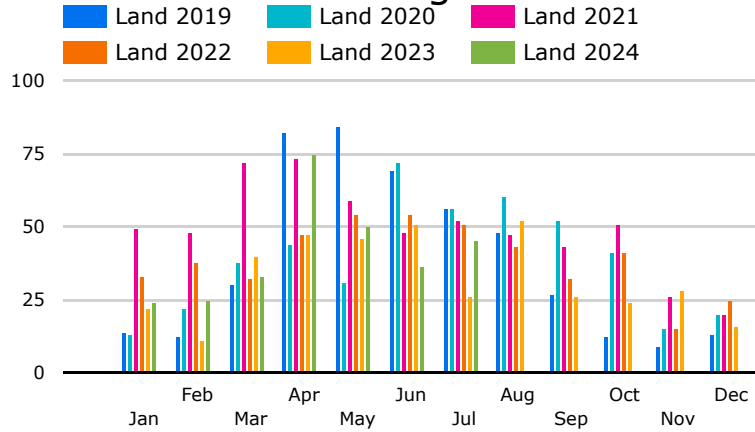
Month: Jul

(1) ▾

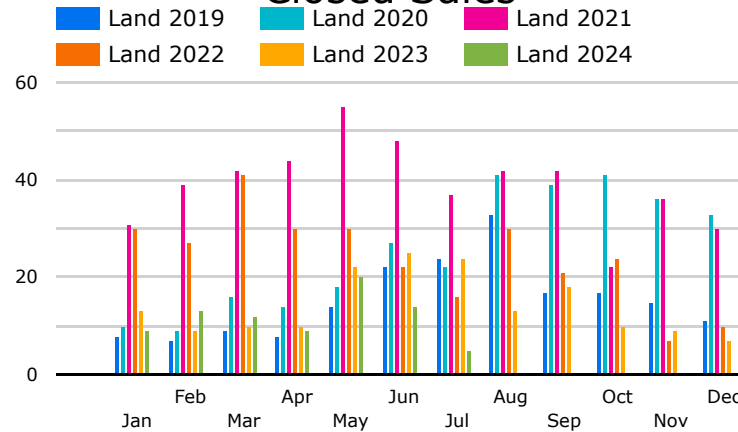
Tip: The best way to understand metrics is to only view one month at a time

	Land 2024	Land 2023	+/-	Land YTD 2024	Land YTD 2023	+/-
New Listings	45	26	19	278	242	36
Closed Sales	5	24	-19	81	115	-34
Median Sales Price (\$)	160.0K	135.0K	25,000	160.0K	156.9K	3,100
Average Sales Price (\$)	172.8K	135.0K	-113,225	208.9K	216.0K	-7,130
Average % of Original List Price Received	89.00%	92.00%	-3%	92.00%	100.00%	-8%
Average Days on Market Until Sale	165	192	-27	203	204	-1

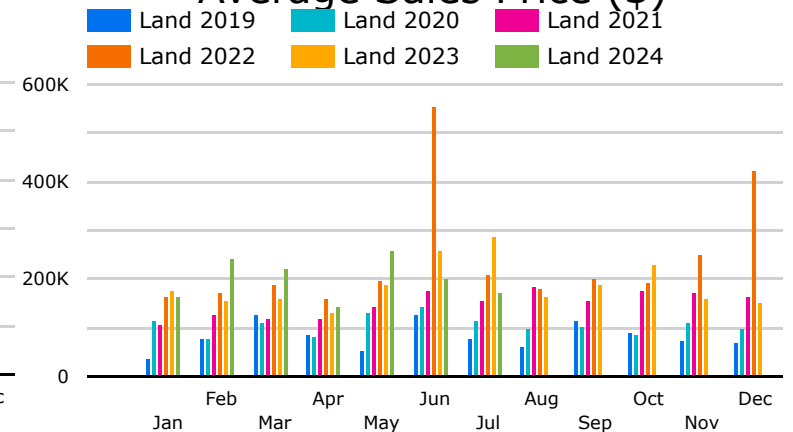
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update Lincoln County - Residential

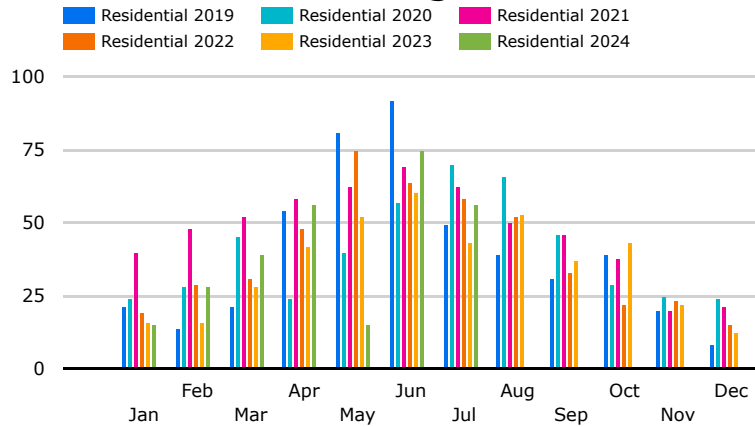
Month: Jul

(1) ▾

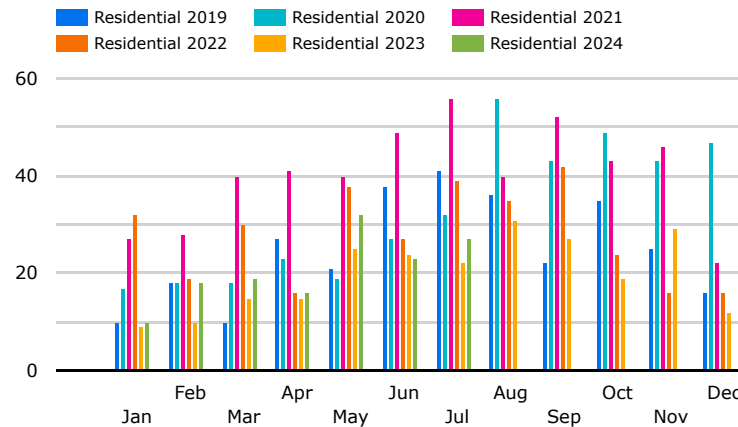
Tip: The best way to understand metrics is to only view one month at a time

	Residential 2024	Residential 2023	+/-	Residential YTD 2024	Residential YTD 2023	+/-
New Listings	56	43	13	360	259	101
Closed Sales	27	22	5	146	123	23
Median Sales Price (\$)	435.0K	342.5K	92,500	365.0K	352.0K	13,000
Average Sales Price (\$)	595.8K	423.0K	172,754	468.5K	431.8K	36,658
Average % of Original List Price Received	94.00%	88.00%	6%	97.00%	91.00%	6%
Average Days on Market Until Sale	74	123	-49	130	125	5

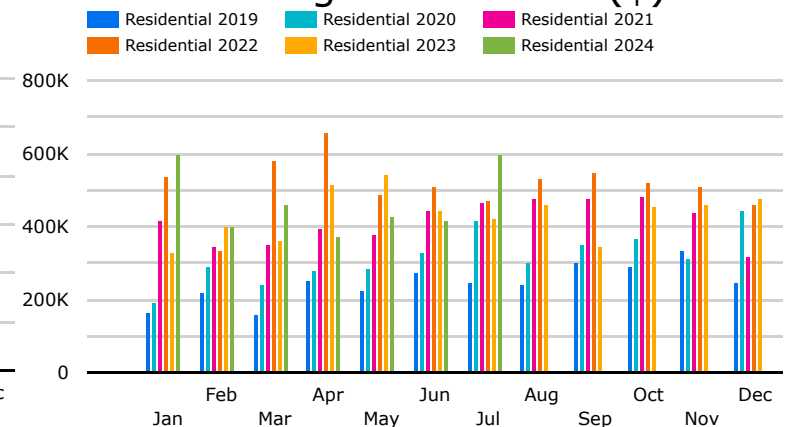
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS