

Local Market Update Missoula County - Land

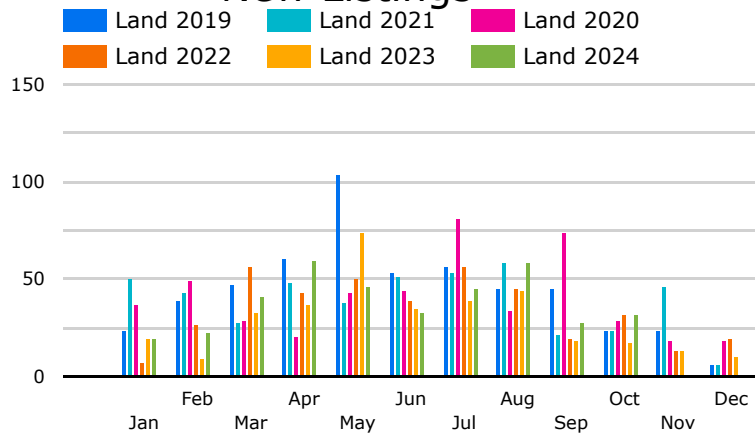
Month: Oct

(1) ▾

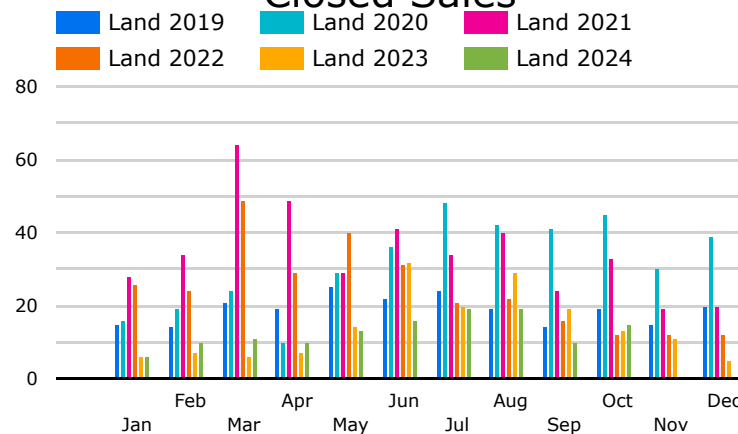
Tip: The best way to understand metrics is to only view one month at a time

	Land 2024	Land 2023	+/-	Land YTD 2024	Land YTD 2023	+/-
New Listings	32	17	15	386	326	60
Closed Sales	15	13	2	135	154	-19
Median Sales Price (\$)	165.0K	220.0K	-55,000	185.0K	199.5K	20.5K
Average Sales Price (\$)	510.4K	287.4K	222,982	263.9K	299.0K	-35,165
Average % of Original List Price Received	84.00%	88.00%	-4%	91.00%	93.00%	-2%
Average Days on Market Until Sale	221	143	78	140	150	-10

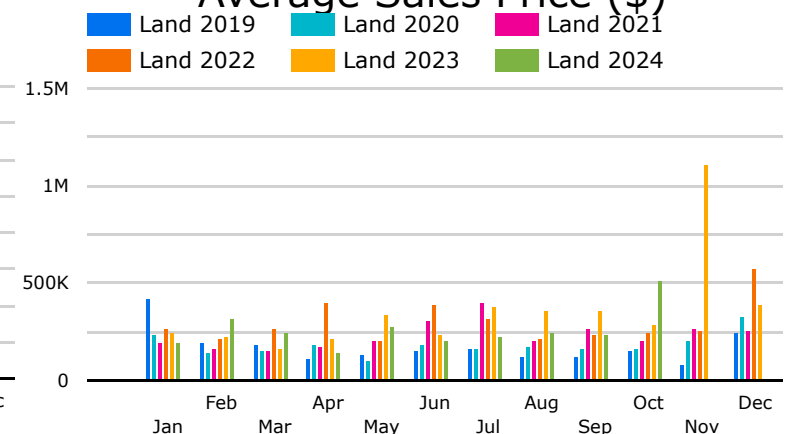
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update Missoula County - Residential

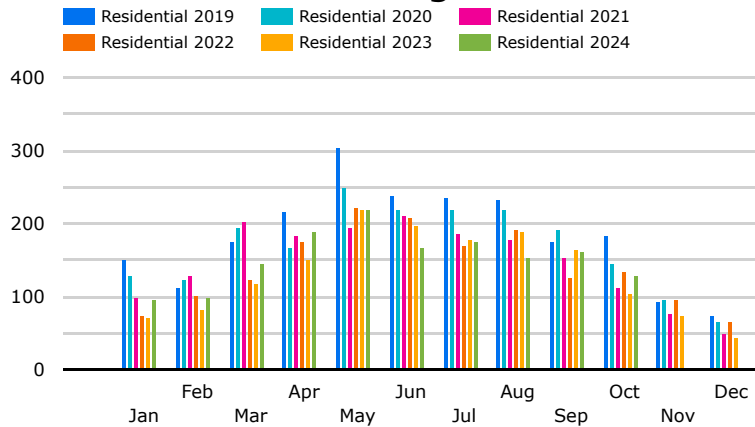
Month: Oct

(1) ▾

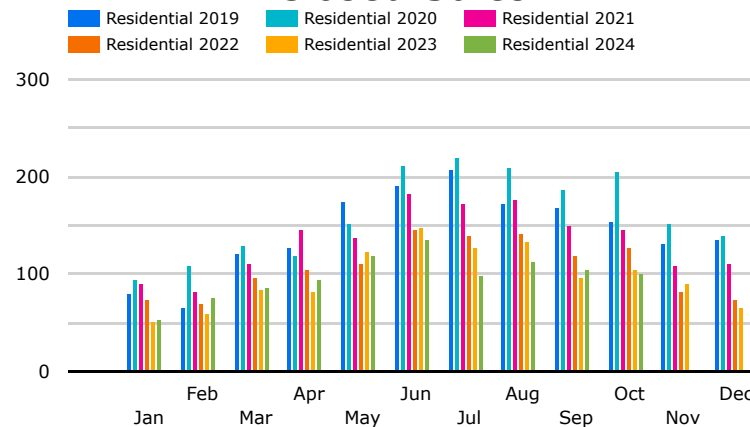
Tip: The best way to understand metrics is to only view one month at a time

	Residential 2024	Residential 2023	+/-	Residential YTD 2024	Residential YTD 2023	+/-
New Listings	128	105	23	1,498	1,497	1
Closed Sales	101	104	-3	978	1,036	-58
Median Sales Price (\$)	566.9K	550.0K	16,891	573.3K	540.0K	33,250
Average Sales Price (\$)	623.4K	583.2K	40,247	644.2K	584.1K	60,108
Average % of Original List Price Received	97.00%	94.00%	3%	97.00%	97.00%	0%
Average Days on Market Until Sale	68	61	7	74	78	-4

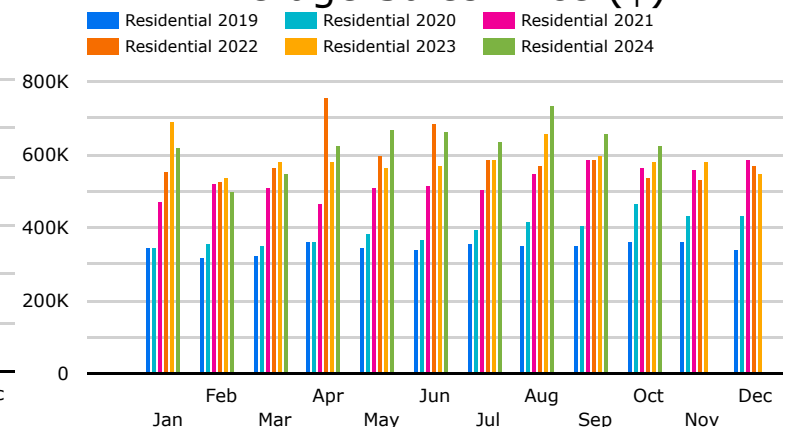
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update Missoula City - Land

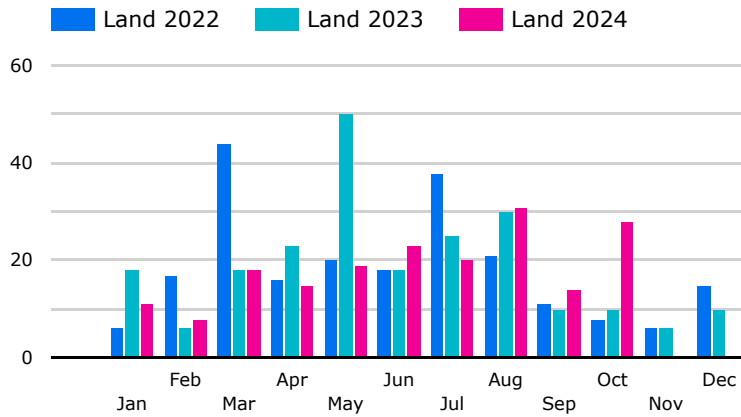
Month: Oct

(1) ▾

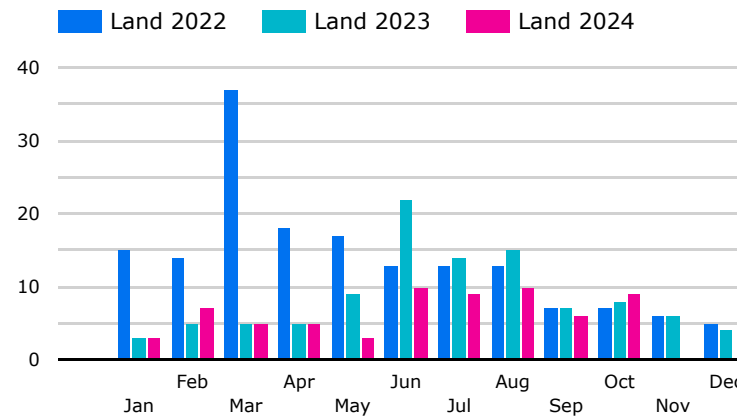
Tip: The best way to understand metrics is to only view one month at a time

	Land 2024	Land 2023	+/-	Land YTD 2024	Land YTD 2023	+/-
New Listings	1	10	18	187	210	60
Closed Sales	9	8	1	70	93	-23
Median Sales Price (\$)	165.0K	192.5K	-27,500	195.0K	194.0K	-14,500
Average Sales Price (\$)	684.4K	245.6K	438,764	321.7K	272.1K	-35,165
Average % of Original List Price Received	89.00%	90.00%	-1%	91.00%	94.00%	-2%
Average Days on Market Until Sale	252	122	130	163	159	-10

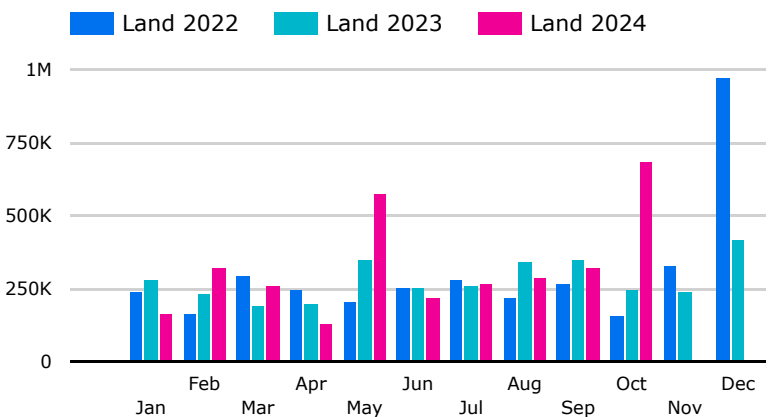
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update Missoula City - Residential

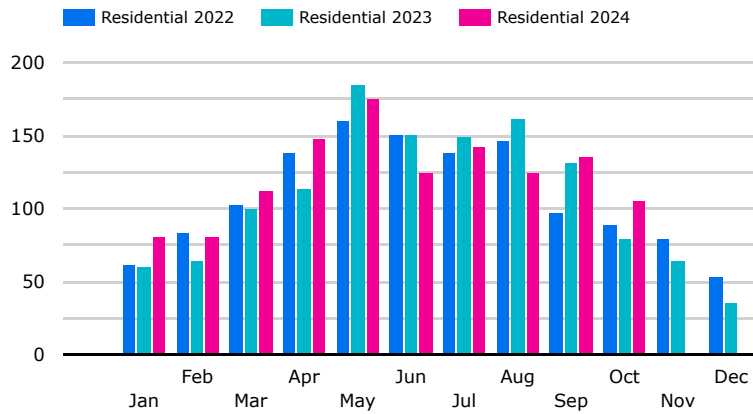
Month: Oct

(1) ▾

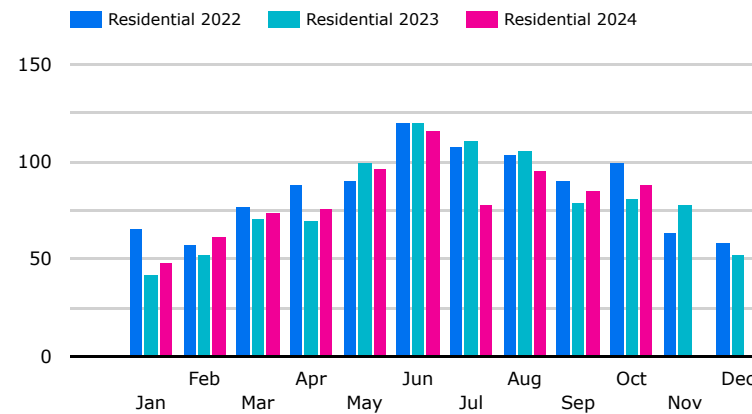
Tip: The best way to understand metrics is to only view one month at a time

	Residential 2024	Residential 2023	+/-	Residential YTD 2024	Residential YTD 2023	+/-
New Listings	106	80	26	1,202	1,216	-14
Closed Sales	88	81	7	811	857	-46
Median Sales Price (\$)	566.4K	550.0K	16,396	569.3K	535.0K	34,263
Average Sales Price (\$)	620.0K	588.7K	31,311	645.2K	582.2K	62,998
Average % of Original List Price Received	97.00%	95.00%	2%	97.00%	98.00%	-1%
Average Days on Market Until Sale	63	57	6	70	77	-7

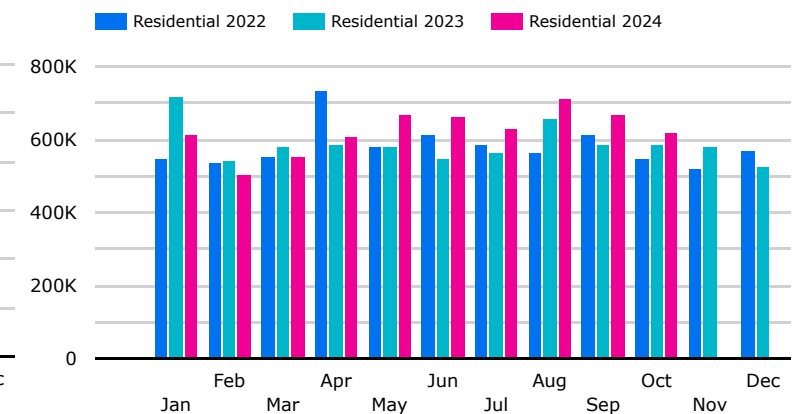
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update Missoula County Commercial

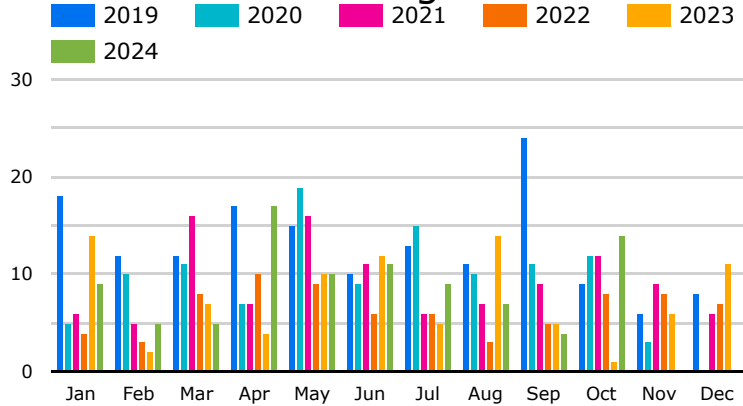
Month: Oct

(1) ▾

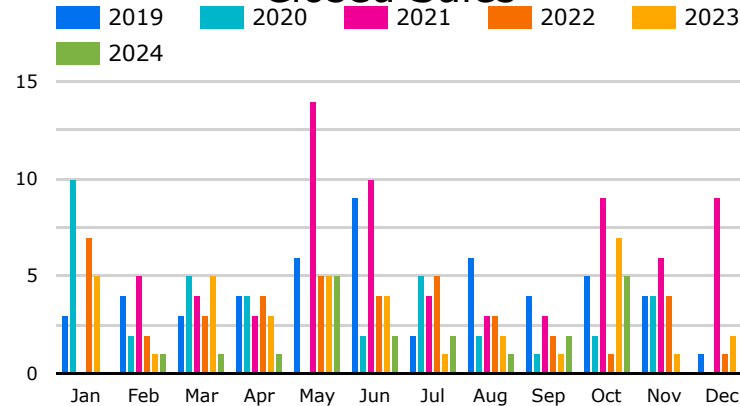
Tip: The best way to understand metrics is to only view one month at a time

	2024	2023	+/-	YTD 2024	YTD 2023	+/-
New Listings	14	1	13	92	72	20
Closed Sales	5	7	-2	20	35	-15
Median Sales Price (\$)	1.4M	830.0K	-920.0K	1.2M	765.0K	459,950
Average Sales Price (\$)	1.8M	908.6K	-841.4K	1.3M	1.2M	137,138
Average % of Original List Price Received	100.00%	83.00%	17%	92.00%	86.00%	6%
Average Days on Market Until Sale	393	207	186	201	211	-10

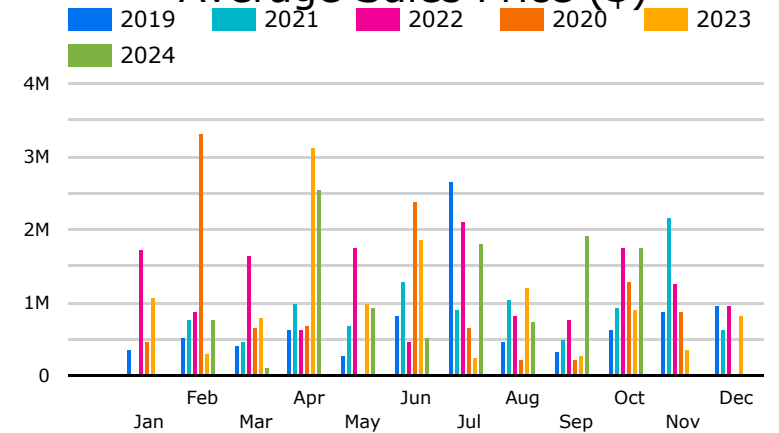
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update Ravalli County - Land

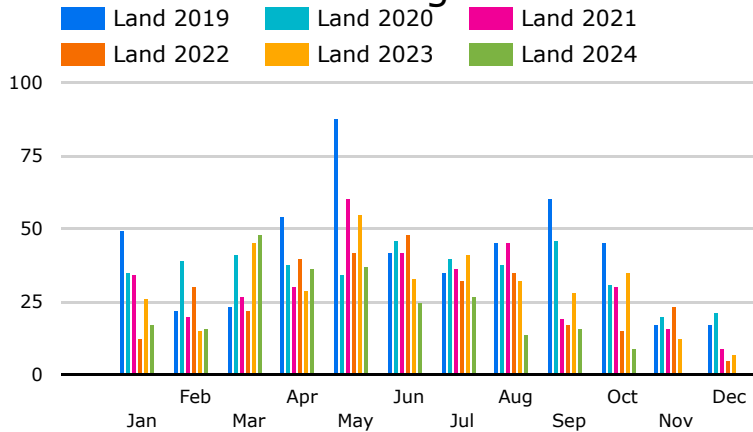
Month: Oct

(1) ▾

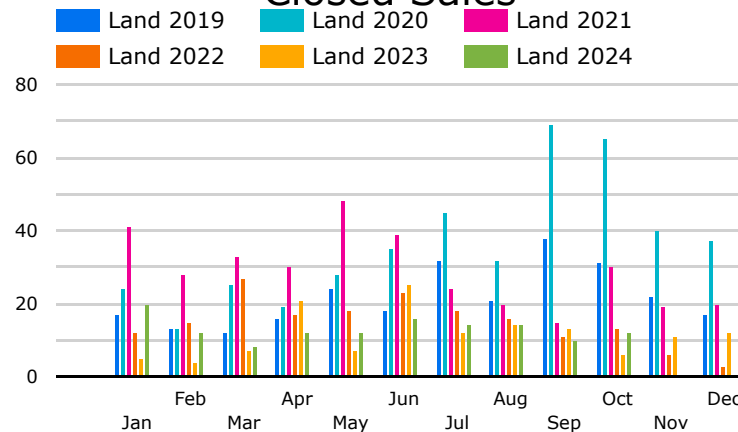
Tip: The best way to understand metrics is to only view one month at a time

	Land 2024	Land 2023	+/-	Land YTD 2024	Land YTD 2023	+/-
New Listings	9	35	-26	246	336	-90
Closed Sales	12	6	6	130	124	6
Median Sales Price (\$)	248.8K	288.5K	-39,750	240.0K	249.5K	-9,500
Average Sales Price (\$)	349.0K	417.3K	-68,291	319.6K	366.2K	-46,560
Average % of Original List Price Received	88.00%	89.00%	-1%	89.00%	92.00%	-3%
Average Days on Market Until Sale	168	89	79	159	121	38

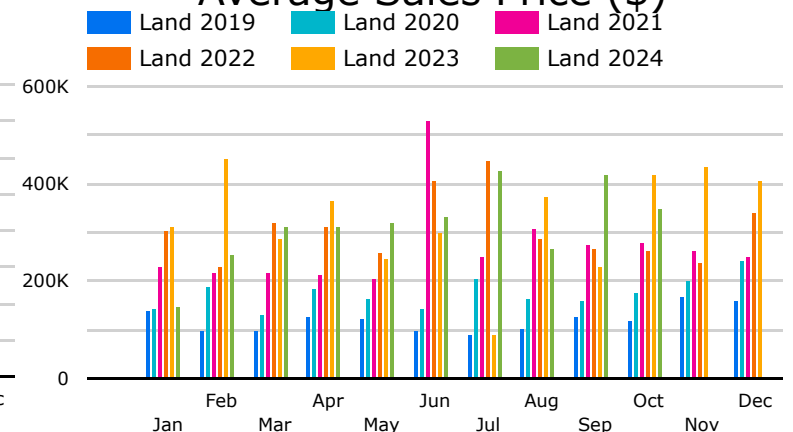
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update Ravalli County - Residential

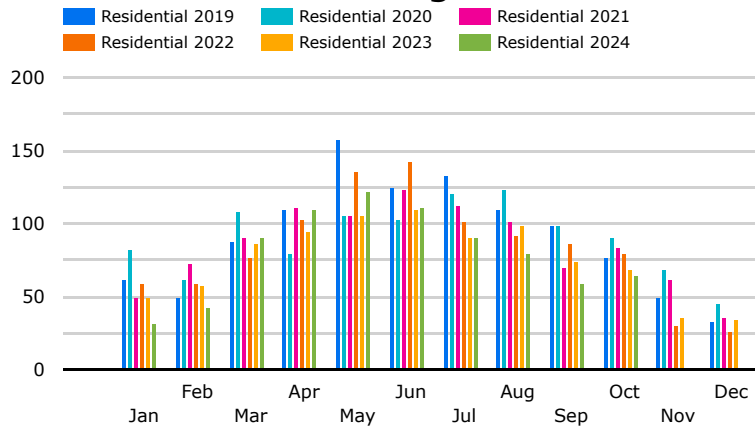
Month: Oct

(1) ▾

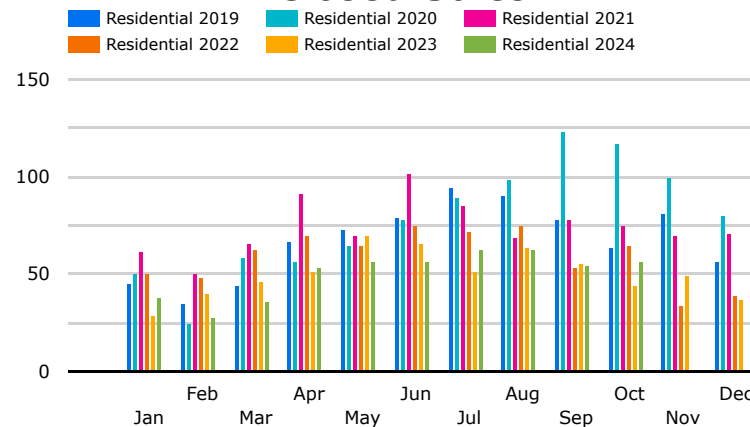
Tip: The best way to understand metrics is to only view one month at a time

	Residential 2024	Residential 2023	+/-	Residential YTD 2024	Residential YTD 2023	+/-
New Listings	65	68	-3	800	841	-41
Closed Sales	56	44	12	509	524	-15
Median Sales Price (\$)	595.0K	566.0K	29,000	578.0K	571.0K	7,000
Average Sales Price (\$)	683.7K	663.9K	19,842	720.5K	669.1K	51,342
Average % of Original List Price Received	93.00%	91.00%	2%	93.00%	94.00%	-1%
Average Days on Market Until Sale	91	98	-7	99	93	6

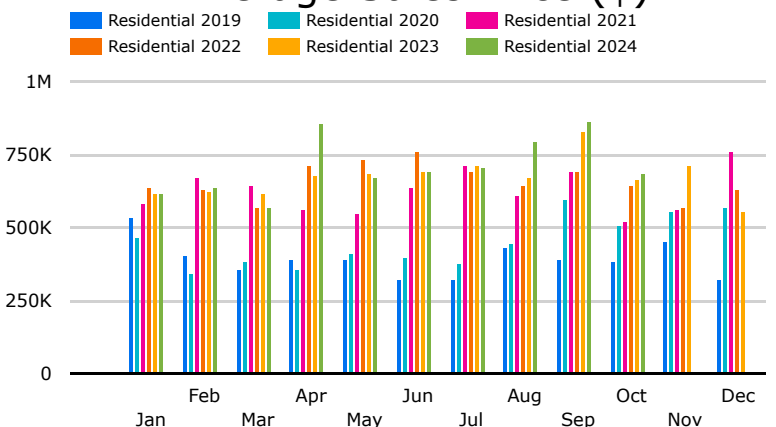
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update Kalispell City - Land

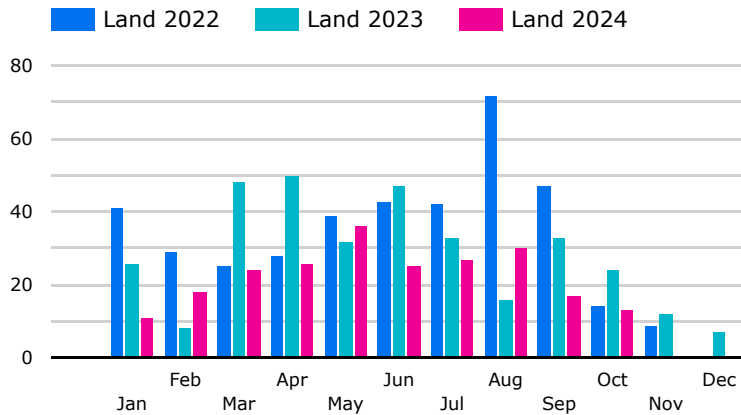
Month: Oct

(1) ▾

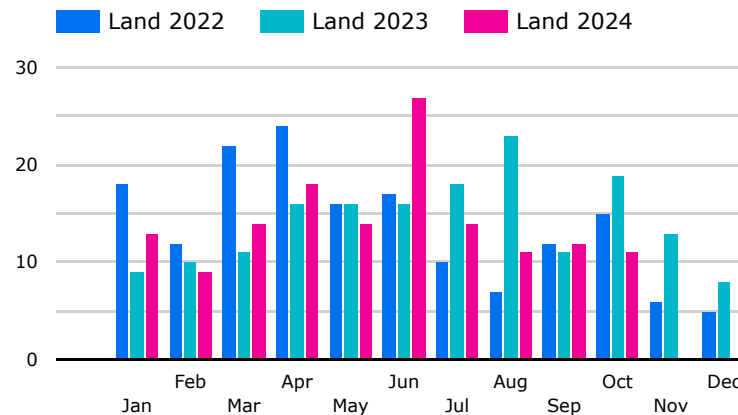
Tip: The best way to understand metrics is to only view one month at a time

	Land 2024	Land 2023	+/-	Land YTD 2024	Land YTD 2023	+/-
New Listings	13	24	-11	228	314	-86
Closed Sales	11	19	-8	143	150	-7
Median Sales Price (\$)	290.0K	225.0K	65,000	225.0K	209.9K	15,150
Average Sales Price (\$)	477.1K	268.7K	208,434	347.8K	95.0%	29,561
Average % of Original List Price Received	94.00%	90.00%	4%	92.00%	95.00%	-3%
Average Days on Market Until Sale	155	142	13	205	201	4

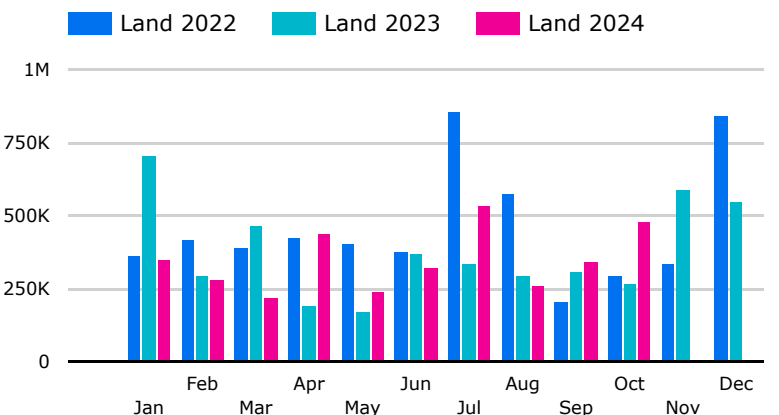
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update Kalispell City - Residential

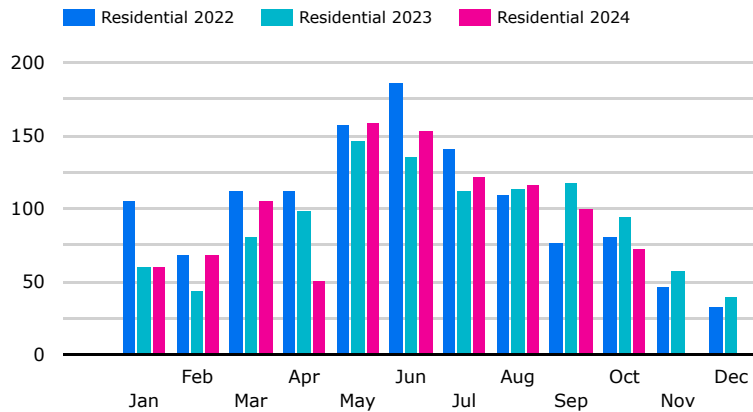
Month: Oct

(1) ▾

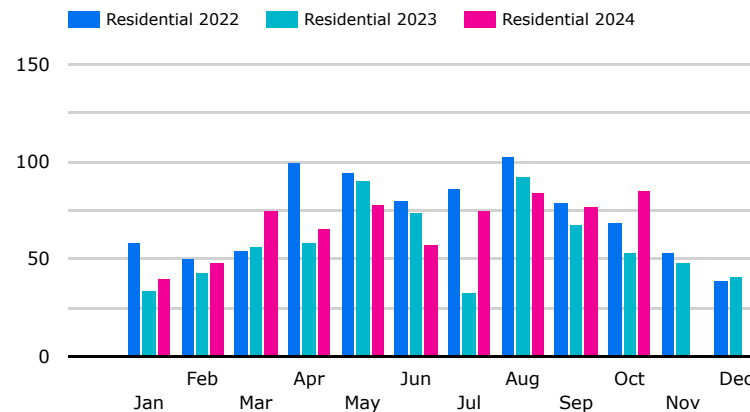
Tip: The best way to understand metrics is to only view one month at a time

	Residential 2024	Residential 2023	+/-	Residential YTD 2024	Residential YTD 2023	+/-
New Listings	73	94	-21	1,090	1,008	82
Closed Sales	85	53	32	683	654	29
Median Sales Price (\$)	500.0K	599.0K	-99,000	535.0K	540.0K	-5,000
Average Sales Price (\$)	607.9K	665.0K	-57,111	635.4K	624.1K	11,286
Average % of Original List Price Received	94.00%	94.00%	0%	95.00%	95.00%	0%
Average Days on Market Until Sale	110	67	43	105	102	3

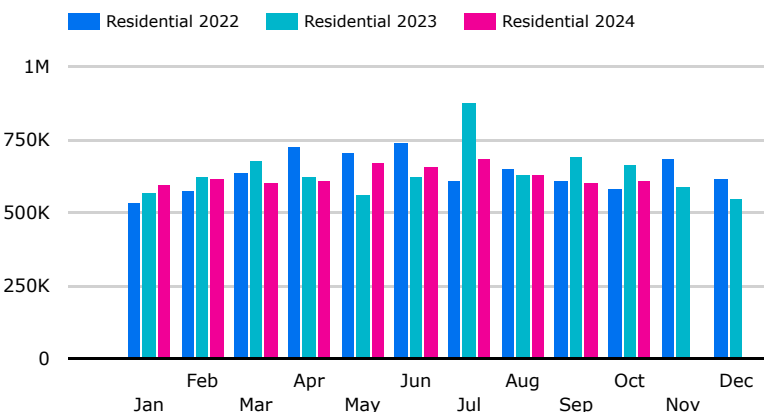
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update Lake County - Land

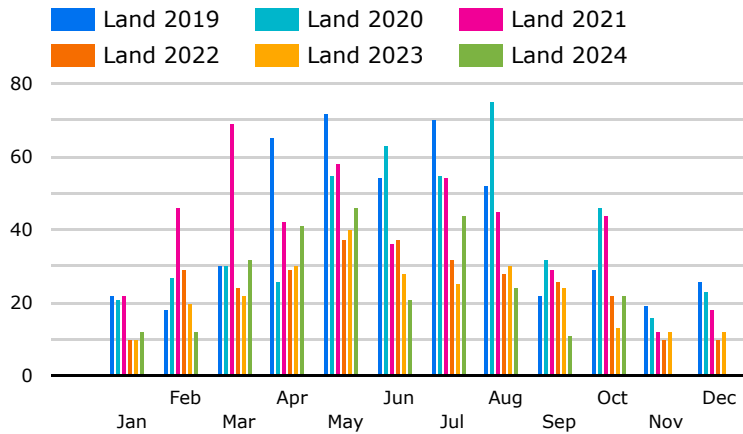
Month: Oct

(1) ▾

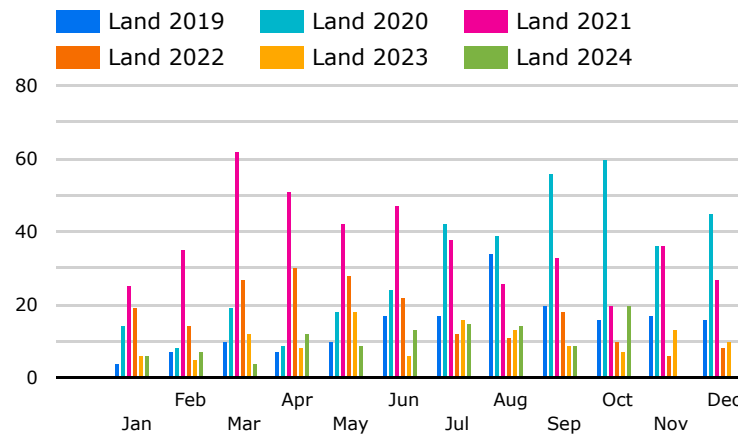
Tip: The best way to understand metrics is to only view one month at a time

	Land 2024	Land 2023	+/-	Land YTD 2024	Land YTD 2023	+/-
New Listings	22	13	9	274	244	30
Closed Sales	20	7	13	110	102	8
Median Sales Price (\$)	193.5K	209.0K	-15,480	199.5K	175.0K	24,500
Average Sales Price (\$)	226.1K	425.9K	-199,764	275.9K	284.3K	-8,364
Average % of Original List Price Received	82.00%	95.00%	-13%	89.00%	89.00%	0%
Average Days on Market Until Sale	140	72	68	154	138	16

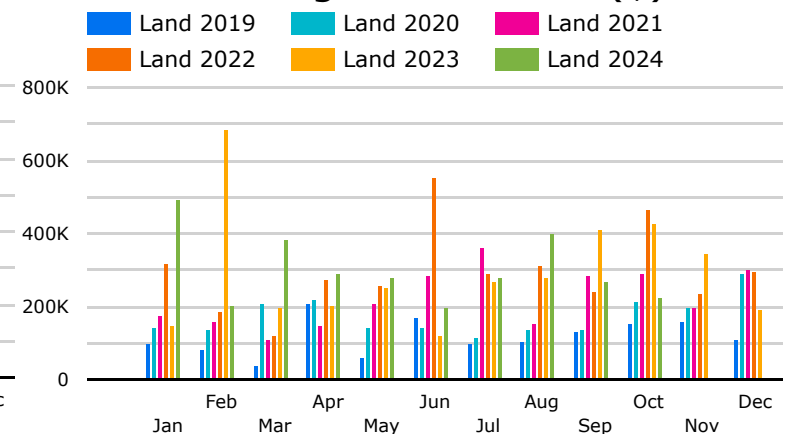
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update Lake County - Residential

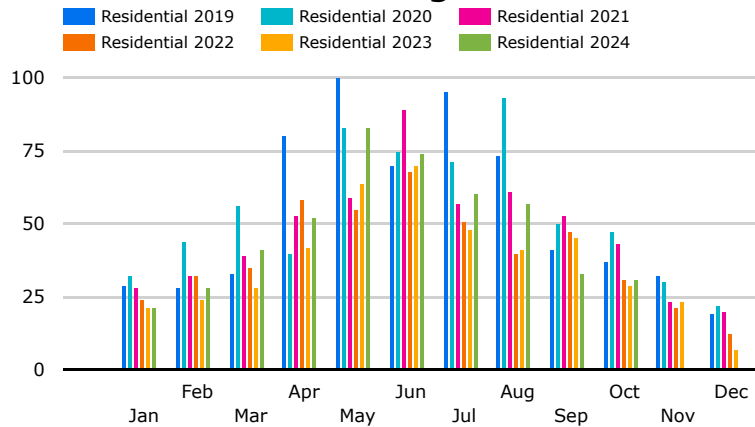
Month: Oct

(1) ▾

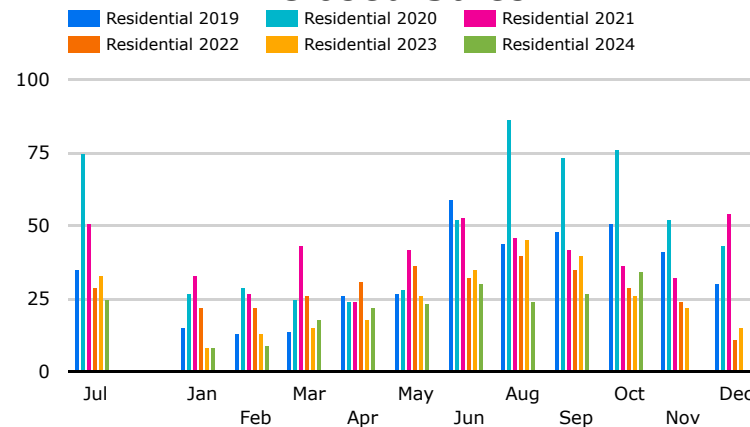
Tip: The best way to understand metrics is to only view one month at a time

	Residential 2024	Residential 2023	+/-	Residential YTD 2024	Residential YTD 2023	+/-
New Listings	31	29	2	478	412	66
Closed Sales	34	26	8	213	262	-49
Median Sales Price (\$)	594.0K	595.0K	-1,000	555.0K	536.8K	18,250
Average Sales Price (\$)	770.3K	821.3K	-51,038	813.5K	781.4K	32,066
Average % of Original List Price Received	86.00%	91.00%	-5%	91.00%	93.00%	-2%
Average Days on Market Until Sale	98	111	-13	111	95	16

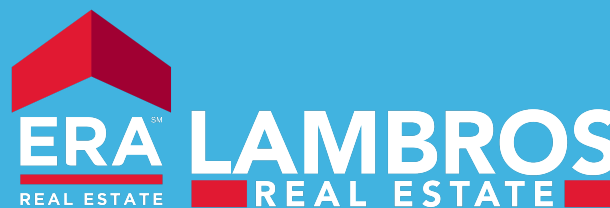
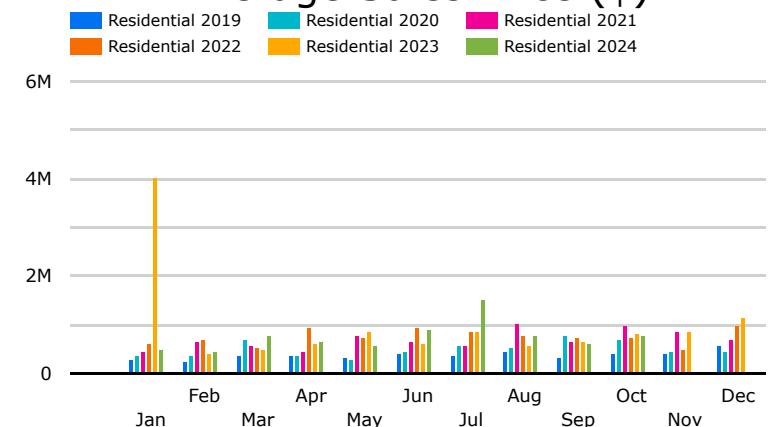
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update Flathead County - Land

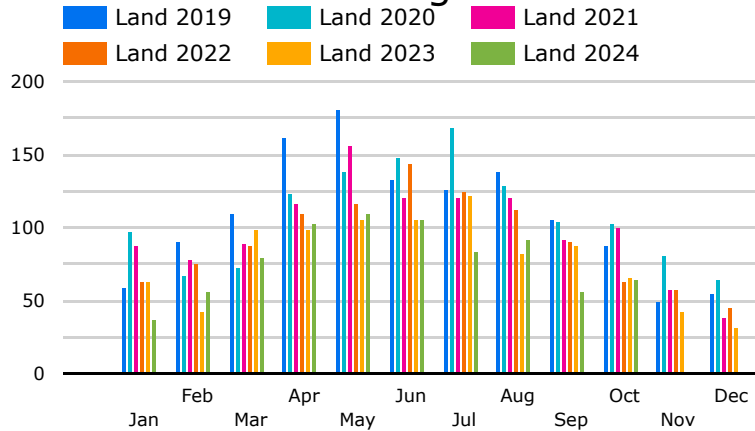
Month: Oct

(1) ▾

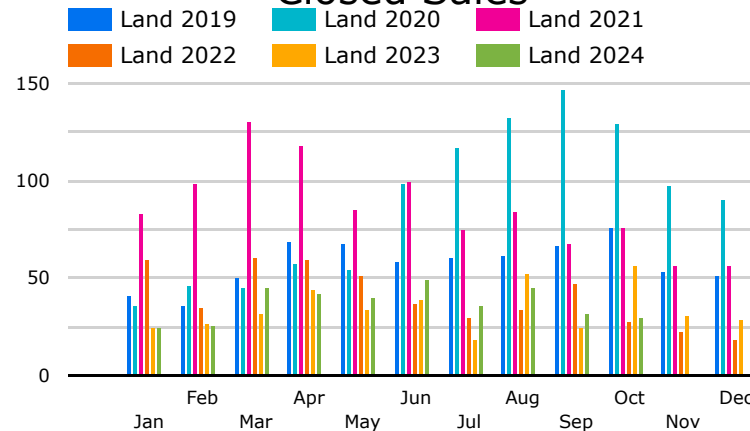
Tip: The best way to understand metrics is to only view one month at a time

	Land 2024	Land 2023	+/-	Land YTD 2024	Land YTD 2023	+/-
New Listings	65	66	-1	818	861	-43
Closed Sales	30	57	-27	370	373	-3
Median Sales Price (\$)	372.5K	310.0K	62,500	290.0K	280.0K	10,000
Average Sales Price (\$)	588.6K	682.1K	-93,477	490.9K	439.2K	51,719
Average % of Original List Price Received	88.00%	89.00%	-1%	91.00%	92.00%	-1%
Average Days on Market Until Sale	181	141	40	193	170	23

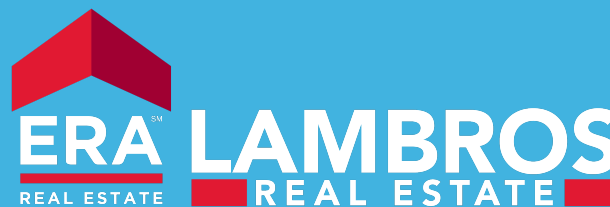
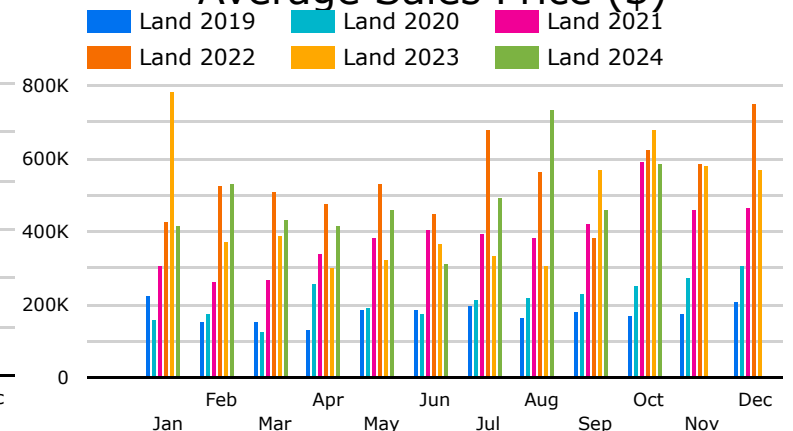
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update Flathead County - Residential

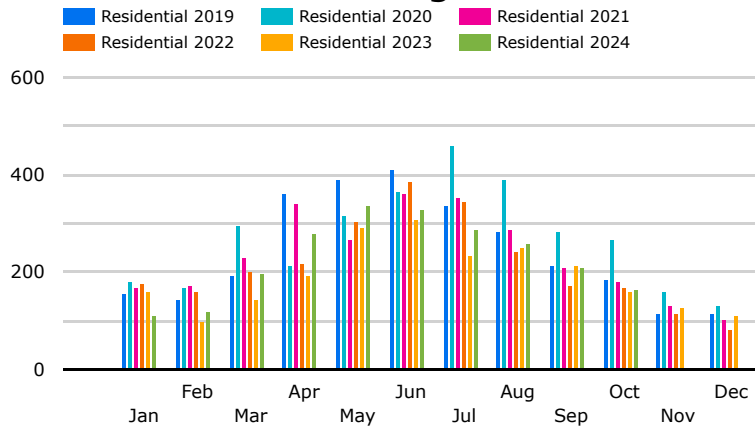
Month: Oct

(1) ▾

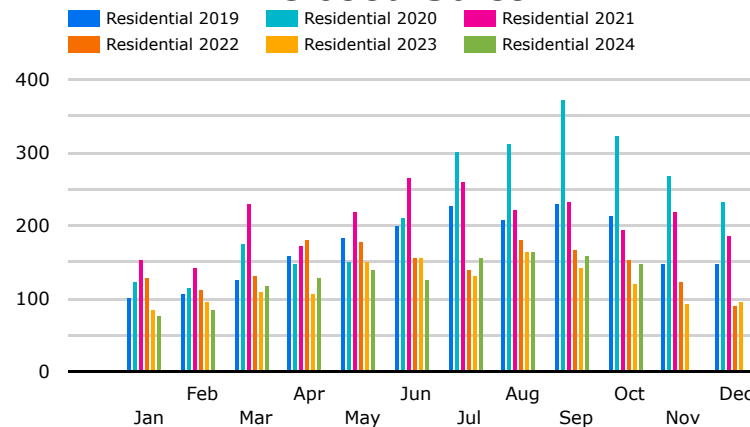
Tip: The best way to understand metrics is to only view one month at a time

	Residential 2024	Residential 2023	+/-	Residential YTD 2024	Residential YTD 2023	+/-
New Listings	165	159	6	2,342	2,072	270
Closed Sales	147	121	26	1,303	1,287	16
Median Sales Price (\$)	600.0K	630.0K	-30,000	615.0K	609.0K	6,000
Average Sales Price (\$)	901.4K	873.6K	27,769	881.6K	830.2K	51,396
Average % of Original List Price Received	93.00%	94.00%	-1%	96.00%	94.00%	2%
Average Days on Market Until Sale	109	92	17	112	116	-4

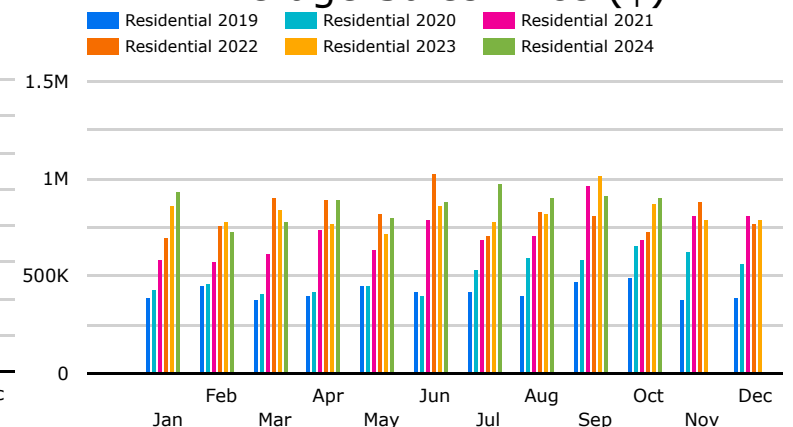
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update Lincoln County - Land

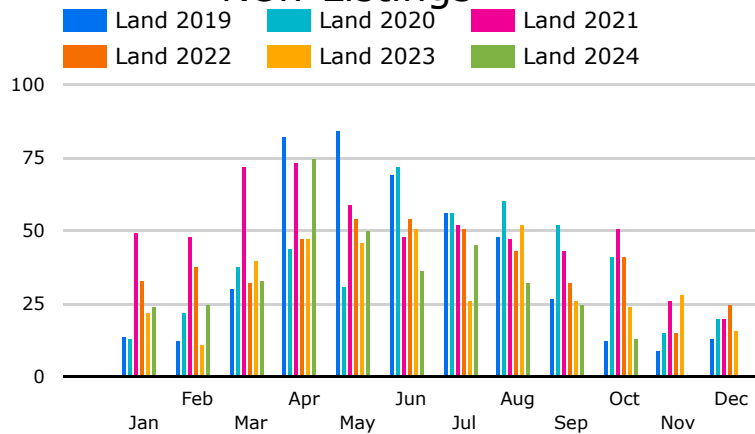
Month: Oct

(1) ▾

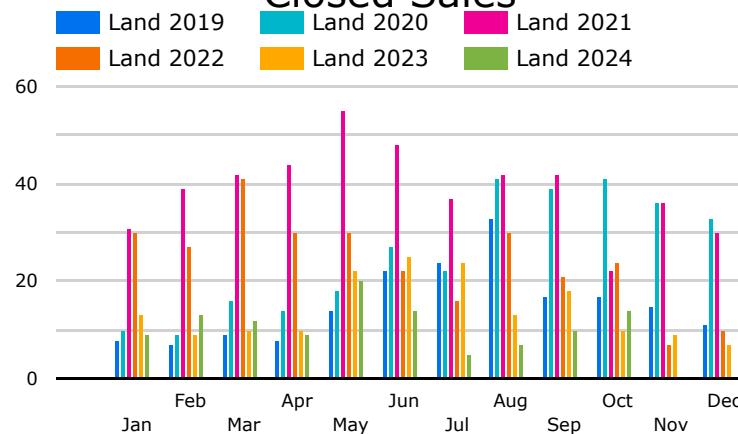
Tip: The best way to understand metrics is to only view one month at a time

	Land 2024	Land 2023	+/-	Land YTD 2024	Land YTD 2023	+/-
New Listings	13	24	-11	349	349	0
Closed Sales	14	10	4	113	156	-43
Median Sales Price (\$)	260.1K	235.0K	25,050	171.0K	156.0K	15,050
Average Sales Price (\$)	272.0K	235.0K	43,843	219.2K	209.1K	10,101
Average % of Original List Price Received	92.00%	93.00%	-1%	92.00%	97.00%	-5%
Average Days on Market Until Sale	180	161	19	193	186	7

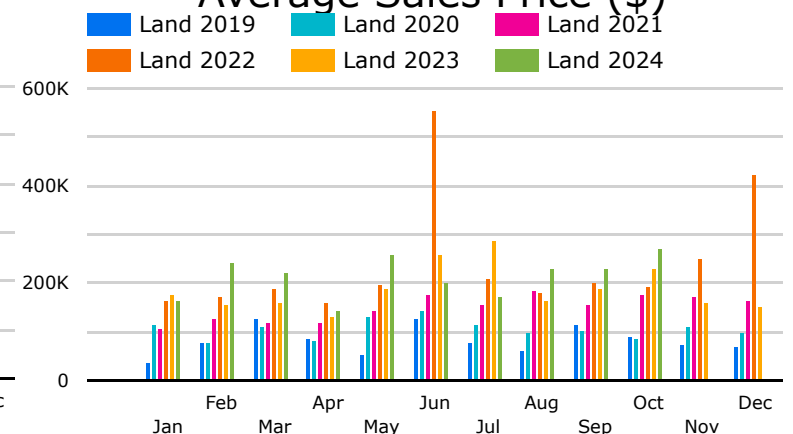
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS

Local Market Update Lincoln County - Residential

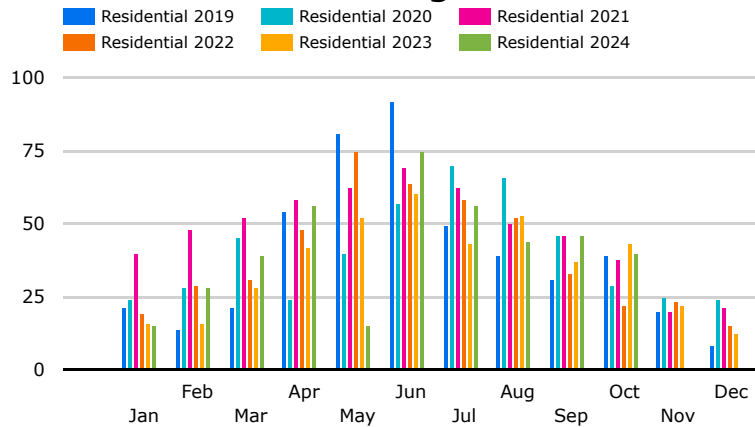
Month: Oct

(1) ▾

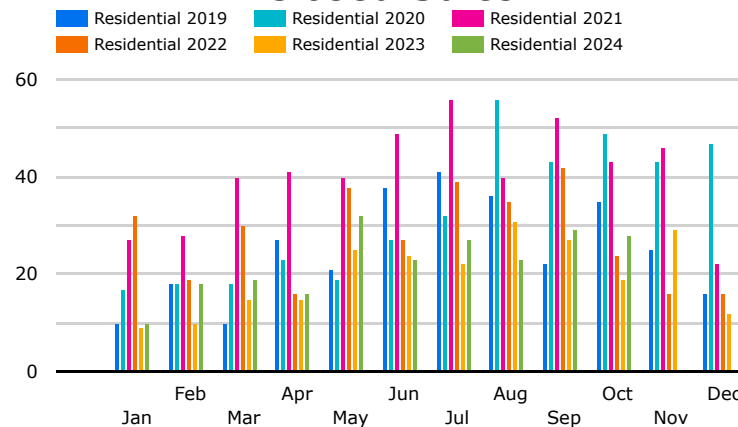
Tip: The best way to understand metrics is to only view one month at a time

	Residential 2024	Residential 2023	+/-	Residential YTD 2024	Residential YTD 2023	+/-
New Listings	40	43	-3	490	393	97
Closed Sales	28	19	9	229	201	28
Median Sales Price (\$)	461.9K	350.0K	111,860	410.0K	349.0K	61,000
Average Sales Price (\$)	493.8K	456.0K	37,818	499.1K	428.7K	70,414
Average % of Original List Price Received	89.00%	88.00%	1%	95.00%	91.00%	4%
Average Days on Market Until Sale	132	131	1	126	119	7

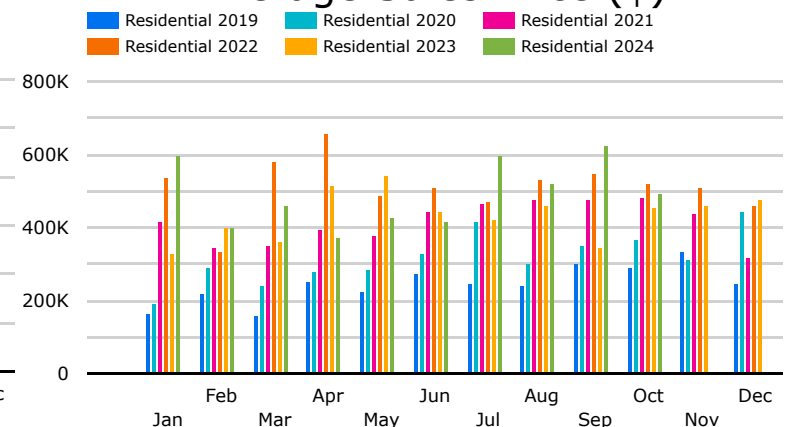
New Listings



Closed Sales



Average Sales Price (\$)



Based on information from the Montana Regional MLS